

Nicholas S Economides

List of Publications by Year in descending order

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106
papers

5,101
citations

201674

27
h-index

123424

61
g-index

111
all docs

111
docs citations

111
times ranked

1854
citing authors

#	ARTICLE	IF	CITATIONS
1	The economics of networks. <i>International Journal of Industrial Organization</i> , 1996, 14, 673-699.	1.2	1,091
2	Two-Sided Competition of Proprietary vs. Open Source Technology Platforms and the Implications for the Software Industry. <i>Management Science</i> , 2006, 52, 1057-1071.	4.1	392
3	Competition and Integration Among Complements, and Network Market Structure. <i>Journal of Industrial Economics</i> , 1992, 40, 105.	1.3	292
4	Network neutrality on the Internet: A two-sided market analysis. <i>Information Economics and Policy</i> , 2012, 24, 91-104.	3.5	252
5	Network externalities, complementarities, and invitations to enter. <i>European Journal of Political Economy</i> , 1996, 12, 211-233.	1.8	239
6	Minimal and maximal product differentiation in Hotelling's duopoly. <i>Economics Letters</i> , 1986, 21, 67-71.	1.9	216
7	The incentive for non-price discrimination by an input monopolist. <i>International Journal of Industrial Organization</i> , 1998, 16, 271-284.	1.2	193
8	Symmetric equilibrium existence and optimality in differentiated product markets. <i>Journal of Economic Theory</i> , 1989, 47, 178-194.	1.1	162
9	The principle of minimum differentiation revisited. <i>European Economic Review</i> , 1984, 24, 345-368.	2.3	138
10	Critical Mass and Network Size with Application to the US FAX Market. <i>SSRN Electronic Journal</i> , 1995, , .	0.4	131
11	Electronic Call Market Trading. <i>Journal of Portfolio Management</i> , 1995, 21, 10-18.	0.6	123
12	The economics of network neutrality. <i>RAND Journal of Economics</i> , 2012, 43, 602-629.	2.3	119
13	Quality variations and maximal variety differentiation. <i>Regional Science and Urban Economics</i> , 1989, 19, 21-29.	2.6	107
14	Quality choice and vertical integration. <i>International Journal of Industrial Organization</i> , 1999, 17, 903-914.	1.2	97
15	Networks and compatibility: Implications for antitrust. <i>European Economic Review</i> , 1994, 38, 651-662.	2.3	93
16	Access and Interconnection Pricing: How Efficient is the "Efficient Component Pricing Rule"? <i>Antitrust Bulletin</i> , 1995, 40, 557-579.	0.6	86
17	Quantifying the benefits of entry into local phone service. <i>RAND Journal of Economics</i> , 2008, 39, 699-730.	2.3	76
18	The Political Economy of Branching Restrictions and Deposit Insurance: A Model of Monopolistic Competition among Small and Large Banks. <i>Journal of Law and Economics</i> , 1996, 39, 667-704.	1.4	74

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19	Quality variations in the circular model of variety-differentiated products. <i>Regional Science and Urban Economics</i> , 1993, 23, 235-257.	2.6	73
20	Mobile Money in Tanzania. <i>Marketing Science</i> , 2017, 36, 815-837.	4.1	70
21	Competitive Positioning in Markets with Nonuniform Preferences. <i>Marketing Science</i> , 1994, 13, 248-273.	4.1	65
22	HOTELLING'S "MAIN STREET" WITH MORE THAN TWO COMPETITORS*. <i>Journal of Regional Science</i> , 1993, 33, 303-319.	3.3	58
23	The Max-Min Principle of Product Differentiation. <i>Journal of Regional Science</i> , 1998, 38, 207-230.	3.3	53
24	The Economics of Networks. <i>SSRN Electronic Journal</i> , 1995, , .	0.4	51
25	Nash Equilibrium in Duopoly with Products Defined by Two Characteristics. <i>RAND Journal of Economics</i> , 1986, 17, 431.	2.3	49
26	The Telecommunications Act of 1996 and its impact. <i>Japan and the World Economy</i> , 1999, 11, 455-483.	1.1	46
27	The Microsoft Antitrust Case. <i>Journal of Industry, Competition and Trade</i> , 2001, 1, 7-39.	0.7	39
28	The strategic use of download limits by a monopoly platform. <i>RAND Journal of Economics</i> , 2015, 46, 297-327.	2.3	36
29	Compatibility and Market Structure for Network Goods. <i>SSRN Electronic Journal</i> , 0, , .	0.4	33
30	The Effect of Content on Global Internet Adoption and the Global "Digital Divide". <i>Management Science</i> , 2015, 61, 665-687.	4.1	32
31	Regulatory Pricing Rules to Neutralize Network Dominance. <i>Industrial and Corporate Change</i> , 1996, 5, 1013-1028.	2.8	31
32	'Net Neutrality', Non-Discrimination and Digital Distribution of Content Through the Internet. <i>SSRN Electronic Journal</i> , 2007, , .	0.4	31
33	The Economics of the Internet Backbone. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	29
34	Two-Sided Competition of Proprietary vs. Open Source Technology Platforms and the Implications for the Software Industry. <i>SSRN Electronic Journal</i> , 2005, , .	0.4	26
35	The Economics of Network Neutrality. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	25
36	Equity Trading Practices and Market Structure: Assessing Asset Managers' Demand for Immediacy. <i>New York University Salomon Center Series on Financial Markets and Institutions</i> , 2001, , 169-205.	0.3	21

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37	Special issue on network economics: Business conduct and market structure. International Journal of Industrial Organization, 1996, 14, 669-671.	1.2	18
38	Strategic Commitments and the Principle of Reciprocity in Interconnection Pricing. SSRN Electronic Journal, 0, , .	0.4	18
39	Network Externalities, Complementarities, and Invitations to Enter. SSRN Electronic Journal, 1997, , .	0.4	17
40	A Parimutuel Market Microstructure for Contingent Claims. European Financial Management, 2005, 11, 25-49.	2.9	17
41	Linux vs. Windows. , 2006, , 207-218.		17
42	Quantifying the Benefits of Entry into Local Phone Service. SSRN Electronic Journal, 0, , .	0.4	17
43	Raising Rivals' Costs in Complementary Goods Markets: LECs Entering into Long Distance and Microsoft Bundling Internet Explorer. SSRN Electronic Journal, 0, , .	0.4	17
44	The Incentive for Non-Price Discrimination by an Input Monopolist. SSRN Electronic Journal, 1997, , .	0.4	15
45	Telecommunications Regulation: An Introduction. SSRN Electronic Journal, 2004, , .	0.4	15
46	Standards Coalitions Formation and Market Structure in Network Industries. SSRN Electronic Journal, 2003, , .	0.4	13
47	Network Neutrality on the Internet: A Two-Sided Market Analysis. SSRN Electronic Journal, 2011, , .	0.4	13
48	Real options and the costs of the local telecommunications network. , 1999, , 207-213.		12
49	Quantity leadership and social inefficiency. International Journal of Industrial Organization, 1993, 11, 219-237.	1.2	10
50	The Inefficiency of the ECPR Yet Again: A Reply to Larson. Antitrust Bulletin, 1998, 43, 429-444.	0.6	10
51	Quality Choice and Vertical Integration. SSRN Electronic Journal, 0, , .	0.4	10
52	Competition Policy in Network Industries: An Introduction. SSRN Electronic Journal, 2004, , .	0.4	9
53	The Microsoft Antitrust Case: Rejoinder. Journal of Industry, Competition and Trade, 2001, 1, 71-79.	0.7	8
54	One-Way Networks, Two-Way Networks, Compatibility, and Public Policy. , 1998, , 9-29.		8

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55	Quantifying the Benefits of Entry into Local Phone Service. SSRN Electronic Journal, 0, , .	0.4	8
56	Pricing of Complementary Goods and Network Effects. SSRN Electronic Journal, 0, , .	0.4	8
57	Mixed Bundling in Duopoly. SSRN Electronic Journal, 0, , .	0.4	8
58	Competition Policy in Network Industries: An Introduction. , 2006, , .		8
59	The Telecommunications Act of 1996 and Its Impact. SSRN Electronic Journal, 1998, , .	0.4	7
60	Comment on "A note on N. Economides: The Incentive for Non-Price Discrimination by an Input Monopolist," by Mats Bergman. International Journal of Industrial Organization, 2000, 18, 989-991.	1.2	7
61	Why Imposing New Tolls on Third-Party Content and Applications Threatens Innovation and will not Improve Broadband Providers' Investment. SSRN Electronic Journal, 2010, , .	0.4	7
62	Tying, Bundling, and Loyalty/Requirement Rebates. , 2012, , .		7
63	Do increases in preference similarity (across countries) induce increases in trade?. Journal of International Economics, 1984, 17, 375-381.	3.0	6
64	The Tragic Inefficiency of M-ECPR. SSRN Electronic Journal, 1998, , .	0.4	6
65	The Strategic Use of Download Limits by a Monopoly Platform. SSRN Electronic Journal, 0, , .	0.4	6
66	Mobile Money in Tanzania. SSRN Electronic Journal, 2014, , .	0.4	6
67	Differentiated Public Goods: Privatization and Optimality. , 1993, , 111-132.		6
68	Public Policy in Network Industries. SSRN Electronic Journal, 0, , .	0.4	6
69	The Demand for Life Insurance: An Application of the Economics of Uncertainty: A Comment. Journal of Finance, 1982, 37, 1305-1309.	5.1	5
70	The Microsoft Antitrust Case. SSRN Electronic Journal, 2000, , .	0.4	5
71	Loyalty/Requirement Rebates and the Antitrust Modernization Commission: What is the Appropriate Liability Standard?. Antitrust Bulletin, 2009, 54, 259-279.	0.6	5
72	Trademarks. SSRN Electronic Journal, 0, , .	0.4	5

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73	Restrictions on Privacy and Exploitation in the Digital Economy: A Competition Law Perspective. SSRN Electronic Journal, 0, , .	0.4	5
74	The Inefficiency of the ECPR Yet Again: A Reply to Larson. SSRN Electronic Journal, 1999, , .	0.4	4
75	Equilibrium Coalition Structures in Markets for Network Goods. , 2000, , 339-358.		4
76	A Parimutuel Market Microstructure for Contingent Claims Trading. SSRN Electronic Journal, 2001, , .	0.4	4
77	US Telecommunications Today. SSRN Electronic Journal, 2003, , .	0.4	4
78	Economics of the Internet. SSRN Electronic Journal, 0, , .	0.4	4
79	A Critical Appraisal of Remedies in the EU Microsoft Cases. SSRN Electronic Journal, 0, , .	0.4	4
80	Tying, Bundling, and Loyalty/Requirement Rebates. SSRN Electronic Journal, 2011, , .	0.4	4
81	Broadband Openness Rules are Fully Justified by Economic Research. SSRN Electronic Journal, 0, , .	0.4	4
82	Real Options and the Costs of the Local Telecommunications Network. SSRN Electronic Journal, 0, , .	0.4	4
83	Durable Goods Monopoly with Network Externalities with Application to the PC Operating Systems Market. SSRN Electronic Journal, 0, , .	0.4	4
84	The Internet and network economics. , 0, , 239-267.		3
85	The Quest for Appropriate Remedies in the Microsoft Antitrust EU Cases: A Comparative Appraisal. SSRN Electronic Journal, 0, , .	0.4	3
86	U.S. Telecommunications Today. , 2003, , .		2
87	Bundling and Tying. SSRN Electronic Journal, 0, , .	0.4	2
88	Vertical Leverage and the Sacrifice Principle: Why the Supreme Court Got Trinko Wrong. SSRN Electronic Journal, 0, , .	0.4	2
89	The Demand for Life Insurance: An Application of the Economics of Uncertainty: A Comment. Journal of Finance, 1982, 37, 1305.	5.1	2
90	Wireless Services and Network Economics. , 2003, , 121-128.		2

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91	Nonbanks in the Payments System: Vertical Integration Issues. SSRN Electronic Journal, 0, , .	0.4	2
92	Patents and Antitrust: Application to Adjacent Markets. SSRN Electronic Journal, 0, , .	0.4	2
93	The Pareto-optimal design of term life insurance contracts. Scandinavian Actuarial Journal, 1985, 1985, 49-63.	1.7	1
94	Modelling the welfare effects of network neutrality regulation: A response to Caves's comment. Information Economics and Policy, 2012, 24, 293.	3.5	1
95	Compatibility and Interoperability in Mobile Phone-Based Banking Networks. SSRN Electronic Journal, 0, , .	0.4	1
96	Electronic Call Market Trading. New York University Salomon Center Series on Financial Markets and Institutions, 2001, , 87-99.	0.3	1
97	The Effect of Content on Global Internet Adoption. SSRN Electronic Journal, 0, , .	0.4	1
98	Restrictions on Privacy and Exploitation in the Digital Economy: A Competition Law Perspective. SSRN Electronic Journal, 0, , .	0.4	1
99	Internet, Economics of the. , 2008, , 1-10.		1
100	The Effect of Content on Global Internet Adoption and the Global 'Digital Divide'. SSRN Electronic Journal, 0, , .	0.4	1
101	The Strategic Use of Download Limits by a Monopoly Platform. SSRN Electronic Journal, 0, , .	0.4	1
102	The Max-Min-Min Principle of Product Differentiation. SSRN Electronic Journal, 0, , .	0.4	1
103	Comments on "Ranking alternative trade-restricting policies under duopoly", by Jota Ishikawa. Japan and the World Economy, 1994, 6, 171-173.	1.1	0
104	U.S. Telecommunications Today. Best Practices, 2000, , 139-154.	0.0	0
105	Bundling and Tying. , 2018, , 140-145.		0
106	State of New York v. Deutsche Telecom AG. Brief of Amici Curiae Nicholas Economides, John Kwoka, Thomas Philippon, Robert Seamans, Hal Singer, Marshall Steinbaum, and Lawrence J. White in Support of Plaintiffs. SSRN Electronic Journal, 0, , .	0.4	0