

# Thomas Li-Ping Tang

## List of Publications by Year in descending order

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131  
papers

6,251  
citations

76326

40  
h-index

82547

72  
g-index

142  
all docs

142  
docs citations

142  
times ranked

2711  
citing authors

#	ARTICLE	IF	CITATIONS
1	The meaning of money revisited. <i>Journal of Organizational Behavior</i> , 1992, 13, 197-202.	4.7	316
2	An Examination of Organizational Trust Antecedents. <i>Public Personnel Management</i> , 1998, 27, 321-338.	2.9	259
3	Does Moral Leadership Enhance Employee Creativity? Employee Identification with Leader and Leader-Member Exchange (LMX) in the Chinese Context. <i>Journal of Business Ethics</i> , 2015, 126, 513-529.	6.0	259
4	Title is missing!. <i>Journal of Business Ethics</i> , 2003, 46, 13-30.	6.0	230
5	The development of a short Money Ethic Scale: Attitudes toward money and pay satisfaction revisited. <i>Personality and Individual Differences</i> , 1995, 19, 809-816.	2.9	203
6	Intelligence Vs. Wisdom: The Love of Money, Machiavellianism, and Unethical Behavior across College Major and Gender. <i>Journal of Business Ethics</i> , 2008, 82, 1-26.	6.0	186
7	Job satisfaction and organizational citizenship behavior (OCB). <i>Management Decision</i> , 2008, 46, 933-947.	3.9	157
8	Retaining and motivating employees. <i>Personnel Review</i> , 2002, 31, 402-431.	2.7	144
9	Antecedents of Organizational Citizenship Behavior Revisited: Public Personnel in the United States and in the Middle East. <i>Public Personnel Management</i> , 1998, 27, 529-550.	2.9	136
10	Income and Quality of Life: Does the Love of Money Make a Difference?. <i>Journal of Business Ethics</i> , 2007, 72, 375-393.	6.0	130
11	The meaning of money: Extension and exploration of the money ethic scale in a sample of university students in Taiwan. <i>Journal of Organizational Behavior</i> , 1993, 14, 93-99.	4.7	123
12	Sustainability in supply chain management: suggestions for the auto industry. <i>Management Decision</i> , 2011, 49, 495-512.	3.9	123
13	Attitudes toward money as related to intrinsic and extrinsic job satisfaction, stress and work-related attitudes. <i>Personality and Individual Differences</i> , 1995, 19, 327-332.	2.9	115
14	To Help or Not to Help? The Good Samaritan Effect and the Love of Money on Helping Behavior. <i>Journal of Business Ethics</i> , 2008, 82, 865-887.	6.0	115
15	Does the Love of Money Moderate the Relationship between Public Service Motivation and Job Satisfaction? The Case of Chinese Professionals in the Public Sector. <i>Public Administration Review</i> , 2011, 71, 718-727.	4.1	106
16	Effects of personal values, perceived surveillance, and task labels on task preference: The ideology of turning play into work.. <i>Journal of Applied Psychology</i> , 1984, 69, 99-105.	5.3	105
17	Love of Money and Unethical Behavior Intention: Does an Authentic Supervisor's Personal Integrity and Character (ASPIRE) Make a Difference?. <i>Journal of Business Ethics</i> , 2012, 107, 295-312.	6.0	105
18	Male hubris and female humility? A crosscultural study of ratings of self, parental, and sibling multiple intelligence in America, Britain, and Japan. <i>Intelligence</i> , 2001, 30, 101-115.	3.0	104

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19	Attitude Toward and Propensity to Engage in Unethical Behavior: Measurement Invariance across Major among University Students. <i>Journal of Business Ethics</i> , 2006, 69, 77-93.	6.0	102
20	Bad apples in bad (business) barrels. <i>Management Decision</i> , 2008, 46, 243-263.	3.9	102
21	Students'™ perceptions of teaching technologies, application of technologies, and academic performance. <i>Computers and Education</i> , 2009, 53, 1241-1255.	8.3	98
22	The Effects of Hardiness, Police Stress, and Life Stress on Police Officers' Illness and Absenteeism. <i>Public Personnel Management</i> , 1992, 21, 493-510.	2.9	95
23	The Love of Money and Pay Level Satisfaction: Measurement and Functional Equivalence in 29 Geopolitical Entities around the World. <i>Management and Organization Review</i> , 2006, 2, 423-452.	2.1	80
24	Temptation, Monetary Intelligence (Love of Money), and Environmental Context on Unethical Intentions and Cheating. <i>Journal of Business Ethics</i> , 2014, 123, 197-219.	6.0	73
25	The Love of Money, Satisfaction, and the Protestant Work Ethic: Money Profiles Among University Professors in the U.S.A. and Spain. <i>Journal of Business Ethics</i> , 2004, 50, 329-354.	6.0	71
26	Corporate Social Responsibility Excites "Exponential"™ Positive Employee Engagement: The Matthew Effect in CSR and Sustainable Policy. <i>Corporate Social Responsibility and Environmental Management</i> , 2018, 25, 339-354.	8.7	69
27	When Does Public Service Motivation Fuel the Job Satisfaction Fire? The Joint Moderation of Person"Organization Fit and Needs"Supplies Fit. <i>Public Management Review</i> , 2015, 17, 876-900.	4.9	67
28	Falling or Not Falling into Temptation? Multiple Faces of Temptation, Monetary Intelligence, and Unethical Intentions Across Gender. <i>Journal of Business Ethics</i> , 2013, 116, 529-552.	6.0	65
29	The Bright and Dark Sides of Religiosity Among University Students: Do Gender, College Major, and Income Matter?. <i>Journal of Business Ethics</i> , 2013, 115, 531-553.	6.0	64
30	Money is Power: Monetary Intelligence"Love of Money and Temptation of Materialism Among Czech University Students. <i>Journal of Business Ethics</i> , 2014, 125, 329-348.	6.0	55
31	Theory of Monetary Intelligence: Money Attitudes"Religious Values, Making Money, Making Ethical Decisions, and Making the Grade. <i>Journal of Business Ethics</i> , 2016, 133, 583-603.	6.0	55
32	The meaning of money. <i>Journal of Managerial Psychology</i> , 2002, 17, 542-563.	2.2	53
33	Teaching Critical Thinking Skills: Ability, Motivation, Intervention, and the Pygmalion Effect. <i>Journal of Business Ethics</i> , 2015, 128, 133-147.	6.0	53
34	Do Victims of Supervisor Bullying Suffer from Poor Creativity? Social Cognitive and Social Comparison Perspectives. <i>Journal of Business Ethics</i> , 2019, 157, 865-884.	6.0	53
35	Money profiles: the love of money, attitudes, and needs. <i>Personnel Review</i> , 2005, 34, 603-618.	2.7	51
36	Monetary Intelligence and Behavioral Economics: The Enron Effect"Love of Money, Corporate Ethical Values, Corruption Perceptions Index (CPI), and Dishonesty Across 31 Geopolitical Entities. <i>Journal of Business Ethics</i> , 2018, 148, 919-937.	6.0	51

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37	Pay differentials as a function of rater's sex, money ethic, and job incumbent's sex: A test of the Matthew Effect. <i>Journal of Economic Psychology</i> , 1996, 17, 127-144.	2.2	47
38	Finding the Lost Sheep: A Panel Study of Business Students' Intrinsic Religiosity, Machiavellianism, and Unethical Behavior Intentions. <i>Ethics and Behavior</i> , 2010, 20, 352-379.	1.8	43
39	THE EFFECT OF QUALITY CIRCLE INITIATION ON MOTIVATION TO ATTEND QUALITY CIRCLE MEETINGS AND ON TASK PERFORMANCE. <i>Personnel Psychology</i> , 1987, 40, 799-814.	2.8	41
40	Teaching Evaluation at a Public Institution of Higher Education: Factors Related to the Overall Teaching Effectiveness. <i>Public Personnel Management</i> , 1997, 26, 379-389.	2.9	41
41	Materialism and the Bright and Dark Sides of the Financial Dream in Spain: The Positive Role of Money Attitudes-The Matthew Effect. <i>Applied Psychology</i> , 2014, 63, 480-508.	7.1	41
42	Sabbaticals and Employee Motivation: Benefits, Concerns, and Implications. <i>Journal of Education for Business</i> , 2005, 80, 160-164.	1.6	40
43	Testing a Model of Behavioral Intentions in the Republic of Macedonia: Differences Between the Private and the Public Sectors. <i>Journal of Business Ethics</i> , 2009, 87, 495-517.	6.0	40
44	Money, the meaning of money, management, spirituality, and religion. <i>Journal of Management, Spirituality and Religion</i> , 2010, 7, 173-189.	1.0	40
45	Work-Related Behavioral Intentions in Macedonia: Coping Strategies, Work Environment, Love of Money, Job Satisfaction, and Demographic Variables. <i>Journal of Business Ethics</i> , 2012, 108, 373-391.	6.0	40
46	Does the love of money moderate and mediate the income-pay satisfaction relationship?. <i>Journal of Managerial Psychology</i> , 2004, 19, 111-135.	2.2	39
47	Does Bad Company Corrupt Good Morals? Social Bonding and Academic Cheating among French and Chinese Teens. <i>Journal of Business Ethics</i> , 2017, 146, 639-667.	6.0	39
48	Do Parents and Peers Influence Adolescents' Monetary Intelligence and Consumer Ethics? French and Chinese Adolescents and Behavioral Economics. <i>Journal of Business Ethics</i> , 2018, 151, 115-140.	6.0	39
49	From Income To Pay Satisfaction: The Love of Money and Pay Equity Comparison as Mediators and Culture (the United States and Spain) and Gender as Moderators. <i>Management Research</i> , 2005, 3, 7-26.	0.7	38
50	Income, the love of money, pay comparison, and pay satisfaction. <i>Journal of Managerial Psychology</i> , 2006, 21, 476-491.	2.2	38
51	Does Gen Z's emotional intelligence promote iCheating (cheating with iPhone) yet curb iCheating through reduced nomophobia?. <i>Computers and Education</i> , 2018, 126, 231-247.	8.3	37
52	Sex Differences in Satisfaction with Pay and Co-Workers: Faculty and Staff at a Public Institution of Higher Education. <i>Public Personnel Management</i> , 1999, 28, 345-349.	2.9	36
53	Organization-Based Self-Esteem among Mental Health Workers: A Replication and Extension. <i>Public Personnel Management</i> , 1994, 23, 127-134.	2.9	35
54	The Meaning of Money among Mental Health Workers: The Endorsement of Money Ethic as Related to Organizational Citizenship Behavior, Job Satisfaction, and Commitment. <i>Public Personnel Management</i> , 1999, 28, 15-26.	2.9	35

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55	Monetary Intelligence: Money Attitudes' Unethical Intentions, Intrinsic and Extrinsic Job Satisfaction, and Coping Strategies Across Public and Private Sectors in Macedonia. <i>Journal of Business Ethics</i> , 2015, 130, 93-115.	6.0	35
56	Monetary Intelligence and Behavioral Economics Across 32 Cultures: Good Apples Enjoy Good Quality of Life in Good Barrels. <i>Journal of Business Ethics</i> , 2018, 148, 893-917.	6.0	35
57	Measurement Invariance Across Gender and Major: The Love of Money Among University Students in People's Republic of China. <i>Journal of Business Ethics</i> , 2005, 59, 281-293.	6.0	34
58	Do ethical leaders enhance employee ethical behaviors?. <i>Asian Journal of Business Ethics</i> , 2022, 11, 105-135.	1.4	34
59	Coping Intelligence: Coping Strategies and Organizational Commitment Among Boundary Spanning Employees. <i>Journal of Business Ethics</i> , 2015, 130, 525-542.	6.0	33
60	Are You Satisfied With Your Pay When You Compare? It Depends on Your Love of Money, Pay Comparison Standards, and Culture. <i>Journal of Business Ethics</i> , 2015, 128, 279-289.	6.0	32
61	Perceptions of Japanese organizational culture' Employees in non'unionized Japanese'owned and unionized US'owned automobile plants. <i>Journal of Managerial Psychology</i> , 2000, 15, 535-559.	2.2	31
62	Theory of Justice, OCB, and Individualism: Kyrgyz Citizens. <i>Journal of Business Ethics</i> , 2016, 137, 365-382.	6.0	31
63	Factors Affecting Intrinsic Motivation among University Students in Taiwan. <i>Journal of Social Psychology</i> , 1990, 130, 219-230.	1.5	30
64	Estimates of Ten Multiple Intelligences. <i>European Psychologist</i> , 2002, 7, 245-255.	3.1	30
65	Attitudes toward Research and Teaching. <i>Journal of Higher Education</i> , 1997, 68, 212-227.	2.7	29
66	Effects of self-esteem and perceived goal difficulty on goal setting, certainty, task performance, and attributions. <i>Human Resource Development Quarterly</i> , 1993, 4, 153-170.	3.3	28
67	A Factor Analytic Study of the Protestant Work Ethic. <i>Journal of Social Psychology</i> , 1993, 133, 109-111.	1.5	27
68	Employees' perceived organizational instrumentality: an examination of the gender differences. <i>Journal of Managerial Psychology</i> , 2000, 15, 378-406.	2.2	27
69	A cross cultural comparison of pay differentials as a function of rater's sex and Money Ethic endorsement: the Matthew Effect revisited. <i>Personality and Individual Differences</i> , 2000, 29, 685-697.	2.9	27
70	Endorsement of the money ethic, income, and life satisfaction. <i>Journal of Managerial Psychology</i> , 2002, 17, 442-467.	2.2	27
71	Detecting Honest People's Lies in Handwriting. <i>Journal of Business Ethics</i> , 2012, 106, 389-400.	6.0	27
72	Quality Circle Productivity as Related to Upper-Management Attendance, Circle Initiation, and Collar Color. <i>Journal of Management</i> , 1989, 15, 101-113.	9.3	26

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73	Demographic Correlates of the Protestant Work Ethic. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 1992, 126, 163-170.	1.6	26
74	THE LOVE OF MONEY IS THE ROOT OF ALL EVIL: PAY SATISFACTION AND CPI AS MODERATORS. <i>Proceedings - Academy of Management</i> , 2011, 2011, 1-6.	0.1	26
75	Effects of Rank, Tenure, Length of Service, and Institution on Faculty Attitudes Toward Research and Teaching: The Case of Regional State Universities. <i>Journal of Education for Business</i> , 2003, 79, 103-110.	1.6	25
76	Attitudes and Occupational Commitment among Public Personnel: Differences between Baby Boomers and Gen-Xers. <i>Public Personnel Management</i> , 2012, 41, 327-360.	2.9	25
77	Monetary Wisdom: How Do Investors Use Love of Money to Frame Stock Volatility and Enhance Stock Happiness?. <i>Journal of Happiness Studies</i> , 2018, 19, 1831-1862.	3.2	25
78	Mindfulness Reduces Avaricious Monetary Attitudes and Enhances Ethical Consumer Beliefs: Mindfulness Training, Timing, and Practicing Matter. <i>Journal of Business Ethics</i> , 2021, 173, 301-323.	6.0	22
79	The Use of Cluster Analysis to Segment Clients of a Sport Center in Spain. <i>European Sport Management Quarterly</i> , 2005, 5, 381-413.	3.8	21
80	Learning from Japanese Transplants and American Corporations. <i>Public Personnel Management</i> , 1995, 24, 19-32.	2.9	20
81	The love of money and work-related attitudes. <i>Journal of Managerial Psychology</i> , 2004, 19, 542-548.	2.2	20
82	Expression ratio evaluation in two-colour microarray experiments is significantly improved by correcting image misalignment. <i>Bioinformatics</i> , 2007, 23, 2686-2691.	4.1	20
83	The Effects of Self-Esteem, Task Label, and Performance Feedback on Task Liking and Intrinsic Motivation. <i>Journal of Social Psychology</i> , 1991, 131, 567-572.	1.5	19
84	Effects of Type A Personality and Task Labels (Work vs. Leisure) on Task Preference. <i>Journal of Leisure Research</i> , 1986, 18, 1-11.	1.4	18
85	The Effects of Self-Esteem, Task Label, and Performance Feedback on Goal Setting, Certainty, and Attribution. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 1991, 125, 413-418.	1.6	18
86	Attitudes Toward Research and Teaching: Differences Between Administrators and Faculty Members. <i>Journal of Higher Education</i> , 1997, 68, 212.	2.7	17
87	Factors related to university presidents' pay: An examination of private colleges and universities. <i>Higher Education</i> , 2000, 39, 393-415.	4.4	17
88	College tuition and perceptions of private university quality. <i>International Journal of Educational Management</i> , 2004, 18, 304-316.	1.5	17
89	Effects of Work Ethic and Task Labels on Task Preference. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 1989, 123, 429-438.	1.6	15
90	Title is missing!. <i>International Journal of Stress Management</i> , 1998, 5, 25-37.	1.2	15

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91	Money ethic endorsement, self-reported income, and life satisfaction. <i>Personnel Review</i> , 2003, 32, 756-773.	2.7	15
92	Does Adolescent Popularity Mediate Relationships between Both Theory of Mind and Love of Money and Consumer Ethics?. <i>Applied Psychology</i> , 2018, 67, 723-767.	7.1	15
93	From Welfare to Work: The Endorsement of the Money Ethic and the Work Ethic among Welfare Recipients, Welfare Recipients in Training Programs, and Employed Past Welfare Recipients. <i>Public Personnel Management</i> , 2001, 30, 241-260.	2.9	13
94	From Increasing Gas Efficiency to Enhancing Creativity: It Pays to Go Green. <i>Journal of Business Ethics</i> , 2010, 94, 149-155.	6.0	13
95	Downsizing and the impact on survivors-a matter of justice. <i>Employment Relations Today</i> , 1996, 23, 33-41.	0.0	12
96	Leisure Ethic, Money Ethic, and Occupational Commitment among Recreation and Park Professionals: Does Gender Make a Difference?. <i>Public Personnel Management</i> , 2012, 41, 421-448.	2.9	12
97	Coping intelligence theory: coping strategies, satisfaction and sales commission. <i>Journal of Business and Industrial Marketing</i> , 2018, 33, 610-624.	3.0	12
98	The Matthew Effect in monetary wisdom. <i>Asian Journal of Business Ethics</i> , 2021, 10, 153-181.	1.4	12
99	The Anticipation of Plant Closing: Employee Reactions. <i>Journal of Social Psychology</i> , 1999, 139, 44-48.	1.5	11
100	Effects of Type a Personality and Leisure Ethic on Chinese College Students' Leisure Activities and Academic Performance. <i>Journal of Social Psychology</i> , 1988, 128, 153-164.	1.5	10
101	Attributions of Quality Circles' Problem-Solving Failure: Differences among Management, Supporting Staff, and Quality Circle Members. <i>Public Personnel Management</i> , 1997, 26, 203-225.	2.9	10
102	Locus of control as a moderator of the self-reported performance feedback-personal sacrifice relationship. <i>Personality and Individual Differences</i> , 1997, 22, 201-211.	2.9	10
103	Religious Beliefs Inspire Sustainable HOPE (Help Ourselves Protect the Environment): Culture, Religion, Dogma, and Liturgy—The Matthew Effect in Religious Social Responsibility. <i>Journal of Business Ethics</i> , 2023, 184, 665-685.	6.0	10
104	Differences between Active and Inactive Quality Circles in Attendance and Performance. <i>Public Personnel Management</i> , 1993, 22, 579-590.	2.9	9
105	The Love of Money, Pay Satisfaction and Academic Tenure: Professors in a Public Institution of Higher Education. <i>Public Personnel Management</i> , 2012, 41, 97-126.	2.9	9
106	Monetary Wisdom: A Measure of Attitude Toward Money — Constructs and Items. , 2020, , 1-7.		9
107	The Case of Active and Inactive Quality Circles. <i>Journal of Social Psychology</i> , 1996, 136, 57-67.	1.5	8
108	Attitudes Toward Advertising by Accountants. <i>Services Marketing Quarterly</i> , 2002, 23, 35-62.	1.1	7

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109	A Chinese theory of scholarly inquiry. <i>Journal of Chinese Human Resource Management</i> , 2012, 3, 4-15.	1.2	7
110	Sexual temptation: substance abuse, no sex, safe sex, risky sex, and STDs. <i>International Journal of Adolescent Medicine and Health</i> , 2018, 30, .	1.3	7
111	Managers' Attendance and the Effectiveness of Small Work Groups: The Case of Quality Circles. <i>Journal of Social Psychology</i> , 1991, 131, 335-344.	1.5	6
112	Are Money Smart People Satisfied with Pay and Life? A Theory of Monetary Intelligence. <i>Proceedings - Academy of Management</i> , 2013, 2013, 10605.	0.1	6
113	Self-managing work teams. <i>Employment Relations Today</i> , 1995, 22, 29-39.	0.0	5
114	Sexual Harassment in the Workplace. <i>Public Personnel Management</i> , 1996, 25, 53-58.	2.9	5
115	Perception of Enhancing Self-Worth Through Service: The Development of a Service Ethic Scale. <i>Journal of Social Psychology</i> , 1998, 138, 734-743.	1.5	5
116	Learning from Japanese companies and Japanese transplants in the United States. <i>Employment Relations Today</i> , 1996, 23, 49-58.	0.0	3
117	FACTORS RELATED TO PERCEIVED ORGANIZATIONAL INSTRUMENTALITY. <i>The Journal of Collective Negotiations</i> , 1996, 25, 1-1.	0.1	3
118	Effects of Leadership Status and Performance Feedback on Self and other Attributions and Task Performance. <i>Psychological Reports</i> , 1986, 59, 999-1006.	1.7	2
119	Effects of Type A Behavior and Task Label on Goal Setting. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 1989, 123, 79-89.	1.6	2
120	Chinese core self-evaluations and job performance. <i>Journal of Chinese Human Resource Management</i> , 2013, 4, 151-170.	1.2	2
121	Visualization of Three Tourist Attractions in Three Minority Locations: Low-Carbon Transitions. <i>Proceedings - Academy of Management</i> , 2021, 2021, 16065.	0.1	2
122	Campus Recruiting: What the Recruiters Are Looking For. <i>Journal of Marketing for Higher Education</i> , 1997, 7, 35-48.	3.2	1
123	Invited reaction: Theory, research, and practice. <i>Human Resource Development Quarterly</i> , 1997, 8, 137-143.	3.3	1
124	Promoting research integrity and excellence in Chinese HRM studies. <i>Journal of Chinese Human Resource Management</i> , 2013, 4, 4-15.	1.2	1
125	The influence of talkativeness and expertise on decision making in small groups. <i>Human Resource Development Quarterly</i> , 1991, 2, 87-89.	3.3	0
126	All in the name of change: effects of organizational change on performance measures of customer service in the health care industry. <i>International Journal of Organization Theory and Behavior</i> , 2008, 11, 220-239.	1.1	0

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127	Symposium on economic psychology: introduction. International Journal of Organization Theory and Behavior, 2008, 11, 173-184.	1.1	0
128	The Sea Cloud of Huang Mountain. Management and Organization Review, 2014, 10, 298.	2.1	0
129	Monetary Wisdom: The Love of Money, ASPIRE, and Unethical Behavioral Intention. , 2021, , 1-9.		0
130	The Challenges of Culture in Organizational Psychology. PsycCritiques, 2005, 50, .	0.0	0
131	Monetary Wisdom: Prospect Theory and the Meaning of Money (The Love of Money). , 2021, , 1-4.		0