

# Stephen W Salant

## List of Publications by Year in descending order

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Version: 2024-02-01

68

papers

3,540

citations

279798

23

h-index

182427

51

g-index

71

all docs

71

docs citations

71

times ranked

1557

citing authors

#	ARTICLE	IF	CITATIONS
1	Losses from Horizontal Merger: The Effects of an Exogenous Change in Industry Structure on Cournot-Nash Equilibrium. Quarterly Journal of Economics, 1983, 98, 185.	8.6	950
2	Market Anticipations of Government Policies and the Price of Gold. Journal of Political Economy, 1978, 86, 627-648.	4.5	354
3	Exhaustible Resources and Industrial Structure: A Nash-Cournot Approach to the World Oil Market. Journal of Political Economy, 1976, 84, 1079-1093.	4.5	262
4	Search Theory and Duration Data: A Theory of Sorts. Quarterly Journal of Economics, 1977, 91, 39.	8.6	174
5	Durable-Goods Monopoly with Discrete Demand. Journal of Political Economy, 1989, 97, 1459-1478.	4.5	144
6	Unequal Treatment of Identical Agents in Cournot Equilibrium. American Economic Review, 1999, 89, 585-604.	8.5	135
7	Hotelling under Pressure. Journal of Political Economy, 2018, 126, 984-1026.	4.5	130
8	The Vulnerability of Price Stabilization Schemes to Speculative Attack. Journal of Political Economy, 1983, 91, 1-38.	4.5	127
9	Optimal asymmetric strategies in research joint ventures. International Journal of Industrial Organization, 1998, 16, 195-208.	1.2	125
10	When is Inducing Self-Selection Suboptimal For a Monopolist?. Quarterly Journal of Economics, 1989, 104, 391.	8.6	109
11	Uniqueness of Cournot Equilibrium: New Results from Old Methods. Review of Economic Studies, 1991, 58, 399.	5.4	89
12	Imperfect Competition in the International Energy Market: A Computerized Nash-Cournot Model. Operations Research, 1982, 30, 252-280.	1.9	69
13	Intertemporal Depletion of Resource Sites by Spatially Distributed Users. American Economic Review, 2001, 91, 1149-1159.	8.5	68
14	For sale by owner: When to use a broker and how to price the house. Journal of Real Estate Finance and Economics, 1991, 4, 157.	1.5	59
15	THE ECONOMICS OF MUTUALISMS: OPTIMAL UTILIZATION OF MYCORRHIZAL MUTUALISTIC PARTNERS BY PLANTS. Ecology, 2006, 87, 892-902.	3.2	58
16	What ails the European Union's emissions trading system?. Journal of Environmental Economics and Management, 2016, 80, 6-19.	4.7	57
17	The welfare costs of unreliable water service. Journal of Development Economics, 2010, 92, 1-12.	4.5	53
18	WILLPOWER AND THE OPTIMAL CONTROL OF VISCERAL URGES. Journal of the European Economic Association, 2012, 10, 342-368.	3.5	52

#	ARTICLE	IF	CITATIONS
19	Putting free-riding to work: A Partnership Solution to the common-property problem. Journal of Environmental Economics and Management, 2009, 57, 309-320.	4.7	48
20	Mergers of producers of perfect complements competing in price. Economics Letters, 1992, 39, 359-364.	1.9	35
21	Treble Damage Awards in Private Lawsuits for Price Fixing. Journal of Political Economy, 1987, 95, 1326-1336.	4.5	32
22	Spatially and Intertemporally Efficient Waste Management: The Costs of Interstate Trade Restrictions. Journal of Environmental Economics and Management, 2002, 43, 188-218.	4.7	31
23	Private Storage of Common Property. Journal of Environmental Economics and Management, 2002, 43, 280-302.	4.7	28
24	Balancing the carbon budget for oil: The distributive effects of alternative policies. European Economic Review, 2017, 99, 191-215.	2.3	25
25	Predicting Committee Behavior in Majority Rule Voting Experiments. RAND Journal of Economics, 1990, 21, 293.	2.3	23
26	When is the Standard Analysis of Common Property Extraction under Free Access Correct? A Gameâ€Theoretic justification for Nonâ€Gameâ€Theoretic Analyses. Journal of Political Economy, 1999, 107, 843-858.	4.5	19
27	Cap-and-trade programs under delayed compliance: Consequences of interim injections of permits. Journal of Public Economics, 2014, 119, 24-34.	4.3	18
28	The length of optimal extraction programs when depletion affects extraction costs. Journal of Economic Theory, 1983, 31, 364-374.	1.1	16
29	A free lunch in the commons. Journal of Environmental Economics and Management, 2011, 61, 245-253.	4.7	14
30	Diversify or focus? Spending to combat infectious diseases when budgets are tight. Journal of Health Economics, 2012, 31, 658-675.	2.7	13
31	THE ECONOMICS OF NATURAL RESOURCE EXTRACTION: A PRIMER FOR DEVELOPMENT ECONOMISTS. World Bank Research Observer, 1995, 10, 93-111.	6.0	12
32	Alternative Climate Policies and Intertemporal Emissions Leakage: Quantifying the Green Paradox. SSRN Electronic Journal, 0, , .	0.4	12
33	Forest loss, monetary compensation, and delayed re-planting: The effects of unpredictable land tenure in China. Journal of Environmental Economics and Management, 2016, 78, 49-66.	4.7	11
34	Hirshleifer on Speculation. Quarterly Journal of Economics, 1976, 90, 667.	8.6	10
35	Markets with untraceable goods of unknown quality: Beyond the small-country case. Journal of International Economics, 2016, 100, 112-119.	3.0	10
36	Cartel Quotas under Majority Rule. Contributions To Economic Analysis, 1996, , 273-309.	0.1	9

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37	Restricting the Trash Trade. American Economic Review, 2000, 90, 243-246.	8.5	9
38	The Dynamics of Pollution Permits. Annual Review of Resource Economics, 2015, 7, 61-79.	3.7	9
39	Spatially and Intertemporally Efficient Waste Management: The Costs of Interstate Flow Control. SSRN Electronic Journal, 0, , .	0.4	7
40	Should Congestion Tolls be Set by the Government or by the Private Sector? The Knightâ€™Pigou Debate Revisited. Economica, 2018, 85, 428-448.	1.6	6
41	THE DESIGN OF A SELF-ENFORCING MULTILATERAL AGREEMENT AMONG OIL-IMPORTING COUNTRIES. Contemporary Economic Policy, 1984, 2, 58-75.	1.7	5
42	Intertemporal self-selection with multiple buyers. Economic Theory, 1995, 5, 513-526.	0.9	5
43	Regulating an Experience Good Produced in the Formal Sector of a Developing Country when Consumers Cannot Identify Producers. Review of Development Economics, 2012, 16, 512-526.	1.9	5
44	The equilibrium price path of timber in the absence of replanting: does Hotelling rule the forests too?. Resources and Energy Economics, 2013, 35, 572-581.	2.5	5
45	Deducing implications of fitness maximization when a trade-off exists among alternative currencies. Behavioral Ecology, 1995, 6, 424-434.	2.2	4
46	The effects of periodic quotas limiting the stock of imports of durables. Journal of Economic Theory, 2003, 109, 402-419.	1.1	4
47	Experimental departures from self-interest when competing partnerships share output. Experimental Economics, 2015, 18, 89-115.	2.1	4
48	The strategic use of early bird discounts for dealers. Quantitative Marketing and Economics, 2016, 14, 97-127.	1.5	4
49	Intertemporal and Spatial Depletion of Landfills. SSRN Electronic Journal, 0, , .	0.4	4
50	Regulating an Experience Good in Developing Countries When Consumers Cannot Identify Producers. SSRN Electronic Journal, 0, , .	0.4	4
51	Cap-and-Trade Programs Under Delayed Compliance. SSRN Electronic Journal, 0, , .	0.4	4
52	What Ails the European Union's Emissions Trading System? Two Diagnoses Calling for Different Treatments. SSRN Electronic Journal, 0, , .	0.4	4
53	The effects of â€™nonbindingâ€™ price floors. European Economic Review, 2022, 145, 104122.	2.3	4
54	Game Theory and the Law: Ready for Prime Time?. Michigan Law Review, 1996, 94, 1839.	0.2	3

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55	Private Access Fees and Congestion: Is There a Role for Government after All?. SSRN Electronic Journal, 0, , .	0.4	3
56	Can Government Gold Be Put To Better Use?: Qualitative And Quantitative Effects Of Alternative Government Policies. SSRN Electronic Journal, 0, , .	0.4	3
57	Modeling Nonrenewable Resources Use with Multiple Demands and Multiple Sources. Environmental and Resource Economics, 2018, 70, 737-755.	3.2	2
58	Profitable Speculation, Price Stability, and Welfare. International Finance Discussion Paper, 1974, 1974, 1-25.	0.8	2
59	Quantifying Intertemporal Emissions Leakage. , 2014, , 255-286.		2
60	A Free Lunch in the Commons. SSRN Electronic Journal, 0, , .	0.4	2
61	The benefits of expediting government gold sales. Review of Financial Economics, 2007, 16, 235-258.	1.1	1
62	The Hotelling Model with Multiple Demands. SSRN Electronic Journal, 0, , .	0.4	1
63	The Dynamics of Pollution Permits. SSRN Electronic Journal, 0, , .	0.4	1
64	Cap-and-Trade Programs Under Continual Compliance. SSRN Electronic Journal, 2012, , .	0.4	0
65	Experimental Departures from Self-Interest When Competing Partnerships Share Output. SSRN Electronic Journal, 2013, , .	0.4	0
66	Early Bird Discounts and Dealer Services. SSRN Electronic Journal, 0, , .	0.4	0
67	Size Matters (in Output-Sharing Groups): Voting to End the Tragedy of the Commons. SSRN Electronic Journal, 0, , .	0.4	0
68	Should Congestion Tolls Be Set by the Government or by the Private Sector?: The KnighttPigou Debate Revisited. SSRN Electronic Journal, 0, , .	0.4	0