

Louis Putterman

List of Publications by Year in descending order

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Version: 2024-02-01

77
papers

5,677
citations

159585

30
h-index

110387

64
g-index

82
all docs

82
docs citations

82
times ranked

2476
citing authors

#	ARTICLE	IF	CITATIONS
1	Communication and punishment in voluntary contribution experiments. <i>Journal of Economic Behavior and Organization</i> , 2006, 60, 11-26.	2.0	482
2	States and Markets: The Advantage of an Early Start. <i>Journal of Economic Growth</i> , 2002, 7, 347-369.	1.9	393
3	Voluntary Association in Public Goods Experiments: Reciprocity, Mimicry and Efficiency. <i>Economic Journal</i> , 2005, 115, 1032-1053.	3.6	333
4	Do non-strategic sanctions obey the law of demand? The demand for punishment in the voluntary contribution mechanism. <i>Games and Economic Behavior</i> , 2006, 54, 1-24.	0.8	289
5	Institutions and Behavior: Experimental Evidence on the Effects of Democracy. <i>American Economic Review</i> , 2010, 100, 2205-2229.	8.5	273
6	Cooperation under the threat of expulsion in a public goods experiment. <i>Journal of Public Economics</i> , 2005, 89, 1421-1435.	4.3	271
7	Can an evolutionary approach to development predict postwar economic growth?. <i>Journal of Development Studies</i> , 2000, 36, 1-30.	2.1	260
8	Can second-order punishment deter perverse punishment?. <i>Experimental Economics</i> , 2006, 9, 265-279.	2.1	237
9	Who to punish? Individual decisions and majority rule in mitigating the free rider problem. <i>European Economic Review</i> , 2009, 53, 495-511.	2.3	227
10	Share and share alike? Gender-pairing, personality, and cognitive ability as determinants of giving. <i>Journal of Economic Psychology</i> , 2004, 25, 581-589.	2.2	212
11	PREFERENCES FOR REDISTRIBUTION AND PERCEPTION OF FAIRNESS: AN EXPERIMENTAL STUDY. <i>Journal of the European Economic Association</i> , 2014, 12, 1059-1086.	3.5	201
12	Reciprocity in a two-part dictator game. <i>Journal of Economic Behavior and Organization</i> , 2004, 53, 333-352.	2.0	174
13	Agriculture, Diffusion and Development: Ripple Effects of the Neolithic Revolution. <i>Economica</i> , 2008, 75, 729-748.	1.6	156
14	Self-Organization for Collective Action: An Experimental Study of Voting on Sanction Regimes. <i>Review of Economic Studies</i> , 2014, 81, 301-324.	5.4	137
15	Public goods and voting on formal sanction schemes. <i>Journal of Public Economics</i> , 2011, 95, 1213-1222.	4.3	134
16	Soft budget constraints, social burdens, and labor redundancy in China's state industry. <i>Journal of Comparative Economics</i> , 2003, 31, 110-133.	2.2	133
17	Trust, communication and contracts: An experiment. <i>Journal of Economic Behavior and Organization</i> , 2009, 70, 106-121.	2.0	121
18	ON SOME RECENT EXPLANATIONS OF WHY CAPITAL HIRES LABOR. <i>Economic Inquiry</i> , 1984, 22, 171-187.	1.8	113

#	ARTICLE	IF	CITATIONS
19	Early Starts, Reversals and Catch-up in the Process of Economic Development*. Scandinavian Journal of Economics, 2007, 109, 387-413.	1.4	109
20	The ecology of collective action: A public goods and sanctions experiment with controlled group formation. Journal of Economic Behavior and Organization, 2007, 62, 495-521.	2.0	105
21	State history and economic development: evidence from six millennia. Journal of Economic Growth, 2018, 23, 1-40.	1.9	103
22	Equality, equity and incentives: An experiment. European Economic Review, 2013, 60, 32-51.	2.3	87
23	Dualism and Reform in China. Economic Development and Cultural Change, 1992, 40, 467-493.	1.8	77
24	On some implications of evolutionary psychology for the study of preferences and institutions. Journal of Economic Behavior and Organization, 2000, 43, 91-99.	2.0	75
25	Not just babble: Opening the black box of communication in a voluntary contribution experiment. European Economic Review, 2009, 53, 309-326.	2.3	70
26	Values and institutions in economic analysis. , 1998, , 3-70.		68
27	State or nature? Endogenous formal versus informal sanctions in the voluntary provision of public goods. Experimental Economics, 2015, 18, 38-65.	2.1	68
28	Lavish returns on cheap talk: Two-way communication in trust games. Journal of Socio-Economics, 2011, 40, 1-13.	1.0	53
29	Privatization and firm performance: A comparison between rural and urban enterprises in China. Journal of Comparative Economics, 2006, 34, 608-633.	2.2	52
30	Reforming China's SOEs: An Overview. Comparative Economic Studies, 2008, 50, 353-380.	1.1	43
31	Extrinsic versus intrinsic problems of agricultural cooperation: Anti-incentivism in Tanzania and China. Journal of Development Studies, 1985, 21, 175-204.	2.1	36
32	Preindustrial and Postwar Economic Development: Is There a Link?. Economic Development and Cultural Change, 1999, 47, 471-495.	1.8	35
33	Prereform Industry and State Monopsony in China. Journal of Comparative Economics, 2000, 28, 32-60.	2.2	31
34	Cooperation and Punishment. Science, 2010, 328, 578-579.	12.6	26
35	Persistence of Fortune: Accounting for Population Movements, There Was No Post-Columbian Reversal. American Economic Journal: Macroeconomics, 2014, 6, 1-28.	2.7	25
36	Overconfidence and gender gaps in redistributive preferences: Cross-Country experimental evidence. Journal of Economic Behavior and Organization, 2020, 178, 267-286.	2.0	24

#	ARTICLE	IF	CITATIONS
37	State Effectiveness, Economic Growth, and the Age of States. , 2005, , 69-91.		24
38	Who was colonized and when? A cross-country analysis of determinants. European Economic Review, 2016, 83, 165-184.	2.3	23
39	The Influence of Ancestral Lifeways on Individual Economic Outcomes in Sub-Saharan Africa. Journal of the European Economic Association, 2019, 17, 1186-1231.	3.5	22
40	Sub-Saharan Growth Surprises: Being Heterogeneous, Inland and Close to the Equator Does not Slow Growth Within Africa. Journal of African Economies, 2011, 20, 217-262.	1.8	21
41	Judicial error and cooperation. European Economic Review, 2016, 89, 372-388.	2.3	19
42	CHINA'S RURAL INDUSTRY AND MONOPSONY: AN EXPLORATION. Pacific Economic Review, 1996, 1, 59-78.	1.4	18
43	Trust among the Avatars: A Virtual World Experiment, with and without Textual and Visual Cues. Southern Economic Journal, 2011, 78, 63-86.	2.1	18
44	China's State-Owned Enterprises in the First Reform Decade: An Analysis of a Declining Monopsony. Economic Change and Restructuring, 2002, 35, 109-139.	0.4	17
45	On the Emergence of Labour Redundancy in China's State Industry: Findings from a 1980-1994 Data Panel. Comparative Economic Studies, 2001, 43, 111-128.	1.1	16
46	Social Capital and Development Capacity: The Example of Rural Tanzania. Development Policy Review, 1995, 13, 5-22.	1.8	15
47	Institutions, social capability, and economic growth. Economic Systems, 2013, 37, 345-353.	2.2	15
48	Transition to agriculture and first state presence: A global analysis. Explorations in Economic History, 2021, 82, 101404.	1.7	15
49	In broad daylight: Fuller information and higher-order punishment opportunities can promote cooperation. Journal of Economic Behavior and Organization, 2015, 120, 145-159.	2.0	13
50	Securing property rights: A dilemma experiment in Austria, Mexico, Mongolia, South Korea and the United States. Journal of Public Economics, 2016, 143, 115-124.	4.3	13
51	Punishment can support cooperation even when punishable. Economics Letters, 2017, 154, 84-87.	1.9	12
52	Social Capability, History and the Economies of Communist and Postcommunist States. Studies in Comparative International Development, 2007, 42, 36-66.	1.7	9
53	Trust and communication in a property rights dilemma. Journal of Economic Behavior and Organization, 2018, 149, 413-433.	2.0	7
54	EXIT, VOICE, AND PORTFOLIO CHOICE: AGENCY AND PUBLIC OWNERSHIP. Economics and Politics, 1993, 5, 205-218.	1.1	6

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55	State History and Economic Development: Evidence from Six Millennia. SSRN Electronic Journal, 2014, , .	0.4	6
56	When is punishment harmful to cooperation? A note on antisocial and perverse punishment. Journal of the Economic Science Association, 2018, 4, 151-164.	2.3	6
57	Identity, trust and altruism: An experiment on preferences and microfinance lending. European Economic Review, 2019, 120, 103304.	2.3	6
58	Chapter 22 Reciprocity, altruism, and cooperative production. Handbook of the Economics of Giving, Altruism and Reciprocity, 2006, , 1409-1435.	0.2	5
59	A caring majority secures the future. Nature, 2014, 511, 165-166.	27.8	5
60	REPUTATION TRANSMISSION WITHOUT BENEFIT TO THE REPORTER: A BEHAVIORAL UNDERPINNING OF MARKETS IN EXPERIMENTAL FOCUS. Economic Inquiry, 2018, 56, 158-172.	1.8	5
61	Trust and cooperation at a confluence of worlds: An experiment in Xinjiang, China. Journal of Economic Behavior and Organization, 2019, 161, 128-144.	2.0	5
62	Voluntary contributions with redistribution: The effect of costly sanctions when one person's punishment is another's reward. Journal of Economic Behavior and Organization, 2013, 95, 34-48.	2.0	4
63	An Honest Day's Pay: Cooperation among Entrepreneurs vs. Students, and Linkages to Real-World Business Success. Southern Economic Journal, 2019, 86, 478-502.	2.1	4
64	Trusting, Trustworthiness, and CSR: Some Experiments and Implications. , 2011, , 410-431.		4
65	Play it Again: Partner Choice, Reputation Building and Learning in Restarting, Finitely-Repeated Dilemma Games. SSRN Electronic Journal, 0, , .	0.4	3
66	Trust, Beliefs and Cooperation: Excavating a Foundation of Strong Economies. European Economic Review, 2022, 147, 104166.	2.3	3
67	DEMOCRATIC, ACCOUNTABLE STATES ARE IMPOSSIBLE WITHOUT "BEHAVIORAL" HUMANS. Annals of Public and Cooperative Economics, 2018, 89, 251-258.	2.4	2
68	Do China's people favour redistribution? Evidence from an incentivized experiment. Pacific Economic Review, 2019, 24, 293-324.	1.4	2
69	Trust and Cooperation at a Confluence of Worlds: An Experiment in Xinjiang, China. SSRN Electronic Journal, 0, , .	0.4	2
70	HUMAN NATURE, COMMUNICATION AND TRUST. Annals of Public and Cooperative Economics, 2009, 80, 119-131.	2.4	1
71	A note on the relationship of interdependent action to the optimality of certain voting decisions. Theory and Decision, 1994, 17, 257-265.	1.0	0
72	Reputation Transmission Without Benefit to the Reporter: A Behavioral Underpinning of Markets in Experimental Focus. SSRN Electronic Journal, 0, , .	0.4	0

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73	INTRODUCTION TO THE SYMPOSIUM ON RESEARCH ON SOCIAL DILEMMAS. <i>Economic Inquiry</i> , 2020, 58, 9-11.	1.8	0
74	Economics and interpersonal relations: ruling the social back in. , 2005, , 262-269.		0
75	Judicial Error and Cooperation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
76	Trust and Communication in a Property Rights Dilemma. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
77	Cooperation and trust, supportable by our social natures, foster synergy of private, public, and civic sectors. <i>Acta Oeconomica</i> , 2022, 72, 41-49.	0.5	0