

Paul A M Van Lange

List of Publications by Year in descending order

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Version: 2024-02-01

105
papers

12,239
citations

76196

40
h-index

38300

95
g-index

121
all docs

121
docs citations

121
times ranked

12540
citing authors

#	ARTICLE	IF	CITATIONS
1	Using social and behavioural science to support COVID-19 pandemic response. <i>Nature Human Behaviour</i> , 2020, 4, 460-471.	6.2	3,200
2	The pursuit of joint outcomes and equality in outcomes: An integrative model of social value orientation.. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 337-349.	2.6	990
3	Interdependence, Interaction, and Relationships. <i>Annual Review of Psychology</i> , 2003, 54, 351-375.	9.9	956
4	Development of prosocial, individualistic, and competitive orientations: Theory and preliminary evidence.. <i>Journal of Personality and Social Psychology</i> , 1997, 73, 733-746.	2.6	865
5	The psychology of social dilemmas: A review. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 120, 125-141.	1.4	547
6	Many Labs 2: Investigating Variation in Replicability Across Samples and Settings. <i>Advances in Methods and Practices in Psychological Science</i> , 2018, 1, 443-490.	5.4	505
7	The relationship between cultural tightnessâ€“looseness and COVID-19 cases and deaths: a global analysis. <i>Lancet Planetary Health</i> , The, 2021, 5, e135-e144.	5.1	283
8	When forgiving enhances psychological well-being: The role of interpersonal commitment.. <i>Journal of Personality and Social Psychology</i> , 2003, 84, 1011-1026.	2.6	255
9	Executive Functioning in Highly Talented Soccer Players. <i>PLoS ONE</i> , 2014, 9, e91254.	1.1	198
10	Trust, Punishment, and Cooperation Across 18 Societies. <i>Perspectives on Psychological Science</i> , 2013, 8, 363-379.	5.2	188
11	Social mindfulness: Skill and will to navigate the social world.. <i>Journal of Personality and Social Psychology</i> , 2013, 105, 86-103.	2.6	152
12	How to overcome the detrimental effects of noise in social interaction: The benefits of generosity.. <i>Journal of Personality and Social Psychology</i> , 2002, 82, 768-780.	2.6	149
13	Cooperation, Trust, and Antagonism. <i>Psychological Science in the Public Interest: A Journal of the American Psychological Society</i> , 2013, 14, 119-165.	6.7	145
14	Climate Change: What Psychology Can Offer in Terms of Insights and Solutions. <i>Current Directions in Psychological Science</i> , 2018, 27, 269-274.	2.8	129
15	National identity predicts public health support during a global pandemic. <i>Nature Communications</i> , 2022, 13, 517.	5.8	127
16	Gossip Versus Punishment: The Efficiency of Reputation to Promote and Maintain Cooperation. <i>Scientific Reports</i> , 2016, 6, 23919.	1.6	103
17	Reputation, Gossip, and Human Cooperation. <i>Social and Personality Psychology Compass</i> , 2016, 10, 350-364.	2.0	101
18	Functional Interdependence Theory: An Evolutionary Account of Social Situations. <i>Personality and Social Psychology Review</i> , 2017, 21, 361-388.	3.4	98

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19	How We Can Promote Behavior That Serves All of Us in the Future. <i>Social Issues and Policy Review</i> , 2008, 2, 127-157.	3.7	87
20	Locomotion in social dilemmas: How people adapt to cooperative, tit-for-tat, and noncooperative partners.. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 762-773.	2.6	86
21	Promoting cooperation and trust in "noisy" situations: The power of generosity.. <i>Journal of Personality and Social Psychology</i> , 2009, 96, 83-103.	2.6	83
22	Does empathy trigger only altruistic motivation? How about selflessness or justice?. <i>Emotion</i> , 2008, 8, 766-774.	1.5	78
23	Class impressions: Higher social class elicits lower prosociality. <i>Journal of Experimental Social Psychology</i> , 2017, 68, 11-20.	1.3	77
24	“Who Doesn’t?” The Impact of Descriptive Norms on Corruption. <i>PLoS ONE</i> , 2015, 10, e0131830.	1.1	76
25	Aggression and violence around the world: A model of CLimate, Aggression, and Self-control in Humans (CLASH). <i>Behavioral and Brain Sciences</i> , 2017, 40, e75.	0.4	74
26	How to Cope With "Noise" in Social Dilemmas: The Benefits of Communication.. <i>Journal of Personality and Social Psychology</i> , 2004, 87, 845-859.	2.6	72
27	Reputation management: Why and how gossip enhances generosity. <i>Evolution and Human Behavior</i> , 2016, 37, 193-201.	1.4	68
28	Direct and indirect punishment of norm violations in daily life. <i>Nature Communications</i> , 2020, 11, 3432.	5.8	65
29	What We Should Expect From Theories in Social Psychology. <i>Personality and Social Psychology Review</i> , 2013, 17, 40-55.	3.4	63
30	What Other's Disappointment May Do to Selfish People: Emotion and Social Value Orientation in a Negotiation Context. <i>Personality and Social Psychology Bulletin</i> , 2008, 34, 1084-1095.	1.9	57
31	How the shadow of the future might promote cooperation. <i>Group Processes and Intergroup Relations</i> , 2011, 14, 857-870.	2.4	57
32	Enhancing feelings of security: How institutional trust promotes interpersonal trust. <i>PLoS ONE</i> , 2020, 15, e0237934.	1.1	53
33	Political Ideology, Trust, and Cooperation. <i>Journal of Conflict Resolution</i> , 2018, 62, 797-818.	1.1	51
34	Perceptions of the appropriate response to norm violation in 57 societies. <i>Nature Communications</i> , 2021, 12, 1481.	5.8	51
35	When Does Gossip Promote Generosity? Indirect Reciprocity Under the Shadow of the Future. <i>Social Psychological and Personality Science</i> , 2015, 6, 923-930.	2.4	50
36	On perceiving morality and potency: Social values and the effects of person perception in a give-some dilemma. <i>European Journal of Personality</i> , 1989, 3, 209-225.	1.9	49

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37	To defy or not to defy: An experimental study of the dynamics of disobedience and whistle-blowing. <i>Social Influence</i> , 2012, 7, 35-50.	0.9	48
38	Latitudinal Psychology: An Ecological Perspective on Creativity, Aggression, Happiness, and Beyond. <i>Perspectives on Psychological Science</i> , 2019, 14, 860-884.	5.2	46
39	Do Elite and Amateur Soccer Players Outperform Non-Athletes on Neurocognitive Functioning? A Study Among 8-12 Year Old Children. <i>PLoS ONE</i> , 2016, 11, e0165741.	1.1	46
40	Social mindfulness and social hostility. <i>Current Opinion in Behavioral Sciences</i> , 2015, 3, 18-24.	2.0	45
41	Interdependence Theory. , 0, , 251-272.		44
42	Eyes Wide Open. <i>Evolutionary Psychology</i> , 2016, 14, 147470491664078.	0.6	42
43	Costs, needs, and integration efforts shape helping behavior toward refugees. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2018, 115, 7284-7289.	3.3	42
44	Psychological distance: How to make climate change less abstract and closer to the self. <i>Current Opinion in Psychology</i> , 2021, 42, 49-53.	2.5	40
45	What is smart in a social dilemma? differential effects of priming competence on cooperation. <i>European Journal of Social Psychology</i> , 2004, 34, 317-332.	1.5	39
46	Intervene to be Seen. <i>Social Psychological and Personality Science</i> , 2014, 5, 459-466.	2.4	39
47	The burden of empathy: Partners' responses to divergence of interests in daily life.. <i>Emotion</i> , 2016, 16, 684-690.	1.5	39
48	The Road to Bribery and Corruption. <i>Psychological Science</i> , 2017, 28, 297-306.	1.8	39
49	It's the motive that counts: Perceived sacrifice motives and gratitude in romantic relationships.. <i>Emotion</i> , 2018, 18, 625-637.	1.5	37
50	Life history strategy and human cooperation in economic games. <i>Evolution and Human Behavior</i> , 2017, 38, 496-505.	1.4	36
51	What are the most powerful predictors of charitable giving to victims of typhoon Haiyan: Prosocial traits, socio-demographic variables, or eye cues?. <i>Personality and Individual Differences</i> , 2019, 146, 217-225.	1.6	35
52	Genetic Influences Are Virtually Absent for Trust. <i>PLoS ONE</i> , 2014, 9, e93880.	1.1	34
53	Vitamin S: Why Is Social Contact, Even With Strangers, So Important to Well-Being?. <i>Current Directions in Psychological Science</i> , 2021, 30, 267-273.	2.8	30
54	Human Cooperation and the Crises of Climate Change, COVID-19, and Misinformation. <i>Annual Review of Psychology</i> , 2022, 73, 379-402.	9.9	26

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55	Gossip and reputation in everyday life. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2021, 376, 20200301.	1.8	25
56	Football Fan Aggression: The Importance of Low Basal Cortisol and a Fair Referee. <i>PLoS ONE</i> , 2015, 10, e0120103.	1.1	24
57	Cultural Universals and Cultural Differences in Meta-Norms about Peer Punishment. <i>Management and Organization Review</i> , 2017, 13, 851-870.	1.8	22
58	Social mindfulness: Prosocial the active way. <i>Journal of Positive Psychology</i> , 2020, 15, 183-193.	2.6	22
59	Giving others the option of choice: An fMRI study on low-cost cooperation. <i>Neuropsychologia</i> , 2018, 109, 1-9.	0.7	21
60	Social mindfulness and prosociality vary across the globe. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	20
61	How to overcome the detrimental effects of noise in social interaction: the benefits of generosity. <i>Journal of Personality and Social Psychology</i> , 2002, 82, 768-80.	2.6	20
62	Butterfly Eyespots: Their Potential Influence on Aesthetic Preferences and Conservation Attitudes. <i>PLoS ONE</i> , 2015, 10, e0141433.	1.1	19
63	Social mindfulness in the real world: the physical presence of others induces other-regarding motivation. <i>Social Influence</i> , 2018, 13, 209-222.	0.9	19
64	To "See" Is to Feel Grateful? A Quasi-Signal Detection Analysis of Romantic Partners' Sacrifices. <i>Social Psychological and Personality Science</i> , 2019, 10, 317-325.	2.4	18
65	Acute hunger does not always undermine prosociality. <i>Nature Communications</i> , 2019, 10, 4733.	5.8	18
66	Mere presence of informal guardians deters burglars: a virtual reality study. <i>Journal of Experimental Criminology</i> , 2021, 17, 657-676.	1.9	18
67	Social Hostility in Soccer and Beyond. <i>PLoS ONE</i> , 2016, 11, e0153577.	1.1	18
68	Predicting attitudinal and behavioral responses to COVID-19 pandemic using machine learning. , 0, , .		18
69	Climate, aggression, and violence (CLASH): a cultural-evolutionary approach. <i>Current Opinion in Psychology</i> , 2018, 19, 113-118.	2.5	17
70	Cooperation in Groups of Different Sizes: The Effects of Punishment and Reputation-Based Partner Choice. <i>Frontiers in Psychology</i> , 2019, 10, 2956.	1.1	17
71	Me or Us? Self-Control Promotes a Healthy Balance Between Personal and Relationship Concerns. <i>Social Psychological and Personality Science</i> , 2017, 8, 55-65.	2.4	16
72	Self-enhancement in moral hypocrisy: Moral superiority and moral identity are about better appearances. <i>PLoS ONE</i> , 2019, 14, e0219382.	1.1	13

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73	The prevalence of dyads in social life. PLoS ONE, 2020, 15, e0244188.	1.1	13
74	Movement in social orientations: a commentary on Kelley. European Journal of Social Psychology, 1997, 27, 423-432.	1.5	12
75	Honesty and dishonesty in gossip strategies: a fitness interdependence analysis. Philosophical Transactions of the Royal Society B: Biological Sciences, 2021, 376, 20200300.	1.8	10
76	From cash to crickets: The non-monetary value of a resource can promote human cooperation. Journal of Environmental Psychology, 2019, 61, 10-19.	2.3	9
77	Taking Stock of Reality: Biased Perceptions of the Costs of Romantic Partners' Sacrifices. Social Psychological and Personality Science, 2021, 12, 54-62.	2.4	9
78	The Logic of Climate and Culture: Evolutionary and Psychological Aspects of CLASH. Behavioral and Brain Sciences, 2017, 40, e104.	0.4	8
79	Culture, Status, and Hypocrisy: High-Status People Who Don't Practice What They Preach Are Viewed as Worse in the United States Than China. Social Psychological and Personality Science, 2022, 13, 60-69.	2.4	8
80	Hate: Toward understanding its distinctive features across interpersonal and intergroup targets.. Emotion, 2022, 22, 46-63.	1.5	8
81	Do male and female soccer players differ in helping? A study on prosocial behavior among young players. PLoS ONE, 2018, 13, e0209168.	1.1	7
82	Gossip in the Dictator and Ultimatum Games: Its Immediate and Downstream Consequences for Cooperation. Frontiers in Psychology, 2019, 10, 651.	1.1	7
83	Moral Expansiveness Around the World: The Role of Societal Factors Across 36 Countries. Social Psychological and Personality Science, 2023, 14, 305-318.	2.4	7
84	A History of Interdependence: Theory and Research. , 0, , .		6
85	Assessing the deterrent effect of symbolic guardianship through neighbourhood watch signs and police signs: a virtual reality study. Psychology, Crime and Law, 2024, 30, 1-21.	0.8	6
86	The Psychology of Interaction Goals Comes as a Package. Psychological Inquiry, 2012, 23, 75-79.	0.4	5
87	The lonely bystander: ostracism leads to less helping in virtual bystander situations. Social Influence, 2016, 11, 141-150.	0.9	5
88	Latitudinal gradients as scientific tools for psychologists. Current Opinion in Psychology, 2020, 32, 43-46.	2.5	5
89	A Social Interaction Analysis of Empathy and Fairness. Novartis Foundation Symposium, 0, , 97-110.	1.2	5
90	Social Mindfulness and Psychosis: Neural Response to Socially Mindful Behavior in First-Episode Psychosis and Patients at Clinical High-Risk. Frontiers in Human Neuroscience, 2019, 13, 47.	1.0	4

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91	Calculating Hypocrites Effect: Moral judgments of word-deed contradictory transgressions depend on targets' competence. <i>Journal of Theoretical Social Psychology</i> , 2021, 5, 489-501.	1.2	3
92	Perceiving societal pressure to be happy is linked to poor well-being, especially in happy nations. <i>Scientific Reports</i> , 2022, 12, 1514.	1.6	3
93	What we need is theory of human cooperation (and meta-analysis) to bridge the gap between the lab and the wild. <i>Behavioral and Brain Sciences</i> , 2012, 35, 41-42.	0.4	2
94	Reputational concerns as a general determinant of group functioning. <i>Behavioral and Brain Sciences</i> , 2016, 39, e148.	0.4	2
95	The development of social value orientation: Attachment styles, number of siblings, age, and a comparison of measures. <i>European Journal of Personality</i> , 2023, 37, 402-417.	1.9	2
96	Lower class people suffered more (but perceived fewer risk disadvantages) during the COVID-19 pandemic. <i>Asian Journal of Social Psychology</i> , 0, , .	1.1	2
97	Reply to Komatsu etÂal.: From local social mindfulness to global sustainability efforts?. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, e2119303118.	3.3	1
98	Reply to Nielsen etÂal.: Social mindfulness is associated with countries' environmental performance and individual environmental concern. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	3.3	1
99	Why promises and threats need each other. <i>European Journal of Social Psychology</i> , 2007, 37, 1016-1031.	1.5	0
100	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
101	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
102	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
103	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
104	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0
105	Enhancing feelings of security: How institutional trust promotes interpersonal trust. , 2020, 15, e0237934.		0