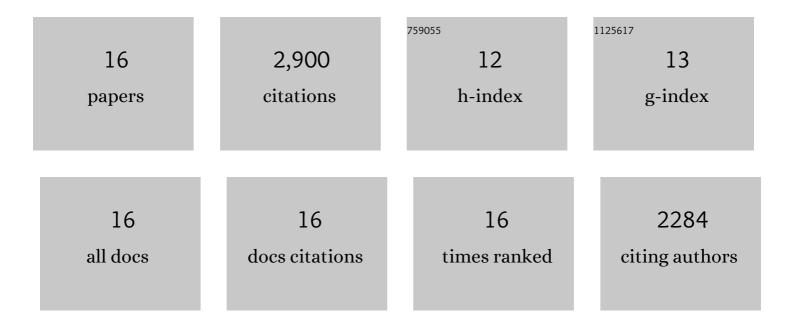
Glenn Hoetker

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	What do you know and how much does it matter? A QCA/NCA study of knowledge and supplier performance. Proceedings - Academy of Management, 2021, 2021, 12474.	0.0	0
2	Dark Side of a Bright Vision? An Integrated Vision-Action Model of CSR and Managerial Proactivity. Proceedings - Academy of Management, 2021, 2021, 12525.	0.0	0
3	A Meta-Analysis of Country Context Effects on the Link Between Green Products and Firm Performance. Proceedings - Academy of Management, 2020, 2020, 14209.	0.0	0
4	Avoiding High Opportunism Is Easy, Achieving Low Opportunism Is Not: A QCA Study on Curbing Opportunism in Buyer–Supplier Relationships. Organization Science, 2018, 29, 1208-1228.	3.0	33
5	Alliance Experience and Governance Flexibility. Organization Science, 2015, 26, 1536-1551.	3.0	32
6	Technological overlap, technological capabilities, and resource recombination in technological acquisitions. Strategic Management Journal, 2014, 35, 48-67.	4.7	194
7	Reconceptualizing plural sourcing. Strategic Management Journal, 2013, 34, 1614-1627.	4.7	44
8	Configuration of Value Chain Activities: The Effect of Pre-Entry Capabilities, Transaction Hazards, and Industry Evolution on Decisions to Internalize. Organization Science, 2012, 23, 1330-1349.	3.0	66
9	Choice and performance of governance mechanisms: matching alliance governance to asset type. Strategic Management Journal, 2009, 30, 1025-1044.	4.7	405
10	Modularity and the Impact of Buyer–Supplier Relationships on the Survival of Suppliers. Management Science, 2007, 53, 178-191.	2.4	117
11	The use of logit and probit models in strategic management research: Critical issues. Strategic Management Journal, 2007, 28, 331-343.	4.7	1,209
12	A Faustian Bargain? The Growth of Management and Its Relationship with Related Disciplines. Academy of Management Journal, 2007, 50, 1304-1322.	4.3	130
13	The Unreluctant Litigant? An Empirical Analysis of Japan's Turn to Litigation. Journal of Legal Studies, 2006, 35, 31-59.	0.2	94
14	Do modular products lead to modular organizations?. Strategic Management Journal, 2006, 27, 501-518.	4.7	249
15	How much you know versus how well I know you: selecting a supplier for a technically innovative component. Strategic Management Journal, 2005, 26, 75-96.	4.7	325
16	Building the Virtual State: Information Technology and Institutional ChangeBuilding the Virtual State: Information Technology and Institutional Change, by FountainJane E Washington, DC: Brookings Institution Press, 2001 Academy of Management Review, 2002, 27, 619-622.	7.4	2