

# Danny Miller

## List of Publications by Year in descending order

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Version: 2024-02-01

226  
papers

41,589  
citations

2802  
94  
h-index

2509  
196  
g-index

234  
all docs

234  
docs citations

234  
times ranked

12399  
citing authors

#	ARTICLE	IF	CITATIONS
1	Outcome-Based Imitation in Family Firms™ International Market Entry Decisions. Entrepreneurship Theory and Practice, 2023, 47, 1059-1092.	10.2	1
2	Forbearance: Strategic Nonresponse to Competitive Attacks. Academy of Management Review, 2022, 47, 59-74.	11.7	12
3	How vulnerability enriches family firm relationships: A social exchange perspective. Journal of Family Business Strategy, 2022, 13, 100450.	5.7	14
4	Family Ownership Dispersion and Dividend Payout in Family Firms. Journal of Family Business Strategy, 2022, 13, 100436.	5.7	9
5	Family businesses under COVID-19: Inspiring models “ Sometimes. Journal of Family Business Strategy, 2022, 13, 100452.	5.7	29
6	Family Business Growth Around the World. Entrepreneurship Theory and Practice, 2021, 45, 682-708.	10.2	82
7	Family Firms: A Breed of Extremes?. Entrepreneurship Theory and Practice, 2021, 45, 663-681.	10.2	59
8	Paradoxical Resource Trajectories: When Strength Leads to Weakness and Weakness Leads to Strength. Journal of Management, 2021, 47, 1899-1914.	9.3	10
9	Top management team time horizon blending and organizational ambidexterity. Strategic Organization, 2021, 19, 183-206.	5.0	15
10	Alienation among Management Scholars. Revue Francaise De Gestion, 2021, 47, 53-75.	0.3	1
11	Brief reflections on family firm research and some suggested paths forward. Journal of Family Business Strategy, 2021, 12, 100410.	5.7	6
12	Back to the future: The effect of returning family successions on firm performance. Strategic Management Journal, 2021, 42, 1432-1458.	7.3	27
13	Are Socially Responsible Firms Associated with Socially Responsible Citizens? A Study of Social Distancing During the Covid-19 Pandemic. Journal of Business Ethics, 2021, , 1-24.	6.0	14
14	When so much is at stake: Understanding organizational brinkmanship in family business. Journal of Family Business Strategy, 2021, 12, 100425.	5.7	9
15	Firing managers: The benefits of family ownership and costs of family management. Journal of Family Business Strategy, 2021, 12, 100411.	5.7	7
16	Ownership similarity in mergers and acquisitions target selection. Strategic Organization, 2020, 18, 330-361.	5.0	15
17	Ideals-Based Accountability and Reputation in Select Family Firms. Journal of Business Ethics, 2020, 163, 183-196.	6.0	18
18	CEO long-term orientation and elite university education. Strategic Organization, 2020, 18, 520-546.	5.0	15

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19	Mental Health in the Family Business: A Conceptual Model and a Research Agenda. <i>Entrepreneurship Theory and Practice</i> , 2020, 44, 55-80.	10.2	12
20	Value-Enhancing Social Responsibility: Market Reaction to Donations by Family vs. Non-family Firms with Religious CEOs. <i>Journal of Business Ethics</i> , 2020, 163, 745-758.	6.0	24
21	Publishing Bad News: A Meandering Journey. <i>Journal of Management Inquiry</i> , 2020, 29, 468-470.	3.9	0
22	La derni�re d�cennie (ou presque) de mon travail. <i>Revue Francaise De Gestion</i> , 2020, 46, 121-126.	0.3	1
23	Conditioning competitive risk: Competitors' rank proximity and relative ability. <i>Journal of Economic Psychology</i> , 2019, 73, 161-175.	2.2	5
24	Who cares about socioemotional wealth? SEW and rentier perspectives on the one percent wealthiest business households. <i>Journal of Family Business Strategy</i> , 2019, 10, 144-158.	5.7	24
25	MBA CEOs, Short-Term Management and Performance. <i>Journal of Business Ethics</i> , 2019, 154, 285-300.	6.0	34
26	Beyond the Firm: Business Families as Entrepreneurs. <i>Entrepreneurship Theory and Practice</i> , 2018, 42, 527-536.	10.2	38
27	Strategic distinctiveness in family firms: Firm institutional heterogeneity and configurational multidimensionality. <i>Journal of Family Business Strategy</i> , 2018, 9, 16-26.	5.7	37
28	Competitive Landscape Shifts: The Influence of Strategic Entrepreneurship on Shifts in Market Commonality. <i>Academy of Management Review</i> , 2018, 43, 349-370.	11.7	32
29	Governance Mechanisms and Family Firms. <i>Entrepreneurship Theory and Practice</i> , 2018, 42, 171-186.	10.2	86
30	Challenging trends in configuration research: Where are the configurations?. <i>Strategic Organization</i> , 2018, 16, 453-469.	5.0	56
31	Ownership Similarity in M&A Target Selection. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	0
32	Too much of a good thing: Family involvement and the survival of listed Korean firms. <i>Journal of Family Business Strategy</i> , 2018, 9, 223-237.	5.7	23
33	Response to Greckhamer et al (2018): Studying configurations with qualitative comparative analysis. <i>Strategic Organization</i> , 2018, 16, 496-498.	5.0	0
34	Looking Back at and Forward From: "Family Governance and Firm Performance: Agency, Stewardship, and Capabilities" <i>Family Business Review</i> , 2018, 31, 229-237.	6.6	43
35	Founder Versus Family Owners' Impact on Pay Dispersion Among Non-CEO Top Managers: Implications for Firm Performance. <i>Journal of Management</i> , 2017, 43, 1524-1552.	9.3	36
36	Disruptive Texts: Case Narratives As Research Inspirations. <i>Academy of Management Review</i> , 2017, 42, 154-164.	11.7	15

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37	The Effects of Founder and Family Ownership on Hired CEOsâ€™ Incentives and Firm Performance. Entrepreneurship Theory and Practice, 2017, 41, 73-103.	10.2	32
38	Sources of Entrepreneurial Courage and Imagination: Three Perspectives, Three Contexts. Entrepreneurship Theory and Practice, 2017, 41, 667-675.	10.2	22
39	Institutional logics, family firm governance and performance. Journal of Business Venturing, 2017, 32, 674-693.	6.3	66
40	For love and money: Marital leadership in family firms. Journal of Corporate Finance, 2017, 46, 461-476.	5.5	49
41	Underdog Entrepreneurs: A Model of Challengeâ€‘Based Entrepreneurship. Entrepreneurship Theory and Practice, 2017, 41, 7-17.	10.2	136
42	Optimal distinctiveness: Broadening the interface between institutional theory and strategic management. Strategic Management Journal, 2017, 38, 93-113.	7.3	272
43	Business education and executive opportunism. Revue Francaise De Gestion, 2017, 43, 131-133.	0.3	0
44	What Can Scholars of Entrepreneurship Learn from Sound Family Businesses?. Entrepreneurship Theory and Practice, 2016, 40, 445-455.	10.2	66
45	A Fleeting Glory. Journal of Management Inquiry, 2016, 25, 286-300.	3.9	23
46	Article Commentary: Response to â€œResearch on the Dark Side of Personality Traits in Entrepreneurship: Observations from an Organizational Behavior Perspectiveâ€• Entrepreneurship Theory and Practice, 2016, 40, 19-24.	10.2	18
47	Product innovation, firm renewal and family governance. Journal of Family Business Strategy, 2016, 7, 90-104.	5.7	63
48	Family firms and practices of sustainability: A contingency view. Journal of Family Business Strategy, 2016, 7, 26-33.	5.7	156
49	The Arts and Family Business: Linking Family Business Resources and Performance to Industry Characteristics. Entrepreneurship Theory and Practice, 2015, 39, 1349-1370.	10.2	46
50	Bifurcating Time: How Entrepreneurs Reconcile the Paradoxical Demands of the Job. Entrepreneurship Theory and Practice, 2015, 39, 489-512.	10.2	27
51	Learning Stewardship in Family Firms: For Family, by Family, Across the Life Cycle. Academy of Management Learning and Education, 2015, 14, 386-399.	2.5	46
52	Governance and entrepreneurship in family firms: Agency, behavioral agency and resource-based comparisons. Journal of Family Business Strategy, 2015, 6, 58-62.	5.7	60
53	A meta-analysis of the financial performance of family firms: Another attempt. Journal of Family Business Strategy, 2015, 6, 3-13.	5.7	159
54	Methods, Theories, Data, and the Social Dynamics of Organizational Research. Journal of Management Inquiry, 2015, 24, 115-130.	3.9	16

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55	Resources and Innovation in Family Businesses: The Janus-Face of Socioemotional Preferences. California Management Review, 2015, 58, 20-40.	6.3	103
56	Reconceptualizing competitive dynamics: A multidimensional framework. Strategic Management Journal, 2015, 36, 758-775.	7.3	218
57	When is human capital a valuable resource? The performance effects of Ivy league selection among celebrated CEOs. Strategic Management Journal, 2015, 36, 930-944.	7.3	108
58	A Downside to the Entrepreneurial Personality?. Entrepreneurship Theory and Practice, 2015, 39, 1-8.	10.2	166
59	The paradox of resource vulnerability: Considerations for organizational curatorship. Strategic Management Journal, 2015, 36, 397-415.	7.3	53
60	Necessity entrepreneurship and competitive strategy. Small Business Economics, 2015, 44, 37-54.	6.7	156
61	Deconstructing Socioemotional Wealth. Entrepreneurship Theory and Practice, 2014, 38, 713-720.	10.2	356
62	In Search of the Best of Both Worlds. Family Business Review, 2014, 27, 281-286.	6.6	16
63	International Entrepreneurial Orientation: Conceptual Considerations, Research Themes, Measurement Issues, and Future Research Directions. Entrepreneurship Theory and Practice, 2014, 38, 11-44.	10.2	477
64	When do Non-Family CEOs Outperform in Family Firms? Agency and Behavioural Agency Perspectives. Journal of Management Studies, 2014, 51, 547-572.	8.3	147
65	Temporal considerations in the study of family firms: Reflections on the study of organizational behaviour in family business. European Journal of Work and Organizational Psychology, 2014, 23, 669-673.	3.7	30
66	Bayesian methods in family business research. Journal of Family Business Strategy, 2014, 5, 97-104.	5.7	17
67	Is family leadership always beneficial?. Strategic Management Journal, 2013, 34, 553-571.	7.3	304
68	Family Firm Governance, Strategic Conformity, and Performance: Institutional vs. Strategic Perspectives. Organization Science, 2013, 24, 189-209.	4.5	266
69	How our Frames Direct Us: A Poker Experiment. Organization Studies, 2013, 34, 1381-1405.	5.3	14
70	Economic and Technological Importance of Innovations in Large Family and Founder Firms. Family Business Review, 2013, 26, 180-199.	6.6	223
71	Socioemotional Wealth across the Family Firm Life Cycle: A Commentary on Family Business Survival and the Role of Boards. Entrepreneurship Theory and Practice, 2013, 37, 1391-1397.	10.2	187
72	Competitive Dynamics: Themes, Trends, and a Prospective Research Platform. Academy of Management Annals, 2012, 6, 135-210.	9.6	108

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73	Competitive Dynamics: Themes, Trends, and a Prospective Research Platform. Academy of Management Annals, 2012, 6, 135-210.	9.6	286
74	Qu'est-ce, au juste, que le leadership ?. Gestion: Revue Internationale De Gestion, 2012, Vol. 37, 77-84.	0.0	4
75	The Two Faces of Socio-Emotional Wealth. Proceedings - Academy of Management, 2012, 2012, 13164.	0.1	2
76	Ownership versus management effects on performance in family and founder companies: A Bayesian reconciliation. Journal of Family Business Strategy, 2011, 2, 232-245.	5.7	114
77	Leadership is not what you think: A Socratic dialogue. Business Horizons, 2011, 54, 523-527.	5.2	1
78	The Relational Perspective as a Business Mindset: Managerial Implications for East and West. Academy of Management Perspectives, 2011, 25, 6-18.	6.8	20
79	Angel Agents: Agency Theory Reconsidered. Academy of Management Perspectives, 2011, 25, 6-13.	6.8	4
80	The Dyslexic Researcher: A Call to Broaden Our Portals. Academy of Management Learning and Education, 2011, 10, 340-350.	2.5	0
81	Family and Lone Founder Ownership and Strategic Behaviour: Social Context, Identity, and Institutional Logics. Journal of Management Studies, 2011, 48, 1-25.	8.3	446
82	Governance, Social Identity, and Entrepreneurial Orientation in Closely Held Public Companies. Entrepreneurship Theory and Practice, 2011, 35, 1051-1076.	10.2	244
83	Miller (1983) Revisited: A Reflection on EO Research and Some Suggestions for the Future. Entrepreneurship Theory and Practice, 2011, 35, 873-894.	10.2	563
84	Commentary: Family Firms and the Advantage of Multitemporality. Entrepreneurship Theory and Practice, 2011, 35, 1171-1177.	10.2	50
85	Stewardship or Agency? A Social Embeddedness Reconciliation of Conduct and Performance in Public Family Businesses. Organization Science, 2011, 22, 704-721.	4.5	365
86	A concept of leadership for strategic organization. Strategic Organization, 2011, 9, 174-183.	5.0	11
87	Angel Agents: Agency Theory Reconsidered.. Academy of Management Perspectives, 2011, 25, 6-13.	6.8	24
88	The Relational Perspective as a Business Mindset: Managerial Implications for East and West.. Academy of Management Perspectives, 2011, 25, 6-18.	6.8	171
89	The Dyslexic Researcher: A Call to Broaden Our Portals.. Academy of Management Learning and Education, 2011, 10, 340-350.	2.5	3
90	Family ownership and acquisition behavior in publicly traded companies. Strategic Management Journal, 2010, 31, 201-223.	7.3	117

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91	West Meets East:. Academy of Management Perspectives, 2010, 24, 17-24.	6.8	147
92	Frugal Principals, Lavish Agents: CEO Compensation in Family-, Founder- and Other Firms. SSRN Electronic Journal, 2010, , .	0.4	4
93	Tackling Design Anew:. Academy of Management Perspectives, 2010, 24, 78-88.	6.8	63
94	Pre- and post-succession governance philosophies in entrepreneurial family firms. Journal of Family Business Strategy, 2010, 1, 145-154.	5.7	72
95	Tackling Design Anew: Getting Back to the Heart of Organizational Theory.. Academy of Management Perspectives, 2010, 24, 78-88.	6.8	31
96	In with the old, in with the new: capabilities, strategies, and performance among the Hollywood studios. Strategic Management Journal, 2009, 30, 1440-1452.	7.3	90
97	Agency vs. Stewardship in Public Family Firms: A Social Embeddedness Reconciliation. Entrepreneurship Theory and Practice, 2009, 33, 1169-1191.	10.2	356
98	The social ecology of research fads: A commentary on Starbuck's "The constant causes of never-ending faddishness in the behavioral and social sciences" Scandinavian Journal of Management, 2009, 25, 117-118.	1.9	10
99	Filling the institutional void: The social behavior and performance of family vs non-family technology firms in emerging markets. Journal of International Business Studies, 2009, 40, 802-817.	7.3	369
100	Comblér le "vide institutionnel": Le comportement social et les performances des entreprises familiales comparés à ceux des autres entreprises des marchés émergents dans le secteur des hautes technologies.*. Management International, 2009, 14, 67-83.	0.1	1
101	Stewardship vs. Stagnation: An Empirical Comparison of Small Family and Non-Family Businesses*. Journal of Management Studies, 2008, 45, 51-78.	8.3	284
102	To grow or to harvest? Governance, strategy and performance in family and lone founder firms. Journal of Strategy and Management, 2008, 1, 41-56.	3.3	82
103	Stranger in a strange land: a brief journey into the realm of empirical corporate finance. Strategic Organization, 2008, 6, 329-339.	5.0	3
104	Kicking the Habit. Journal of Management Inquiry, 2007, 16, 27-30.	3.9	24
105	Are family firms really superior performers?. Journal of Corporate Finance, 2007, 13, 829-858.	5.5	1,042
106	Paradigm prison, or in praise of atheoretic research. Strategic Organization, 2007, 5, 177-184.	5.0	111
107	STRATEGY-MAKING IN CONTEXT: TEN EMPIRICAL ARCHETYPES. Journal of Management Studies, 2007, 14, 253-280.	8.3	187
108	Priorities, practices and strategies in successful and failing family businesses: an elaboration and test of the configuration perspective. Strategic Organization, 2006, 4, 379-407.	5.0	71

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109	How quickly do CEOs become obsolete? Industry dynamism, CEO tenure, and company performance. Strategic Management Journal, 2006, 27, 447-460.	7.3	417
110	The development of change detection. Developmental Science, 2006, 9, 490-497.	2.4	30
111	Why Do Some Family Businesses Out-Compete? Governance, Long-Term Orientations, and Sustainable Capability. Entrepreneurship Theory and Practice, 2006, 30, 731-746.	10.2	634
112	Family Governance and Firm Performance: Agency, Stewardship, and Capabilities. Family Business Review, 2006, 19, 73-87.	6.6	892
113	Ownership Preferences, Competitive Heterogeneity, and Family-Controlled Businesses. Family Business Review, 2006, 19, 89-101.	6.6	65
114	Management Insights from Great and Struggling Family Businesses. Long Range Planning, 2005, 38, 517-530.	4.9	204
115	Advantage by design: Competing with opportunity-based organizations. Business Horizons, 2005, 48, 393-407.	5.2	7
116	Toward an Integrative Model of Effective FOB Succession. Entrepreneurship Theory and Practice, 2004, 28, 305-328.	10.2	620
117	How to detect a management fad and distinguish it from a classic. Business Horizons, 2004, 47, 7-16.	5.2	52
118	An asymmetry-based view of advantage: towards an attainable sustainability. Strategic Management Journal, 2003, 24, 961-976.	7.3	300
119	Lost in time: intergenerational succession, change, and failure in family business. Journal of Business Venturing, 2003, 18, 513-531.	6.3	522
120	Strategy from the inside Out: Building Capability-Creating Organizations. California Management Review, 2002, 44, 37-54.	6.3	113
121	The problem of solutions: Balancing clients and capabilities. Business Horizons, 2002, 45, 3-12.	5.2	143
122	Spotting management fads. Harvard Business Review, 2002, 80, 26-7, 126.	3.1	53
123	Learning across the life cycle: Experimentation and performance among the hollywood studio heads. Strategic Management Journal, 2001, 22, 725-745.	7.3	313
124	The people make the process: commitment to employees, decision making, and performance. Journal of Management, 2001, 27, 163-189.	9.3	123
125	The people make the process: commitment to employees, decision making, and performance. Journal of Management, 2001, 27, 163-189.	9.3	26
126	Strategic Integration: Competing in the Age of Capabilities. California Management Review, 2000, 42, 118-147.	6.3	103



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127	Caos criador ou evoluir dentro da continuidade transformara organizaÃ§Ã£o por que, como e em que direÃ§Ã£o as organizaÃ§Ãµes se transformam. OrganizaÃ§Ãµes & Sociedade, 1999, 6, 9-20.	0.3	0
128	People matter: commitment to employees, strategy and performance in Korean firms. Strategic Management Journal, 1999, 20, 579-593.	7.3	215
129	Beyond strategy: Configuration as a pillar of competitive advantage. Business Horizons, 1999, 42, 5-17.	5.2	41
130	Strategic Responses to Three Kinds of Uncertainty: Product Line Simplicity at the Hollywood Film Studios. Journal of Management, 1999, 25, 97-116.	9.3	108
131	LEARNING ACROSS THE LIFE CYCLE: EXPERIMENTATION AND PERFORMANCE AMONG THE HOLLYWOOD STUDIO HEADS.. Proceedings - Academy of Management, 1999, 1999, H1-H6.	0.1	1
132	Notes on the Study of Configurations. , 1999, , 27-40.		25
133	Quasi-rational Organizational Responses: Functional and Cognitive Sources of Strategic Simplicity. Canadian Journal of Administrative Sciences, 1998, 15, 230-244.	1.5	25
134	Creative Chaos versus Munificent Momentum. Journal of Management Inquiry, 1997, 6, 71-78.	3.9	39
135	Celebrating the "Essential": The Impact of Performance on the Functional Favoritism of CEOs in Two Contexts. Journal of Management, 1997, 23, 147-168.	9.3	30
136	Celebrating the "essential": The impact of performance on the functional favoritism of CEOs in two contexts. Journal of Management, 1997, 23, 147-168.	9.3	2
137	The perils of success, or failure, where is thy sting? A comment on Whyte, Saks and Hook. , 1997, 18, 433-435.		6
138	THE RESOURCE-BASED VIEW OF THE FIRM IN TWO ENVIRONMENTS: THE HOLLYWOOD FILM STUDIOS FROM 1936 TO 1965.. Academy of Management Journal, 1996, 39, 519-543.	6.3	986
139	Nonconformity in Competitive Repertoires: A Sociological View of Markets. Social Forces, 1996, 74, 1209.	1.3	65
140	The Resource-Based View of the Firm in Two Environments: The Hollywood Film Studios From 1936 to 1965. Academy of Management Journal, 1996, 39, 519-543.	6.3	263
141	THE SIMPLICITY OF COMPETITIVE REPERTOIRES: AN EMPIRICAL ANALYSIS. Strategic Management Journal, 1996, 17, 419-439.	7.3	337
142	CONFIGURATIONS REVISITED. Strategic Management Journal, 1996, 17, 505-512.	7.3	537
143	Nonconformity in Competitive Repertoires: A Sociological View of Markets. Social Forces, 1996, 74, 1209-1234.	1.3	81
144	A Preliminary Typology of Organizational Learning: Synthesizing the Literature. Journal of Management, 1996, 22, 485-505.	9.3	259

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145	The Evolution of Strategic Simplicity: Exploring Two Models of Organizational Adaption. Journal of Management, 1996, 22, 863-887.	9.3	85
146	Strategy, Environment and Performance in Two Technological Contexts: Contingency Theory in Korea. Organization Studies, 1996, 17, 729-750.	5.3	131
147	THE SIMPLICITY OF COMPETITIVE REPERTOIRES: AN EMPIRICAL ANALYSIS. Strategic Management Journal, 1996, 17, 419-439.	7.3	8
148	CONFIGURATIONS REVISITED. , 1996, 17, 505.		2
149	CONFIGURATIONS REVISITED. Strategic Management Journal, 1996, 17, 505-512.	7.3	13
150	A preliminary typology of organizational learning: Synthesizing the literature. Journal of Management, 1996, 22, 485-505.	9.3	6
151	The evolution of strategic simplicity: Exploring two models of organizational adaption. Journal of Management, 1996, 22, 863-887.	9.3	7
152	Managing Under Deadly Conditions. Administration and Society, 1995, 27, 226-248.	2.1	0
153	NONCONFORMITY IN COMPETITIVE REPERTOIRES.. Proceedings - Academy of Management, 1995, 1995, 256-260.	0.1	8
154	Competitive attack, retaliation and performance: An expectancy-valence framework. Strategic Management Journal, 1994, 15, 85-102.	7.3	349
155	WHAT HAPPENS AFTER SUCCESS: THE PERILS OF EXCELLENCE. Journal of Management Studies, 1994, 31, 325-358.	8.3	225
156	Sources and Consequences of Competitive Inertia: A Study of the U.S. Airline Industry. Administrative Science Quarterly, 1994, 39, 1.	6.9	582
157	The Architecture of Simplicity. Academy of Management Review, 1993, 18, 116.	11.7	93
158	SOME ORGANIZATIONAL CONSEQUENCES OF CEO SUCCESSION.. Academy of Management Journal, 1993, 36, 644-659.	6.3	131
159	Understanding the Leader-Strategy Interface: Application of the Strategic Relationship Interview Method. Human Relations, 1993, 46, 5-22.	5.4	24
160	The Architecture of Simplicity. Academy of Management Review, 1993, 18, 116-138.	11.7	637
161	THE SIMPLICITY OF COMPETITIVE REPERTOIRES: AN EMPIRICAL ANALYSIS.. Proceedings - Academy of Management, 1993, 1993, 32-36.	0.1	9
162	Some Organizational Consequences of Ceo Succession. Academy of Management Journal, 1993, 36, 644-659.	6.3	87

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163	The Generic Strategy Trap. Journal of Business Strategy, 1992, 13, 37-41.	1.6	138
164	Environmental Fit Versus Internal Fit. Organization Science, 1992, 3, 159-178.	4.5	357
165	The icarus paradox: How exceptional companies bring about their own downfall. Business Horizons, 1992, 35, 24-35.	5.2	139
166	Stale in the Saddle: CEO Tenure and the Match Between Organization and Environment. Management Science, 1991, 37, 34-52.	4.1	789
167	Organizational Configurations: Cohesion, Change, and Prediction. Human Relations, 1990, 43, 771-789.	5.4	136
168	Matching Strategies and Strategy Making: Process, Content, and Performance. Human Relations, 1989, 42, 241-260.	5.4	42
169	Configurations of Strategy and Structure: towards a synthesis. , 1989, , 353-372.		3
170	Organizational Pathology and Industrial Crisis. Industrial Crisis Quarterly, 1988, 2, 65-74.	0.6	17
171	UNDERSTANDING INDUSTRIAL CRISES[1]. Journal of Management Studies, 1988, 25, 285-303.	8.3	321
172	STRATEGIC PROCESS AND CONTENT AS MEDIATORS BETWEEN ORGANIZATIONAL CONTEXT AND STRUCTURE.. Academy of Management Journal, 1988, 31, 544-569.	6.3	183
173	RELATING PORTER'S BUSINESS STRATEGIES TO ENVIRONMENT AND STRUCTURE: ANALYSIS AND PERFORMANCE IMPLICATIONS.. Academy of Management Journal, 1988, 31, 280-308.	6.3	810
174	Strategic Process and Content as Mediators Between Organizational Context and Structure. Academy of Management Journal, 1988, 31, 544-569.	6.3	35
175	Relating Porter's Business Strategies to Environment and Structure: Analysis and Performance Implications. Academy of Management Journal, 1988, 31, 280-308.	6.3	157
176	The Genesis of Configuration. Academy of Management Review, 1987, 12, 686.	11.7	70
177	STRATEGY MAKING AND STRUCTURE: ANALYSIS AND IMPLICATIONS FOR PERFORMANCE.. Academy of Management Journal, 1987, 30, 7-32.	6.3	446
178	Strategy Making and Structure: Analysis and Implications for Performance. Academy of Management Journal, 1987, 30, 7-32.	6.3	100
179	The Genesis of Configuration. Academy of Management Review, 1987, 12, 686-701.	11.7	289
180	The structural and environmental correlates of business strategy. Strategic Management Journal, 1987, 8, 55-76.	7.3	670

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181	INTERPRETING ORGANIZATIONAL TEXTS. Journal of Management Studies, 1987, 24, 233-247.	8.3	127
182	Psychological and Traditional Determinants of Structure. Administrative Science Quarterly, 1986, 31, 539.	6.9	644
183	Personality, Culture, and Organization. Academy of Management Review, 1986, 11, 266.	11.7	113
184	A MATHEMATICAL MODEL OF THE ADAPTIVE BEHAVIOUR OF ORGANIZATIONS. Journal of Management Studies, 1986, 23, 1-25.	8.3	32
185	Configurations of strategy and structure: Towards a synthesis. Strategic Management Journal, 1986, 7, 233-249.	7.3	878
186	Porter's (1980) Generic Strategies and Performance: An Empirical Examination with American Data. Organization Studies, 1986, 7, 37-55.	5.3	309
187	Porter's (1980) Generic Strategies and Performance: An Empirical Examination with American Data. Organization Studies, 1986, 7, 255-261.	5.3	126
188	Chief Executive Personality and Corporate Strategy and Structure in Small Firms. Management Science, 1986, 32, 1389-1409.	4.1	613
189	Personality, Culture, and Organization. Academy of Management Review, 1986, 11, 266-279.	11.7	115
190	Strategy, Structure, CEO Personality and Performance in Small Firms. American Journal of Small Business, 1985, 10, 47-62.	1.2	195
191	Narcissism and Leadership: An Object Relations Perspective. Human Relations, 1985, 38, 583-601.	5.4	300
192	Group Fantasies and Organizational Functioning. Human Relations, 1984, 37, 111-134.	5.4	24
193	A Longitudinal Study of the Corporate Life Cycle. Management Science, 1984, 30, 1161-1183.	4.1	1,056
194	Critique and comment. The concept of revolutionary change: Rejoinder to Ramaprasad. Systems Research and Behavioral Science, 1984, 29, 274-275.	0.2	0
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