

Sabine Otten

List of Publications by Year in descending order

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Version: 2024-02-01

82
papers

4,044
citations

136950

32
h-index

128289

60
g-index

92
all docs

92
docs citations

92
times ranked

2887
citing authors

#	ARTICLE	IF	CITATIONS
1	Illegitimacy Moderates the Effects of Power on Approach. <i>Psychological Science</i> , 2008, 19, 558-564.	3.3	251
2	Overlap of Self, Ingroup, and Outgroup: Pictorial Measures of Self-Categorization. <i>Self and Identity</i> , 2002, 1, 353-376.	1.6	250
3	Power Increases Social Distance. <i>Social Psychological and Personality Science</i> , 2012, 3, 282-290.	3.9	184
4	About the impact of automaticity in the minimal group paradigm: evidence from affective priming tasks. <i>European Journal of Social Psychology</i> , 1999, 29, 1049-1071.	2.4	171
5	Evidence for Implicit Evaluative In-Group Bias: Affect-Biased Spontaneous Trait Inference in a Minimal Group Paradigm. <i>Journal of Experimental Social Psychology</i> , 2000, 36, 77-89.	2.2	169
6	Positive-Negative Asymmetry in Social Discrimination. <i>European Review of Social Psychology</i> , 1998, 9, 107-143.	9.4	168
7	Inclusion: Conceptualization and measurement. <i>European Journal of Social Psychology</i> , 2014, 44, 370-385.	2.4	138
8	Self-Anchoring and In-Group Favoritism: An Individual Profiles Analysis. <i>Journal of Experimental Social Psychology</i> , 2001, 37, 525-532.	2.2	107
9	Looking through the eyes of the powerful. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 1229-1238.	2.2	102
10	A Three-Dimensional Model of Women's Empowerment: Implications in the Field of Microfinance and Future Directions. <i>Frontiers in Psychology</i> , 2017, 8, 1678.	2.1	101
11	Intergroup Discrimination in Positive and Negative Outcome Allocations: Impact of Stimulus Valence, Relative Group Status, and Relative Group Size. <i>Personality and Social Psychology Bulletin</i> , 1996, 22, 568-581.	3.0	99
12	A large-scale test of the link between intergroup contact and support for social change. <i>Nature Human Behaviour</i> , 2020, 4, 380-386.	12.0	89
13	The Challenge of Merging: Merger Patterns, Premerger Status, and Merger Support. <i>Personality and Social Psychology Bulletin</i> , 2006, 32, 339-352.	3.0	88
14	What I think you see is what you get: Influence of prejudice on assimilation to negative meta-stereotypes among Dutch Moroccan teenagers. <i>European Journal of Social Psychology</i> , 2009, 39, 842-851.	2.4	87
15	Overlapping Mental Representations of Self, Ingroup, and Outgroup: Unraveling Self-Stereotyping and Self-Anchoring. <i>Personality and Social Psychology Bulletin</i> , 2006, 32, 957-969.	3.0	83
16	An Integrative Model of Social Identification. <i>Personality and Social Psychology Review</i> , 2016, 20, 3-26.	6.0	78
17	Positive-Negative Asymmetry in Social Discrimination: Valence of Evaluation and Salience of Categorization. <i>Personality and Social Psychology Bulletin</i> , 2000, 26, 1258-1270.	3.0	74
18	Cultural diversity in organizations: Enhancing identification by valuing differences. <i>International Journal of Intercultural Relations</i> , 2008, 32, 154-163.	2.0	70

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19	Being part of diversity: The effects of an all-inclusive multicultural diversity approach on majority members' perceived inclusion and support for organizational diversity efforts. <i>Group Processes and Intergroup Relations</i> , 2015, 18, 817-832.	3.9	64
20	Colorblind or colorful? How diversity approaches affect cultural majority and minority employees. <i>Journal of Applied Social Psychology</i> , 2016, 46, 81-93.	2.0	59
21	Young at heart, old at work? Relations between age, (meta-)stereotypes, self-categorization, and retirement attitudes. <i>Journal of Vocational Behavior</i> , 2015, 91, 35-45.	3.4	58
22	Social Identity Patterns in Culturally Diverse Organizations: The Role of Diversity Climate. <i>Journal of Applied Social Psychology</i> , 2012, 42, 964-989.	2.0	56
23	Positive-negative asymmetry in social discrimination: The impact of stimulus valence and size and status differentials on intergroup evaluations. <i>British Journal of Social Psychology</i> , 1995, 34, 409-419.	2.8	55
24	Managing diversity: How leaders' multiculturalism and colorblindness affect work group functioning. <i>Group Processes and Intergroup Relations</i> , 2014, 17, 629-644.	3.9	54
25	Power and threat in intergroup conflict. <i>Group Processes and Intergroup Relations</i> , 2011, 14, 293-310.	3.9	53
26	The Minimal Group Paradigm and its maximal impact in research on social categorization. <i>Current Opinion in Psychology</i> , 2016, 11, 85-89.	4.9	52
27	Normative evaluations and frequency expectations regarding positive versus negative outcome allocations between groups. <i>European Journal of Social Psychology</i> , 1997, 27, 165-176.	2.4	45
28	"Me and us" or "us and them"? The self as a heuristic for defining minimal ingroups. <i>European Review of Social Psychology</i> , 2003, 13, 1-33.	9.4	42
29	Evaluation of aggressive interactions in interpersonal and intergroup contexts. <i>Aggressive Behavior</i> , 1995, 21, 205-224.	2.4	38
30	Perceptions of relative group size and group status: Effects on intergroup discrimination in negative evaluations. <i>European Journal of Social Psychology</i> , 1995, 25, 231-247.	2.4	38
31	Linking self and ingroup: Self-anchoring as distinctive cognitive route to social identification. <i>European Journal of Social Psychology</i> , 2011, 41, 628-637.	2.4	37
32	Acculturation Strategies Among Ethnic Minority Workers and the Role of Intercultural Personality Traits. <i>Group Processes and Intergroup Relations</i> , 2006, 9, 561-575.	3.9	33
33	Measuring employee perception on the effects of cultural diversity at work: development of the Benefits and Threats of Diversity Scale. <i>Quality and Quantity</i> , 2015, 49, 177-201.	3.7	31
34	Social identification when an ingroup identity is unclear: The role of self-anchoring and self-stereotyping. <i>British Journal of Social Psychology</i> , 2013, 52, 543-562.	2.8	28
35	Iron ladies, men of steel: The effects of gender stereotyping on the perception of male and female candidates are moderated by prototypicality. <i>European Journal of Social Psychology</i> , 2009, 39, 186-195.	2.4	26
36	Being different at work: How gender dissimilarity relates to social inclusion and absenteeism. <i>Group Processes and Intergroup Relations</i> , 2017, 20, 879-893.	3.9	26

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37	Frustration-affirmation? Thwarted goals motivate compliance with social norms for violence and nonviolence.. Journal of Personality and Social Psychology, 2020, 119, 249-271.	2.8	25
38	The effect of stereotype content on anger versus contempt in "œday-to-day" conflicts. Group Processes and Intergroup Relations, 2012, 15, 57-74.	3.9	23
39	Comparing antecedents of voluntary job turnover among majority and minority employees. Equality, Diversity and Inclusion, 2014, 33, 735-749.	1.4	23
40	Title is missing!. Social Justice Research, 1999, 12, 19-38.	1.1	22
41	The effectiveness of a mediation program in symmetrical versus asymmetrical neighbor"œ neighbor conflicts. International Journal of Conflict Management, 2012, 23, 440-457.	1.9	22
42	Perspective-specific differences in the segmentation and evaluation of aggressive interaction sequences. European Journal of Social Psychology, 1989, 19, 23-40.	2.4	21
43	Self-Anchoring in the Minimal Group Paradigm: The Impact of Need and Ability to Achieve Cognitive Structure. Group Processes and Intergroup Relations, 2002, 5, 267-284.	3.9	20
44	Threat by association: Do distant intergroup threats carry-over into local intolerance?. British Journal of Social Psychology, 2014, 53, 405-421.	2.8	20
45	Urban district identity as a common ingroup identity: The different role of ingroup prototypicality for minority and majority groups. European Journal of Social Psychology, 2012, 42, 706-716.	2.4	19
46	Demographic and prosocial intrapersonal characteristics of biobank participants and refusers: the findings of a survey in the Netherlands. European Journal of Human Genetics, 2021, 29, 11-19.	2.8	19
47	Need satisfaction in intergroup contact: A multinational study of pathways toward social change.. Journal of Personality and Social Psychology, 2022, 122, 634-658.	2.8	19
48	Sojourners"œ™ second language learning and integration. The moderating effect of multicultural personality traits. International Journal of Intercultural Relations, 2018, 63, 68-79.	2.0	17
49	When Do Employees Identify? An Analysis of Cross"œ Sectional and Longitudinal Predictors of Training Group and Organizational Identification¹. Journal of Applied Social Psychology, 2008, 38, 2132-2151.	2.0	16
50	Was It One of Us? How People Cope with Misconduct by Fellow Ingroup Members. Social and Personality Psychology Compass, 2014, 8, 165-177.	3.7	16
51	The efforts of direct support professionals to facilitate inclusion: the role of psychological determinants and work setting. Journal of Intellectual Disability Research, 2015, 59, 970-979.	2.0	16
52	Personality characteristics and workplace trust of majority and minority employees in the Netherlands. European Journal of Work and Organizational Psychology, 2015, 24, 161-177.	3.7	16
53	Dealing with differences: the impact of perceived diversity outcomes on selection and assessment of minority candidates. International Journal of Human Resource Management, 2016, 27, 1319-1339.	5.3	16
54	A relational perspective on women"œ™s empowerment: Intimate partner violence and empowerment among women entrepreneurs in Vietnam. British Journal of Social Psychology, 2020, 59, 365-386.	2.8	16

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55	Who is this Donald? How social categorization affects aggression-priming effects. <i>European Journal of Social Psychology</i> , 2007, 37, 1000-1015.	2.4	14
56	Aggression: Interaction between individuals and social groups.. , 1993, , 145-167.		14
57	When threats foreign turn domestic: Two ways for distant realistic intergroup threats to carry over into local intolerance. <i>British Journal of Social Psychology</i> , 2015, 54, 581-600.	2.8	13
58	Neighborhood conflicts: the role of social categorization. <i>International Journal of Conflict Management</i> , 2012, 23, 290-306.	1.9	12
59	Trust in Centralized Large-Scale Data Repository: A Qualitative Analysis. <i>Journal of Empirical Research on Human Research Ethics</i> , 2020, 15, 365-378.	1.3	12
60	The effect of physical, social and psychological factors on drug compliance in patients with mild hypertension. <i>Netherlands Heart Journal</i> , 2008, 16, 197-200.	0.8	11
61	A personal touch to diversity: Self-anchoring increases minority membersâ€™ identification in a diverse group. <i>Group Processes and Intergroup Relations</i> , 2013, 16, 671-683.	3.9	11
62	Newcomers' cognitive development of social identification: A crossâ€sectional and longitudinal analysis of selfâ€anchoring and selfâ€stereotyping. <i>British Journal of Social Psychology</i> , 2014, 53, 281-298.	2.8	11
63	Newcomers to Social Categories. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 811-825.	3.0	10
64	The impact of husbands' involvement in goalâ€setting training on women's empowerment: First evidence from an intervention among female microfinance borrowers in Sri Lanka. <i>Journal of Community and Applied Social Psychology</i> , 2019, 29, 336-351.	2.4	10
65	â€It's Not Always Possible to Live Your Life Openly or Honestly in the Same Wayâ€ Workplace Inclusion of Lesbian and Gay Humanitarian Aid Workers in Doctors Without Borders. <i>Frontiers in Psychology</i> , 2019, 10, 320.	2.1	9
66	Motives of contributing personal data for health research: (non-)participation in a Dutch biobank. <i>BMC Medical Ethics</i> , 2020, 21, 62.	2.4	9
67	Effects of country size and language similarity on international attitudes: A sixâ€nation study. <i>International Journal of Psychology</i> , 2010, 45, 48-55.	2.8	7
68	When cultures clash: Links between perceived cultural distance in values and attitudes towards migrants. <i>British Journal of Social Psychology</i> , 2021, 60, 1350-1378.	2.8	6
69	Motives for withdrawal of participation in biobanking and participantsâ€™ willingness to allow linkages of their data. <i>European Journal of Human Genetics</i> , 2022, 30, 367-377.	2.8	5
70	Towards a more social Social Psychology: The case of meta-stereotypes. <i>Revista De Psicologia Social</i> , 2002, 17, 287-291.	0.7	4
71	Direct Support Professionals and Reversed Integration of People With Intellectual Disabilities: Impact of Attitudes, Perceived Social Norms, and Metaâ€Evaluations. <i>Journal of Policy and Practice in Intellectual Disabilities</i> , 2016, 13, 41-49.	2.7	4
72	Perceived inclusion in youth soccer teams: The role of societal status and perceived motivational goal climate. <i>Psychology of Sport and Exercise</i> , 2021, 53, 101882.	2.1	4

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73	Enhancing Majority Members' Pro-Diversity Beliefs in Small Teams. <i>Experimental Psychology</i> , 2014, 61, 3-11.	0.7	3
74	Interpersonal Antecedents to Selective Disclosure of Lesbian and Gay Identities at Work. <i>Social Inclusion</i> , 2021, 9, 388-398.	0.9	3
75	Group evaluations as self-group distancing: Ingroup typicality moderates evaluative intergroup bias in stigmatized groups. <i>European Journal of Social Psychology</i> , 2020, 50, 1108-1124.	2.4	2
76	Safety First! The Topic of Safety in Reversed Integration of People With Intellectual Disabilities. <i>Journal of Policy and Practice in Intellectual Disabilities</i> , 2017, 14, 146-153.	2.7	1
77	Promoting psychological integration within culturally diverse school classes: a motivational climate intervention in the physical education context. <i>International Journal of Sport and Exercise Psychology</i> , 0, , 1-17.	2.1	1
78	Editorial: a special issue in honour of Ken Dion. <i>European Journal of Social Psychology</i> , 2005, 35, 579-579.	2.4	0
79	The role of volunteers in the social integration of people with intellectual disabilities. <i>Research and Practice in Intellectual and Developmental Disabilities</i> , 2018, 5, 154-167.	0.1	0
80	Non-stereotype-based threat in gender-imbalanced work groups: Mismatched self-construal erodes self-esteem and promotes performance-avoidance goals. <i>Group Processes and Intergroup Relations</i> , 0, , 136843022091655.	3.9	0
81	Organizational Perspectives on Diversity. , 2018, , 386-400.		0
82	Otten, Sabine. , 2020, , 3372-3374.		0