Richard J Arend

List of Publications by Year in descending order

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361413 243625 2,127 67 20 44 citations h-index g-index papers 67 67 67 1714 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Assessing the dynamic capabilities view: spare change, everyone?. Strategic Organization, 2009, 7, 75-90.	5.0	266
2	Effectuation As Ineffectual? Applying the 3E Theory-Assessment Framework to a Proposed New Theory of Entrepreneurship. Academy of Management Review, 2015, 40, 630-651.	11.7	206
3	Small business and supply chain management: is there a fit?. Journal of Business Venturing, 2005, 20, 403-436.	6.3	205
4	Entrepreneurship and dynamic capabilities: how firm age and size affect the †capability enhancement†SME performance†relationship. Small Business Economics, 2014, 42, 33-57.	6.7	153
5	The business model: Present and future—beyond a skeumorph. Strategic Organization, 2013, 11, 390-402.	5.0	138
6	SME–supplier alliance activity in manufacturing: contingent benefits and perceptions. Strategic Management Journal, 2006, 27, 741-763.	7.3	94
7	Social and Environmental Performance at SMEs: Considering Motivations, Capabilities, and Instrumentalism. Journal of Business Ethics, 2014, 125, 541-561.	6.0	79
8	Is the Resource-Based View a Practical Organizational Theory?. Organization Science, 2010, 21, 913-930.	4.5	72
9	Ethics-focused dynamic capabilities: a small business perspective. Small Business Economics, 2013, 41, 1-24.	6.7	72
10	Emergence of entrepreneurs following exogenous technological change. Strategic Management Journal, 1999, 20, 31-47.	7.3	66
11	Explaining postâ€ <scp>IPO</scp> venture performance through a knowledgeâ€based view typology. Strategic Management Journal, 2014, 35, 376-397.	7.3	57
12	The Definition of Strategic Liabilities, and their Impact on Firm Performance*. Journal of Management Studies, 2004, 41, 1003-1027.	8.3	55
13	Reputation for cooperation: contingent benefits in alliance activity. Strategic Management Journal, 2009, 30, 371-385.	7.3	53
14	A Heart-Mind-Opportunity Nexus: Distinguishing Social Entrepreneurship for Entrepreneurs. Academy of Management Review, 2013, 38, 313-315.	11.7	53
15	Strategic planning as a complex and enabling managerial tool. Strategic Management Journal, 2017, 38, 1741-1752.	7.3	53
16	Revisiting the logical and research considerations of competitive advantage. Strategic Management Journal, 2003, 24, 279-284.	7.3	51
17	Tests of the resource-based view: do the empirics have any clothes?. Strategic Organization, 2006, 4, 409-421.	5.0	42
18	Modeling alliance activity: an iterated prisoners' dilemma with exit option. Strategic Management Journal, 2005, 26, 1057-1074.	7.3	38

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19	Effectuation, Not Being Pragmatic or Process Theorizing, Remains Ineffectual: Responding to the Commentaries. Academy of Management Review, 2016, 41, 549-556.	11.7	37
20	Mobius' edge: Infinite regress in the resource-based and dynamic capabilities views. Strategic Organization, 2015, 13, 75-85.	5.0	33
21	Modeling alliance activity: Opportunity cost effects and manipulations in an iterated prisoner's dilemma with exit option. Organizational Behavior and Human Decision Processes, 2006, 100, 60-75.	2.5	28
22	Using an Iterated Prisoner's Dilemma with Exit Option to Study Alliance Behavior: Results of a Tournament and Simulation. Computational and Mathematical Organization Theory, 2005, 11 , $339-356$.	2.0	21
23	Industry effects and firm effects: No effect is an island. Journal of Business Research, 2009, 62, 651-659.	10.2	21
24	Entrepreneurs as Sophisticated Iconoclasts: Rational Rule-Breaking in an Experimental Game. Journal of Small Business Management, 2016, 54, 319-340.	4.8	21
25	Conditions for Asymmetric Information Solutions when Alliances Provide Acquisition Options and Due Diligence. Journal of Economics/ Zeitschrift Fur Nationalokonomie, 2004, 82, 281-312.	0.7	20
26	Looking Upstream and Downstream in Entrepreneurial Cognition: Replicating and Extending the Busenitz and Barney (1997) Study. Journal of Small Business Management, 2016, 54, 1147-1170.	4.8	18
27	Defending against rival innovation. Small Business Economics, 2009, 33, 189-206.	6.7	17
28	Promises, Premises An Alternative View on the Effects of the Shane and Venkataraman 2000 AMR Note. Journal of Management Inquiry, 2014, 23, 38-50.	3.9	13
29	Volatility-based Effects on Shareholder Value: Alliance Activity in the Computing Industry. Journal of Management, 2004, 30, 487-508.	9.3	12
30	Selection in Strategic Alliance Activity:. European Management Journal, 2005, 23, 361-381.	5.1	12
31	Strategic decision-making under ambiguity: a new problem space and a proposed optimization approach. Business Research, 2020, 13, 1231-1251.	4.0	12
32	On the Irony of Being Certain on How to Deal with Uncertainty. Academy of Management Review, 2020, 45, 702-704.	11.7	10
33	Entrepreneurship as dynamic, complex, disequilibrious: A focus that benefits strategic organization. Strategic Organization, 2012, 10, 85-95.	5.0	9
34	Getting Nothing from Something: Unfulfilled Promises of Current Dominant Approaches to Entrepreneurial Decision-Making. Administrative Sciences, 2020, 10, 61.	2.9	9
35	Abandoning (entrepreneur)ship: children and victims first. Strategic Organization, 2007, 5, 409-422.	5.0	7
36	Differences in RBV strategic factors and the need to consider opposing factors in turnaround outcomes. Managerial and Decision Economics, 2008, 29, 337-355.	2.5	7

#	Article	IF	Citations
37	Patterns of sustained performance: beginnings, paths and ends. European Management Journal, 2010, 28, 236-249.	5.1	6
38	Conflicts of Interest as Corrupting the Checks and Balances in the Postpublication Oversight of Academic Business Journals. Journal of Management Inquiry, 2019, 28, 57-66.	3.9	6
39	Bursting Bubbles. Journal of Management Inquiry, 2006, 15, 372-382.	3.9	5
40	The roles of thought and affect on entrepreneurship – A new hope. Journal of Business Venturing Insights, 2020, 14, e00188.	3.4	5
41	Entrepreneurship: A theory for no theory for now. Strategic Organization, 2023, 21, 403-415.	5.0	5
42	Modelling Social Entrepreneurship: Consideration of the Reacting Forces. Journal of Social Entrepreneurship, 2021, 12, 399-416.	2.5	5
43	The Unethical Monetization of Business Schools (and What We Can Do About It). Journal of Management Inquiry, 2018, 27, 96-100.	3.9	4
44	Cheat to win: How to hack tournament theory. BRQ Business Research Quarterly, 2019, 22, 216-225.	3.7	4
45	When Rivals Originate from Within. Small Business Economics, 2001, 16, 205-222.	6.7	3
46	A Dyad-Based Analysis of New Venture Success. Journal of Private Equity, 2003, 7, 59-71.	0.3	3
47	Entrepreneurial entrepreneurship youth education: initiating grounded theory. Entrepreneurship Education, 2019, 2, 71-89.	2.4	3
48	Social Entrepreneurship as  Doing Good' by Mitigating Opposition Better. Journal of Social Entrepreneurship, 2023, 14, 110-130.	2.5	3
49	Balancing the perceptions of NK modelling with critical insights. Journal of Innovation and Entrepreneurship, 2022, 11 , .	4.0	3
50	Why we can't have nice things: Replications, applied external theories and accumulated knowledge. Journal of Business Venturing Insights, 2018, 10, e00098.	3.4	2
51	The expected prisoner's dilemma – With rationally arising cooperation. PLoS ONE, 2020, 15, e0239299.	2.5	2
52	How uncertainty levels and types matter, to likely entrepreneurs and others. Journal of Business Venturing Insights, 2022, 18, e00327.	3.4	2
53	Market reactions to asset sales:. European Management Journal, 2008, 26, 105-121.	5.1	1
54	Divide and conquer, or the disintegration of strategic management: It's time to celebrate. Strategic Organization, 2016, 14, 156-166.	5.0	1

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55	THE AMERICAN DREAM, MELTING POT AND REGIONAL KNOWLEDGE STOCK AS DRIVERS OF ENTREPRENEURIAL ACTIVITY. Journal of Developmental Entrepreneurship, 2020, 25, 2050001.	0.8	1
56	Create or Discover? Entrepreneurial Opportunity Types and Interdependence. Proceedings - Academy of Management, 2014, 2014, 10977.	0.1	1
57	Strategy under Ambiguity, and a New Type of Decision Dilemma. Administrative Sciences, 2022, 12, 44.	2.9	1
58	Comprehensive Opportunity Assessment Using Commercial and Moral Intensities. Administrative Sciences, 2021, 11, 148.	2.9	1
59	The value of theorising from a student-stakeholder perspective. International Journal of Management in Education, 2016, 10, 370.	0.2	O
60	The option value in Jackâ€ofâ€allâ€trades investment. Strategic Entrepreneurship Journal, 2021, 15, 121-143.	4.4	0
61	The Nefarious Hierarchy: An Alternative New Theory of the Firm. Administrative Sciences, 2021, 11, 21.	2.9	O
62	Knight and day: when theoretical uncertainty gets real. Journal of Small Business and Entrepreneurship, 0, , 1-9.	4.9	0
63	Social and Environmental Performance at SMEs: Motivations, Capabilities and Instrumentalism. Proceedings - Academy of Management, 2012, 2012, 10543.	0.1	O
64	"Pioneering Choices: The Good, the Bad, the Policy Opportunity, the Good". Proceedings - Academy of Management, 2013, 2013, 10931.	0.1	0
65	Looking Upstream and Downstream in Entrepreneurial Cognition: A Replication and Extention Study. Proceedings - Academy of Management, 2013, 2013, 10929.	0.1	O
66	The Grass is Greener: What Executives Reap at â€~So Long'. Proceedings - Academy of Management, 2014, 2014, 10978.	0.1	0
67	Environmental Entrepreneurship: Is Extant Theory Fit for Purpose?. Proceedings - Academy of Management, 2016, 2016, 13151.	0.1	O