

# Louis Putterman

## List of Publications by Year in descending order

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77  
papers

5,677  
citations

159585

30  
h-index

110387

64  
g-index

82  
all docs

82  
docs citations

82  
times ranked

2476  
citing authors

#	ARTICLE	IF	CITATIONS
1	Trust, Beliefs and Cooperation: Excavating a Foundation of Strong Economies. <i>European Economic Review</i> , 2022, 147, 104166.	2.3	3
2	Cooperation and trust, supportable by our social natures, foster synergy of private, public, and civic sectors. <i>Acta Oeconomica</i> , 2022, 72, 41-49.	0.5	0
3	Transition to agriculture and first state presence: A global analysis. <i>Explorations in Economic History</i> , 2021, 82, 101404.	1.7	15
4	INTRODUCTION TO THE SYMPOSIUM ON RESEARCH ON SOCIAL DILEMMAS. <i>Economic Inquiry</i> , 2020, 58, 9-11.	1.8	0
5	Overconfidence and gender gaps in redistributive preferences: Cross-Country experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2020, 178, 267-286.	2.0	24
6	Identity, trust and altruism: An experiment on preferences and microfinance lending. <i>European Economic Review</i> , 2019, 120, 103304.	2.3	6
7	Do China's people favour redistribution? Evidence from an incentivized experiment. <i>Pacific Economic Review</i> , 2019, 24, 293-324.	1.4	2
8	Trust and cooperation at a confluence of worlds: An experiment in Xinjiang, China. <i>Journal of Economic Behavior and Organization</i> , 2019, 161, 128-144.	2.0	5
9	The Influence of Ancestral Lifeways on Individual Economic Outcomes in Sub-Saharan Africa. <i>Journal of the European Economic Association</i> , 2019, 17, 1186-1231.	3.5	22
10	An Honest Day's Pay: Cooperation among Entrepreneurs vs. Students, and Linkages to Real-World Business Success. <i>Southern Economic Journal</i> , 2019, 86, 478-502.	2.1	4
11	DEMOCRATIC, ACCOUNTABLE STATES ARE IMPOSSIBLE WITHOUT "BEHAVIORAL" HUMANS. <i>Annals of Public and Cooperative Economics</i> , 2018, 89, 251-258.	2.4	2
12	Trust and communication in a property rights dilemma. <i>Journal of Economic Behavior and Organization</i> , 2018, 149, 413-433.	2.0	7
13	REPUTATION TRANSMISSION WITHOUT BENEFIT TO THE REPORTER: A BEHAVIORAL UNDERPINNING OF MARKETS IN EXPERIMENTAL FOCUS. <i>Economic Inquiry</i> , 2018, 56, 158-172.	1.8	5
14	State history and economic development: evidence from six millennia. <i>Journal of Economic Growth</i> , 2018, 23, 1-40.	1.9	103
15	When is punishment harmful to cooperation? A note on antisocial and perverse punishment. <i>Journal of the Economic Science Association</i> , 2018, 4, 151-164.	2.3	6
16	Punishment can support cooperation even when punishable. <i>Economics Letters</i> , 2017, 154, 84-87.	1.9	12
17	Who was colonized and when? A cross-country analysis of determinants. <i>European Economic Review</i> , 2016, 83, 165-184.	2.3	23
18	Securing property rights: A dilemma experiment in Austria, Mexico, Mongolia, South Korea and the United States. <i>Journal of Public Economics</i> , 2016, 143, 115-124.	4.3	13

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19	Judicial error and cooperation. <i>European Economic Review</i> , 2016, 89, 372-388.	2.3	19
20	In broad daylight: Fuller information and higher-order punishment opportunities can promote cooperation. <i>Journal of Economic Behavior and Organization</i> , 2015, 120, 145-159.	2.0	13
21	State or nature? Endogenous formal versus informal sanctions in the voluntary provision of public goods. <i>Experimental Economics</i> , 2015, 18, 38-65.	2.1	68
22	State History and Economic Development: Evidence from Six Millennia. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	6
23	Self-Organization for Collective Action: An Experimental Study of Voting on Sanction Regimes. <i>Review of Economic Studies</i> , 2014, 81, 301-324.	5.4	137
24	Persistence of Fortune: Accounting for Population Movements, There Was No Post-Columbian Reversal. <i>American Economic Journal: Macroeconomics</i> , 2014, 6, 1-28.	2.7	25
25	PREFERENCES FOR REDISTRIBUTION AND PERCEPTION OF FAIRNESS: AN EXPERIMENTAL STUDY. <i>Journal of the European Economic Association</i> , 2014, 12, 1059-1086.	3.5	201
26	A caring majority secures the future. <i>Nature</i> , 2014, 511, 165-166.	27.8	5
27	Institutions, social capability, and economic growth. <i>Economic Systems</i> , 2013, 37, 345-353.	2.2	15
28	Voluntary contributions with redistribution: The effect of costly sanctions when one person's punishment is another's reward. <i>Journal of Economic Behavior and Organization</i> , 2013, 95, 34-48.	2.0	4
29	Equality, equity and incentives: An experiment. <i>European Economic Review</i> , 2013, 60, 32-51.	2.3	87
30	Lavish returns on cheap talk: Two-way communication in trust games. <i>Journal of Socio-Economics</i> , 2011, 40, 1-13.	1.0	53
31	Sub-Saharan Growth Surprises: Being Heterogeneous, Inland and Close to the Equator Does not Slow Growth Within Africa. <i>Journal of African Economies</i> , 2011, 20, 217-262.	1.8	21
32	Trust among the Avatars: A Virtual World Experiment, with and without Textual and Visual Cues. <i>Southern Economic Journal</i> , 2011, 78, 63-86.	2.1	18
33	Public goods and voting on formal sanction schemes. <i>Journal of Public Economics</i> , 2011, 95, 1213-1222.	4.3	134
34	Trusting, Trustworthiness, and CSR: Some Experiments and Implications. , 2011, , 410-431.		4
35	Cooperation and Punishment. <i>Science</i> , 2010, 328, 578-579.	12.6	26
36	Institutions and Behavior: Experimental Evidence on the Effects of Democracy. <i>American Economic Review</i> , 2010, 100, 2205-2229.	8.5	273

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37	HUMAN NATURE, COMMUNICATION AND TRUST. <i>Annals of Public and Cooperative Economics</i> , 2009, 80, 119-131.	2.4	1
38	Not just babble: Opening the black box of communication in a voluntary contribution experiment. <i>European Economic Review</i> , 2009, 53, 309-326.	2.3	70
39	Who to punish? Individual decisions and majority rule in mitigating the free rider problem. <i>European Economic Review</i> , 2009, 53, 495-511.	2.3	227
40	Trust, communication and contracts: An experiment. <i>Journal of Economic Behavior and Organization</i> , 2009, 70, 106-121.	2.0	121
41	Agriculture, Diffusion and Development: Ripple Effects of the Neolithic Revolution. <i>Economica</i> , 2008, 75, 729-748.	1.6	156
42	Reforming China's SOEs: An Overview. <i>Comparative Economic Studies</i> , 2008, 50, 353-380.	1.1	43
43	The ecology of collective action: A public goods and sanctions experiment with controlled group formation. <i>Journal of Economic Behavior and Organization</i> , 2007, 62, 495-521.	2.0	105
44	Early Starts, Reversals and Catch-up in the Process of Economic Development*. <i>Scandinavian Journal of Economics</i> , 2007, 109, 387-413.	1.4	109
45	Social Capability, History and the Economies of Communist and Postcommunist States. <i>Studies in Comparative International Development</i> , 2007, 42, 36-66.	1.7	9
46	Do non-strategic sanctions obey the law of demand? The demand for punishment in the voluntary contribution mechanism. <i>Games and Economic Behavior</i> , 2006, 54, 1-24.	0.8	289
47	Privatization and firm performance: A comparison between rural and urban enterprises in China. <i>Journal of Comparative Economics</i> , 2006, 34, 608-633.	2.2	52
48	Communication and punishment in voluntary contribution experiments. <i>Journal of Economic Behavior and Organization</i> , 2006, 60, 11-26.	2.0	482
49	Can second-order punishment deter perverse punishment?. <i>Experimental Economics</i> , 2006, 9, 265-279.	2.1	237
50	Chapter 22 Reciprocity, altruism, and cooperative production. <i>Handbook of the Economics of Giving, Altruism and Reciprocity</i> , 2006, , 1409-1435.	0.2	5
51	Voluntary Association in Public Goods Experiments: Reciprocity, Mimicry and Efficiency. <i>Economic Journal</i> , 2005, 115, 1032-1053.	3.6	333
52	Cooperation under the threat of expulsion in a public goods experiment. <i>Journal of Public Economics</i> , 2005, 89, 1421-1435.	4.3	271
53	State Effectiveness, Economic Growth, and the Age of States. , 2005, , 69-91.		24
54	Economics and interpersonal relations: ruling the social back in. , 2005, , 262-269.		0

#	ARTICLE	IF	CITATIONS
55	Share and share alike? Gender-pairing, personality, and cognitive ability as determinants of giving. <i>Journal of Economic Psychology</i> , 2004, 25, 581-589.	2.2	212
56	Reciprocity in a two-part dictator game. <i>Journal of Economic Behavior and Organization</i> , 2004, 53, 333-352.	2.0	174
57	Soft budget constraints, social burdens, and labor redundancy in China's state industry. <i>Journal of Comparative Economics</i> , 2003, 31, 110-133.	2.2	133
58	China's State-Owned Enterprises in the First Reform Decade: An Analysis of a Declining Monopsony. <i>Economic Change and Restructuring</i> , 2002, 35, 109-139.	0.4	17
59	States and Markets: The Advantage of an Early Start. <i>Journal of Economic Growth</i> , 2002, 7, 347-369.	1.9	393
60	On the Emergence of Labour Redundancy in China's State Industry: Findings from a 1980-1994 Data Panel. <i>Comparative Economic Studies</i> , 2001, 43, 111-128.	1.1	16
61	Prereform Industry and State Monopsony in China. <i>Journal of Comparative Economics</i> , 2000, 28, 32-60.	2.2	31
62	On some implications of evolutionary psychology for the study of preferences and institutions. <i>Journal of Economic Behavior and Organization</i> , 2000, 43, 91-99.	2.0	75
63	Can an evolutionary approach to development predict postwar economic growth?. <i>Journal of Development Studies</i> , 2000, 36, 1-30.	2.1	260
64	Preindustrial and Postwar Economic Development: Is There a Link?. <i>Economic Development and Cultural Change</i> , 1999, 47, 471-495.	1.8	35
65	Values and institutions in economic analysis. , 1998, , 3-70.		68
66	CHINA'S RURAL INDUSTRY AND MONOPSONY: AN EXPLORATION. <i>Pacific Economic Review</i> , 1996, 1, 59-78.	1.4	18
67	Social Capital and Development Capacity: The Example of Rural Tanzania. <i>Development Policy Review</i> , 1995, 13, 5-22.	1.8	15
68	A note on the relationship of interdependent action to the optimality of certain voting decisions. <i>Theory and Decision</i> , 1994, 17, 257-265.	1.0	0
69	EXIT, VOICE, AND PORTFOLIO CHOICE: AGENCY AND PUBLIC OWNERSHIP. <i>Economics and Politics</i> , 1993, 5, 205-218.	1.1	6
70	Dualism and Reform in China. <i>Economic Development and Cultural Change</i> , 1992, 40, 467-493.	1.8	77
71	Extrinsic versus intrinsic problems of agricultural cooperation: Antiincentivism in Tanzania and China. <i>Journal of Development Studies</i> , 1985, 21, 175-204.	2.1	36
72	ON SOME RECENT EXPLANATIONS OF WHY CAPITAL HIRES LABOR. <i>Economic Inquiry</i> , 1984, 22, 171-187.	1.8	113

#	ARTICLE	IF	CITATIONS
73	Reputation Transmission Without Benefit to the Reporter: A Behavioral Underpinning of Markets in Experimental Focus. SSRN Electronic Journal, 0, , .	0.4	0
74	Play it Again: Partner Choice, Reputation Building and Learning in Restarting, Finitely-Repeated Dilemma Games. SSRN Electronic Journal, 0, , .	0.4	3
75	Trust and Cooperation at a Confluence of Worlds: An Experiment in Xinjiang, China. SSRN Electronic Journal, 0, , .	0.4	2
76	Judicial Error and Cooperation. SSRN Electronic Journal, 0, , .	0.4	0
77	Trust and Communication in a Property Rights Dilemma. SSRN Electronic Journal, 0, , .	0.4	0