

Roberto Ragozzino

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1341760/publications.pdf>

Version: 2024-02-01

29
papers

1,268
citations

471509

17
h-index

552781

26
g-index

35
all docs

35
docs citations

35
times ranked

882
citing authors

#	ARTICLE	IF	CITATIONS
1	Mitigating risk in international mergers and acquisitions: the role of contingent payouts. <i>Journal of International Business Studies</i> , 2004, 35, 19-32.	7.3	177
2	Geographic distance and corporate acquisitions: signals from IPO firms. <i>Strategic Management Journal</i> , 2011, 32, 876-894.	7.3	148
3	Agency hazards and alliance portfolios. <i>Strategic Management Journal</i> , 2006, 27, 27-43.	7.3	133
4	The Effects of Geographic Distance on the Foreign Acquisition Activity of U.S. Firms. <i>Management International Review</i> , 2009, 49, 509-535.	3.3	118
5	Adverse selection and M&A design: The roles of alliances and IPOs. <i>Journal of Economic Behavior and Organization</i> , 2008, 66, 195-212.	2.0	94
6	Initial public offerings and the acquisition of entrepreneurial firms. <i>Strategic Organization</i> , 2007, 5, 155-176.	5.0	77
7	Alliance Dynamics for Entrepreneurial Firms. <i>Journal of Management Studies</i> , 2008, 45, 147-168.	8.3	76
8	Signals and international alliance formation: The roles of affiliations and international activities. <i>Journal of International Business Studies</i> , 2014, 45, 321-337.	7.3	61
9	Contingent Earnouts in Acquisitions of Privately Held Targets. <i>Journal of Management</i> , 2009, 35, 857-879.	9.3	55
10	The Choice Between Joint Ventures and Acquisitions: Insights from Signaling Theory. <i>Organization Science</i> , 2012, 23, 1175-1190.	4.5	53
11	Institutional changes within the European Union: How global cities and regional integration affect MNE entry decisions. <i>Journal of World Business</i> , 2016, 51, 319-330.	7.7	30
12	The Choice between Joint Ventures and Acquisitions: Insights from Signaling Theory. <i>SSRN Electronic Journal</i> , 0, , .	0.4	29
13	An examination of the effects of venture capitalists on the alliance formation activity of entrepreneurial firms. <i>Strategic Management Journal</i> , 2018, 39, 2075-2091.	7.3	26
14	Venture-Backed Firms: How Does Venture Capital Involvement Affect Their Likelihood of Going Public or Being Acquired?. <i>Entrepreneurship Theory and Practice</i> , 2016, 40, 991-1016.	10.2	25
15	Does Regional Integration Change the Effects of Country-Level Institutional Barriers on M&A? The Case of the European Union. <i>Management International Review</i> , 2014, 54, 853-877.	3.3	24
16	Firm valuation effects of high-tech M&A: A comparison of new ventures and established firms. <i>Journal of High Technology Management Research</i> , 2006, 17, 85-96.	4.9	22
17	Real Options in Strategy and Finance: Current Gaps and Future Linkages. <i>Academy of Management Perspectives</i> , 2016, 30, 428-440.	6.8	22
18	On Social Media and the Formation of Organizational Reputation: How Social Media Are Increasing Cohesion Between Organizational Reputation and Traditional Media for Stakeholders. <i>Academy of Management Review</i> , 2019, 44, 219-222.	11.7	18

#	ARTICLE	IF	CITATIONS
19	Mind the Information Gap: Putting New Selection Criteria and Deal Structures to Work in M&A. Journal of Applied Corporate Finance, 2007, 19, 82-89.	0.8	15
20	Insights of Signaling Theory for Acquisitions Research. Advances in Mergers and Acquisitions, 2013, , 173-191.	1.1	11
21	When Theory Doesn't Meet Practice: Do Firms Really Stage Their Investments?. Academy of Management Perspectives, 2014, 28, 22-37.	6.8	11
22	â€œCorporate governanceâ€•and performance in nonprofit organizations. Strategic Organization, 2022, 20, 293-317.	5.0	11
23	The opportunities and challenges of entrepreneurial acquisitions. European Management Review, 2010, 7, 80-90.	3.7	10
24	The effects of pre-IPO corporate activity on newly-public firms' growth. Long Range Planning, 2018, 51, 219-233.	4.9	7
25	How the JOBS Act is Reshaping IPOs: Implications for Entrepreneurial Firms. Academy of Management Perspectives, 2017, 31, 109-123.	6.8	5
26	An investigation of the attention effects of venture capitalist backing on entrepreneurial firms. Long Range Planning, 2021, 54, 101995.	4.9	4
27	Who Gets First Dibs? A Buy-Side Investigation of the Dual Tracking Phenomenon in M&A. Long Range Planning, 2016, 49, 207-220.	4.9	2
28	An Investigation of the Link between Governance And Performance in Nonprofit Organizations. Proceedings - Academy of Management, 2018, 2018, 11092.	0.1	0
29	Who gets first dibs? A buy-side investigation of the dual tracking phenomenon in M&A. Proceedings - Academy of Management, 2012, 2012, 10285.	0.1	0