

Thomas Pfeiffer

List of Publications by Year in descending order

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Version: 2024-02-01

43
papers

975
citations

687363

13
h-index

477307

29
g-index

51
all docs

51
docs citations

51
times ranked

535
citing authors

#	ARTICLE	IF	CITATIONS
1	A descriptive analysis on the implementation of Balanced Scorecards in German-speaking countries. <i>Management Accounting Research</i> , 2003, 14, 361-388.	3.3	424
2	Residual Income-Based Compensation Plans for Controlling Investment Decisions Under Sequential Private Information. <i>Management Science</i> , 2007, 53, 495-507.	4.1	56
3	Cost-based transfer pricing. <i>Review of Accounting Studies</i> , 2011, 16, 219-246.	6.0	54
4	Relative performance evaluation and peer-performance summarization errors. <i>Review of Accounting Studies</i> , 2013, 18, 34-65.	6.0	39
5	The middleman as a panacea for supply chain coordination problems. <i>European Journal of Operational Research</i> , 2015, 240, 393-400.	5.7	34
6	<scp>CEO</scp> Power and Relative Performance Evaluation. <i>Contemporary Accounting Research</i> , 2018, 35, 1279-1296.	3.0	30
7	Transfer pricing and decentralized dynamic lot-sizing in multistage, multiproduct production processes. <i>European Journal of Operational Research</i> , 1999, 116, 319-330.	5.7	28
8	Good and Bad News for the Implementation of Shareholder-Value Concepts in Decentralized Organizations. <i>Schmalenbach Business Review</i> , 2000, 52, 68-91.	0.9	27
9	A dynamic model of supplier switching. <i>European Journal of Operational Research</i> , 2010, 207, 697-710.	5.7	26
10	Controlling for supplier switching in the presence of real options and asymmetric information. <i>European Journal of Operational Research</i> , 2012, 223, 690-700.	5.7	20
11	Multistage Capital Budgeting for Shared Investments. <i>Management Science</i> , 2013, 59, 1213-1228.	4.1	20
12	Sourcing strategies of a multi-input-multi-product firm. <i>Journal of Economic Behavior and Organization</i> , 2016, 127, 30-45.	2.0	17
13	Incentive System Design Based on Accrual Accounting: A Summary and Analysis. <i>Journal of Management Accounting Research</i> , 2009, 21, 19-53.	1.4	16
14	Net Present Valueâ€Consistent Investment Criteria Based on Accruals: A Generalisation of the Residual Incomeâ€Identity. <i>Journal of Business Finance and Accounting</i> , 2004, 31, 905-926.	2.7	15
15	A comparison of simple two-part supply chain contracts. <i>International Journal of Production Economics</i> , 2016, 180, 114-124.	8.9	15
16	The Value of Information in the Hold-Up Problem. <i>German Economic Review</i> , 2004, 5, 177-203.	1.1	13
17	Capital budgeting, information timing, and the value of abandonment options. <i>Management Accounting Research</i> , 2010, 21, 238-250.	3.3	13
18	Internal markets or hierachies: Transfer prices or budgets?. <i>Journal of Economics and Business</i> , 2007, 59, 241-255.	2.7	12

#	ARTICLE	IF	CITATIONS
19	Manufacturerâ€“Retailer Negotiations in the Presence of an Oligopolistic Input Market. <i>Production and Operations Management</i> , 2012, 21, 534-546.	3.8	9
20	Capital Budgeting and Divisional Performance Measurement. <i>Foundations and Trends in Accounting</i> , 2016, 10, 1-100.	0.7	9
21	Dual transfer pricing with internal and external trade. <i>Review of Accounting Studies</i> , 2016, 21, 140-164.	6.0	9
22	Cost Based Transfer Pricing. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
23	Two-stage capital budgeting, capital charge rates, and resource constraints. <i>Review of Accounting Studies</i> , 2017, 22, 933-963.	6.0	6
24	An Evaluation of Alternative Marketâ€“Based Transfer Prices. <i>Contemporary Accounting Research</i> , 2018, 35, 1868-1887.	3.0	6
25	Information management with specific investments and cost-based transfer prices. <i>European Accounting Review</i> , 2005, 14, 815-838.	3.8	5
26	Die Rekonstruktion interner MÃ¤rkte, das Dilemma der pretialen Lenkung und spezifische Investitionsprobleme. <i>Schmalenbachs Zeitschrift Fur Betriebswirtschaftliche Forschung</i> , 2007, 59, 958-981.	1.6	5
27	Complementary monopolies and multi-product firms. <i>Economics Letters</i> , 2017, 157, 28-30.	1.9	5
28	On the optimality of linear contracts to induce goal-congruent investment behaviour. <i>Applied Economics Letters</i> , 2005, 12, 207-211.	1.8	3
29	Incentive Provision in Light of Expertise and Operational Involvement of Angel Investors. <i>Production and Operations Management</i> , 2021, 30, 2890.	3.8	3
30	Organizational Structure and Managerial Decisions. <i>International Journal of the Economics of Business</i> , 2009, 16, 147-159.	1.7	2
31	The irreversibility effect and agency conflicts. <i>Theory and Decision</i> , 2013, 74, 219-239.	1.0	2
32	Are real options more valuable in the presence of agency conflicts?. <i>Review of Managerial Science</i> , 2007, 1, 185-207.	7.1	1
33	How to elicit sequential retailer information optimally. <i>Journal of Economics and Business</i> , 2010, 62, 147-159.	2.7	1
34	Sequential Capital Budgeting for Shared Investments. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
35	Market-Based Transfer Pricing: An Evaluation of Alternative Market Prices. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
36	Accounting for Net Performance in Managerial Compensation Contracts. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1

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37	Editorial Special Issue on "Operations Research and Accounting in Supply Chain Coordination", OR Spectrum, 2013, 35, 935-936.	3.4	0
38	Two-Stage Capital Budgeting Under Resource Constraints. SSRN Electronic Journal, 0, , .	0.4	0
39	The Irreversibility Effect and Agency Conflicts. SSRN Electronic Journal, 0, , .	0.4	0
40	Dual Transfer Pricing with Internal and External Trade. SSRN Electronic Journal, 0, , .	0.4	0
41	Zur Performancesteuerung mehrstufiger Forschungs- und Entwicklungsprojekte. , 2017, , 303-320.		0
42	The Effect of Capital Market Concerns on Specific Investments in the Supply Chain. SSRN Electronic Journal, 0, , .	0.4	0
43	An analysis of net-outcome contracting with applications to equity-based compensation. Review of Accounting Studies, 0, , .	6.0	0