

# Timothy Richards

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1836578/publications.pdf>

Version: 2024-02-01

121  
papers

2,166  
citations

257450

24  
h-index

315739

38  
g-index

122  
all docs

122  
docs citations

122  
times ranked

1741  
citing authors

#	ARTICLE	IF	CITATIONS
1	Switching cost and store choice. <i>American Journal of Agricultural Economics</i> , 2023, 105, 195-218.	4.3	4
2	Food Banks and Retail Markups. <i>European Review of Agricultural Economics</i> , 2022, 49, 1027-1055.	3.1	5
3	Scalability in Platforms for Local Groceries: An Examination of Indirect Network Economies. <i>Production and Operations Management</i> , 2022, 31, 318-340.	3.8	2
4	Agribusiness and policy failures. <i>Applied Economic Perspectives and Policy</i> , 2022, 44, 350-363.	5.6	2
5	Farm labor productivity and the impact of mechanization. <i>American Journal of Agricultural Economics</i> , 2022, 104, 1435-1459.	4.3	13
6	Empirical Industrial Organization Economics to Analyze Developing Country Food Value Chains. <i>Annual Review of Resource Economics</i> , 2022, 14, 193-220.	3.7	2
7	Price Fairness and Strategic Obfuscation. <i>Marketing Science</i> , 2021, 40, 122-146.	4.1	27
8	COVID-19 and Food Supply Chains. <i>Applied Economic Perspectives and Policy</i> , 2021, 43, 270-279.	5.6	86
9	COVID-19 impact on fruit and vegetable markets: One year later. <i>Canadian Journal of Agricultural Economics</i> , 2021, 69, 203-214.	2.1	16
10	Dynamic model of beer pricing and buyouts. <i>Agribusiness</i> , 2021, 37, 685.	3.4	0
11	COVID-19 and the agri-food system in the United States and Canada. <i>Agricultural Systems</i> , 2021, 188, 103039.	6.1	111
12	Effects of Date Labels and Freshness Indicators on Food Waste Patterns in the United States and the United Kingdom. <i>Sustainability</i> , 2021, 13, 7897.	3.2	3
13	The Robinson-Patman Act and Vertical Relationships. <i>American Journal of Agricultural Economics</i> , 2020, 102, 329-352.	4.3	12
14	Small is beautiful: The role of anticipated food waste in consumers' avoidance of large packages. <i>Journal of Business Research</i> , 2020, 113, 326-336.	10.2	32
15	Strategic Obfuscation and Retail Pricing. <i>Review of Industrial Organization</i> , 2020, 57, 859-889.	0.7	3
16	Retail price discrimination and food waste. <i>European Review of Agricultural Economics</i> , 2020, 47, 1861-1896.	3.1	5
17	Income Targeting and Farm Labor Supply. <i>American Journal of Agricultural Economics</i> , 2020, 102, 419-438.	4.3	9
18	COVID-19 impact on fruit and vegetable markets. <i>Canadian Journal of Agricultural Economics</i> , 2020, 68, 189-194.	2.1	201

#	ARTICLE	IF	CITATIONS
19	Pricing Strategies of Food Retailers. <i>Annual Review of Resource Economics</i> , 2020, 12, 87-110.	3.7	6
20	Scalability in Platforms for Local Groceries: An Examination of Indirect Network Economies. <i>Proceedings - Academy of Management</i> , 2020, 2020, 21736.	0.1	0
21	Design and rationale for evaluating salad bars and students' fruit and vegetable consumption: A cluster randomized factorial trial with objective assessments. <i>Contemporary Clinical Trials</i> , 2019, 77, 37-45.	1.8	3
22	Food Policy and Household Food Waste. <i>American Journal of Agricultural Economics</i> , 2019, 101, 600-614.	4.3	38
23	Modeling Product Choices in a Peer Network. <i>Forum for Health Economics and Policy</i> , 2019, 22, .	0.8	1
24	Supply Chain Contracts and Inventory Shrinkage: An Empirical Analysis in the Grocery Retailing Industry. <i>Decision Sciences</i> , 2019, 50, 694-725.	4.5	10
25	The long tail of online grocery shopping. <i>Agribusiness</i> , 2018, 34, 509-523.	3.4	7
26	Food waste in the sharing economy. <i>Food Policy</i> , 2018, 75, 109-123.	6.0	56
27	Complementarity and bargaining power. <i>European Review of Agricultural Economics</i> , 2018, 45, 297-331.	3.1	11
28	New Maize Variety Adoption in Mozambique: A Spatial Approach. <i>Canadian Journal of Agricultural Economics</i> , 2018, 66, 469-488.	2.1	3
29	American Journal of Agricultural Economics Volume 100: A Century of Publishing the Frontiers of the Profession. <i>American Journal of Agricultural Economics</i> , 2018, 100, 1253-1274.	4.3	13
30	Retail Market Power in a Shopping Basket Model of Supermarket Competition. <i>Journal of Retailing</i> , 2018, 94, 328-342.	6.2	33
31	Immigration Reform and Farm Labor Markets. <i>American Journal of Agricultural Economics</i> , 2018, 100, 1050-1071.	4.3	42
32	New empirical models in consumer demand. , 2018, , 488-511.		4
33	Analysis of Umbrella Branding with Crowdsourced Data. <i>Agribusiness</i> , 2017, 33, 135-150.	3.4	2
34	Consumer Risk Reduction Behavior and New Product Purchases. <i>Managerial and Decision Economics</i> , 2017, 38, 1003-1016.	2.5	6
35	Variety and the Cost of Search in Supermarket Retailing. <i>Review of Industrial Organization</i> , 2017, 50, 263-285.	0.7	15
36	Retail Intermediation and Local Foods. <i>American Journal of Agricultural Economics</i> , 2017, 99, 637-659.	4.3	29

#	ARTICLE	IF	CITATIONS
37	Attribute Search in Online Retailing. <i>American Journal of Agricultural Economics</i> , 2017, 99, 1-18.	4.3	12
38	Consumer Preferences for Sustainable Wine Attributes: A Conjoint Analysis. <i>Journal of Wine Economics</i> , 2017, 12, 416-425.	0.8	8
39	Social Networks and Restaurant Ratings. <i>Agribusiness</i> , 2016, 32, 153-174.	3.4	5
40	Hysteresis, Price Acceptance, and Reference Prices. <i>American Journal of Agricultural Economics</i> , 2016, 98, 679-706.	4.3	9
41	Competitive Package Size Decisions. <i>Journal of Retailing</i> , 2016, 92, 445-469.	6.2	23
42	Search and price dispersion in online grocery markets. <i>International Journal of Industrial Organization</i> , 2016, 47, 255-281.	1.2	12
43	University licensing of patents for varietal innovations in agriculture. <i>Agricultural Economics (United Kingdom)</i> , 2016, 47, 3-14.	3.9	7
44	Personalized pricing and price fairness. <i>International Journal of Industrial Organization</i> , 2016, 44, 138-153.	1.2	56
45	A Shameless Pitch for Quantitative Marketing. <i>Agribusiness</i> , 2015, 31, 564-567.	3.4	1
46	Environmental Choices and Hyperbolic Discounting: An Experimental Analysis. <i>Environmental and Resource Economics</i> , 2015, 62, 83-103.	3.2	25
47	Under-contribution to generic advertising due to self-interested inequity aversion. <i>European Review of Agricultural Economics</i> , 2015, 42, 473-497.	3.1	3
48	Cross-category effects and private labels. <i>European Review of Agricultural Economics</i> , 2015, 42, 187-216.	3.1	21
49	Variety Pass-Through: An Examination of the Ready-to-Eat Breakfast Cereal Market. <i>Review of Economics and Statistics</i> , 2015, 97, 166-180.	4.3	36
50	Pass-through and Consumer Search: An Empirical Analysis. <i>American Journal of Agricultural Economics</i> , 2014, 96, 1049-1069.	4.3	33
51	Welfare Effects of Food Safety Recalls. <i>Canadian Journal of Agricultural Economics</i> , 2014, 62, 107-124.	2.1	2
52	Social Networks and New Product Choice. <i>American Journal of Agricultural Economics</i> , 2014, 96, 489-516.	4.3	28
53	The Control of Invasive Species on Private Property with Neighbor-to-Neighbor Spillovers. <i>Environmental and Resource Economics</i> , 2014, 59, 231-255.	3.2	49
54	Foreclosures and Invasive Insect Spread: The Case of Asian Citrus Psyllid. <i>American Journal of Agricultural Economics</i> , 2014, 96, 615-630.	4.3	15

#	ARTICLE	IF	CITATIONS
55	MEDIA ADVERTISING AND BALLOT INITIATIVES: THE CASE OF ANIMAL WELFARE REGULATION. <i>Contemporary Economic Policy</i> , 2013, 31, 145-162.	1.7	13
56	HOW DOES ADVERTISING AFFECT MARKET PERFORMANCE? A NOTE ON GENERIC ADVERTISING. <i>Economic Inquiry</i> , 2013, 51, 1183-1195.	1.8	9
57	Trade Promotions and Consumer Search in Supermarket Retailing. <i>American Journal of Agricultural Economics</i> , 2013, 95, 1209-1215.	4.3	3
58	Rivalry in Price and Location by Differentiated Product Manufacturers. <i>American Journal of Agricultural Economics</i> , 2013, 95, 650-668.	4.3	9
59	Nutrient Demand in Food Away from Home. <i>Forum for Health Economics and Policy</i> , 2012, 15, .	0.8	4
60	The Economics of the Organic Food System: Discussion. <i>American Journal of Agricultural Economics</i> , 2012, 94, 322-323.	4.3	4
61	Commodity price inflation, retail pass-through and market power. <i>International Journal of Industrial Organization</i> , 2012, 30, 50-57.	1.2	27
62	A Multiple-discrete/Continuous Model of Price Promotion. <i>Journal of Retailing</i> , 2012, 88, 206-225.	6.2	27
63	Brand Loyalty and Price Promotion Strategies: An Empirical Analysis. <i>Journal of Retailing</i> , 2012, 88, 323-342.	6.2	61
64	Economic and health effects of fruit and vegetable advertising: Evidence from lab experiments. <i>Food Policy</i> , 2012, 37, 543-553.	6.0	15
65	Retail and wholesale market power in organic apples. <i>Agribusiness</i> , 2011, 27, 62-81.	3.4	6
66	Consumer Response to Commodity-Specific and Broad-Based Promotion Programs for Fruits and Vegetables. <i>American Journal of Agricultural Economics</i> , 2011, 93, 1312-1327.	4.3	19
67	Market Diversion and Market Power: California Eggs. <i>Review of Industrial Organization</i> , 2010, 36, 37-58.	0.7	9
68	Product Differentiation, Store Differentiation, and Assortment Depth. <i>Management Science</i> , 2009, 55, 1368-1376.	4.1	35
69	Promotion and Fast Food Demand. <i>American Journal of Agricultural Economics</i> , 2009, 91, 168-183.	4.3	36
70	Commodity Prices and Food Inflation. <i>American Journal of Agricultural Economics</i> , 2009, 91, 1450-1455.	4.3	7
71	Valuation of New Products in Attribute Space. <i>American Journal of Agricultural Economics</i> , 2009, 91, 402-415.	4.3	12
72	Hedging with weather derivatives: a role for options in reducing basis risk. <i>Applied Financial Economics</i> , 2009, 19, 87-97.	0.5	21

#	ARTICLE	IF	CITATIONS
73	Welfare Impacts of the Mexico Potato Quarantine. <i>Journal of Agricultural &amp; Applied Economics</i> , 2009, 41, 761-776.	1.4	1
74	Spatial competition and market power in banking. <i>Journal of Economics and Business</i> , 2008, 60, 436-454.	2.7	27
75	Cooperative risk management, rationale, and effectiveness: the case of dairy cooperatives. <i>Agricultural Finance Review</i> , 2007, 67, 311-339.	1.3	12
76	OBESITY AND NUTRIENT CONSUMPTION: A RATIONAL ADDICTION?. <i>Contemporary Economic Policy</i> , 2007, 25, 309-324.	1.7	49
77	A nested logit model of strategic promotion. <i>Quantitative Marketing and Economics</i> , 2007, 5, 63-91.	1.5	27
78	Firm-Level Competition in Price and Variety. <i>Journal of Agricultural &amp; Applied Economics</i> , 2006, 38, 491-512.	1.4	0
79	Managing economic risk caused by insects: bug options. <i>Agricultural Finance Review</i> , 2006, 66, 27-45.	1.3	9
80	Sales by multi-product retailers. <i>Managerial and Decision Economics</i> , 2006, 27, 261-277.	2.5	12
81	Rivalry in Price and Variety among Supermarket Retailers. <i>American Journal of Agricultural Economics</i> , 2006, 88, 710-726.	4.3	72
82	Native American Obesity: An Economic Model of the "Thrifty Gene" Theory. <i>American Journal of Agricultural Economics</i> , 2006, 88, 542-560.	4.3	10
83	Sales Promotion and Cooperative Retail Pricing Strategies. <i>Review of Industrial Organization</i> , 2005, 26, 391-413.	0.7	7
84	Price Behavior in a Dynamic Oligopsony: Washington Processing Potatoes—A Reply. <i>American Journal of Agricultural Economics</i> , 2005, 87, 802-803.	4.3	1
85	Retail Price Fixity as a Facilitating Mechanism. <i>American Journal of Agricultural Economics</i> , 2005, 87, 85-102.	4.3	6
86	Pricing Weather Derivatives. <i>American Journal of Agricultural Economics</i> , 2004, 86, 1005-1017.	4.3	103
87	Slotting Allowances as Real Options: An Alternative Explanation. <i>The Journal of Business</i> , 2004, 77, 675-696.	2.1	15
88	Causes of retail price fixity: an empirical analysis. <i>Journal of Economics and Business</i> , 2004, 56, 117-136.	2.7	2
89	Post-merger performance of agricultural cooperatives. <i>Agricultural Finance Review</i> , 2003, 63, 175-192.	1.3	10
90	Economic Hysteresis in Variety Selection. <i>Journal of Agricultural &amp; Applied Economics</i> , 2003, 35, 1-14.	1.4	23

#	ARTICLE	IF	CITATIONS
91	Commodity R&D and Promotion. Journal of Agricultural & Applied Economics, 2002, 34, 401-415.	1.4	0
92	Minimum effective scale in export promotion. Agribusiness, 2002, 18, 523-541.	3.4	5
93	Price Behavior in a Dynamic Oligopsony: Washington Processing Potatoes. American Journal of Agricultural Economics, 2001, 83, 259-271.	4.3	27
94	Newspaper advertisement characteristics and consumer preferences for apples: A mimic model approach. Agribusiness, 2000, 16, 159-177.	3.4	12
95	A discrete/continuous model of fruit promotion, advertising, and response segmentation. Agribusiness, 2000, 16, 179-196.	3.4	21
96	New Varieties and the Returns to Commodity Promotion: The Case of Fuji Apples. Agricultural and Resource Economics Review, 2000, 29, 10-23.	1.1	12
97	Dynamic Model of Fresh Fruit Promotion: A Household Production Approach. American Journal of Agricultural Economics, 1999, 81, 195-211.	4.3	9
98	An empirical analysis of state agricultural product promotions: A case study on Arizona Grown. Agribusiness, 1999, 15, 179-196.	3.4	35
99	Advertising and Retail Promotion of Washington Apples: A Structural Latent Variable Approach to Promotion Evaluation. Journal of Agricultural & Applied Economics, 1999, 31, 15-28.	1.4	2
100	The demand for value-added and convenience: A household production approach. Agribusiness, 1998, 14, 363-378.	3.4	8
101	Hysteresis and the Shortage of Agricultural Labor. American Journal of Agricultural Economics, 1998, 80, 683-695.	4.3	33
102	Modeling Fresh Tomato Marketing Margins: Econometrics and Neural Networks. Agricultural and Resource Economics Review, 1998, 27, 186-199.	1.1	11
103	A Two-Stage Analysis of the Effectiveness of Promotion Programs for U.S. Apples. American Journal of Agricultural Economics, 1997, 79, 825-837.	4.3	40
104	The Effect of Supply Management on Herd Size in Alberta Dairy. American Journal of Agricultural Economics, 1997, 79, 555-565.	4.3	12
105	A latent variable model of consumer taste determination and taste change for complex carbohydrates. Applied Economics, 1997, 29, 1643-1654.	2.2	9
106	Determinants of Co-operative Patronage in Alberta. Canadian Journal of Agricultural Economics, 1997, 45, 93-110.	2.1	22
107	The Effect of Supply Management on Dairy Productivity. Canadian Journal of Economics, 1996, 29, S458.	1.2	4
108	Marketing Order Suspensions and Fresh Lemon Retail-FOB Margins. Journal of Agricultural & Applied Economics, 1996, 28, 263-277.	1.4	10

#	ARTICLE	IF	CITATIONS
109	Establishing Indices of Genetic Merit Using Hedonic Pricing: An Application to Dairy Bulls in Alberta. Canadian Journal of Agricultural Economics, 1996, 44, 251-264.	2.1	11
110	Supply Management and Productivity Growth in Alberta Dairy. Canadian Journal of Agricultural Economics, 1995, 43, 421-434.	2.1	5
111	Lactation Curve Estimation for Use in Economic Optimization Models in the Dairy Industry. Journal of Dairy Science, 1992, 75, 2984-2989.	3.4	8
112	Area Responsiveness of Canola on the Canadian Prairies. Canadian Journal of Agricultural Economics, 1990, 38, 1027-1028.	2.1	0
113	Demand for Variety and Product Uncertainty: A Structural Model of Consideration Set Formation. SSRN Electronic Journal, 0, , .	0.4	2
114	Farm Labor Productivity and the Effect of Mechanization. SSRN Electronic Journal, 0, , .	0.4	1
115	Demand for Variety Under Costly Consumer Search: A Multiple-Discrete/Continuous Approach. SSRN Electronic Journal, 0, , .	0.4	1
116	Scan-Based Trading and Bargaining Power: A Structural Model of Vertical Retail Supply Relationships. SSRN Electronic Journal, 0, , .	0.4	0
117	Switching Costs and Store Choice. SSRN Electronic Journal, 0, , .	0.4	2
118	Food Banks and Retail Markups. SSRN Electronic Journal, 0, , .	0.4	2
119	Food Bank Donations and Retail Pricing. SSRN Electronic Journal, 0, , .	0.4	1
120	Scan Based Trading and Bargaining Equilibrium: A Structural Estimation of Supply Chain Profit. Manufacturing and Service Operations Management, 0, , .	3.7	1
121	Inventory management and loss in beer retailing. Agribusiness, 0, , .	3.4	0