

Duane T Wegener

List of Publications by Year in descending order

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Version: 2024-02-01

100
papers

13,245
citations

109321

35
h-index

48315

88
g-index

102
all docs

102
docs citations

102
times ranked

12056
citing authors

#	ARTICLE	IF	CITATIONS
1	Evaluating the use of exploratory factor analysis in psychological research.. Psychological Methods, 1999, 4, 272-299.	3.5	5,890
2	ATTITUDES AND ATTITUDE CHANGE. Annual Review of Psychology, 1997, 48, 609-647.	17.7	884
3	The problem of equivalent models in applications of covariance structure analysis.. Psychological Bulletin, 1993, 114, 185-199.	6.1	729
4	Mood management across affective states: The hedonic contingency hypothesis.. Journal of Personality and Social Psychology, 1994, 66, 1034-1048.	2.8	450
5	Positive mood can increase or decrease message scrutiny: The hedonic contingency view of mood and message processing.. Journal of Personality and Social Psychology, 1995, 69, 5-15.	2.8	357
6	Flexible correction processes in social judgment: The role of naive theories in corrections for perceived bias.. Journal of Personality and Social Psychology, 1995, 68, 36-51.	2.8	345
7	The Flexible Correction Model: The Role of Naive Theories of Bias in Bias Correction. Advances in Experimental Social Psychology, 1997, 29, 141-208.	3.3	309
8	Message Order Effects in Persuasion: An Attitude Strength Perspective. Journal of Consumer Research, 1994, 21, 205.	5.1	308
9	Flexible Correction Processes in Social Judgment: Correcting for Context-Induced Contrast. Journal of Experimental Social Psychology, 1993, 29, 137-165.	2.2	289
10	Beyond valence in the perception of likelihood: The role of emotion specificity.. Journal of Personality and Social Psychology, 2000, 78, 397-416.	2.8	273
11	Matching Versus Mismatching Attitude Functions: Implications for Scrutiny of Persuasive Messages. Personality and Social Psychology Bulletin, 1998, 24, 227-240.	3.0	268
12	Discrete Emotions and Persuasion: The Role of Emotion-Induced Expectancies.. Journal of Personality and Social Psychology, 2004, 86, 43-56.	2.8	248
13	Flexible correction processes in social judgment: The role of naive theories in corrections for perceived bias.. Journal of Personality and Social Psychology, 1995, 68, 36-51.	2.8	164
14	Positive mood can increase or decrease message scrutiny: The hedonic contingency view of mood and message processing.. Journal of Personality and Social Psychology, 1995, 69, 5-15.	2.8	155
15	Attitudinal Ambivalence and Message-Based Persuasion: Motivated Processing of Proattitudinal Information and Avoidance of Counterattitudinal Information. Personality and Social Psychology Bulletin, 2008, 34, 565-577.	3.0	148
16	Effects of mood on high elaboration attitude change: The mediating role of likelihood judgments. European Journal of Social Psychology, 1994, 24, 25-43.	2.4	146
17	Conceptualizing and evaluating the replication of research results. Journal of Experimental Social Psychology, 2016, 66, 68-80.	2.2	120
18	Beyond valence in the perception of likelihood: The role of emotion specificity.. Journal of Personality and Social Psychology, 2000, 78, 397-416.	2.8	110

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19	Changes in COVID-19 Vaccine Hesitancy Among Black and White Individuals in the US. JAMA Network Open, 2022, 5, e2144470.	5.9	110
20	Implications of Attitude Change Theories for Numerical Anchoring: Anchor Plausibility and the Limits of Anchor Effectiveness. Journal of Experimental Social Psychology, 2001, 37, 62-69.	2.2	105
21	Elaboration and numerical anchoring: Implications of attitude theories for consumer judgment and decision making. Journal of Consumer Psychology, 2010, 20, 5-16.	4.5	102
22	Flexible Correction Processes in Social Judgment: Implications for Persuasion. Social Cognition, 1998, 16, 93-113.	0.9	94
23	Elaboration and consequences of anchored estimates: An attitudinal perspective on numerical anchoring. Journal of Experimental Social Psychology, 2008, 44, 1465-1476.	2.2	94
24	Public attitudes toward political and technological options for biofuels. Energy Policy, 2010, 38, 3414-3425.	8.8	84
25	Not all stereotyping is created equal: Differential consequences of thoughtful versus nonthoughtful stereotyping.. Journal of Personality and Social Psychology, 2006, 90, 42-59.	2.8	82
26	The Naive Scientist Revisited: Naive Theories and Social Judgment. Social Cognition, 1998, 16, 1-7.	0.9	62
27	Motivation to Think and Order Effects in Persuasion: The Moderating Role of Chunking. Personality and Social Psychology Bulletin, 2001, 27, 332-344.	3.0	62
28	Feeling Conflicted and Seeking Information. Personality and Social Psychology Bulletin, 2013, 39, 735-747.	3.0	62
29	The Impact of Attitude Accessibility on Elaboration of Persuasive Messages. Personality and Social Psychology Bulletin, 1998, 24, 339-352.	3.0	61
30	Source Expertise and Persuasion. Personality and Social Psychology Bulletin, 2012, 38, 90-100.	3.0	58
31	Opening the mind to close it: Considering a message in light of important values increases message processing and later resistance to change.. Journal of Personality and Social Psychology, 2008, 94, 196-213.	2.8	56
32	Social Psychological Dimensions of Bioenergy Development and Public Acceptance. Bioenergy Research, 2008, 1, 107-117.	3.9	53
33	Modeling the transmission of community-associated methicillin-resistant Staphylococcus aureus: a dynamic agent-based simulation. Journal of Translational Medicine, 2014, 12, 124.	4.4	48
34	Need for cognition and interpersonal influence: Individual differences in impact on dyadic decisions.. Journal of Personality and Social Psychology, 1998, 74, 1317-1328.	2.8	40
35	On the importance of trust in interpersonal attraction from attitude similarity. Journal of Social and Personal Relationships, 2015, 32, 829-850.	2.3	39
36	Source entitativity and the elaboration of persuasive messages: The roles of perceived efficacy and message discrepancy.. Journal of Personality and Social Psychology, 2009, 97, 42-57.	2.8	38

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37	Conceptual and Methodological Issues in the Elaboration Likelihood Model of Persuasion: A Reply to the Michigan State Critics. <i>Communication Theory</i> , 1993, 3, 336-342.	3.2	35
38	A Validity-Based Framework for Understanding Replication in Psychology. <i>Personality and Social Psychology Review</i> , 2020, 24, 316-344.	6.0	35
39	Examining the Psychological Process Underlying the Sleeper Effect: The Elaboration Likelihood Model Explanation. <i>Media Psychology</i> , 1999, 1, 27-48.	3.6	32
40	Discovering That the Shoe Fits. <i>Psychological Science</i> , 2009, 20, 846-852.	3.3	27
41	Attitude accessibility and message processing: The moderating role of message position. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 354-361.	2.2	26
42	Evaluating the Message or the Messenger? Implications for Self-Validation in Persuasion. <i>Personality and Social Psychology Bulletin</i> , 2013, 39, 1571-1584.	3.0	26
43	Understanding Data When Interactions Are Present or Hypothesized. <i>Psychological Science</i> , 1996, 7, 247-252.	3.3	25
44	Seeking Confirmation in Times of Doubt. <i>Social Psychological and Personality Science</i> , 2011, 2, 540-546.	3.9	25
45	Circumventing resistance: Using values to indirectly change attitudes.. <i>Journal of Personality and Social Psychology</i> , 2012, 103, 606-621.	2.8	25
46	Flexible corrections of juror judgments: Implications for jury instructions.. <i>Psychology, Public Policy, and Law</i> , 2000, 6, 629-654.	1.2	24
47	Elaboration and numerical anchoring: Breadth, depth, and the role of (nonâ€)thoughtful processes in anchoring theories. <i>Journal of Consumer Psychology</i> , 2010, 20, 28-32.	4.5	24
48	When Sources Honestly Provide Their Biased Opinion: Bias as a Distinct Source Perception With Independent Effects on Credibility and Persuasion. <i>Personality and Social Psychology Bulletin</i> , 2020, 46, 439-453.	3.0	24
49	Values, Inter-Attitudinal Structure, and Attitude Change. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 1739-1750.	3.0	23
50	Central Role of Moral Obligations in Determining Intentions to Engage in Digital Piracy. <i>Journal of Management Information Systems</i> , 2018, 35, 934-963.	4.3	23
51	Dimensional Range Overlap and Context Effects in Consumer Judgments. <i>Journal of Consumer Research</i> , 2010, 37, 530-542.	5.1	22
52	The Similarity-Attraction Link: Sequential Versus Parallel Multiple-Mediator Models Involving Inferred Attraction, Respect, and Positive Affect. <i>Basic and Applied Social Psychology</i> , 2014, 36, 281-298.	2.1	21
53	Procedural and Legal Motivations to Correct for Perceived Judicial Biases. <i>Journal of Experimental Social Psychology</i> , 1999, 35, 186-203.	2.2	19
54	Message Position, Information Processing, and Persuasion. <i>Advances in Experimental Social Psychology</i> , 2013, , 189-232.	3.3	18

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55	Where does moral conviction fit?: A factor analytic approach examining antecedents to attitude strength. <i>Journal of Experimental Social Psychology</i> , 2020, 86, 103900.	2.2	18
56	Perceptions of source efficacy and persuasion: Multiple mechanisms for source effects on attitudes. <i>European Journal of Social Psychology</i> , 2011, 41, 596-607.	2.4	17
57	Self-enhancement and theory-based correction processes. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 830-835.	2.2	16
58	Attitude similarity and attraction: Validation, positive affect, and trust as sequential mediators. <i>Personal Relationships</i> , 2017, 24, 203-222.	1.5	16
59	Metacognitive Reflection as a Moderator of Attitude Strength Versus Attitude Bolstering: Implications for Attitude Similarity and Attraction. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 638-652.	3.0	16
60	Perceived Knowledge Moderates the Relation Between Subjective Ambivalence and the "Impact" of Attitudes: An Attitude Strength Perspective. <i>Personality and Social Psychology Bulletin</i> , 2020, 46, 709-722.	3.0	16
61	Approach avoidance actions or categorization? A matching account of reference valence effects in affective R compatibility. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 609-616.	2.2	15
62	The Metacognition of Bias Correction: Naive Theories of Bias and the Flexible Correction Model. , 0, , 202-227.		15
63	Unpacking outcome dependency: Differentiating effects of dependency and outcome desirability on the processing of goal-relevant information. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 586-599.	2.2	14
64	Influences of source bias that differ from source untrustworthiness: When flip-flopping is more and less surprising.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 603-616.	2.8	14
65	Persuasion amidst a pandemic: Insights from the Elaboration Likelihood Model. <i>European Review of Social Psychology</i> , 2022, 33, 323-359.	9.4	13
66	The Elaboration Continuum by Any Other Name Does Not Smell as Sweet. <i>Psychological Inquiry</i> , 1999, 10, 176-181.	0.9	11
67	Elaboration and choice. <i>Journal of Consumer Psychology</i> , 2013, 23, 543-551.	4.5	11
68	The Flexible Correction Model: Bias Correction Guided by Naïve Theories of Bias. <i>Social and Personality Psychology Compass</i> , 2014, 8, 275-286.	3.7	10
69	Modeling the spread of community-associated MRSA. , 2012, , .		9
70	Exploring Causal and Noncausal Hypotheses in Nonexperimental Data. , 2014, , 504-533.		8
71	Public opinions of biofuels: attitude strength and willingness to use biofuels. <i>Biofuels</i> , 2014, 5, 249-259.	2.4	8
72	Understanding When Similarity-Induced Affective Attraction Predicts Willingness to Affiliate: An Attitude Strength Perspective. <i>Frontiers in Psychology</i> , 2020, 11, 1919.	2.1	8

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73	Influences of Position Justification on Perceived Bias: Immediate Effects and Carryover Across Persuasive Messages. <i>Personality and Social Psychology Bulletin</i> , 2021, 47, 1188-1204.	3.0	8
74	A National Survey of Skin Infections, Care Behaviors and MRSA Knowledge in the United States. <i>PLoS ONE</i> , 2014, 9, e104277.	2.5	8
75	Mediation by self-efficacy in the relation between social support and dietary intake in low-income postpartum women who were overweight or obese. <i>Appetite</i> , 2019, 140, 248-254.	3.7	7
76	Evaluating Research in Personality and Social Psychology: Considerations of Statistical Power and Concerns About False Findings. <i>Personality and Social Psychology Bulletin</i> , 2022, 48, 1105-1117.	3.0	7
77	Two- or one-dimensional view of arousal?. <i>European Journal of Marketing</i> , 2015, 49, 1417-1435.	2.9	6
78	Sleep and weight loss in low-income overweight or obese postpartum women. <i>BMC Obesity</i> , 2019, 6, 12.	3.1	5
79	Designing and Interpreting Replication Studies in Psychological Research. , 2019, , 483-507.		5
80	How Attitudes Impact the Continued Influence Effect of Misinformation: The Mediating Role of Discomfort. <i>Personality and Social Psychology Bulletin</i> , 2023, 49, 744-757.	3.0	5
81	Factors Associated with Beverage Intake in Low-Income, Overweight, or Obese Pregnant Women. <i>Nutrients</i> , 2022, 14, 840.	4.1	4
82	On the Importance of Trust in Interpersonal Attraction from Attitude Similarity. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	3
83	Lay concepts of source likeability, trustworthiness, expertise, and power: A prototype analysis. <i>Behavior Research Methods</i> , 2020, 53, 1188-1201.	4.0	3
84	Mediators of intervention effects on dietary fat intake in low-income overweight or obese women with young children. <i>Appetite</i> , 2020, 151, 104700.	3.7	3
85	Signal detection continues to be part of science. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 13199-13200.	7.1	3
86	Perceived stress linking psychosocial factors and depressive symptoms in low-income mothers. <i>BMC Public Health</i> , 2021, 21, 62.	2.9	3
87	9 Distinguishing Between Prediction and Influence: Multiple Processes Underlying Attitude-Behavior Consistency. , 2009, , 162-185.		3
88	The Similarity-Attraction Link: Sequential Versus Parallel Multiple-Mediator Models Involving Inferred Attraction, Respect, and Positive Affect. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
89	Factors Associated with Home Food Environment in Low-Income Overweight or Obese Pregnant Women. <i>Nutrients</i> , 2022, 14, 869.	4.1	2
90	Value Activation and Processing of Persuasive Messages. <i>Social Psychological and Personality Science</i> , 2012, 3, 391-397.	3.9	1

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91	Attitudes and Social Cognition as Social Psychological Siblings. , 2013, , .		1
92	Further considerations on conceptualizing and evaluating the replication of research results. Journal of Experimental Social Psychology, 2017, 69, 241-243.	2.2	1
93	Rebound effects in persuasion: considering potential ironic effects of suppression and correction / Efectos rebote en la persuasi3n: una consideraci3n de los posibles efectos ir3nicos de la supresi3n y la correcci3n. Revista De Psicologia Social, 2019, 34, 563-589.	0.7	1
94	Mediators affecting the association between a lifestyle behavior intervention and stress in low-income overweight or obese mothers of young children. Journal of Health Psychology, 2021, 26, 1625-1636.	2.3	1
95	Perceived Stress Can Mediate the Associations between a Lifestyle Intervention and Fat and Fast Food Intakes. Nutrients, 2020, 12, 3606.	4.1	1
96	Holding replication studies to mainstream standards of evidence. Behavioral and Brain Sciences, 2018, 41, e155.	0.7	1
97	Chaos and psychosocial health in low-income overweight or obese women.. Health Psychology, 2019, 38, 1159-1167.	1.6	1
98	Effectance Motivation and Self-Validation in Interpersonal Attraction from Attitude Similarity. SSRN Electronic Journal, 2015, , .	0.4	0
99	Setting aside mood-biased thoughts and judgements: theory-based bias correction / Apartar las opiniones y los pensamientos sesgados por el estado de nimo: la correcci3n del sesgo basada en teora. Revista De Psicologia Social, 2019, 34, 623-651.	0.7	0
100	Effects of labeling on risk taking in leveling-up decisions: ascending versus descending permutations and ending in terminal values. Marketing Letters, 0, , 1.	2.9	0