

Stephen W Salant

List of Publications by Year in descending order

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68
papers

3,540
citations

318942

23
h-index

206121

51
g-index

71
all docs

71
docs citations

71
times ranked

1768
citing authors

#	ARTICLE	IF	CITATIONS
1	Losses from Horizontal Merger: The Effects of an Exogenous Change in Industry Structure on Cournot-Nash Equilibrium. <i>Quarterly Journal of Economics</i> , 1983, 98, 185.	3.8	950
2	Market Anticipations of Government Policies and the Price of Gold. <i>Journal of Political Economy</i> , 1978, 86, 627-648.	3.3	354
3	Exhaustible Resources and Industrial Structure: A Nash-Cournot Approach to the World Oil Market. <i>Journal of Political Economy</i> , 1976, 84, 1079-1093.	3.3	262
4	Search Theory and Duration Data: A Theory of Sorts. <i>Quarterly Journal of Economics</i> , 1977, 91, 39.	3.8	174
5	Durable-Goods Monopoly with Discrete Demand. <i>Journal of Political Economy</i> , 1989, 97, 1459-1478.	3.3	144
6	Unequal Treatment of Identical Agents in Cournot Equilibrium. <i>American Economic Review</i> , 1999, 89, 585-604.	4.0	135
7	Hotelling under Pressure. <i>Journal of Political Economy</i> , 2018, 126, 984-1026.	3.3	130
8	The Vulnerability of Price Stabilization Schemes to Speculative Attack. <i>Journal of Political Economy</i> , 1983, 91, 1-38.	3.3	127
9	Optimal asymmetric strategies in research joint ventures. <i>International Journal of Industrial Organization</i> , 1998, 16, 195-208.	0.6	125
10	When is Inducing Self-Selection Suboptimal For a Monopolist?. <i>Quarterly Journal of Economics</i> , 1989, 104, 391.	3.8	109
11	Uniqueness of Cournot Equilibrium: New Results from Old Methods. <i>Review of Economic Studies</i> , 1991, 58, 399.	2.9	89
12	Imperfect Competition in the International Energy Market: A Computerized Nash-Cournot Model. <i>Operations Research</i> , 1982, 30, 252-280.	1.2	69
13	Intertemporal Depletion of Resource Sites by Spatially Distributed Users. <i>American Economic Review</i> , 2001, 91, 1149-1159.	4.0	68
14	For sale by owner: When to use a broker and how to price the house. <i>Journal of Real Estate Finance and Economics</i> , 1991, 4, 157.	0.8	59
15	THE ECONOMICS OF MUTUALISMS: OPTIMAL UTILIZATION OF MYCORRHIZAL MUTUALISTIC PARTNERS BY PLANTS. <i>Ecology</i> , 2006, 87, 892-902.	1.5	58
16	What ails the European Union's emissions trading system?. <i>Journal of Environmental Economics and Management</i> , 2016, 80, 6-19.	2.1	57
17	The welfare costs of unreliable water service. <i>Journal of Development Economics</i> , 2010, 92, 1-12.	2.1	53
18	WILLPOWER AND THE OPTIMAL CONTROL OF VISCERAL URGES. <i>Journal of the European Economic Association</i> , 2012, 10, 342-368.	1.9	52

#	ARTICLE	IF	CITATIONS
19	Putting free-riding to work: A Partnership Solution to the common-property problem. <i>Journal of Environmental Economics and Management</i> , 2009, 57, 309-320.	2.1	48
20	Mergers of producers of perfect complements competing in price. <i>Economics Letters</i> , 1992, 39, 359-364.	0.9	35
21	Treble Damage Awards in Private Lawsuits for Price Fixing. <i>Journal of Political Economy</i> , 1987, 95, 1326-1336.	3.3	32
22	Spatially and Intertemporally Efficient Waste Management: The Costs of Interstate Trade Restrictions. <i>Journal of Environmental Economics and Management</i> , 2002, 43, 188-218.	2.1	31
23	Private Storage of Common Property. <i>Journal of Environmental Economics and Management</i> , 2002, 43, 280-302.	2.1	28
24	Balancing the carbon budget for oil: The distributive effects of alternative policies. <i>European Economic Review</i> , 2017, 99, 191-215.	1.2	25
25	Predicting Committee Behavior in Majority Rule Voting Experiments. <i>RAND Journal of Economics</i> , 1990, 21, 293.	1.3	23
26	When is the Standard Analysis of Common Property Extraction under Free Access Correct? A Game-theoretic justification for Non-game-theoretic Analyses. <i>Journal of Political Economy</i> , 1999, 107, 843-858.	3.3	19
27	Cap-and-trade programs under delayed compliance: Consequences of interim injections of permits. <i>Journal of Public Economics</i> , 2014, 119, 24-34.	2.2	18
28	The length of optimal extraction programs when depletion affects extraction costs. <i>Journal of Economic Theory</i> , 1983, 31, 364-374.	0.5	16
29	A free lunch in the commons. <i>Journal of Environmental Economics and Management</i> , 2011, 61, 245-253.	2.1	14
30	Diversify or focus? Spending to combat infectious diseases when budgets are tight. <i>Journal of Health Economics</i> , 2012, 31, 658-675.	1.3	13
31	THE ECONOMICS OF NATURAL RESOURCE EXTRACTION: A PRIMER FOR DEVELOPMENT ECONOMISTS. <i>World Bank Research Observer</i> , 1995, 10, 93-111.	3.3	12
32	Alternative Climate Policies and Intertemporal Emissions Leakage: Quantifying the Green Paradox. <i>SSRN Electronic Journal</i> , 0, , .	0.4	12
33	Forest loss, monetary compensation, and delayed re-planting: The effects of unpredictable land tenure in China. <i>Journal of Environmental Economics and Management</i> , 2016, 78, 49-66.	2.1	11
34	Hirshleifer on Speculation. <i>Quarterly Journal of Economics</i> , 1976, 90, 667.	3.8	10
35	Markets with untraceable goods of unknown quality: Beyond the small-country case. <i>Journal of International Economics</i> , 2016, 100, 112-119.	1.4	10
36	Cartel Quotas under Majority Rule. <i>Contributions To Economic Analysis</i> , 1996, , 273-309.	0.1	9

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37	Restricting the Trash Trade. <i>American Economic Review</i> , 2000, 90, 243-246.	4.0	9
38	The Dynamics of Pollution Permits. <i>Annual Review of Resource Economics</i> , 2015, 7, 61-79.	1.5	9
39	Spatially and Intertemporally Efficient Waste Management: The Costs of Interstate Flow Control. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
40	Should Congestion Tolls be Set by the Government or by the Private Sector? The Knightâ€™Pigou Debate Revisited. <i>Economica</i> , 2018, 85, 428-448.	0.9	6
41	THE DESIGN OF A SELF-ENFORCING MULTILATERAL AGREEMENT AMONG OIL-IMPORTING COUNTRIES. <i>Contemporary Economic Policy</i> , 1984, 2, 58-75.	0.8	5
42	Intertemporal self-selection with multiple buyers. <i>Economic Theory</i> , 1995, 5, 513-526.	0.5	5
43	Regulating an Experience Good Produced in the Formal Sector of a Developing Country when Consumers Cannot Identify Producers. <i>Review of Development Economics</i> , 2012, 16, 512-526.	1.0	5
44	The equilibrium price path of timber in the absence of replanting: does Hotelling rule the forests too?. <i>Resources and Energy Economics</i> , 2013, 35, 572-581.	1.1	5
45	Deducing implications of fitness maximization when a trade-off exists among alternative currencies. <i>Behavioral Ecology</i> , 1995, 6, 424-434.	1.0	4
46	The effects of periodic quotas limiting the stock of imports of durables. <i>Journal of Economic Theory</i> , 2003, 109, 402-419.	0.5	4
47	Experimental departures from self-interest when competing partnerships share output. <i>Experimental Economics</i> , 2015, 18, 89-115.	1.0	4
48	The strategic use of early bird discounts for dealers. <i>Quantitative Marketing and Economics</i> , 2016, 14, 97-127.	0.7	4
49	Intertemporal and Spatial Depletion of Landfills. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
50	Regulating an Experience Good in Developing Countries When Consumers Cannot Identify Producers. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
51	Cap-and-Trade Programs Under Delayed Compliance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
52	What Ails the European Union's Emissions Trading System? Two Diagnoses Calling for Different Treatments. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
53	The effects of â€™nonbindingâ€™ price floors. <i>European Economic Review</i> , 2022, 145, 104122.	1.2	4
54	Game Theory and the Law: Ready for Prime Time?. <i>Michigan Law Review</i> , 1996, 94, 1839.	0.1	3

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55	Private Access Fees and Congestion: Is There a Role for Government after All?. SSRN Electronic Journal, 0, , .	0.4	3
56	Can Government Gold Be Put To Better Use?: Qualitative And Quantitative Effects Of Alternative Government Policies. SSRN Electronic Journal, 0, , .	0.4	3
57	Modeling Nonrenewable Resources Use with Multiple Demands and Multiple Sources. Environmental and Resource Economics, 2018, 70, 737-755.	1.5	2
58	Profitable Speculation, Price Stability, and Welfare. International Finance Discussion Paper, 1974, 1974, 1-25.	0.4	2
59	Quantifying Intertemporal Emissions Leakage. , 2014, , 255-286.		2
60	A Free Lunch in the Commons. SSRN Electronic Journal, 0, , .	0.4	2
61	The benefits of expediting government gold sales. Review of Financial Economics, 2007, 16, 235-258.	0.6	1
62	The Hotelling Model with Multiple Demands. SSRN Electronic Journal, 0, , .	0.4	1
63	The Dynamics of Pollution Permits. SSRN Electronic Journal, 0, , .	0.4	1
64	Cap-and-Trade Programs Under Continual Compliance. SSRN Electronic Journal, 2012, , .	0.4	0
65	Experimental Departures from Self-Interest When Competing Partnerships Share Output. SSRN Electronic Journal, 2013, , .	0.4	0
66	Early Bird Discounts and Dealer Services. SSRN Electronic Journal, 0, , .	0.4	0
67	Size Matters (in Output-Sharing Groups): Voting to End the Tragedy of the Commons. SSRN Electronic Journal, 0, , .	0.4	0
68	Should Congestion Tolls Be Set by the Government or by the Private Sector?: The KnighttPigou Debate Revisited. SSRN Electronic Journal, 0, , .	0.4	0