

# David G Rand

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1904576/publications.pdf>

Version: 2024-02-01

269  
papers

32,716  
citations

10979

71  
h-index

5118

166  
g-index

279  
all docs

279  
docs citations

279  
times ranked

20361  
citing authors

| #  | ARTICLE  | IF   | CITATIONS |
|----|--|------|-----------|
| 1  | Does Analytic Thinking Insulate Against Pro-Kremlin Disinformation? Evidence From Ukraine. <i>Political Psychology</i> , 2023, 44, 79-94.  | 2.2  | 10        |
| 2  | Beliefs About COVID-19 in Canada, the United Kingdom, and the United States: A Novel Test of Political Polarization and Motivated Reasoning. <i>Personality and Social Psychology Bulletin</i> , 2022, 48, 750-765.          | 1.9  | 113       |
| 3  | Human Cooperation and the Crises of Climate Change, COVID-19, and Misinformation. <i>Annual Review of Psychology</i> , 2022, 73, 379-402.  | 9.9  | 26        |
| 4  | Field Experiments on Social Media. <i>Current Directions in Psychological Science</i> , 2022, 31, 69-75.   | 2.8  | 14        |
| 5  | Encouraging the resumption of economic activity after COVID-19: Evidence from a large scale-field experiment in China. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, . | 3.3  | 5         |
| 6  | Nudging Social Media toward Accuracy. <i>Annals of the American Academy of Political and Social Science</i> , 2022, 700, 152-164.  | 0.8  | 21        |
| 7  | Accuracy prompts are a replicable and generalizable approach for reducing the spread of misinformation. <i>Nature Communications</i> , 2022, 13, 2333.   | 5.8  | 33        |
| 8  | Birds of a feather don't fact-check each other: Partisanship and the evaluation of news in Twitter's Birdwatch crowdsourced fact-checking program. , 2022, , .   |      | 26        |
| 9  | News from Generative Artificial Intelligence Is Believed Less. , 2022, , .   |      | 20        |
| 10 | Emotion may predict susceptibility to fake news but emotion regulation does not seem to help. <i>Cognition and Emotion</i> , 2022, 36, 1166-1180.  | 1.2  | 9         |
| 11 | Intuition, reason, and conspiracy beliefs. <i>Current Opinion in Psychology</i> , 2022, 47, 101387.  | 2.5  | 18        |
| 12 | Belief in fake news, responsiveness to cognitive conflict, and analytic reasoning engagement. <i>Thinking and Reasoning</i> , 2021, 27, 510-535.   | 2.1  | 6         |
| 13 | Invisible inequality leads to punishing the poor and rewarding the rich. <i>Behavioural Public Policy</i> , 2021, 5, 333-353.  | 1.6  | 17        |
| 14 | Research note: Examining false beliefs about voter fraud in the wake of the 2020 Presidential Election. , 2021, , .  |      | 38        |
| 15 | Cognitive reflection correlates with behavior on Twitter. <i>Nature Communications</i> , 2021, 12, 921.  | 5.8  | 67        |
| 16 | You're Definitely Wrong, Maybe: Correction Style Has Minimal Effect on Corrections of Misinformation Online. <i>Media and Communication</i> , 2021, 9, 120-133.  | 1.1  | 14        |
| 17 | Shared partisanship dramatically increases social tie formation in a Twitter field experiment. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .                         | 3.3  | 39        |
| 18 | Shifting attention to accuracy can reduce misinformation online. <i>Nature</i> , 2021, 592, 590-595.   | 13.7 | 366       |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 19 | Who is susceptible to online health misinformation? A test of four psychosocial hypotheses.. Health Psychology, 2021, 40, 274-284.  | 1.3 | 59        |
| 20 | Developing an accuracy-prompt toolkit to reduce COVID-19 misinformation online. , 2021, , .   |     | 22        |
| 21 | The Psychology of Fake News. Trends in Cognitive Sciences, 2021, 25, 388-402.   | 4.0 | 403       |
| 22 | Practice what you preach: Credibility-enhancing displays and the growth of open science. Organizational Behavior and Human Decision Processes, 2021, 164, 1-10.   | 1.4 | 3         |
| 23 | Turking in the time of COVID. Behavior Research Methods, 2021, 53, 2591-2595.   | 2.3 | 59        |
| 24 | Character deprecation in fake news: Is it in supply or demand?. Group Processes and Intergroup Relations, 2021, 24, 624-637.  | 2.4 | 6         |
| 25 | Perverse Downstream Consequences of Debunking: Being Corrected by Another User for Posting False Political News Increases Subsequent Sharing of Low Quality, Partisan, and Toxic Content in a Twitter Field Experiment. , 2021, , . |     | 31        |
| 26 | Elite party cues increase vaccination intentions among Republicans. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .   | 3.3 | 94        |
| 27 | Happiness and surprise are associated with worse truth discernment of COVID-19 headlines among social media users in Nigeria. , 2021, , .   |     | 11        |
| 28 | Scaling up fact-checking using the wisdom of crowds. Science Advances, 2021, 7, eabf4393.   | 4.7 | 46        |
| 29 | Lack of partisan bias in the identification of fake (versus real) news. Trends in Cognitive Sciences, 2021, 25, 725-726.  | 4.0 | 6         |
| 30 | A Practical Guide to Doing Behavioral Research on Fake News and Misinformation. Collabra: Psychology, 2021, 7, .  | 0.9 | 35        |
| 31 | Timing matters when correcting fake news. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .   | 3.3 | 82        |
| 32 | Rethinking the link between cognitive sophistication and politically motivated reasoning.. Journal of Experimental Psychology: General, 2021, 150, 1095-1114.   | 1.5 | 55        |
| 33 | Donâ€™t get it or donâ€™t spread it: comparing self-interested versus prosocial motivations for COVID-19 prevention behaviors. Scientific Reports, 2021, 11, 20222.   | 1.6 | 155       |
| 34 | The (minimal) persuasive advantage of political video over text. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .  | 3.3 | 18        |
| 35 | Digital literacy is associated with more discerning accuracy judgments but not sharing intentions. , 2021, , .  |     | 14        |
| 36 | Investigating the Robustness of the Illusory Truth Effect Across Individual Differences in Cognitive Ability, Need for Cognitive Closure, and Cognitive Style. Personality and Social Psychology Bulletin, 2020, 46, 204-215.       | 1.9 | 87        |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 37 | Measuring supernatural belief implicitly using the Affect Misattribution Procedure. <i>Religion, Brain and Behavior</i> , 2020, 10, 393-406.   | 0.4 | 4         |
| 38 | Who falls for fake news? The roles of bullshit receptivity, overclaiming, familiarity, and analytic thinking. <i>Journal of Personality</i> , 2020, 88, 185-200.   | 1.8 | 386       |
| 39 | Turkers of the World Unite: Multilevel In-Group Bias Among Crowdworkers on Amazon Mechanical Turk. <i>Social Psychological and Personality Science</i> , 2020, 11, 151-159.                                    | 2.4 | 15        |
| 40 | Framing effects in the prisoner's dilemma but not in the dictator game. <i>Journal of the Economic Science Association</i> , 2020, 6, 1-12.  | 1.8 | 7         |
| 41 | Who Gets Credit for AI-Generated Art?. <i>IScience</i> , 2020, 23, 101515.   | 1.9 | 43        |
| 42 | Who Is Susceptible to Online Health Misinformation?. <i>American Journal of Public Health</i> , 2020, 110, S276-S277.  | 1.5 | 44        |
| 43 | Reliance on emotion promotes belief in fake news. <i>Cognitive Research: Principles and Implications</i> , 2020, 5, 47.  | 1.1 | 147       |
| 44 | Globalization and the rise and fall of cognitive control. <i>Nature Communications</i> , 2020, 11, 3099.   | 5.8 | 4         |
| 45 | Bayesian or biased? Analytic thinking and political belief updating. <i>Cognition</i> , 2020, 204, 104375.   | 1.1 | 44        |
| 46 | Belief Bias and Its Significance for Modern Social Science. <i>Psychological Inquiry</i> , 2020, 31, 57-60.  | 0.4 | 3         |
| 47 | Fighting COVID-19 Misinformation on Social Media: Experimental Evidence for a Scalable Accuracy-Nudge Intervention. <i>Psychological Science</i> , 2020, 31, 770-780.  | 1.8 | 915       |
| 48 | The Implied Truth Effect: Attaching Warnings to a Subset of Fake News Headlines Increases Perceived Accuracy of Headlines Without Warnings. <i>Management Science</i> , 2020, 66, 4944-4957.                   | 2.4 | 249       |
| 49 | Are those who believe in God really more prosocial?. <i>Religion, Brain and Behavior</i> , 2020, 10, 444-458.  | 0.4 | 6         |
| 50 | Self-reported willingness to share political news articles in online surveys correlates with actual sharing on Twitter. <i>PLoS ONE</i> , 2020, 15, e0228882.  | 1.1 | 79        |
| 51 | Using social and behavioural science to support COVID-19 pandemic response. <i>Nature Human Behaviour</i> , 2020, 4, 460-471.  | 6.2 | 3,200     |
| 52 | Thinking clearly about causal inferences of politically motivated reasoning: why paradigmatic study designs often undermine causal inference. <i>Current Opinion in Behavioral Sciences</i> , 2020, 34, 81-87. | 2.0 | 74        |
| 53 | Fake news, fast and slow: Deliberation reduces belief in false (but not true) news headlines.. <i>Journal of Experimental Psychology: General</i> , 2020, 149, 1608-1613.                                      | 1.5 | 246       |
| 54 | Emphasizing publishers does not effectively reduce susceptibility to misinformation on social media. , 2020, , .   |     | 35        |

| #  | ARTICLE   | IF   | CITATIONS |
|----|---|------|-----------|
| 55 | Cooperation and decision time. <i>Current Opinion in Psychology</i> , 2019, 26, 67-71.  | 2.5  | 27        |
| 56 | Cognitive Reflection and the 2016 U.S. Presidential Election. <i>Personality and Social Psychology Bulletin</i> , 2019, 45, 224-239.  | 1.9  | 52        |
| 57 | Logic, Fast and Slow: Advances in Dual-Process Theorizing. <i>Current Directions in Psychological Science</i> , 2019, 28, 503-509.  | 2.8  | 117       |
| 58 | When do we punish people who don't? <i>Cognition</i> , 2019, 193, 104040.   | 1.1  | 9         |
| 59 | Intuitive Honesty Versus Dishonesty: Meta-Analytic Evidence. <i>Perspectives on Psychological Science</i> , 2019, 14, 778-796.  | 5.2  | 69        |
| 60 | The Good, the Bad, and the Unflinchingly Selfish. <i>ACM Transactions on Economics and Computation</i> , 2019, 7, 1-14.   | 0.7  | 0         |
| 61 | Beyond Reasonable Doubt. , 2019, , 115-129.   |      | 0         |
| 62 | Repetition increases perceived truth equally for plausible and implausible statements. <i>Psychonomic Bulletin and Review</i> , 2019, 26, 1705-1710.  | 1.4  | 89        |
| 63 | Information gerrymandering and undemocratic decisions. <i>Nature</i> , 2019, 573, 117-121.  | 13.7 | 101       |
| 64 | The role of inequity aversion in microloan defaults. <i>Behavioural Public Policy</i> , 2019, , 1-22.   | 1.6  | 0         |
| 65 | Fighting misinformation on social media using crowdsourced judgments of news source quality. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019, 116, 2521-2526. | 3.3  | 409       |
| 66 | Dual-process theory, conflict processing, and delusional belief. <i>Clinical Psychology Review</i> , 2019, 72, 101748.  | 6.0  | 27        |
| 67 | Rare and Costly Prosocial Behaviors Are Perceived as Heroic. <i>Frontiers in Psychology</i> , 2019, 10, 234.  | 1.1  | 22        |
| 68 | Time pressure and honesty in a deception game. <i>Journal of Behavioral and Experimental Economics</i> , 2019, 79, 93-99.   | 0.5  | 48        |
| 69 | Belief in Fake News is Associated with Delusionality, Dogmatism, Religious Fundamentalism, and Reduced Analytic Thinking. <i>Journal of Applied Research in Memory and Cognition</i> , 2019, 8, 108-117.    | 0.7  | 199       |
| 70 | Can Strategic Ignorance Explain the Evolution of Love?. <i>Topics in Cognitive Science</i> , 2019, 11, 393-408.   | 1.1  | 2         |
| 71 | Lazy, not biased: Susceptibility to partisan fake news is better explained by lack of reasoning than by motivated reasoning. <i>Cognition</i> , 2019, 188, 39-50.   | 1.1  | 892       |
| 72 | Fake News and Misinformation: Problems and Solutions. <i>Proceedings - Academy of Management</i> , 2019, 12345.   | 0.0  | 0         |

| #  | ARTICLE  | IF   | CITATIONS |
|----|--|------|-----------|
| 73 | The science of fake news. <i>Science</i> , 2018, 359, 1094-1096.   | 6.0  | 2,198     |
| 74 | Population Structure Promotes the Evolution of Intuitive Cooperation and Inhibits Deliberation. <i>Scientific Reports</i> , 2018, 8, 6293.   | 1.6  | 12        |
| 75 | Crosstalk in concurrent repeated games impedes direct reciprocity and requires stronger levels of forgiveness. <i>Nature Communications</i> , 2018, 9, 555.  | 5.8  | 33        |
| 76 | Profit Versus Prejudice. <i>Social Psychological and Personality Science</i> , 2018, 9, 50-58.   | 2.4  | 11        |
| 77 | The cognitive reflection test is robust to multiple exposures. <i>Behavior Research Methods</i> , 2018, 50, 1953-1959.   | 2.3  | 89        |
| 78 | Time Pressure Increases Honesty in a Sender-Receiver Deception Game. <i>SSRN Electronic Journal</i> , 2018, , .  | 0.4  | 5         |
| 79 | Does Belief in God Cause Prosociality?. <i>SSRN Electronic Journal</i> , 2018, , .   | 0.4  | 1         |
| 80 | Putting Social Rewards and Identity Salience to the Test: Evidence from a Field Experiment on Teachers in Philadelphia. <i>SSRN Electronic Journal</i> , 2018, , .   | 0.4  | 0         |
| 81 | Examining Spillovers between Long and Short Repeated Prisoner's Dilemma Games Played in the Laboratory. <i>Games</i> , 2018, 9, 5.   | 0.4  | 8         |
| 82 | Rare and Costly Prosocial Behaviors Are Perceived As Heroic. <i>SSRN Electronic Journal</i> , 2018, , .  | 0.4  | 0         |
| 83 | Turkers of the World Unite: Multilevel In-Group Bias Amongst Crowdworkers on Amazon Mechanical Turk. <i>SSRN Electronic Journal</i> , 2018, , .  | 0.4  | 1         |
| 84 | Credibility-enhancing displays promote the provision of non-normative public goods. <i>Nature</i> , 2018, 563, 245-248.  | 13.7 | 76        |
| 85 | Indirect Reciprocity and the Evolution of Prejudicial Groups. <i>Scientific Reports</i> , 2018, 8, 13247.  | 1.6  | 27        |
| 86 | The Mythical Dual-Process Typology. <i>Trends in Cognitive Sciences</i> , 2018, 22, 667-668.   | 4.0  | 49        |
| 87 | The Role of Character Strengths in Economic Decision-Making. <i>SSRN Electronic Journal</i> , 2018, , .  | 0.4  | 0         |
| 88 | Cognitive Reflection and the 2016 US Presidential Election. <i>SSRN Electronic Journal</i> , 2018, , .   | 0.4  | 3         |
| 89 | Is the Illusory Truth Effect Robust to Individual Differences in Cognitive Ability, Need for Cognitive Closure, and Cognitive Style?. <i>SSRN Electronic Journal</i> , 2018, , .   | 0.4  | 0         |
| 90 | An uncertainty management perspective on long-run impacts of adversity: The influence of childhood socioeconomic status on risk, time, and social preferences. <i>Journal of Experimental Social Psychology</i> , 2018, 79, 217-226. | 1.3  | 61        |

| #   | ARTICLE  | IF   | CITATIONS |
|-----|--|------|-----------|
| 91  | Non-naïveté may reduce the effect of intuition manipulations. <i>Nature Human Behaviour</i> , 2018, 2, 602-602.  | 6.2  | 18        |
| 92  | Individual difference in acts of self-sacrifice. <i>Behavioral and Brain Sciences</i> , 2018, 41, e217.  | 0.4  | 1         |
| 93  | An analysis of the Canadian cognitive psychology job market (2006–2016).. <i>Canadian Journal of Experimental Psychology</i> , 2018, 72, 71-80.  | 0.7  | 12        |
| 94  | Signaling emotion and reason in cooperation.. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 702-719.   | 1.5  | 73        |
| 95  | Do smart people have better intuitions?. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 945-961.  | 1.5  | 59        |
| 96  | Prior exposure increases perceived accuracy of fake news.. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 1865-1880.  | 1.5  | 602       |
| 97  | You are not your data. <i>Behavioral and Brain Sciences</i> , 2018, 41, e145.  | 0.4  | 1         |
| 98  | Dunning–Kruger effects in reasoning: Theoretical implications of the failure to recognize incompetence. <i>Psychonomic Bulletin and Review</i> , 2017, 24, 1774-1784.                                  | 1.4  | 127       |
| 99  | Reflections on the Time-Pressure Cooperation Registered Replication Report. <i>Perspectives on Psychological Science</i> , 2017, 12, 543-547.  | 5.2  | 34        |
| 100 | From good institutions to generous citizens: Top-down incentives to cooperate promote subsequent prosociality but not norm enforcement. <i>Cognition</i> , 2017, 167, 212-254.                         | 1.1  | 41        |
| 101 | Third-party punishment as a costly signal of high continuation probabilities in repeated games. <i>Journal of Theoretical Biology</i> , 2017, 421, 189-202.  | 0.8  | 27        |
| 102 | Statistical physics of human cooperation. <i>Physics Reports</i> , 2017, 687, 1-51.  | 10.3 | 1,036     |
| 103 | Co-evolution of cooperation and cognition: the impact of imperfect deliberation and context-sensitive intuition. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2017, 284, 20162326. | 1.2  | 36        |
| 104 | Agent-Based Modeling. <i>Social Psychological and Personality Science</i> , 2017, 8, 387-395.  | 2.4  | 65        |
| 105 | Evolution: The value of information. <i>Nature Human Behaviour</i> , 2017, 1, .  | 6.2  | 4         |
| 106 | The evolution of analytic thought?. <i>Behavioral and Brain Sciences</i> , 2017, 40, e215.   | 0.4  | 0         |
| 107 | Turking overtime: how participant characteristics and behavior vary over time and day on Amazon Mechanical Turk. <i>Journal of the Economic Science Association</i> , 2017, 3, 1-11.                   | 1.8  | 67        |
| 108 | It's not just a soul whose intentions are good. The role of communication in noisy repeated games. <i>Games and Economic Behavior</i> , 2017, 104, 726-743.  | 0.4  | 20        |

| #   | ARTICLE   | IF  | CITATIONS |
|-----|---|-----|-----------|
| 109 | Social dilemma cooperation (unlike Dictator Game giving) is intuitive for men as well as women. <i>Journal of Experimental Social Psychology</i> , 2017, 73, 164-168.   | 1.3 | 52        |
| 110 | No unique effect of intergroup competition on cooperation: non-competitive thresholds are as effective as competitions between groups for increasing human cooperative behavior. <i>Evolution and Human Behavior</i> , 2017, 38, 102-108. | 1.4 | 21        |
| 111 | Stability and fracture of social groups. , 2017, , .  |     | 0         |
| 112 | In-Group Favoritism Caused by Pokemon Go and the Use of Machine Learning for Principled Investigation of Potential Moderators. <i>SSRN Electronic Journal</i> , 2017, , .   | 0.4 | 4         |
| 113 | Signaling Emotion and Reason in Cooperation. <i>SSRN Electronic Journal</i> , 2017, , .   | 0.4 | 3         |
| 114 | Cyclical population dynamics of automatic versus controlled processing: An evolutionary pendulum.. <i>Psychological Review</i> , 2017, 124, 626-642.  | 2.7 | 32        |
| 115 | Cooperation, decision time, and culture: Online experiments with American and Indian participants. <i>PLoS ONE</i> , 2017, 12, e0171252.  | 1.1 | 21        |
| 116 | From Good Institutions to Good Norms: Top-Down Incentives to Cooperate Foster Prosociality But Not Norm Enforcement. <i>SSRN Electronic Journal</i> , 2016, , .   | 0.4 | 10        |
| 117 | Invisible Inequality Leads to Punishing the Poor and Rewarding the Rich. <i>SSRN Electronic Journal</i> , 2016, , .   | 0.4 | 1         |
| 118 | Atheists and Agnostics Are More Reflective than Religious Believers: Four Empirical Studies and a Meta-Analysis. <i>PLoS ONE</i> , 2016, 11, e0153039.  | 1.1 | 167       |
| 119 | Commentary: Cognitive reflection vs. calculation in decision making. <i>Frontiers in Psychology</i> , 2016, 7, 9.   | 1.1 | 59        |
| 120 | Commentary: Rethinking fast and slow based on a critique of reaction-time reverse inference. <i>Frontiers in Psychology</i> , 2016, 7, 1174.  | 1.1 | 7         |
| 121 | Social Environment Shapes the Speed of Cooperation. <i>Scientific Reports</i> , 2016, 6, 29622.   | 1.6 | 28        |
| 122 | Cultural evolution need not imply group selection. <i>Behavioral and Brain Sciences</i> , 2016, 39, e32.  | 0.4 | 2         |
| 123 | Think global, act local: Preserving the global commons. <i>Scientific Reports</i> , 2016, 6, 36079.   | 1.6 | 42        |
| 124 | The Good, the Bad, and the Unflinchingly Selfish. , 2016, , .   |     | 11        |
| 125 | Reply to Myrseth and Wollbrant: Our model is consistent with altruism, and helps to explain its evolution. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, E2473-E2473.               | 3.3 | 1         |
| 126 | Modeling intuition's origins.. <i>Journal of Applied Research in Memory and Cognition</i> , 2016, 5, 341-344.   | 0.7 | 5         |



| #   | ARTICLE   | IF   | CITATIONS |
|-----|---|------|-----------|
| 127 | Uncalculating cooperation is used to signal trustworthiness. Proceedings of the National Academy of Sciences of the United States of America, 2016, 113, 8658-8663.                 | 3.3  | 133       |
| 128 | Cooperation, Fast and Slow. Psychological Science, 2016, 27, 1192-1206.   | 1.8  | 353       |
| 129 | Social heuristics and social roles: Intuition favors altruism for women but not for men.. Journal of Experimental Psychology: General, 2016, 145, 389-396.                          | 1.5  | 257       |
| 130 | Analytic cognitive style, not delusional ideation, predicts data gathering in a large beads task study. Cognitive Neuropsychiatry, 2016, 21, 300-314.                               | 0.7  | 27        |
| 131 | Intuition, deliberation, and the evolution of cooperation. Proceedings of the National Academy of Sciences of the United States of America, 2016, 113, 936-941.                     | 3.3  | 246       |
| 132 | How Good Is the Samaritan, and Why?. Social Psychological and Personality Science, 2016, 7, 248-255.  | 2.4  | 20        |
| 133 | Third-party punishment as a costly signal of trustworthiness. Nature, 2016, 530, 473-476.   | 13.7 | 314       |
| 134 | The effects of endowment size and strategy method on third party punishment. Experimental Economics, 2016, 19, 741-763.   | 1.0  | 68        |
| 135 | Habits of Virtue: Creating Norms of Cooperation and Defection in the Laboratory. Management Science, 2016, 62, 631-647.   | 2.4  | 188       |
| 136 | Is the cognitive reflection test a measure of both reflection and intuition?. Behavior Research Methods, 2016, 48, 341-348.   | 2.3  | 148       |
| 137 | The evolution and devolution of cognitive control: The costs of deliberation in a competitive world. Scientific Reports, 2015, 5, 11002.  | 1.6  | 23        |
| 138 | The shadow of the future promotes cooperation in a repeated prisoner's dilemma for children. Scientific Reports, 2015, 5, 14559.  | 1.6  | 39        |
| 139 | Clarification Regarding Rand et al. (2015) "Social Context and the Dynamics of Cooperative Choice". Journal of Behavioral Decision Making, 2015, 28, 542-542.                       | 1.0  | 0         |
| 140 | Should Law Keep Pace with Society? Relative Update Rates Determine the Co-Evolution of Institutional Punishment and Citizen Contributions to Public Goods. Games, 2015, 6, 124-149. | 0.4  | 13        |
| 141 | The Collective Benefits of Feeling Good and Letting Go: Positive Emotion and (dis)Inhibition Interact to Predict Cooperative Behavior. PLoS ONE, 2015, 10, e0117426.                | 1.1  | 47        |
| 142 | Going against the Herd: Psychological and Cultural Factors Underlying the "Vaccination Confidence Gap". PLoS ONE, 2015, 10, e0132562.   | 1.1  | 169       |
| 143 | Everyday Consequences of Analytic Thinking. SSRN Electronic Journal, 2015, , .  | 0.4  | 5         |
| 144 | Fast but not intuitive, slow but not reflective: Decision conflict drives reaction times in social dilemmas.. Journal of Experimental Psychology: General, 2015, 144, 951-966.      | 1.5  | 131       |

| #   | ARTICLE  | IF   | CITATIONS |
|-----|--|------|-----------|
| 145 | It's the thought that counts: The role of intentions in noisy repeated games. <i>Journal of Economic Behavior and Organization</i> , 2015, 116, 481-499.               | 1.0  | 54        |
| 146 | Domain generality in religious cognition. <i>Religion, Brain and Behavior</i> , 2015, 5, 247-250.  | 0.4  | 0         |
| 147 | Everyday Consequences of Analytic Thinking. <i>Current Directions in Psychological Science</i> , 2015, 24, 425-432.  | 2.8  | 213       |
| 148 | Reasoned connections: A dual-process perspective on creative thought. <i>Thinking and Reasoning</i> , 2015, 21, 61-75.   | 2.1  | 77        |
| 149 | The brain in your pocket: Evidence that Smartphones are used to supplant thinking. <i>Computers in Human Behavior</i> , 2015, 48, 473-480.                             | 5.1  | 190       |
| 150 | Promoting cooperation in the field. <i>Current Opinion in Behavioral Sciences</i> , 2015, 3, 96-101.   | 2.0  | 133       |
| 151 | What makes us think? A three-stage dual-process model of analytic engagement. <i>Cognitive Psychology</i> , 2015, 80, 34-72.   | 0.9  | 301       |
| 152 | Opposing Oxytocin Effects on Intergroup Cooperative Behavior in Intuitive and Reflective Minds. <i>Neuropsychopharmacology</i> , 2015, 40, 2379-2387.                  | 2.8  | 44        |
| 153 | Social Context and the Dynamics of Cooperative Choice. <i>Journal of Behavioral Decision Making</i> , 2015, 28, 159-166.   | 1.0  | 69        |
| 154 | Better but still biased: Analytic cognitive style and belief bias. <i>Thinking and Reasoning</i> , 2015, 21, 431-445.  | 2.1  | 35        |
| 155 | Disfluent fonts don't help people solve math problems.. <i>Journal of Experimental Psychology: General</i> , 2015, 144, e16-e30.                                       | 1.5  | 67        |
| 156 | The language of denial: text analysis reveals differences in language use between climate change proponents and skeptics. <i>Climatic Change</i> , 2015, 133, 597-605. | 1.7  | 47        |
| 157 | Evolutionary game dynamics of controlled and automatic decision-making. <i>Chaos</i> , 2015, 25, 073120.   | 1.0  | 23        |
| 158 | Inequality and visibility of wealth in experimental social networks. <i>Nature</i> , 2015, 526, 426-429.   | 13.7 | 243       |
| 159 | Risking Your Life without a Second Thought: Intuitive Decision-Making and Extreme Altruism. <i>PLoS ONE</i> , 2014, 9, e109687.  | 1.1  | 102       |
| 160 | Reflection does not undermine self-interested prosociality. <i>Frontiers in Behavioral Neuroscience</i> , 2014, 8, 300.  | 1.0  | 78        |
| 161 | Third-Party Punishment is Motivated by Anger and is not an Artifact of Self-Focused Envy or the Strategy Method. <i>SSRN Electronic Journal</i> , 2014, , .            | 0.4  | 2         |
| 162 | Cooperation Increases with the Benefit-to-Cost Ratio in One-Shot Prisoner's Dilemma Experiments. <i>SSRN Electronic Journal</i> , 2014, , .                            | 0.4  | 6         |

| #   | ARTICLE   | IF  | CITATIONS |
|-----|---|-----|-----------|
| 163 | Positive Emotion and (Dis)Inhibition Interact to Predict Cooperative Behavior. SSRN Electronic Journal, 2014, , .   | 0.4 | 7         |
| 164 | The Cooperative Phenotype. SSRN Electronic Journal, 2014, , .   | 0.4 | 13        |
| 165 | Risking Your Life Without a Second Thought: Intuitive Decision-Making and Extreme Altruism. SSRN Electronic Journal, 2014, , .  | 0.4 | 4         |
| 166 | Social heuristics shape intuitive cooperation. Nature Communications, 2014, 5, 3677.  | 5.8 | 510       |
| 167 | Limit Cycles Sparked by Mutation in the Repeated Prisoner's Dilemma. International Journal of Bifurcation and Chaos in Applied Sciences and Engineering, 2014, 24, 1430035.                   | 0.7 | 12        |
| 168 | Reflective minds and open hearts: Cognitive style and personality predict religiosity and spiritual thinking in a community sample. European Journal of Social Psychology, 2014, 44, 736-742. | 1.5 | 51        |
| 169 | Harnessing Reciprocity to Promote Cooperation and the Provisioning of Public Goods. Policy Insights From the Behavioral and Brain Sciences, 2014, 1, 263-269.                                 | 1.4 | 43        |
| 170 | Static network structure can stabilize human cooperation. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 17093-17098.                            | 3.3 | 215       |
| 171 | Structural Topic Models for Open-Ended Survey Responses. American Journal of Political Science, 2014, 58, 1064-1082.  | 2.9 | 1,060     |
| 172 | The Emergence of "Us and Them" in 80 Lines of Code. Psychological Science, 2014, 25, 982-990.   | 1.8 | 45        |
| 173 | What does "clean" really mean? The implicit framing of decontextualized experiments. Economics Letters, 2014, 122, 386-389.   | 0.9 | 59        |
| 174 | Religious motivations for cooperation: an experimental investigation using explicit primes. Religion, Brain and Behavior, 2014, 4, 31-48.   | 0.4 | 33        |
| 175 | Cognitive style and religiosity: The role of conflict detection. Memory and Cognition, 2014, 42, 1-10.  | 0.9 | 196       |
| 176 | Evidence that analytic cognitive style influences religious belief: Comment on Razmyar and Reeve (2013). Intelligence, 2014, 43, 21-26.   | 1.6 | 47        |
| 177 | Who cooperates in repeated games: The role of altruism, inequity aversion, and demographics. Journal of Economic Behavior and Organization, 2014, 98, 41-55.                                  | 1.0 | 81        |
| 178 | The role of analytic thinking in moral judgements and values. Thinking and Reasoning, 2014, 20, 188-214.  | 2.1 | 172       |
| 179 | Humans display a "cooperative phenotype"™ that is domain general and temporally stable. Nature Communications, 2014, 5, 4939.   | 5.8 | 327       |
| 180 | Punishment does not promote cooperation under exploration dynamics when anti-social punishment is possible. Journal of Theoretical Biology, 2014, 360, 163-171.                               | 0.8 | 51        |

| #   | ARTICLE   | IF   | CITATIONS |
|-----|---|------|-----------|
| 181 | Cooperating with the future. <i>Nature</i> , 2014, 511, 220-223.  | 13.7 | 319       |
| 182 | Heuristics guide the implementation of social preferences in one-shot Prisoner's Dilemma experiments. <i>Scientific Reports</i> , 2014, 4, 6790.  | 1.6  | 129       |
| 183 | Time Pressure Increases Cooperation in Competitively Framed Social Dilemmas. <i>PLoS ONE</i> , 2014, 9, e115756.  | 1.1  | 63        |
| 184 | Human cooperation. <i>Trends in Cognitive Sciences</i> , 2013, 17, 413-425.   | 4.0  | 994       |
| 185 | Evolution of fairness in the one-shot anonymous Ultimatum Game. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2013, 110, 2581-2586.            | 3.3  | 186       |
| 186 | Sleep Paralysis Postepisode Distress. <i>Clinical Psychological Science</i> , 2013, 1, 135-148.   | 2.4  | 54        |
| 187 | Do people care about social context? Framing effects in dictator games. <i>Experimental Economics</i> , 2013, 16, 349-371.  | 1.0  | 147       |
| 188 | Belief bias during reasoning among religious believers and skeptics. <i>Psychonomic Bulletin and Review</i> , 2013, 20, 806-811.  | 1.4  | 102       |
| 189 | Information, irrationality, and the evolution of trust. <i>Journal of Economic Behavior and Organization</i> , 2013, 90, S57-S75.   | 1.0  | 44        |
| 190 | Rand et al. reply. <i>Nature</i> , 2013, 498, E2-E3.  | 13.7 | 26        |
| 191 | Massively Parallel Model of Extended Memory Use in Evolutionary Game Dynamics. , 2013, , .  |      | 1         |
| 192 | Parametric Excitation and Evolutionary Dynamics. <i>Journal of Applied Mechanics, Transactions ASME</i> , 2013, 80, .   | 1.1  | 5         |
| 193 | Powering up with indirect reciprocity in a large-scale field experiment. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2013, 110, 10424-10429. | 3.3  | 204       |
| 194 | It's the Thought that Counts: The Role of Intentions in Reciprocal Altruism. <i>SSRN Electronic Journal</i> , 2013, , .   | 0.4  | 10        |
| 195 | What Does 'Clean' Really Mean? The Implicit Framing of Decontextualized Experiments. <i>SSRN Electronic Journal</i> , 2013, , .   | 0.4  | 3         |
| 196 | Punishment Does Not Promote Cooperation Under Exploration Dynamics When Anti-Social Punishment is Possible. <i>SSRN Electronic Journal</i> , 2013, , .                                    | 0.4  | 2         |
| 197 | Contagion of Cooperation in Static and Fluid Social Networks. <i>PLoS ONE</i> , 2013, 8, e66199.  | 1.1  | 64        |
| 198 | Divine intuition: Cognitive style influences belief in God.. <i>Journal of Experimental Psychology: General</i> , 2012, 141, 423-428.   | 1.5  | 434       |

| #   | ARTICLE   | IF   | CITATIONS |
|-----|---|------|-----------|
| 199 | The value of reputation. <i>Journal of the Royal Society Interface</i> , 2012, 9, 2791-2797.  | 1.5  | 60        |
| 200 | Nonlinear parametric excitation of an evolutionary dynamical system. <i>Proceedings of the Institution of Mechanical Engineers, Part C: Journal of Mechanical Engineering Science</i> , 2012, 226, 1912-1920. | 1.1  | 8         |
| 201 | Retaliation and antisocial punishment are overlooked in many theoretical models as well as behavioral experiments. <i>Behavioral and Brain Sciences</i> , 2012, 35, 24-24.                                    | 0.4  | 21        |
| 202 | Evolution of in-group favoritism. <i>Scientific Reports</i> , 2012, 2, 460.   | 1.6  | 160       |
| 203 | Delayed and Inconsistent Information and the Evolution of Trust. <i>Dynamic Games and Applications</i> , 2012, 2, 401-410.  | 1.1  | 13        |
| 204 | Spontaneous giving and calculated greed. <i>Nature</i> , 2012, 489, 427-430.  | 13.7 | 1,021     |
| 205 | Slow to Anger and Fast to Forgive: Cooperation in an Uncertain World. <i>American Economic Review</i> , 2012, 102, 720-749.   | 4.0  | 257       |
| 206 | Religious Motivations for Cooperation: An Experimental Investigation Using Explicit Primes. <i>SSRN Electronic Journal</i> , 2012, , .  | 0.4  | 0         |
| 207 | Information, Irrationality and the Evolution of Trust. <i>SSRN Electronic Journal</i> , 2012, , .   | 0.4  | 4         |
| 208 | Do People Care About Social Context? Framing Effects in Dictator Games. <i>SSRN Electronic Journal</i> , 2012, , .  | 0.4  | 7         |
| 209 | Direct reciprocity in structured populations. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2012, 109, 9929-9934.  | 3.3  | 179       |
| 210 | Analytic cognitive style predicts religious and paranormal belief. <i>Cognition</i> , 2012, 123, 335-346.   | 1.1  | 425       |
| 211 | Are we good at detecting conflict during reasoning?. <i>Cognition</i> , 2012, 124, 101-106.   | 1.1  | 69        |
| 212 | The promise of Mechanical Turk: How online labor markets can help theorists run behavioral experiments. <i>Journal of Theoretical Biology</i> , 2012, 299, 172-179.   | 0.8  | 534       |
| 213 | Evolutionary dynamics in finite populations can explain the full range of cooperative behaviors observed in the centipede game. <i>Journal of Theoretical Biology</i> , 2012, 300, 212-221.                   | 0.8  | 36        |
| 214 | Stochastic evolutionary dynamics resolve the Traveler's Dilemma. <i>Journal of Theoretical Biology</i> , 2012, 303, 119-127.  | 0.8  | 32        |
| 215 | Reasoning with base rates is routine, relatively effortless, and context dependent. <i>Psychonomic Bulletin and Review</i> , 2012, 19, 528-534.   | 1.4  | 53        |
| 216 | The Evolution of Coercive Institutional Punishment. <i>Dynamic Games and Applications</i> , 2012, 2, 97-109.  | 1.1  | 22        |

| #   | ARTICLE   | IF  | CITATIONS |
|-----|---|-----|-----------|
| 217 | Economic Games on the Internet: The Effect of \$1 Stakes. PLoS ONE, 2012, 7, e31461.  | 1.1 | 275       |
| 218 | Dynamic social networks promote cooperation in experiments with humans. Proceedings of the National Academy of Sciences of the United States of America, 2011, 108, 19193-19198.  | 3.3 | 534       |
| 219 | The evolution of antisocial punishment in optional public goods games. Nature Communications, 2011, 2, 434.   | 5.8 | 250       |
| 220 | Economic Games on the Internet: The Effect of \$1 Stakes. SSRN Electronic Journal, 2011, , .  | 0.4 | 11        |
| 221 | Who Cooperates in Repeated Games?. SSRN Electronic Journal, 2011, , .   | 0.4 | 10        |
| 222 | The online laboratory: conducting experiments in a real labor market. Experimental Economics, 2011, 14, 399-425.  | 1.0 | 1,245     |
| 223 | Dopamine and risk choices in different domains: Findings among serious tournament bridge players. Journal of Risk and Uncertainty, 2011, 43, 19-38.                               | 0.8 | 36        |
| 224 | Evolutionary dynamics of a system with periodic coefficients. Communications in Nonlinear Science and Numerical Simulation, 2011, 16, 3887-3895.                                  | 1.7 | 14        |
| 225 | Individual versus systemic risk and the Regulator's Dilemma. Proceedings of the National Academy of Sciences of the United States of America, 2011, 108, 12647-12652.             | 3.3 | 125       |
| 226 | Differences in cognitive style, emotional processing, and ideology as crucial variables in understanding meaning making. Religion, Brain and Behavior, 2011, 1, 223-225.          | 0.4 | 0         |
| 227 | Anti-social punishment can prevent the co-evolution of punishment and cooperation. Journal of Theoretical Biology, 2010, 265, 624-632.  | 0.8 | 211       |
| 228 | Currency value moderates equity preference among young children. Evolution and Human Behavior, 2010, 31, 210-218.   | 1.4 | 205       |
| 229 | Emotions as infectious diseases in a large social network: the SISa model. Proceedings of the Royal Society B: Biological Sciences, 2010, 277, 3827-3835.                         | 1.2 | 253       |
| 230 | Infectious Disease Modeling of Social Contagion in Networks. PLoS Computational Biology, 2010, 6, e1000968.   | 1.5 | 156       |
| 231 | Dynamic remodeling of in-group bias during the 2008 presidential election. Proceedings of the National Academy of Sciences of the United States of America, 2009, 106, 6187-6191. | 3.3 | 106       |
| 232 | Weighing Reward and Punishment's Response. Science, 2009, 326, 1632-1633.   | 6.0 | 3         |
| 233 | Direct reciprocity with costly punishment: Generous tit-for-tat prevails. Journal of Theoretical Biology, 2009, 256, 45-57.   | 0.8 | 171       |
| 234 | Positive Interactions Promote Public Cooperation. Science, 2009, 325, 1272-1275.  | 6.0 | 570       |

| #   | ARTICLE  | IF   | CITATIONS |
|-----|--|------|-----------|
| 235 | Decision-Making in Research Tasks with Sequential Testing. PLoS ONE, 2009, 4, e4607.   | 1.1  | 10        |
| 236 | Systematic Differences in Impact across Publication Tracks at PNAS. PLoS ONE, 2009, 4, e8092.  | 1.1  | 5         |
| 237 | Winners don't punish. Nature, 2008, 452, 348-351.  | 13.7 | 653       |
| 238 | Computationally Efficient Strategy for Modeling the Effect of Ion Current Modifiers. IEEE Transactions on Biomedical Engineering, 2008, 55, 3-13.  | 2.5  | 5         |
| 239 | Strategic Self-Interest Motivates Seemingly 'Fair' Offers in the Ultimatum Game. SSRN Electronic Journal, 0, , .   | 0.4  | 5         |
| 240 | Genetic Correlates of Economic and Social Risk Taking. SSRN Electronic Journal, 0, , .   | 0.4  | 9         |
| 241 | Civic Capital in Two Cultures: The Nature of Cooperation in Romania and USA. SSRN Electronic Journal, 0, , .   | 0.4  | 10        |
| 242 | Habits of Virtue: Creating Norms of Cooperation and Defection in the Laboratory. SSRN Electronic Journal, 0, , .   | 0.4  | 30        |
| 243 | Intuitive Cooperation and the Social Heuristics Hypothesis: Evidence from 15 Time Constraint Studies. SSRN Electronic Journal, 0, , .  | 0.4  | 24        |
| 244 | The Path of Least Resistance: Intertemporal Choice and its Relationship to Choices, Preferences, and Beliefs. SSRN Electronic Journal, 0, , .  | 0.4  | 3         |
| 245 | Self-Control, Social Preferences and the Effect of Delayed Payments. SSRN Electronic Journal, 0, , .   | 0.4  | 21        |
| 246 | Who Falls for Fake News? The Roles of Analytic Thinking, Motivated Reasoning, Political Ideology, and Bullshit Receptivity. SSRN Electronic Journal, 0, , .                                    | 0.4  | 44        |
| 247 | Prior Exposure Increases Perceived Accuracy of Fake News. SSRN Electronic Journal, 0, , .  | 0.4  | 41        |
| 248 | An Uncertainty Management Perspective on Long-Run Impacts of Adversity: The Influence of Childhood Socioeconomic Status on Risk, Time, and Social Preferences. SSRN Electronic Journal, 0, , . | 0.4  | 2         |
| 249 | Rethinking Microloan Defaults. SSRN Electronic Journal, 0, , .   | 0.4  | 0         |
| 250 | Third-Party Punishment as a Costly Signal of High Continuation Probabilities in Repeated Games. SSRN Electronic Journal, 0, , .  | 0.4  | 0         |
| 251 | Profit versus Prejudice: Harnessing Self-Interest to Reduce In-Group Bias. SSRN Electronic Journal, 0, , .   | 0.4  | 0         |
| 252 | The Drive to Appear Trustworthy Shapes Punishment and Moral Outrage in One-Shot Anonymous Interactions. SSRN Electronic Journal, 0, , .  | 0.4  | 0         |

| #   | ARTICLE  | IF  | CITATIONS |
|-----|--|-----|-----------|
| 253 | Social Dilemma Cooperation (Unlike Dictator Game Giving) Is Intuitive for Men As Well As Women. SSRN Electronic Journal, 0, , .  | 0.4 | 1         |
| 254 | Crowdsourcing Judgments of News Source Quality. SSRN Electronic Journal, 0, , .  | 0.4 | 11        |
| 255 | Susceptibility to Partisan Fake News Is Explained More by a Lack of Deliberation Than by Willful Ignorance. SSRN Electronic Journal, 0, , .  | 0.4 | 28        |
| 256 | Cognitive Reflection is a Stable Trait. SSRN Electronic Journal, 0, , .  | 0.4 | 10        |
| 257 | Intuition, Deliberation, and Cooperation: Further Meta-Analytic Evidence from 91 Experiments on Pure Cooperation. SSRN Electronic Journal, 0, , .                                    | 0.4 | 15        |
| 258 | Reflection Does Not Undermine Self-Interested Cooperation: Support for the Social Heuristics Hypothesis. SSRN Electronic Journal, 0, , .   | 0.4 | 9         |
| 259 | Reaction Times and Reflection in Social Dilemmas: Extreme Responses are Fast, But Not Intuitive. SSRN Electronic Journal, 0, , .   | 0.4 | 5         |
| 260 | Time Pressure Increases Cooperation in Competitively Framed Social Dilemmas: A Successful Replication. SSRN Electronic Journal, 0, , .   | 0.4 | 2         |
| 261 | Uncalculating Cooperation as a Signal of Trustworthiness. SSRN Electronic Journal, 0, , .  | 0.4 | 6         |
| 262 | The Good, the Bad, and the Unflinchingly Selfish: Cooperative Decision-Making Can Be Predicted with High Accuracy Using Only Three Behavioral Types. SSRN Electronic Journal, 0, , . | 0.4 | 6         |
| 263 | Unity for Democrats But Not Republicans: The Temporal Dynamics of Intra-Party Bias in U.S. Electoral Politics. SSRN Electronic Journal, 0, , .                                       | 0.4 | 1         |
| 264 | Co-Evolution of Cooperation and Cognition: The Impact of Imperfect Deliberation and Context-Sensitive Intuition. SSRN Electronic Journal, 0, , .                                     | 0.4 | 4         |
| 265 | Thinking Fast and Slow on Networks: Co-evolution of Cognition and Cooperation in Structured Populations. SSRN Electronic Journal, 0, , .   | 0.4 | 1         |
| 266 | Love Thy (Atheist) Neighbor? An Experimental Investigation of the Extent of Religious Prosociality Using Economic Games. SSRN Electronic Journal, 0, , .                             | 0.4 | 0         |
| 267 | Should Law Keep Pace with Society?. SSRN Electronic Journal, 0, , .  | 0.4 | 0         |
| 268 | Preserving the Global Commons. SSRN Electronic Journal, 0, , .   | 0.4 | 0         |
| 269 | Examining Spillovers between Long and Short Repeated Prisoner's Dilemma Games Played in the Laboratory. SSRN Electronic Journal, 0, , .  | 0.4 | 0         |