

Juan D Carrillo

List of Publications by Year in descending order

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42
papers

1,061
citations

759233

12
h-index

501196

28
g-index

42
all docs

42
docs citations

42
times ranked

549
citing authors

#	ARTICLE	IF	CITATIONS
1	Strategic Ignorance as a Self-Disciplining Device. <i>Review of Economic Studies</i> , 2000, 67, 529-544.	5.4	277
2	The Brain as a Hierarchical Organization. <i>American Economic Review</i> , 2008, 98, 1312-1346.	8.5	142
3	Influence through ignorance. <i>RAND Journal of Economics</i> , 2007, 38, 931-947.	2.3	115
4	Imperfect Choice or Imperfect Attention? Understanding Strategic Thinking in Private Information Games. <i>Review of Economic Studies</i> , 2014, 81, 944-970.	5.4	108
5	Dual-process theories of decision-making: A selective survey. <i>Journal of Economic Psychology</i> , 2014, 41, 45-54.	2.2	74
6	No trade. <i>Games and Economic Behavior</i> , 2011, 71, 66-87.	0.8	36
7	Theories of the Mind. <i>American Economic Review</i> , 2008, 98, 175-180.	8.5	32
8	Entrepreneurial Boldness and Excessive Investment. <i>Journal of Economics and Management Strategy</i> , 2004, 13, 321-350.	0.8	30
9	The Compromise Game: Two-Sided Adverse Selection in the Laboratory. <i>American Economic Journal: Microeconomics</i> , 2009, 1, 151-181.	1.2	20
10	From perception to action: An economic model of brain processes. <i>Games and Economic Behavior</i> , 2012, 75, 81-103.	0.8	19
11	Information gatekeepers: theory and experimental evidence. <i>Economic Theory</i> , 2012, 51, 649-676.	0.9	19
12	Introduction to special issue "Understanding Cognition and Decision Making by Children." Studying decision-making in children: Challenges and opportunities. <i>Journal of Economic Behavior and Organization</i> , 2020, 179, 777-783.	2.0	18
13	The development of consistent decision-making across economic domains. <i>Games and Economic Behavior</i> , 2019, 116, 217-240.	0.8	15
14	The path to equilibrium in sequential and simultaneous games: A mousetracking study. <i>Journal of Economic Theory</i> , 2018, 178, 246-274.	1.1	14
15	Self-awareness of biases in time perception. <i>Journal of Economic Behavior and Organization</i> , 2018, 148, 1-19.	2.0	12
16	Heuristic to Bayesian: The evolution of reasoning from childhood to adulthood. <i>Journal of Economic Behavior and Organization</i> , 2019, 159, 305-322.	2.0	12
17	A neuroeconomic theory of (dis) honesty. <i>Journal of Economic Psychology</i> , 2019, 71, 4-12.	2.2	12
18	Steps of Reasoning in Children and Adolescents. <i>Journal of Political Economy</i> , 2021, 129, 2067-2111.	4.5	12

#	ARTICLE	IF	CITATIONS
19	The determinants of strategic thinking in preschool children. PLoS ONE, 2018, 13, e0195456.	2.5	10
20	The evolution of choice and learning in the two-person beauty contest game from kindergarten to adulthood. Games and Economic Behavior, 2020, 120, 132-143.	0.8	10
21	How long is a minute?. Games and Economic Behavior, 2018, 111, 305-322.	0.8	8
22	Iterative dominance in young children: Experimental evidence in simple two-person games. Journal of Economic Behavior and Organization, 2020, 179, 623-637.	2.0	8
23	<scp>Information Acquisition and Choice Under Uncertainty</scp>. Journal of Economics and Management Strategy, 2009, 18, 423-455.	0.8	6
24	Second-price common value auctions with uncertainty, private and public information: Experimental evidence. Journal of Behavioral and Experimental Economics, 2017, 67, 28-40.	1.2	6
25	Graft, Bribes, and the Practice of Corruption. Journal of Economics and Management Strategy, 2000, 9, 257-286.	0.8	5
26	The nature of information and its effect on bidding behavior: Laboratory evidence in a first price common value auction. Journal of Economic Behavior and Organization, 2015, 109, 26-40.	2.0	5
27	Stress Induces Contextual Blindness in Lotteries and Coordination Games. Frontiers in Behavioral Neuroscience, 2017, 11, 236.	2.0	5
28	A Neuroeconomic Theory of Mental Time Travel. Frontiers in Neuroscience, 2018, 12, 658.	2.8	5
29	Consistency in simple vs. complex choices by younger and older adults. Journal of Economic Behavior and Organization, 2019, 157, 580-601.	2.0	4
30	Self-serving, altruistic and spiteful lying in the schoolyard. Journal of Economic Behavior and Organization, 2021, 187, 159-175.	2.0	4
31	The development of randomization and deceptive behavior in mixed strategy games. Quantitative Economics, 2022, 13, 825-862.	1.4	4
32	A neuroeconomic theory of memory retrieval. Journal of Economic Behavior and Organization, 2016, 130, 198-205.	2.0	3
33	Sequential Auctions with Capacity Constraints: An Experimental Investigation. Games, 2018, 9, 15.	0.6	2
34	The development of social strategic ignorance and other regarding behavior from childhood to adulthood. Journal of Behavioral and Experimental Economics, 2020, 85, 101524.	1.2	2
35	Shaming as an incentive mechanism against stealing: Behavioral and physiological evidence. Journal of Public Economics, 2021, 194, 104351.	4.3	2
36	Measuring Attention and Strategic Behavior in Games with Private Information. SSRN Electronic Journal, 0, , .	0.4	2

#	ARTICLE	IF	CITATIONS
37	Tiered Housing Allocation with Preannounced Rankings: An Experimental Analysis. Journal of Economics and Management Strategy, 2016, 25, 133-160.	0.8	1
38	Value computation and modulation: A neuroeconomic theory of self-control as constrained optimization. Journal of Economic Theory, 2021, 198, 105366.	1.1	1
39	Adverse selection and contingent reasoning in preadolescents and teenagers. Games and Economic Behavior, 2022, 133, 331-351.	0.8	1
40	Young children use commodities as an indirect medium of exchange. Games and Economic Behavior, 2021, 125, 48-61.	0.8	0
41	Dynamics and stability of social and economic networks: Experimental evidence. Journal of Economic Behavior and Organization, 2021, 188, 1144-1176.	2.0	0
42	What Does It Mean to Choose Rationally?. Frontiers for Young Minds, 0, 7, .	0.8	0