

Samuel D Gosling

List of Publications by Year in descending order

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Version: 2024-02-01

147
papers

40,140
citations

13332

70
h-index

14012

133
g-index

164
all docs

164
docs citations

164
times ranked

31690
citing authors

#	ARTICLE	IF	CITATIONS
1	Person-Culture Personality Fit: Dispositional Traits and Cultural Context Explain Country-Level Personality Profile Conformity. <i>Social Psychological and Personality Science</i> , 2023, 14, 275-285.	2.4	5
2	Small Effects: The Indispensable Foundation for a Cumulative Psychological Science. <i>Perspectives on Psychological Science</i> , 2022, 17, 205-215.	5.2	196
3	Loneliness During a Nationwide Lockdown and the Moderating Effect of Extroversion. <i>Social Psychological and Personality Science</i> , 2022, 13, 769-780.	2.4	32
4	Are Regional Differences in Psychological Characteristics and Their Correlates Robust? Applying Spatial-Analysis Techniques to Examine Regional Variation in Personality. <i>Perspectives on Psychological Science</i> , 2022, 17, 407-441.	5.2	23
5	Psychological Openness and the Emergence of Breakthrough vs. Incremental Innovations: A Regional Perspective. <i>Economic Geography</i> , 2022, 98, 379-410.	2.1	5
6	Mobile sensing for studying personality dynamics in daily life. , 2021, , 763-790.		1
7	Improving prediction of real-time loneliness and companionship type using geosocial features of personal smartphone data. <i>Smart Health</i> , 2021, 20, 100180.	2.0	24
8	Big Five facets and religiosity: Three large-scale, cross-cultural, theory-driven, and process-attentive tests.. <i>Journal of Personality and Social Psychology</i> , 2021, 120, 1662-1695.	2.6	21
9	Multi-modal data collection for measuring health, behavior, and living environment of large-scale participant cohorts. <i>GigaScience</i> , 2021, 10, .	3.3	14
10	The impact of childhood lead exposure on adult personality: Evidence from the United States, Europe, and a large-scale natural experiment. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	19
11	National religiosity eases the psychological burden of poverty. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	16
12	Local housing market dynamics predict rapid shifts in cultural openness: A 9-year study across 199 cities.. <i>American Psychologist</i> , 2021, 76, 947-961.	3.8	9
13	Associations between self-rated personality traits and automobile fatality rates across small geographic areas. <i>Transportation Research Interdisciplinary Perspectives</i> , 2020, 6, 100175.	1.6	0
14	Predicting personality from patterns of behavior collected with smartphones. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 17680-17687.	3.3	152
15	Personality Sensing for Theory Development and Assessment in the Digital Age. <i>European Journal of Personality</i> , 2020, 34, 649-669.	1.9	26
16	The Well-Being Benefits of Person-Culture Match Are Contingent on Basic Personality Traits. <i>Psychological Science</i> , 2020, 31, 1283-1293.	1.8	17
17	Physical topography is associated with human personality. <i>Nature Human Behaviour</i> , 2020, 4, 1135-1144.	6.2	41
18	Personality Research and Assessment in the Era of Machine Learning. <i>European Journal of Personality</i> , 2020, 34, 613-631.	1.9	57

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19	Sensing sociability: Individual differences in young adults'™ conversation, calling, texting, and app use behaviors in daily life.. Journal of Personality and Social Psychology, 2020, 119, 204-228.	2.6	86
20	Challenges to capture the big five personality traits in non-WEIRD populations. Science Advances, 2019, 5, eaaw5226.	4.7	115
21	Personality trait predictors and mental well-being correlates of exercise frequency across the academic semester. Social Science and Medicine, 2019, 236, 112400.	1.8	33
22	Special Section on Multimodal Understanding of Social, Affective, and Subjective Attributes. ACM Transactions on Multimedia Computing, Communications and Applications, 2019, 15, 1-3.	3.0	0
23	Fear, Populism, and the Geopolitical Landscape. Social Psychological and Personality Science, 2018, 9, 285-298.	2.4	46
24	Agency culture, constitutional provisions and entrepreneurship: a cross-country analysis. Industrial and Corporate Change, 2018, 27, 507-524.	1.7	11
25	An Evaluation of Amazon'™s Mechanical Turk, Its Rapid Rise, and Its Effective Use. Perspectives on Psychological Science, 2018, 13, 149-154.	5.2	505
26	Entrepreneurship culture, knowledge spillovers and the growth of regions. Regional Studies, 2018, 52, 608-618.	2.5	109
27	The Relations Between Parental Socioeconomic Status, Personality, and Life Outcomes. Social Psychological and Personality Science, 2018, 9, 338-352.	2.4	43
28	Regionale Unterschiede der Verteilung von Personen mit unternehmerischem Persönlichkeitsprofil in Deutschland " ein "berblick. Raumforschung Und Raumordnung Spatial Research and Planning, 2018, 76, 65-81.	1.5	10
29	In the shadow of coal: How large-scale industries contributed to present-day regional differences in personality and well-being.. Journal of Personality and Social Psychology, 2018, 115, 903-927.	2.6	66
30	Did Strategic Bombing in the Second World War Lead to "German Angst"™? A Large"™Scale Empirical Test across 89 German Cities. European Journal of Personality, 2017, 31, 234-257.	1.9	16
31	MUSA2., 2017, , .		2
32	An Evaluation of Students'™ Interest in and Compliance With Self-Tracking Methods. Social Psychological and Personality Science, 2017, 8, 479-492.	2.4	31
33	Using human raters to characterize the psychological characteristics of GPS-based places. , 2017, , .		14
34	Patterns of behavior change in students over an academic term: A preliminary study of activity and sociability behaviors using smartphone sensing methods. Computers in Human Behavior, 2017, 67, 129-138.	5.1	75
35	The Development and Validation of Brief and Ultrabrief Measures of Values. Journal of Personality Assessment, 2017, 99, 545-555.	1.3	77
36	The religiosity as social value hypothesis: A multi-method replication and extension across 65 countries and three levels of spatial aggregation.. Journal of Personality and Social Psychology, 2017, 113, e18-e39.	2.6	64

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37	A new perspective on entrepreneurial regions: linking cultural identity with latent and manifest entrepreneurship. <i>Small Business Economics</i> , 2017, 48, 681-697.	4.4	90
38	Regional ambient temperature is associated with human personality. <i>Nature Human Behaviour</i> , 2017, 1, 890-895.	6.2	83
39	Personality Trait Differences Between Young and Middle-Aged Adults: Measurement Artifacts or Actual Trends?. <i>Journal of Personality</i> , 2016, 84, 473-492.	1.8	30
40	Concerns about Facebook among users and abstainers: Relationships with individual differences and Facebook use.. <i>Translational Issues in Psychological Science</i> , 2016, 2, 261-274.	0.6	5
41	Comparing the Pearson and Spearman correlation coefficients across distributions and sample sizes: A tutorial using simulations and empirical data.. <i>Psychological Methods</i> , 2016, 21, 273-290.	2.7	465
42	Using Smartphones to Collect Behavioral Data in Psychological Science. <i>Perspectives on Psychological Science</i> , 2016, 11, 838-854.	5.2	380
43	Age and gender differences in self-esteem—A cross-cultural window.. <i>Journal of Personality and Social Psychology</i> , 2016, 111, 396-410.	2.6	382
44	Comparing the predictive validity of behavioral codings and behavioral ratings in a working-dog breeding program. <i>Applied Animal Behaviour Science</i> , 2016, 179, 82-94.	0.8	27
45	To Live Among Like-Minded Others. <i>Psychological Science</i> , 2016, 27, 419-427.	1.8	129
46	Macropsychological Factors Predict Regional Economic Resilience During a Major Economic Crisis. <i>Social Psychological and Personality Science</i> , 2016, 7, 95-104.	2.4	70
47	Cultural norm fulfillment, interpersonal belonging, or getting ahead? A large-scale cross-cultural test of three perspectives on the function of self-esteem.. <i>Journal of Personality and Social Psychology</i> , 2015, 109, 526-548.	2.6	59
48	A comparison of rating and coding behavioural traits in dogs. <i>Acta Biologica Hungarica</i> , 2015, 66, 27-40.	0.7	20
49	Personality Impressions of World of Warcraft Players Based on Their Avatars and Usernames. <i>International Journal of Gaming and Computer-Mediated Simulations</i> , 2015, 7, 58-73.	0.9	4
50	Entrepreneurial Regions: Do Macro-Psychological Cultural Characteristics of Regions Help Solve the “Knowledge Paradox” of Economics?. <i>PLoS ONE</i> , 2015, 10, e0129332.	1.1	94
51	The Psychology of Home Environments. <i>Perspectives on Psychological Science</i> , 2015, 10, 346-356.	5.2	93
52	Geographically varying associations between personality and life satisfaction in the London metropolitan area. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015, 112, 725-730.	3.3	183
53	Personality influences responses to inequity and contrast in chimpanzees. <i>Animal Behaviour</i> , 2015, 101, 75-87.	0.8	47
54	Criterion Analysis and Content Validity for Standardized Behavioral Tests in a Detector Dog Breeding Program. <i>Journal of Forensic Sciences</i> , 2015, 60, S213-21.	0.9	16

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55	Facebook as a research tool for the social sciences: Opportunities, challenges, ethical considerations, and practical guidelines.. <i>American Psychologist</i> , 2015, 70, 543-556.	3.8	651
56	Which personality dimensions do puppy tests measure? A systematic procedure for categorizing behavioral assays. <i>Behavioural Processes</i> , 2015, 110, 117-124.	0.5	13
57	Internet Research in Psychology. <i>Annual Review of Psychology</i> , 2015, 66, 877-902.	9.9	296
58	Do you see what I see? Can non-experts with minimal training reproduce expert ratings in behavioral assessments of working dogs?. <i>Behavioural Processes</i> , 2015, 110, 105-116.	0.5	18
59	Cross-cultural variations in Big Five relationships with religiosity: A sociocultural motives perspective.. <i>Journal of Personality and Social Psychology</i> , 2014, 107, 1064-1091.	2.6	86
60	Let the Data Speak. <i>Psychological Science</i> , 2014, 25, 1051-1053.	1.8	4
61	Psychometric Comparison of Automated Versus Rational Methods of Scale Abbreviation. <i>Journal of Individual Differences</i> , 2014, 35, 221-235.	0.5	22
62	Further Validity of the Japanese Version of the Ten Item Personality Inventory (TIPI-J). <i>Journal of Individual Differences</i> , 2014, 35, 236-244.	0.5	37
63	Belief in a just God (and a just society): A system justification perspective on religious ideology.. <i>Journal of Theoretical and Philosophical Psychology</i> , 2014, 34, 56-81.	0.6	108
64	The regional distribution and correlates of an entrepreneurship-prone personality profile in the United States, Germany, and the United Kingdom: A socioecological perspective.. <i>Journal of Personality and Social Psychology</i> , 2013, 105, 104-122.	2.6	177
65	Personality Maturation Around the World. <i>Psychological Science</i> , 2013, 24, 2530-2540.	1.8	296
66	The World from a Dog's Point of View. <i>Advances in the Study of Behavior</i> , 2013, , 209-406.	1.0	115
67	Personality Profiles Associated with Different Motivations for Playing World of Warcraft. <i>Cyberpsychology, Behavior, and Social Networking</i> , 2013, 16, 189-193.	2.1	89
68	Personality Consistency in Dogs: A Meta-Analysis. <i>PLoS ONE</i> , 2013, 8, e54907.	1.1	123
69	Developing a comprehensive and comparative questionnaire for measuring personality in chimpanzees using a simultaneous top-down/bottom-up design. <i>American Journal of Primatology</i> , 2013, 75, 1042-1053.	0.8	85
70	Divided we stand: Three psychological regions of the United States and their political, economic, social, and health correlates.. <i>Journal of Personality and Social Psychology</i> , 2013, 105, 996-1012.	2.6	229
71	Predicting Consumer Behavior and Media Preferences: The Comparative Validity of Personality Traits and Demographic Variables. <i>Psychology and Marketing</i> , 2013, 30, 937-949.	4.6	34
72	Daily Online Testing in Large Classes: Boosting College Performance while Reducing Achievement Gaps. <i>PLoS ONE</i> , 2013, 8, e79774.	1.1	76

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73	Big Five Content Representation of the Japanese Version of the Ten-Item Personality Inventory. <i>Psychology</i> , 2013, 04, 924-929.	0.3	52
74	The Song Remains the Same: A Replication and Extension of the MUSIC Model. <i>Music Perception</i> , 2012, 30, 161-185.	0.5	82
75	Smiling reflects different emotions in men and women – ERRATUM. <i>Behavioral and Brain Sciences</i> , 2012, 35, 469-469.	0.4	0
76	Impressions of World of Warcraft players' personalities based on their usernames: Interobserver consensus but no accuracy. <i>Journal of Research in Personality</i> , 2012, 46, 599-603.	0.9	27
77	The Accuracy or Inaccuracy of Affective Forecasts Depends on How Accuracy Is Indexed. <i>Psychological Science</i> , 2012, 23, 161-162.	1.8	36
78	A Review of Facebook Research in the Social Sciences. <i>Perspectives on Psychological Science</i> , 2012, 7, 203-220.	5.2	938
79	Amazon's Mechanical Turk. <i>Perspectives on Psychological Science</i> , 2011, 6, 3-5.	5.2	8,300
80	Age differences in personality traits from 10 to 65: Big Five domains and facets in a large cross-sectional sample. <i>Journal of Personality and Social Psychology</i> , 2011, 100, 330-348.	2.6	840
81	Manifestations of Personality in Online Social Networks: Self-Reported Facebook-Related Behaviors and Observable Profile Information. <i>Cyberpsychology, Behavior, and Social Networking</i> , 2011, 14, 483-488.	2.1	448
82	Income inequality and personality: Are less equal U.S. states less agreeable?. <i>Social Science and Medicine</i> , 2011, 72, 1978-1985.	1.8	41
83	Comparison of Methods for Assessing Personality in Nonhuman Primates. , 2011, , 17-40.		27
84	Personality and performance in military working dogs: Reliability and predictive validity of behavioral tests. <i>Applied Animal Behaviour Science</i> , 2010, 127, 51-65.	0.8	96
85	Personality in nonhuman primates: a review and evaluation of past research. <i>American Journal of Primatology</i> , 2010, 72, 653-671.	0.8	234
86	Wired but not WEIRD: The promise of the Internet in reaching more diverse samples. <i>Behavioral and Brain Sciences</i> , 2010, 33, 94-95.	0.4	85
87	Facebook Profiles Reflect Actual Personality, Not Self-Idealization. <i>Psychological Science</i> , 2010, 21, 372-374.	1.8	876
88	Personalities of Self-Identified "Dog People" and "Cat People". <i>Anthrozoos</i> , 2010, 23, 213-222.	0.7	90
89	Smiling reflects different emotions in men and women. <i>Behavioral and Brain Sciences</i> , 2009, 32, 403-405.	0.4	18
90	PERSONALITY AND IDEOLOGY AS DETERMINANTS OF CANDIDATE PREFERENCES AND "OBAMA CONVERSION" IN THE 2008 U.S. PRESIDENTIAL ELECTION. <i>Du Bois Review</i> , 2009, 6, 103-124.	0.7	35

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91	Does self-esteem account for the higher-order factors of the Big Five?. Journal of Research in Personality, 2009, 43, 921-922.	0.9	83
92	Personality Judgments Based on Physical Appearance. Personality and Social Psychology Bulletin, 2009, 35, 1661-1671.	1.9	396
93	CHAPTER 13 Statewide Differences in Personality Predict Voting Patterns in 1996â€“2004 U.S. Presidential Elections. , 2009, , 314-348.		60
94	Temperament and Personality in Working Dogs. , 2009, , 63-81.		0
95	Ideology: Its Resurgence in Social, Personality, and Political Psychology. Perspectives on Psychological Science, 2008, 3, 126-136.	5.2	650
96	The Secret Lives of Liberals and Conservatives: Personality Profiles, Interaction Styles, and the Things They Leave Behind. Political Psychology, 2008, 29, 807-840.	2.2	817
97	Development of shy/bold behaviour in squid: context-specific phenotypes associated with developmental plasticity. Animal Behaviour, 2008, 75, 433-442.	0.8	165
98	Personality in Nonâ€“human Animals. Social and Personality Psychology Compass, 2008, 2, 985-1001.	2.0	131
99	Portrait of a narcissist: Manifestations of narcissism in physical appearance. Journal of Research in Personality, 2008, 42, 1439-1447.	0.9	258
100	Development and Validation of a Dutch Translation of the Big Five Inventory (BFI). Journal of Personality Assessment, 2008, 90, 152-157.	1.3	226
101	Bridging human and animal research: A comparative approach to studies of personality and health. Brain, Behavior, and Immunity, 2008, 22, 651-661.	2.0	50
102	Paradox Lost. Journal of Cross-Cultural Psychology, 2008, 39, 703-715.	1.0	44
103	A Theory of the Emergence, Persistence, and Expression of Geographic Variation in Psychological Characteristics. Perspectives on Psychological Science, 2008, 3, 339-369.	5.2	466
104	Punishing Hubris: The Perils of Overestimating One's Status in a Group. Personality and Social Psychology Bulletin, 2008, 34, 90-101.	1.9	175
105	Anthropomorphism as a Special Case of Social Perception: A Crossâ€“Species Social Relations Model Analysis of Humans and Dogs. Social Cognition, 2008, 26, 129-142.	0.5	57
106	The developmental psychometrics of big five self-reports: Acquiescence, factor structure, coherence, and differentiation from ages 10 to 20.. Journal of Personality and Social Psychology, 2008, 94, 718-737.	2.6	351
107	Award for distinguished scientific early career contributions to psychology: Samuel D. Gosling.. American Psychologist, 2008, 63, 687-689.	3.8	1
108	Animal Personality. Japanese Journal of Personality, 2008, 17, 111-119.	0.0	0

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109	Tree Thinking: A New Paradigm for Integrating Comparative Data in Psychology. <i>Journal of General Psychology</i> , 2007, 134, 259-277.	1.6	43
110	Normality evaluations and their relation to personality traits and well-being.. <i>Journal of Personality and Social Psychology</i> , 2007, 93, 861-879.	2.6	69
111	Are Needs to Manage Uncertainty and Threat Associated With Political Conservatism or Ideological Extremity?. <i>Personality and Social Psychology Bulletin</i> , 2007, 33, 989-1007.	1.9	506
112	The content and validity of music-genre stereotypes among college students. <i>Psychology of Music</i> , 2007, 35, 306-326.	0.9	118
113	Construct Validation of a Short Five-Factor Model Instrument. <i>European Journal of Psychological Assessment</i> , 2007, 23, 166-175.	1.7	170
114	Message in a Ballad. <i>Psychological Science</i> , 2006, 17, 236-242.	1.8	278
115	Personality in its natural habitat: Manifestations and implicit folk theories of personality in daily life.. <i>Journal of Personality and Social Psychology</i> , 2006, 90, 862-877.	2.6	551
116	Do bilinguals have two personalities? A special case of cultural frame switching. <i>Journal of Research in Personality</i> , 2006, 40, 99-120.	0.9	201
117	Temperament and personality in dogs (<i>Canis familiaris</i>): A review and evaluation of past research. <i>Applied Animal Behaviour Science</i> , 2005, 95, 1-53.	0.8	341
118	The Personal Living Space Cue Inventory. <i>Environment and Behavior</i> , 2005, 37, 683-705.	2.1	30
119	Material Attributes of Personal Living Spaces. <i>Home Cultures</i> , 2005, 2, 51-87.	0.2	19
120	Tracking Trends in Psychological Science. <i>PATH in Psychology Series</i> , 2005, , 105-130.	0.2	2
121	Another route to broadening the scope of social psychology: Ecologically valid research. <i>Behavioral and Brain Sciences</i> , 2004, 27, 339-340.	0.4	1
122	Measuring School Spirit: A National Teaching Exercise. <i>Teaching of Psychology</i> , 2004, 31, 18-21.	0.7	7
123	Should We Trust Web-Based Studies? A Comparative Analysis of Six Preconceptions About Internet Questionnaires.. <i>American Psychologist</i> , 2004, 59, 93-104.	3.8	2,269
124	e-Perceptions: Personality Impressions Based on Personal Websites.. <i>Journal of Personality and Social Psychology</i> , 2004, 87, 123-132.	2.6	366
125	A very brief measure of the Big-Five personality domains. <i>Journal of Research in Personality</i> , 2003, 37, 504-528.	0.9	5,553
126	A Dog's Got Personality: A Cross-Species Comparative Approach to Personality Judgments in Dogs and Humans.. <i>Journal of Personality and Social Psychology</i> , 2003, 85, 1161-1169.	2.6	217

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127	The do re mi's of everyday life: The structure and personality correlates of music preferences.. Journal of Personality and Social Psychology, 2003, 84, 1236-1256.	2.6	977
128	Development of personality in early and middle adulthood: Set like plaster or persistent change?. Journal of Personality and Social Psychology, 2003, 84, 1041-1053.	2.6	915
129	Bridging psychology and biology with animal research.. American Psychologist, 2003, 58, 407-408.	3.8	7
130	The precarious couple effect: Verbally inhibited men + critical, disinhibited women = bad chemistry.. Journal of Personality and Social Psychology, 2003, 85, 1095-1106.	2.6	20
131	Global self-esteem across the life span.. Psychology and Aging, 2002, 17, 423-434.	1.4	596
132	A room with a cue: Personality judgments based on offices and bedrooms.. Journal of Personality and Social Psychology, 2002, 82, 379-398.	2.6	685
133	Are we barking up the right tree? Evaluating a comparative approach to personality. Journal of Research in Personality, 2002, 36, 607-614.	0.9	120
134	A room with a cue: personality judgments based on offices and bedrooms. Journal of Personality and Social Psychology, 2002, 82, 379-98.	2.6	103
135	From mice to men: What can we learn about personality from animal research?. Psychological Bulletin, 2001, 127, 45-86.	5.5	1,377
136	Personality Correlates of Self-Esteem. Journal of Research in Personality, 2001, 35, 463-482.	0.9	370
137	Personality Dimensions in Nonhuman Animals. Current Directions in Psychological Science, 1999, 8, 69-75.	2.8	722
138	An empirical analysis of trends in psychology.. American Psychologist, 1999, 54, 117-128.	3.8	118
139	An Integrative Approach to Personality Research in Anthrozoology: Ratings of Six Species of Pets and their Owners. Anthrozoos, 1998, 11, 148-156.	0.7	54
140	Personality dimensions in spotted hyenas (Crocuta crocuta).. Journal of Comparative Psychology (Washington, D C: 1983), 1998, 112, 107-118.	0.3	145
141	Do people know how they behave? Self-reported act frequencies compared with on-line codings by observers.. Journal of Personality and Social Psychology, 1998, 74, 1337-1349.	2.6	226
142	Psychological Science at the Crossroads. American Scientist, 1998, 86, 310.	0.1	20
143	Right, but for the wrong reasons.. American Psychologist, 1996, 51, 735-736.	3.8	0
144	The Regional Distribution and Correlates of an Entrepreneurship-Prone Personality Profile in the United States, Germany, and the United Kingdom: A Socioecological Perspective. SSRN Electronic Journal, 0, , .	0.4	1

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145	Animal models of personality and cross-species comparisons. , 0, , 275-286.		1
146	Individual Differences in Approach and Avoidance Motivation in Animals. , 0, , .		2
147	Geographic variation in personality is associated with fertility across the United States. Personality Science, 0, 2, .	1.3	4