

Paul A M Van Lange

List of Publications by Year in descending order

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Version: 2024-02-01

105
papers

12,239
citations

76196

40
h-index

38300

95
g-index

121
all docs

121
docs citations

121
times ranked

12540
citing authors

#	ARTICLE	IF	CITATIONS
1	Assessing the deterrent effect of symbolic guardianship through neighbourhood watch signs and police signs: a virtual reality study. <i>Psychology, Crime and Law</i> , 2024, 30, 1-21.	0.8	6
2	The development of social value orientation: Attachment styles, number of siblings, age, and a comparison of measures. <i>European Journal of Personality</i> , 2023, 37, 402-417.	1.9	2
3	Moral Expansiveness Around the World: The Role of Societal Factors Across 36 Countries. <i>Social Psychological and Personality Science</i> , 2023, 14, 305-318.	2.4	7
4	Culture, Status, and Hypocrisy: High-Status People Who Don't Practice What They Preach Are Viewed as Worse in the United States Than China. <i>Social Psychological and Personality Science</i> , 2022, 13, 60-69.	2.4	8
5	Human Cooperation and the Crises of Climate Change, COVID-19, and Misinformation. <i>Annual Review of Psychology</i> , 2022, 73, 379-402.	9.9	26
6	Reply to Komatsu et al.: From local social mindfulness to global sustainability efforts?. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, e2119303118.	3.3	1
7	National identity predicts public health support during a global pandemic. <i>Nature Communications</i> , 2022, 13, 517.	5.8	127
8	Hate: Toward understanding its distinctive features across interpersonal and intergroup targets.. <i>Emotion</i> , 2022, 22, 46-63.	1.5	8
9	Perceiving societal pressure to be happy is linked to poor well-being, especially in happy nations. <i>Scientific Reports</i> , 2022, 12, 1514.	1.6	3
10	Reply to Nielsen et al.: Social mindfulness is associated with countries' environmental performance and individual environmental concern. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	3.3	1
11	Mere presence of informal guardians deters burglars: a virtual reality study. <i>Journal of Experimental Criminology</i> , 2021, 17, 657-676.	1.9	18
12	Taking Stock of Reality: Biased Perceptions of the Costs of Romantic Partners' Sacrifices. <i>Social Psychological and Personality Science</i> , 2021, 12, 54-62.	2.4	9
13	The relationship between cultural tightness-looseness and COVID-19 cases and deaths: a global analysis. <i>Lancet Planetary Health</i> , The, 2021, 5, e135-e144.	5.1	283
14	Perceptions of the appropriate response to norm violation in 57 societies. <i>Nature Communications</i> , 2021, 12, 1481.	5.8	51
15	Vitamin S: Why Is Social Contact, Even With Strangers, So Important to Well-Being?. <i>Current Directions in Psychological Science</i> , 2021, 30, 267-273.	2.8	30
16	Social mindfulness and prosociality vary across the globe. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	20
17	Calculating Hypocrites Effect: Moral judgments of word-deed contradictory transgressions depend on targets' competence. <i>Journal of Theoretical Social Psychology</i> , 2021, 5, 489-501.	1.2	3
18	Psychological distance: How to make climate change less abstract and closer to the self. <i>Current Opinion in Psychology</i> , 2021, 42, 49-53.	2.5	40

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19	Honesty and dishonesty in gossip strategies: a fitness interdependence analysis. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2021, 376, 20200300.	1.8	10
20	Gossip and reputation in everyday life. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2021, 376, 20200301.	1.8	25
21	Social mindfulness: Prosocial the active way. <i>Journal of Positive Psychology</i> , 2020, 15, 183-193.	2.6	22
22	Latitudinal gradients as scientific tools for psychologists. <i>Current Opinion in Psychology</i> , 2020, 32, 43-46.	2.5	5
23	Enhancing feelings of security: How institutional trust promotes interpersonal trust. <i>PLoS ONE</i> , 2020, 15, e0237934.	1.1	53
24	Direct and indirect punishment of norm violations in daily life. <i>Nature Communications</i> , 2020, 11, 3432.	5.8	65
25	Using social and behavioural science to support COVID-19 pandemic response. <i>Nature Human Behaviour</i> , 2020, 4, 460-471.	6.2	3,200
26	The prevalence of dyads in social life. <i>PLoS ONE</i> , 2020, 15, e0244188.	1.1	13
27	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
28	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
29	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
30	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
31	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
32	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
33	To "See" Is to Feel Grateful? A Quasi-Signal Detection Analysis of Romantic Partners' Sacrifices. <i>Social Psychological and Personality Science</i> , 2019, 10, 317-325.	2.4	18
34	Latitudinal Psychology: An Ecological Perspective on Creativity, Aggression, Happiness, and Beyond. <i>Perspectives on Psychological Science</i> , 2019, 14, 860-884.	5.2	46
35	Self-enhancement in moral hypocrisy: Moral superiority and moral identity are about better appearances. <i>PLoS ONE</i> , 2019, 14, e0219382.	1.1	13
36	Acute hunger does not always undermine prosociality. <i>Nature Communications</i> , 2019, 10, 4733.	5.8	18

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37	Social Mindfulness and Psychosis: Neural Response to Socially Mindful Behavior in First-Episode Psychosis and Patients at Clinical High-Risk. <i>Frontiers in Human Neuroscience</i> , 2019, 13, 47.	1.0	4
38	Gossip in the Dictator and Ultimatum Games: Its Immediate and Downstream Consequences for Cooperation. <i>Frontiers in Psychology</i> , 2019, 10, 651.	1.1	7
39	From cash to crickets: The non-monetary value of a resource can promote human cooperation. <i>Journal of Environmental Psychology</i> , 2019, 61, 10-19.	2.3	9
40	What are the most powerful predictors of charitable giving to victims of typhoon Haiyan: Prosocial traits, socio-demographic variables, or eye cues?. <i>Personality and Individual Differences</i> , 2019, 146, 217-225.	1.6	35
41	Cooperation in Groups of Different Sizes: The Effects of Punishment and Reputation-Based Partner Choice. <i>Frontiers in Psychology</i> , 2019, 10, 2956.	1.1	17
42	Political Ideology, Trust, and Cooperation. <i>Journal of Conflict Resolution</i> , 2018, 62, 797-818.	1.1	51
43	Climate, aggression, and violence (CLASH): a cultural-evolutionary approach. <i>Current Opinion in Psychology</i> , 2018, 19, 113-118.	2.5	17
44	Giving others the option of choice: An fMRI study on low-cost cooperation. <i>Neuropsychologia</i> , 2018, 109, 1-9.	0.7	21
45	Do male and female soccer players differ in helping? A study on prosocial behavior among young players. <i>PLoS ONE</i> , 2018, 13, e0209168.	1.1	7
46	Many Labs 2: Investigating Variation in Replicability Across Samples and Settings. <i>Advances in Methods and Practices in Psychological Science</i> , 2018, 1, 443-490.	5.4	505
47	Social mindfulness in the real world: the physical presence of others induces other-regarding motivation. <i>Social Influence</i> , 2018, 13, 209-222.	0.9	19
48	Costs, needs, and integration efforts shape helping behavior toward refugees. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2018, 115, 7284-7289.	3.3	42
49	Climate Change: What Psychology Can Offer in Terms of Insights and Solutions. <i>Current Directions in Psychological Science</i> , 2018, 27, 269-274.	2.8	129
50	It's the motive that counts: Perceived sacrifice motives and gratitude in romantic relationships. <i>Emotion</i> , 2018, 18, 625-637.	1.5	37
51	Class impressions: Higher social class elicits lower prosociality. <i>Journal of Experimental Social Psychology</i> , 2017, 68, 11-20.	1.3	77
52	The Road to Bribery and Corruption. <i>Psychological Science</i> , 2017, 28, 297-306.	1.8	39
53	The Logic of Climate and Culture: Evolutionary and Psychological Aspects of CLASH. <i>Behavioral and Brain Sciences</i> , 2017, 40, e104.	0.4	8
54	Life history strategy and human cooperation in economic games. <i>Evolution and Human Behavior</i> , 2017, 38, 496-505.	1.4	36

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55	Aggression and violence around the world: A model of CLimate, Aggression, and Self-control in Humans (CLASH). Behavioral and Brain Sciences, 2017, 40, e75.	0.4	74
56	Cultural Universals and Cultural Differences in Meta-Norms about Peer Punishment. Management and Organization Review, 2017, 13, 851-870.	1.8	22
57	Functional Interdependence Theory: An Evolutionary Account of Social Situations. Personality and Social Psychology Review, 2017, 21, 361-388.	3.4	98
58	Me or Us? Self-Control Promotes a Healthy Balance Between Personal and Relationship Concerns. Social Psychological and Personality Science, 2017, 8, 55-65.	2.4	16
59	Reputation, Gossip, and Human Cooperation. Social and Personality Psychology Compass, 2016, 10, 350-364.	2.0	101
60	Gossip Versus Punishment: The Efficiency of Reputation to Promote and Maintain Cooperation. Scientific Reports, 2016, 6, 23919.	1.6	103
61	Reputational concerns as a general determinant of group functioning. Behavioral and Brain Sciences, 2016, 39, e148.	0.4	2
62	Eyes Wide Open. Evolutionary Psychology, 2016, 14, 147470491664078.	0.6	42
63	The lonely bystander: ostracism leads to less helping in virtual bystander situations. Social Influence, 2016, 11, 141-150.	0.9	5
64	The burden of empathy: Partnersâ€™ responses to divergence of interests in daily life.. Emotion, 2016, 16, 684-690.	1.5	39
65	Reputation management: Why and how gossip enhances generosity. Evolution and Human Behavior, 2016, 37, 193-201.	1.4	68
66	Social Hostility in Soccer and Beyond. PLoS ONE, 2016, 11, e0153577.	1.1	18
67	Do Elite and Amateur Soccer Players Outperform Non-Athletes on Neurocognitive Functioning? A Study Among 8-12 Year Old Children. PLoS ONE, 2016, 11, e0165741.	1.1	46
68	Butterfly Eyespots: Their Potential Influence on Aesthetic Preferences and Conservation Attitudes. PLoS ONE, 2015, 10, e0141433.	1.1	19
69	When Does Gossip Promote Generosity? Indirect Reciprocity Under the Shadow of the Future. Social Psychological and Personality Science, 2015, 6, 923-930.	2.4	50
70	Social mindfulness and social hostility. Current Opinion in Behavioral Sciences, 2015, 3, 18-24.	2.0	45
71	Football Fan Aggression: The Importance of Low Basal Cortisol and a Fair Referee. PLoS ONE, 2015, 10, e0120103.	1.1	24
72	â€œWho Doesnâ€™t?â€ The Impact of Descriptive Norms on Corruption. PLoS ONE, 2015, 10, e0131830.	1.1	76

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73	Executive Functioning in Highly Talented Soccer Players. PLoS ONE, 2014, 9, e91254.	1.1	198
74	Intervene to be Seen. Social Psychological and Personality Science, 2014, 5, 459-466.	2.4	39
75	Genetic Influences Are Virtually Absent for Trust. PLoS ONE, 2014, 9, e93880.	1.1	34
76	The psychology of social dilemmas: A review. Organizational Behavior and Human Decision Processes, 2013, 120, 125-141.	1.4	547
77	What We Should Expect From Theories in Social Psychology. Personality and Social Psychology Review, 2013, 17, 40-55.	3.4	63
78	Social mindfulness: Skill and will to navigate the social world.. Journal of Personality and Social Psychology, 2013, 105, 86-103.	2.6	152
79	Cooperation, Trust, and Antagonism. Psychological Science in the Public Interest: A Journal of the American Psychological Society, 2013, 14, 119-165.	6.7	145
80	Trust, Punishment, and Cooperation Across 18 Societies. Perspectives on Psychological Science, 2013, 8, 363-379.	5.2	188
81	What we need is theory of human cooperation (and meta-analysis) to bridge the gap between the lab and the wild. Behavioral and Brain Sciences, 2012, 35, 41-42.	0.4	2
82	The Psychology of Interaction Goals Comes as a Package. Psychological Inquiry, 2012, 23, 75-79.	0.4	5
83	To defy or not to defy: An experimental study of the dynamics of disobedience and whistle-blowing. Social Influence, 2012, 7, 35-50.	0.9	48
84	How the shadow of the future might promote cooperation. Group Processes and Intergroup Relations, 2011, 14, 857-870.	2.4	57
85	Promoting cooperation and trust in "noisy" situations: The power of generosity.. Journal of Personality and Social Psychology, 2009, 96, 83-103.	2.6	83
86	How We Can Promote Behavior That Serves All of Us in the Future. Social Issues and Policy Review, 2008, 2, 127-157.	3.7	87
87	Does empathy trigger only altruistic motivation? How about selflessness or justice?. Emotion, 2008, 8, 766-774.	1.5	78
88	What Other's Disappointment May Do to Selfish People: Emotion and Social Value Orientation in a Negotiation Context. Personality and Social Psychology Bulletin, 2008, 34, 1084-1095.	1.9	57
89	Why promises and threats need each other. European Journal of Social Psychology, 2007, 37, 1016-1031.	1.5	0
90	What is smart in a social dilemma? differential effects of priming competence on cooperation. European Journal of Social Psychology, 2004, 34, 317-332.	1.5	39

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91	How to Cope With "Noise" in Social Dilemmas: The Benefits of Communication.. Journal of Personality and Social Psychology, 2004, 87, 845-859.	2.6	72
92	Interdependence, Interaction, and Relationships. Annual Review of Psychology, 2003, 54, 351-375.	9.9	956
93	When forgiving enhances psychological well-being: The role of interpersonal commitment.. Journal of Personality and Social Psychology, 2003, 84, 1011-1026.	2.6	255
94	How to overcome the detrimental effects of noise in social interaction: The benefits of generosity.. Journal of Personality and Social Psychology, 2002, 82, 768-780.	2.6	149
95	How to overcome the detrimental effects of noise in social interaction: the benefits of generosity. Journal of Personality and Social Psychology, 2002, 82, 768-80.	2.6	20
96	The pursuit of joint outcomes and equality in outcomes: An integrative model of social value orientation.. Journal of Personality and Social Psychology, 1999, 77, 337-349.	2.6	990
97	Locomotion in social dilemmas: How people adapt to cooperative, tit-for-tat, and noncooperative partners.. Journal of Personality and Social Psychology, 1999, 77, 762-773.	2.6	86
98	Development of prosocial, individualistic, and competitive orientations: Theory and preliminary evidence.. Journal of Personality and Social Psychology, 1997, 73, 733-746.	2.6	865
99	Movement in social orientations: a commentary on Kelley. European Journal of Social Psychology, 1997, 27, 423-432.	1.5	12
100	On perceiving morality and potency: Social values and the effects of person perception in a give&€some dilemma. European Journal of Personality, 1989, 3, 209-225.	1.9	49
101	A History of Interdependence: Theory and Research. , 0, , .		6
102	A Social Interaction Analysis of Empathy and Fairness. Novartis Foundation Symposium, 0, , 97-110.	1.2	5
103	Interdependence Theory. , 0, , 251-272.		44
104	Lower class people suffered more (but perceived fewer risk disadvantages) during the COVID-19 pandemic. Asian Journal of Social Psychology, 0, , .	1.1	2
105	Predicting attitudinal and behavioral responses to COVID-19 pandemic using machine learning. , 0, , .		18