## Helen W Sullivan

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/1255160/publications.pdf

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		567281	552781
57	899	15	26
papers	citations	h-index	g-index
58	58	58	885
all docs	docs citations	times ranked	citing authors

#	Article	IF	CITATIONS
1	Perceived healthcare provider reactions to patient and caregiver use of online health communities. Patient Education and Counseling, 2014, 96, 320-326.	2.2	112
2	When planning is needed: Implementation intentions and attainment of approach versus avoidance health goals Health Psychology, 2008, 27, 438-444.	1.6	63
3	The Mediating Role of Parental Expectations in Culture and Well-Being. Journal of Personality, 2005, 73, 1267-1294.	3.2	57
4	What Is My Cancer Risk? How Internet-Based Cancer Risk Assessment Tools Communicate Individualized Risk Estimates to the Public: Content Analysis. Journal of Medical Internet Research, 2009, 11, e33.	4.3	44
5	The predictive value of daily vs. retrospective well-being judgments in relationship stability. Journal of Experimental Social Psychology, 2006, 42, 460-470.	2.2	42
6	Presenting efficacy information in direct-to-consumer prescription drug advertisements. Patient Education and Counseling, 2014, 95, 271-280.	2.2	33
7	Peer-Generated Health Information: The Role of Online Communities in Patient and Caregiver Health Decisions. Journal of Health Communication, 2016, 21, 1187-1197.	2.4	33
8	Randomized Trial of Risk Information Formats in Direct-to-Consumer Prescription Drug Advertisements. Medical Decision Making, 2011, 31, E23-E33.	2.4	32
9	Communicating quantitative risks and benefits in promotional prescription drug labeling or print advertising. Pharmacoepidemiology and Drug Safety, 2013, 22, 447-458.	1.9	30
10	Nutrition-Related Cancer Prevention Cognitions and Behavioral Intentions: Testing the Risk Perception Attitude Framework. Health Education and Behavior, 2008, 35, 866-879.	2.5	25
11	Communicating Benefit and Risk Information in Direct-to-Consumer Print Advertisements: A Randomized Study. Therapeutic Innovation and Regulatory Science, 2015, 49, 493-502.	1.6	25
12	Direct-to-Consumer Advertising of Prescription Drugs and the Patient–Prescriber Encounter: A Systematic Review. Health Communication, 2020, 35, 739-746.	3.1	22
13	Avoidance Goals Can Be Beneficial: A Look at Smoking Cessation. Basic and Applied Social Psychology, 2005, 27, 107-116.	2.1	21
14	Attention to and Distraction from Risk Information in Prescription Drug Advertising: An Eye-Tracking Study. Journal of Public Policy and Marketing, 2017, 36, 236-245.	3.4	19
15	Cancer Prevention Information-Seeking Among Hispanic and Non-Hispanic Users of the National Cancer Institute's Cancer Information Service: Trends in Telephone and LiveHelp Use. Journal of Health Communication, 2009, 14, 476-486.	2.4	18
16	Prescription Drug Promotion from 2001-2014: Data from the U.S. Food and Drug Administration. PLoS ONE, 2016, 11, e0155035.	2.5	18
17	Effects of comparative claims in prescription drug direct-to-consumer advertising on consumer perceptions and recall. Social Science and Medicine, 2014, 120, 1-11.	3.8	15
18	Randomized Study of Placebo and Framing Information in Direct-to-Consumer Print Advertisements for Prescription Drugs. Annals of Behavioral Medicine, 2014, 48, 311-322.	2.9	15

#	Article	IF	Citations
19	Disease Information in Direct-to-Consumer Prescription Drug Print Ads. Journal of Health Communication, 2016, 21, 228-239.	2.4	15
20	Do Prescription Drug Ads Tell Consumers Enough About Benefits and Side Effects? Results From the Health Information National Trends Survey, Fourth Administration. Journal of Health Communication, 2015, 20, 1391-1396.	2.4	14
21	Prescribers' Knowledge and Skills for Interpreting Research Results: A Systematic Review. Journal of Continuing Education in the Health Professions, 2017, 37, 129-136.	1.3	14
22	An Empirical Examination of the FDAAA-Mandated Toll-Free Statement for Consumer Reporting of Side Effects in Direct-to-Consumer Television Advertisements. Journal of Public Policy and Marketing, 2016, 35, 108-123.	3.4	13
23	Communicating Risk Information in Direct-to-Consumer Prescription Drug Television Ads: A Content Analysis. Health Communication, 2019, 34, 212-219.	3.1	13
24	Visual presentations of efficacy data in direct-to-consumer prescription drug print and television advertisements: A randomized study. Patient Education and Counseling, 2016, 99, 790-799.	2.2	12
25	The Effect of Approach and Avoidance Referents on Academic Outcomes: A Test of Competing Predictions. Motivation and Emotion, 2006, 30, 156-163.	1.3	10
26	Primary Care Physicians' Use of FDA-Approved Prescription Drug Labels. Journal of the American Board of Family Medicine, 2014, 27, 694-698.	1.5	10
27	Are Disease Awareness Links on Prescription Drug Websites Misleading? A Randomized Study. Journal of Health Communication, 2016, 21, 1198-1207.	2.4	10
28	Physicians' Understanding of Clinical Trial Data in Professional Prescription Drug Promotion. Journal of the American Board of Family Medicine, 2018, 31, 645-649.	1.5	10
29	Patients' understanding of oncology clinical endpoints: A literature review. Patient Education and Counseling, 2020, 103, 1724-1735.	2.2	9
30	Direct-to-Consumer Prescription Drug Advertising and Patient-Provider Interactions. Journal of the American Board of Family Medicine, 2020, 33, 279-283.	1.5	9
31	Cancer Prevention Information Seeking: A Signal Detection Analysis of Data From the Cancer Information Service. Journal of Health Communication, 2009, 14, 785-796.	2.4	8
32	Consumer perceptions of prescription and over-the-counter drug advertisements with promotional offers. Health Marketing Quarterly, 2016, 33, 291-306.	1.0	8
33	Placement and Format of Risk Information on Direct-to-Consumer Prescription Drug Websites. Journal of Health Communication, 2017, 22, 171-181.	2.4	8
34	Development and validation of prescription drug risk, efficacy, and benefit perception measures in the context of direct-to-consumer prescription drug advertising. Research in Social and Administrative Pharmacy, 2021, 17, 942-955.	3.0	8
35	Testimonials and Informational Videos on Branded Prescription Drug Websites: Experimental Study to Assess Influence on Consumer Knowledge and Perceptions. Journal of Medical Internet Research, 2018, 20, e13.	4.3	8
36	Consumers' Understanding of FDA Approval Requirements and Composite Scores in Direct-to-Consumer Prescription Drug Print Ads. Journal of Health Communication, 2016, 21, 927-934.	2.4	7

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37	Aging and Direct-to-Consumer Prescription Drug Television Ads: The Effects of Individual Differences and Risk Presentation. Journal of Health Communication, 2019, 24, 368-376.	2.4	7
38	Patients' Understanding of Oncology Clinical Endpoints: Environmental Scan and Focus Groups. Oncologist, 2020, 25, 1060-1066.	3.7	7
39	Nutrition-related cancer prevention attitudes in low-income women. Preventive Medicine, 2007, 45, 139-145.	3.4	6
40	Presenting Quantitative Information About Placebo Rates to Patients. JAMA Internal Medicine, 2013, 173, 2006.	5.1	6
41	Consumer confusion between prescription drug precautions and side effects. Patient Education and Counseling, 2017, 100, 1111-1119.	2.2	6
42	Communicating efficacy information based on composite scores in direct-to-consumer prescription drug advertising. Patient Education and Counseling, 2016, 99, 583-590.	2.2	5
43	Quantitative Information on Oncology Prescription Drug Websites. Journal of Cancer Education, 2018, 33, 371-374.	1.3	5
44	Assessing hearing and cognition challenges in consumer processing of televised risk information: Validation of self-reported measures using performance indicators. Preventive Medicine Reports, 2018, 11, 145-147.	1.8	5
45	Consumer understanding of the scope of FDA's prescription drug regulatory oversight: A nationally representative survey. Pharmacoepidemiology and Drug Safety, 2020, 29, 134-140.	1.9	5
46	Visual images of prescription drug benefits in direct-to-consumer television advertisements. Patient Education and Counseling, 2021, 104, 2240-2249.	2.2	5
47	Direct-to-Consumer Promotion of Prescription Drugs on Mobile Devices: Content Analysis. Journal of Medical Internet Research, 2017, 19, e225.	4.3	5
48	Who Said It Better? A Test of Wording Differences in the MedWatch "Toll-Free Statement―for Consumer Reporting of Side Effects in Direct-to-Consumer Television Advertisements. Therapeutic Innovation and Regulatory Science, 2016, 50, 169-173.	1.6	4
49	Disclosing accelerated approval on directâ€toâ€consumer prescription drug websites. Pharmacoepidemiology and Drug Safety, 2018, 27, 1277-1280.	1.9	4
50	Consumers' experience with and attitudes toward direct-to-consumer prescription drug promotion: a nationally representative survey. Health Marketing Quarterly, 2021, 38, 1-11.	1.0	4
51	The Effect of Including Quantitative Information on Multiple Endpoints in Direct-to-Consumer Prescription Drug Television Advertisements. Medical Decision Making, 2019, 39, 975-985.	2.4	3
52	Actors in whitespace: Communicating risk information on pharmaceutical websites. Health Marketing Quarterly, 2019, 36, 152-167.	1.0	3
53	Important Safety Information or Important Risk Information? A Question of Framing in Prescription Drug Advertisements. Therapeutic Innovation and Regulatory Science, 2014, 48, 305-307.	1.6	2
54	Physicians' use of and preferences for FDA-approved prescribing information. Research in Social and Administrative Pharmacy, 2022, 18, 3027-3037.	3.0	2

#	Article	IF	CITATIONS
55	The impact of interactive advertising on consumer engagement, recall, and understanding: A scoping systematic review for informing regulatory science. PLoS ONE, 2022, 17, e0263339.	2.5	2
56	Requests for Cancer Prevention Information: The Cancer Information Service (2002–2006). Journal of Cancer Education, 2010, 25, 16-22.	1.3	1
57	Assessing the Inclusion of Foil Items in a Scale to Measure Recognition of Health Messages. Communication Methods and Measures, 2021, 15, 211-221.	4.7	1