

# Christos N Pitelis

## List of Publications by Year in descending order

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128  
papers

3,942  
citations

172457

29  
h-index

144013

57  
g-index

140  
all docs

140  
docs citations

140  
times ranked

2176  
citing authors

#	ARTICLE	IF	CITATIONS
1	Follow the people and the money: Effects of inward FDI on migrant remittances and the contingent role of new firm creation and institutional infrastructure in emerging economies. <i>Journal of World Business</i> , 2021, 56, 101178.	7.7	17
2	Strategic management and regional industrial strategy: cross-fertilization to mutual advantage. <i>Regional Studies</i> , 2020, 54, 647-659.	4.4	30
3	Strategic Shared Leadership and Organizational Dynamic Capabilities. <i>Leadership Quarterly</i> , 2019, 30, 233-242.	5.8	51
4	Organizational Governance Adaptation: Who Is In, Who Is Out, and Who Gets What. <i>Academy of Management Review</i> , 2019, 44, 6-27.	11.7	110
5	The New MNE: "Orchestration"™ Theory as Envelope of "Internalisation"™ Theory. <i>Management International Review</i> , 2018, 58, 523-539.	3.3	71
6	Profiting from Innovation through Cross-Border Market co-Creation and co-Competition: The Case of Global Pharmaceuticals. <i>European Management Review</i> , 2018, 15, 491-504.	3.7	9
7	A place-based developmental regional industrial strategy for sustainable capture of co-created value. <i>Cambridge Journal of Economics</i> , 2018, 42, 1521-1542.	1.6	78
8	International (Cross-Border) Operations. , 2018, , 792-795.		0
9	Penrose, Edith T. (1914-1996). , 2018, , 1263-1271.		0
10	Inter-Firm Cooperation. , 2018, , 777-786.		0
11	International Business. , 2018, , 795-806.		0
12	Teece, David J. (Born 1948). , 2018, , 1735-1741.		0
13	Hymer, Stephen Herbert (1934-1974): The MNE and International Business. , 2018, , 686-691.		1
14	Capturing Value from Advantages. , 2018, , 210-214.		0
15	Capabilities, resources, learning and innovation: a blueprint for a post-classical economics and public policy. <i>Cambridge Journal of Economics</i> , 2017, 41, 679-691.	1.6	18
16	Industrial organisation, the degree of monopoly and macroeconomic performance " A perspective on the contribution of Keith Cowling (1936-2016). <i>International Journal of Industrial Organization</i> , 2017, 55, 182-189.	1.2	9
17	The New MNE: From Internalisation to a Theory of Orchestration. <i>SSRN Electronic Journal</i> , 2017, , .	0.4	1
18	Dynamic Capabilities, Developmental Industrial Strategy and The Strategic SCA of Nations. <i>SSRN Electronic Journal</i> , 2016, , .	0.4	3

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19	Learning, innovation, increasing returns and resource creation: Luigi Pasinetti's "original sin" of, and call for a post-classical, economics. Cambridge Journal of Economics, 2016, 40, 1761-1786.	1.6	7
20	The Impact of Employees' and Managers' Training on the Performance of Small and Medium-Sized Enterprises: Evidence from a Randomized Natural Experiment in the UK Service Sector. British Journal of Industrial Relations, 2016, 54, 409-421.	1.2	35
21	Penrose, Edith T. (1914-1996). , 2016, , 1-9.		0
22	Capturing Value from Advantages. , 2016, , 1-5.		0
23	International Business. , 2016, , 1-11.		0
24	Inter-Firm Cooperation. , 2016, , 1-9.		0
25	Hymer, Stephen Herbert (1934-1974): The MNE and International Business. , 2016, , 1-6.		0
26	Teece, David J. (Born 1948). , 2016, , 1-7.		2
27	Entrepreneurial Imagination and a Demand and Supply-side Perspective on the MNE and Cross-border Organization. Journal of International Management, 2015, 21, 309-321.	4.2	42
28	Rejuvenating 'Old Europe': Towards a Strategy for Reindustrialisation and Sustainable Competitiveness. Contributions To Political Economy, 2014, 33, 69-98.	0.2	7
29	Who Needs CSR? The Impact of Corporate Social Responsibility on National Competitiveness. Journal of Business Ethics, 2014, 119, 349-364.	6.0	164
30	De-industrialisation, comparative economic performance and FDI inflows in emerging economies. International Business Review, 2014, 23, 887-896.	4.8	22
31	Towards a More "Ethically Correct" Governance for Economic Sustainability. Journal of Business Ethics, 2013, 118, 655-665.	6.0	31
32	Capabilities and Strategic Entrepreneurship in Public Organizations. Strategic Entrepreneurship Journal, 2013, 7, 70-91.	4.4	138
33	The Public-Private Nexus in Organizational Economics and the Challenge of Sustainable Value Creation. Journal of Change Management, 2013, 13, 387-406.	3.7	5
34	Edith Penrose's Contribution to Economics and Management Scholarship. , 2013, , .		0
35	Who is in charge? A property rights perspective on stakeholder governance. Strategic Organization, 2012, 10, 304-315.	5.0	103
36	Human resources and SME performance in services: empirical evidence from the UK. International Journal of Human Resource Management, 2012, 23, 808-825.	5.3	54

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37	On PIIGs, GAFFs, And BRICs: An Insider-Outsider's Perspective on Structural and Institutional Foundations of the Greek Crisis. Contributions To Political Economy, 2012, 31, 77-89.	0.2	14
38	Clusters, entrepreneurial ecosystem co-creation, and appropriability: a conceptual framework. Industrial and Corporate Change, 2012, 21, 1359-1388.	2.8	200
39	CSR-Based Positioning Strategies, National Competitiveness, and the Role of Innovation. SSRN Electronic Journal, 2011, , .	0.4	2
40	On the political economy of the state, the public-private nexus and industrial policy. Policy Studies, 2011, 32, 461-478.	1.6	8
41	Globalization, Development, and History in the Work of Edith Penrose. Business History Review, 2011, 85, 65-84.	0.4	11
42	Multinational Enterprise and Subsidiariesâ€™ Absorptive Capacity and Global Knowledge Sourcing. Advances in Spatial Science, 2011, , 259-277.	0.6	0
43	The Competitive Advantage and Catching-Up of Nations: A New Framework and the Role of FDI, Clusters and Public Policy. Advances in Spatial Science, 2011, , 281-303.	0.6	2
44	European Competition and Industrial Policy: An Assessment and a New Framework. Advances in Spatial Science, 2011, , 343-380.	0.6	0
45	A Knowledge: Learning-Based Perspective on Foreign Direct Investment and the Multinational Enterprise. Advances in Spatial Science, 2011, , 221-234.	0.6	2
46	Open innovation and the management of intra-firm conflict. International Journal of Learning and Intellectual Capital, 2010, 7, 295.	0.3	2
47	Toward a theory of public entrepreneurship. European Management Review, 2010, 7, 1-15.	3.7	242
48	Resources, Capabilities, and Routines in Public Organizations. SSRN Electronic Journal, 2010, , .	0.4	6
49	Introduction: On the nature and scope of dynamic capabilities. Industrial and Corporate Change, 2010, 19, 1175-1186.	2.8	214
50	Cross-border market co-creation, dynamic capabilities and the entrepreneurial theory of the multinational enterprise. Industrial and Corporate Change, 2010, 19, 1247-1270.	2.8	259
51	From Bust To Boom: An Introduction. Contributions To Political Economy, 2010, 29, 1-8.	0.2	5
52	The Determinants of Value and Wealth Creation at the Firm, Industry, and National Levels: A Conceptual Framework and Evidence. Contributions To Political Economy, 2010, 29, 33-58.	0.2	22
53	The political economy of globalization: Revisiting Stephen Hymer 50 years on. Transnational Corporations, 2010, 19, 1-29.	0.7	82
54	The Sustainable Competitive Advantage and Catching-up of Nations: FDI, Clusters and the Liability (Asset) of Smallness. Management International Review, 2009, 49, 95-120.	3.3	46

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55	The (new) nature and essence of the firm. <i>European Management Review</i> , 2009, 6, 5-15.	3.7	143
56	<b>Perspective</b>â€”The Interdependence of Private and Public Interests. <i>Organization Science</i> , 2009, 20, 1034-1052.	4.5	287
57	The Co-Evolution of Organizational Value Capture, Value Creation and Sustainable Advantage. <i>Organization Studies</i> , 2009, 30, 1115-1139.	5.3	187
58	Innovation governance for value capture &ndash; the problem and a proposed simple model-based solution. <i>International Journal of Strategic Change Management</i> , 2009, 1, 171.	0.7	7
59	Global Finance and Systemic Instability. <i>Contributions To Political Economy</i> , 2008, 27, 1-11.	0.2	20
60	Stephen Hymer's contribution to international business scholarship: an assessment and extension. <i>Journal of International Business Studies</i> , 2008, 39, 167-176.	7.3	98
61	On `The Metamorphosis of (the Theory of) the Firm': An Introduction. <i>Organization Studies</i> , 2008, 29, 1109-1115.	5.3	6
62	CIBAM and the Symposium on 'Security, Terrorism and Business'. <i>Global Business and Economics Review</i> , 2008, 10, 145.	0.1	0
63	A Behavioral Resource-Based View of the Firm: The Synergy of Cyert and March (1963) and Penrose (1959). <i>Organization Science</i> , 2007, 18, 478-490.	4.5	134
64	EUROPEAN INDUSTRIAL AND COMPETITION POLICY. <i>Policy Studies</i> , 2007, 28, 365-381.	1.6	27
65	Twenty years resource-based view (or is it 50?): some (old and) new challenges and need for extensions. <i>International Journal of Learning and Intellectual Capital</i> , 2007, 4, 47.	0.3	7
66	Edith Penrose and the future of the multinational enterprise: New research directions. <i>Management International Review</i> , 2007, 47, 139-149.	3.3	46
67	Edith Penrose and a learning-based perspective on the MNE and OLI. <i>Management International Review</i> , 2007, 47, 207-219.	3.3	61
68	GLOBAL FINANCE, INCOME DISTRIBUTION AND CAPITAL ACCUMULATION. <i>Contributions To Political Economy</i> , 2006, 25, 63-81.	0.2	16
69	Stephen Herbert Hymer and/on the (theory of the) MNE and international business. <i>International Business Review</i> , 2006, 15, 103-110.	4.8	14
70	Industrial Policy: Perspectives, Experience, Issues. , 2006, , .		9
71	Edith Penrose, organisational economics and business strategy: an assessment and extension. <i>Managerial and Decision Economics</i> , 2005, 26, 67-82.	2.5	28
72	ON GLOBALISATION AND GOVERNANCE; SOME ISSUES. <i>Contributions To Political Economy</i> , 2005, 24, 1-12.	0.2	18

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73	"Valuing" Corporate Governance: an introduction. Corporate Governance: an International Review, 2004, 12, 125-129.	2.4	8
74	(Corporate) Governance, (Shareholder) Value and (Sustainable) Economic Performance. Corporate Governance: an International Review, 2004, 12, 210-223.	2.4	36
75	On (Ultra) rationality and the corporate and government veils. Manchester School, 2004, 72, 382-402.	0.9	2
76	Edith Penrose and the resource-based view of (international) business strategy. International Business Review, 2004, 13, 523-532.	4.8	80
77	Edith Penrose's Organizational Theory of the Firm: Contract, Conflict, Knowledge and Management. , 2004, , 238-251.		3
78	Manufacturing and competitiveness: the case of Greece. Journal of Economic Studies, 2003, 30, 535-547.	1.9	29
79	Stephen Hymer: Life and the Political Economy of Multinational Corporate Capital. Contributions To Political Economy, 2002, 21, 9-26.	0.2	40
80	On economics and business ethics. Business Ethics, 2002, 11, 111-118.	3.5	11
81	Barriers to Mobility in Europe's Civil Aviation Markets: Theory and New Evidence. Review of Industrial Organization, 2002, 20, 127-150.	0.7	9
82	The resource-based theory of the transnational corporation: conceptual and empirical issues. Global Business and Economics Review, 2001, 3, 20.	0.1	1
83	Monetary Policy and the Distribution of Income: Evidence for the United States and the United Kingdom. Journal of Post Keynesian Economics, 2001, 23, 617-638.	0.6	44
84	Foreign Direct Investment and 'Less Favoured Regions': Greek FDI in Bulgaria and Romania. Global Business Review, 2000, 1, 155-171.	3.1	26
85	A theory of the (growth of the) transnational firm: a Penrosean perspective. Contributions To Political Economy, 2000, 19, 71-89.	0.2	18
86	Transaction costs versus resource value?. Journal of Economic Studies, 1999, 26, 221-240.	1.9	40
87	Book ReviewsPattern in Corporate Evolution.By Neil M. Kay. New York: Oxford University Press, 1997. Pp. xvii+319. \$65.00.. American Journal of Sociology, 1999, 105, 902-904.	0.5	0
88	Edith penrose: Pioneer of stakeholder theory. Long Range Planning, 1998, 31, 252-261.	4.9	53
89	PRODUCTIVITY, COMPETITIVENESS AND CONVERGENCE IN THE EUROPEAN ECONOMY: SUPPLY-SIDE CONSIDERATIONS. Contributions To Political Economy, 1998, 17, 1-20.	0.2	12
90	Transaction Costs and the Historical Evolution of the Capitalist Firm. Journal of Economic Issues, 1998, 32, 999-1017.	0.8	28

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91	Making Markets Work. <i>International Review of Applied Economics</i> , 1997, 11, 485-490.	2.2	4
92	On Kaldor and pensions. <i>Cambridge Journal of Economics</i> , 1997, 21, 469-482.	1.6	7
93	From Generic Strategies to Value for Money in Hypercompetitive Environments. <i>Journal of General Management</i> , 1996, 21, 45-61.	1.2	17
94	EFFECTIVE DEMAND, OUTWARD INVESTMENT AND THE (THEORY OF THE) TRANSNATIONAL CORPORATION: AN EMPRICAL INVESTIGATION. <i>Scottish Journal of Political Economy</i> , 1996, 43, 192-206.	1.6	8
95	An econometric analysis of the determinants of capacity expansion investment in the west european chemical industry. <i>Managerial and Decision Economics</i> , 1995, 16, 619-632.	2.5	2
96	On the nature of the capitalist state <sup>âˆ—</sup> . <i>Review of Political Economy</i> , 1994, 6, 72-105.	1.1	4
97	Industrial Strategy. <i>Journal of Economic Studies</i> , 1994, 21, 3-92.	1.9	33
98	Market and Non-Market Hierarchies: Theory of Institutional Failure.. <i>Economic Journal</i> , 1994, 104, 1483.	3.6	0
99	Transnationals, International Organization and Deindustrialization. <i>Organization Studies</i> , 1993, 14, 527-548.	5.3	12
100	Towards a Neoâ€™classical Theory of Institutional Failure. <i>Journal of Economic Studies</i> , 1992, 19, .	1.9	3
101	THE EFFECTS OF ADVERTISING (AND) INVESTMENT ON AGGREGATE PROFITS. <i>Scottish Journal of Political Economy</i> , 1991, 38, 32-40.	1.6	13
102	Market failure and the existence of the state: a restatement and critique. <i>International Review of Applied Economics</i> , 1991, 5, 325-340.	2.2	5
103	On the possibility of state neutrality <sup>âˆ—</sup> . <i>Review of Political Economy</i> , 1991, 3, 15-24.	1.1	5
104	Beyond the Nation-State?: The Transnational Firm and the Nation-State. <i>Review of Radical Political Economics</i> , 1990, 22, 98-114.	0.6	5
105	The Transnational Corporation: A Synthesis. <i>Review of Radical Political Economics</i> , 1989, 21, 1-11.	0.6	3
106	Corporate Capital: Control, Ownership, Saving and Crisis.. <i>Economic Journal</i> , 1988, 98, 188.	3.6	0
107	Corporate retained earnings and personal sector saving: a test of the life-cycle hypothesis of saving. <i>Applied Economics</i> , 1987, 19, 907-913.	2.2	7
108	The Substitutability Between Discretionary and Contractual Saving and the â€™Propensityâ€™ to Save Profit and Wage Income in the UK. <i>Geneva Papers on Risk and Insurance: Issues and Practice</i> , 1987, 12, 37-49.	2.1	2

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109	The separation of ownership and control in the theory of the firm. International Journal of Industrial Organization, 1986, 4, 69-86.	1.2	29
110	THE PENSION FUNDS "REVOLUTION" AND THE MANAGERIALIST SAVING FUNCTION. Scottish Journal of Political Economy, 1986, 33, 382-390.	1.6	0
111	Corporate Control, Social Choice and Capital Accumulation: An Asymmetrical Choice Approach. Review of Radical Political Economics, 1986, 18, 85-100.	0.6	1
112	THE EFFECTS OF LIFE ASSURANCE AND PENSION FUNDS ON OTHER SAVINGS: THE POSTWAR UK EXPERIENCE. Bulletin of Economic Research, 1985, 37, 213-229.	1.1	14
113	Foreign Direct Investment and Economic Integration. SSRN Electronic Journal, 0, , .	0.4	0
114	Edith Penrose's "The Theory of the Growth of the Firm" Fifty Years Later. SSRN Electronic Journal, 0, , .	0.4	9
115	International Business Innovations and (a New) Learning. SSRN Electronic Journal, 0, , .	0.4	0
116	Open Team Production, the New Cooperative Firm, and Hybrid Advantage. Academy of Management Review, 0, , .	11.7	6
117	The Multinational Corporation and the Global Sourcing of Knowledge: Remodeling Absorptive Capacity. SSRN Electronic Journal, 0, , .	0.4	3
118	The Political Economy of Globalization "Revisiting Stephen Hymer 50 Years On. SSRN Electronic Journal, 0, , .	0.4	2
119	Where Is the 'I' in 'IB' Research?. SSRN Electronic Journal, 0, , .	0.4	5
120	EUROPEAN INTEGRATION, TRANSNATIONAL CORPORATIONS AND NORTH-SOUTH CONVERGENCE. , 0, , 188-208.		2
121	Firms, Business and Government: A Critical Account and Extension. SSRN Electronic Journal, 0, , .	0.4	0
122	The Political Economy of European Anti-trust and Industrial Policy. SSRN Electronic Journal, 0, , .	0.4	0
123	Entrepreneurship, Appropriability and the Co-Creation of Markets and Ecosystems. SSRN Electronic Journal, 0, , .	0.4	1
124	Innovation, Resource Creation, Learning and Catching-Up: Building on Pasinetti to Revitalize Cambridge Economics. SSRN Electronic Journal, 0, , .	0.4	0
125	No Wo-Man Is an Island Shared Strategic Leadership as a Mesofoundation of Dynamic Capabilities. SSRN Electronic Journal, 0, , .	0.4	1
126	An Efficiency/Power View and Co-Creating Strategy Practices. SSRN Electronic Journal, 0, , .	0.4	0



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127	Europe in Question and the Question of Europe-An(d) Capitalism: A Review of Stuart Holland's 'Europe in Question'. SSRN Electronic Journal, 0, , .	0.4	0
128	capturing value from advantages. , 0, , .		0