

Eero Vaara

List of Publications by Year in descending order

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Version: 2024-02-01

142
papers

10,499
citations

43973

48
h-index

39575

94
g-index

154
all docs

154
docs citations

154
times ranked

4371
citing authors

#	ARTICLE	IF	CITATIONS
1	It's a Different World: A Dialog on the Attention-Based View in a Post-Chandlerian World. <i>Journal of Management Inquiry</i> , 2023, 32, 107-119.	2.5	8
2	Strategy as engagement: What organization strategy can learn from military strategy. <i>Long Range Planning</i> , 2022, 55, 102125.	2.9	2
3	Making connections: Harnessing the diversity of strategyâ€”practice research. <i>International Journal of Management Reviews</i> , 2022, 24, 210-232.	5.2	33
4	Envisioning Entrepreneurial Engagement in North Korea. <i>Academy of Management Discoveries</i> , 2022, 8, 459-489.	1.7	10
5	Hard and Soft Integration: Towards a Dynamic Model of Post-Acquisition Integration. <i>Journal of Management Studies</i> , 2022, 59, 1132-1161.	6.0	19
6	Common Sense, New Sense or Non-Sense? A Critical Discursive Perspective on Power in Collective Sensemaking. <i>Journal of Management Studies</i> , 2022, 59, 755-781.	6.0	15
7	Political Dynamics in Knowledge Work: Using Visual Artifacts to Deal with Pragmatic Boundaries. <i>Organization Science</i> , 2022, 33, 1837-1860.	3.0	4
8	Strategy as language and communication: Theoretical and methodological advances and avenues for the future in strategy process and practice research. <i>Strategic Management Journal</i> , 2022, 43, 1170-1181.	4.7	7
9	From Cultural Differences to Identity Politics: A Critical Discursive Approach to National Identity in Multinational Corporations. <i>Journal of Management Studies</i> , 2021, 58, 2052-2081.	6.0	32
10	Increasing Dispositional Legitimacy: Progressive Legitimation Dynamics in a Trajectory of Settlements. <i>Academy of Management Journal</i> , 2021, 64, 1927-1968.	4.3	15
11	Political Dynamics in Organizational Identity Breach and Reconstruction: Findings from the Crisis in UNICEF Germany. <i>Academy of Management Journal</i> , 2021, 64, 948-980.	4.3	10
12	Maintaining Strategic Ambiguity for Protection: Struggles over Opacity, Equivocality, and Absurdity around the Sicilian Mafia. <i>Academy of Management Journal</i> , 2021, 64, 1-37.	4.3	28
13	Can you Speak Covid-19? Languages and Social Inequality in Management Studies. <i>Journal of Management Studies</i> , 2021, 58, 587-591.	6.0	9
14	From Big Data to Rich Theory: Integrating Critical Discourse Analysis with Structural Topic Modeling. <i>European Management Review</i> , 2021, 18, 197-214.	2.2	24
15	Maintenance of the Vulnerable Hybrid Identity: When Traditions and Modernity Meet in the Wilderness. <i>Proceedings - Academy of Management</i> , 2021, 2021, 14077.	0.0	0
16	Temporal Reflexivity When Striving to Be a Strategic Actor. <i>Proceedings - Academy of Management</i> , 2021, 2021, 14245.	0.0	0
17	Communicative Perspectives on Strategic Organization. <i>Strategic Organization</i> , 2021, 19, 541-552.	3.1	12
18	Dealing with revered past: Historical identity statements and strategic change in Japanese family firms. <i>Strategic Management Journal</i> , 2020, 41, 590-623.	4.7	73

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19	Testing, stretching, and aligning: Using â€œironic personaeâ€™ to make sense of complicated issues. Journal of Pragmatics, 2020, 166, 44-58.	0.8	6
20	Using Verbal Irony to Move on with Controversial Issues. Organization Science, 2020, 31, 865-886.	3.0	10
21	How Can Pluralistic Organizations Proceed with Strategic Change? A Processual Account of Rhetorical Contestation, Convergence, and Partial Agreement in a Nordic City Organization. Organization Science, 2020, 31, 839-864.	3.0	27
22	Institutions and Actorhood as Coâ€œConstitutive and Coâ€œConstructed: The Argument and Areas for Future Research. Journal of Management Studies, 2020, 57, 898-910.	6.0	40
23	Why Do Some Strategic Ideas Take Off? Affective Dynamics as Key Elements of Strategic Sensemaking. Proceedings - Academy of Management, 2020, 2020, 13066.	0.0	0
24	Unraveling the Theoretical Traditions in the Field of Strategy-as- Practice. Proceedings - Academy of Management, 2020, 2020, 14039.	0.0	0
25	Participation Research and Open Strategy. , 2019, , 27-40.		16
26	New Ways of Seeing Big Data. Academy of Management Journal, 2019, 62, 971-978.	4.3	47
27	Living with paradox through irony. Organizational Behavior and Human Decision Processes, 2019, 155, 68-82.	1.4	15
28	Framing Fairness: Microfoundations of the Moral Legitimacy of Albertaâ€™s Oil Sands. Research in the Sociology of Organizations, 2019, , 41-61.	0.5	2
29	Beyond merger syndrome and cultural differences: New avenues for research on the â€œhuman sideâ€œ of global mergers and acquisitions (M&As). Journal of World Business, 2019, 54, 307-321.	4.6	89
30	The interplay between HQ legitimation and subsidiary legitimacy judgments in HQ relocation: A social psychological approach. Journal of International Business Studies, 2019, 50, 223-249.	4.6	38
31	From Big Data to Rich Theory: Combining Structural Topic Modeling and Critical Discourse Analysis. Proceedings - Academy of Management, 2019, 2019, 16640.	0.0	3
32	Strategy as Carnival: Orchestration of Dialogical Dynamics in Strategy-Making in a City Organization. Proceedings - Academy of Management, 2019, 2019, 16301.	0.0	0
33	Communication and attention dynamics: An attentionâ€œbased view of strategic change. Strategic Management Journal, 2018, 39, 155-167.	4.7	164
34	Strategy processes and practices: Dialogues and intersections. Strategic Management Journal, 2018, 39, 531-558.	4.7	171
35	Strategic concepts as microâ€œlevel tools in strategic sensemaking. Strategic Management Journal, 2018, 39, 2794-2826.	4.7	39
36	New Ways of Seeing through Qualitative Research. Academy of Management Journal, 2018, 61, 1189-1195.	4.3	217

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37	Headquarter-Subsidiary Relations in the Multinational Corporation as a Discursive Struggle. Research in the Sociology of Organizations, 2017, , 233-264.	0.5	5
38	The Process of Postmerger Integration: A Review and Agenda for Future Research. Academy of Management Annals, 2017, 11, 1-32.	5.8	272
39	Helpers and Opponents in Entrepreneurial Identity Construction. Proceedings - Academy of Management, 2017, 2017, 13997.	0.0	1
40	What's the Next Chapter for Strategy as Narrative?. Proceedings - Academy of Management, 2017, 2017, 15671.	0.0	0
41	Identity Construction in Mergers and Acquisitions. , 2016, , .		1
42	Narratives as Sources of Stability and Change in Organizations: Approaches and Directions for Future Research. Academy of Management Annals, 2016, 10, 495-560.	5.8	205
43	Stereotype-Based Managerial Identity Work in Multinational Corporations. Organization Studies, 2016, 37, 1353-1379.	3.8	53
44	Explanations of Success and Failure in Management Learning: What Can We Learn From Nokia's Rise and Fall?. Academy of Management Learning and Education, 2016, 15, 2-25.	1.6	30
45	Narratives as Sources of Stability and Change in Organizations: Approaches and Directions for Future Research. Academy of Management Annals, 2016, 10, 495-560.	5.8	109
46	Mastery, submission, and subversion: On the performative construction of strategist identity. Organization, 2016, 23, 505-524.	2.8	26
47	Taking Historical Embeddedness Seriously: Three Historical Approaches to Advance Strategy Process and Practice Research. Academy of Management Review, 2016, 41, 633-657.	7.4	135
48	Legitimizing Entrepreneurship Identities through Failure Narratives. Proceedings - Academy of Management, 2016, 2016, 15535.	0.0	0
49	Critical discourse analysis as methodology in strategy-as-practice research. , 2015, , 491-505.		8
50	An activity theory approach to strategy as practice. , 2015, , 165-183.		15
51	A Wittgensteinian perspective on strategizing. , 2015, , 220-233.		1
52	Introduction: what is strategy as practice?. , 2015, , 1-30.		34
53	Giddens, structuration theory and strategy as practice. , 2015, , 145-164.		30
54	Making strategy: meta-theoretical insights from Heideggerian phenomenology. , 2015, , 58-77.		15

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55	An economies-of-worth perspective on strategy as practice: justification, valuation and critique in the practice of strategy. , 2015, , 199-219.		11
56	A narrative approach to strategy as practice: strategy-making from texts and narratives. , 2015, , 249-264.		3
57	The communicative constitution of strategy-making: exploring fleeting moments of strategy. , 2015, , 365-388.		21
58	A critical perspective on strategy as practice. , 2015, , 405-428.		5
59	Participation in strategy work. , 2015, , 616-631.		12
60	Legitimacy Struggles and Political Corporate Social Responsibility in International Settings: A Comparative Discursive Analysis of a Contested Investment in Latin America. Organization Studies, 2015, 36, 741-777.	3.8	82
61	Putting Communication Front and Center in Institutional Theory and Analysis. Academy of Management Review, 2015, 40, 10-27.	7.4	256
62	Explaining Employeesâ€™ Reactions towards a Cross-Border Merger: The Role of English Language Fluency. Management International Review, 2015, 55, 775-800.	2.1	38
63	Words and Talk: Linking Communicative Content and Process. Proceedings - Academy of Management, 2015, 2015, 13165.	0.0	0
64	Strategy and Inter-Organizational Power Theory. Proceedings - Academy of Management, 2015, 2015, 14844.	0.0	0
65	Knowledge transfer in multinational corporations: Productive and counterproductive effects of language-sensitive recruitment. Journal of International Business Studies, 2014, 45, 600-622.	4.6	123
66	Strategic ethnography 2.0: Four methods for advancing strategy process and practice research. Strategic Organization, 2014, 12, 288-298.	3.1	54
67	The Contraction of Meaning: The Combined Effect of Communication, Emotions, and Materiality on Sensemaking in the Stockwell Shooting. Journal of Management Studies, 2014, 51, 699-736.	6.0	157
68	Placing Strategy Discourse in Context: Sociomateriality, Sensemaking, and Power. Journal of Management Studies, 2014, 51, 175-201.	6.0	222
69	Struggles over legitimacy in the Eurozone crisis: Discursive legitimation strategies and their ideological underpinnings. Discourse and Society, 2014, 25, 500-518.	1.5	107
70	Strategic change: A dynamic perspective on the framing strategic initiatives. Proceedings - Academy of Management, 2014, 2014, 12567.	0.0	1
71	Attributional tendencies in cultural explanations of M&A performance. Strategic Management Journal, 2014, 35, 1302-1317.	4.7	51
72	Discursive Agency and Emergence of New Institutional Fields. Proceedings - Academy of Management, 2014, 2014, 13477.	0.0	0

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73	Narrative attributions of entrepreneurial failure. <i>Journal of Business Venturing</i> , 2013, 28, 459-473.	4.0	149
74	Giving Sense to and Making Sense of Justice in Postmerger Integration. <i>Academy of Management Journal</i> , 2013, 56, 256-284.	4.3	181
75	"Language Games and Strategic Concepts: Crystallization, Appropriation, Fragmentation, Politicization". <i>Proceedings - Academy of Management</i> , 2013, 2013, 16289.	0.0	0
76	"Resisting synergy, inscribing antagonism: (Re)writing difference in merger texts". <i>Proceedings - Academy of Management</i> , 2013, 2013, 10404.	0.0	0
77	The Intertextual Production of International Relations in Mergers and Acquisitions. <i>Organization Studies</i> , 2012, 33, 121-148.	3.8	40
78	Language policies and practices in wholly owned foreign subsidiaries: A recontextualization perspective. <i>Journal of International Business Studies</i> , 2012, 43, 808-833.	4.6	100
79	How to connect strategy research with broader issues that matter?. <i>Strategic Organization</i> , 2012, 10, 248-255.	3.1	38
80	Reproduction and Change on the Global Scale: A Bourdieusian Perspective on Management Education. <i>Journal of Management Studies</i> , 2012, 49, 1023-1051.	6.0	32
81	Strategy-as-Practice: Taking Social Practices Seriously. <i>Academy of Management Annals</i> , 2012, 6, 285-336.	5.8	266
82	Strategy-as-Practice: Taking Social Practices Seriously. <i>Academy of Management Annals</i> , 2012, 6, 285-336.	5.8	530
83	The dynamics of knowledge transfer in mergers and acquisitions. , 2012, , .		7
84	The Impact of Organizational and National Cultural Differences on Social Conflict and Knowledge Transfer in International Acquisitions. <i>Journal of Management Studies</i> , 2012, 49, 1-27.	6.0	202
85	On the Narrative Construction of Multinational Corporations: An Antenarrative Analysis of Legitimation and Resistance in a Cross-Border Merger. <i>Organization Science</i> , 2011, 22, 370-390.	3.0	264
86	On the Importance of Broader Critique: Discursive Knowledge Production in Management Education. <i>British Journal of Management</i> , 2011, 22, 564-566.	3.3	3
87	Varieties of National Metonymy in Media Accounts of International Mergers and Acquisitions. <i>Journal of Management Studies</i> , 2011, 48, 737-771.	6.0	61
88	Selling, resistance and reconciliation: A critical discursive approach to subsidiary role evolution in MNEs. <i>Journal of International Business Studies</i> , 2011, 42, 765-786.	4.6	141
89	How Can a Bourdieusian Perspective Aid Analysis of MBA Education?. <i>Academy of Management Learning and Education</i> , 2011, 10, 27-39.	1.6	26
90	How Can a Bourdieusian Perspective Aid Analysis of MBA Education?. <i>Academy of Management Learning and Education</i> , 2011, 10, 27-39.	1.6	26

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91	Practice, strategy making and intentionality: a Heideggerian onto-epistemology for Strategy as Practice. , 2010, , 47-62.		45
92	Researching strategists and their identity in practice: building "close-with" relationships. , 2010, , 243-257.		15
93	Critical discourse analysis as methodology in Strategy as Practice research. , 2010, , 217-229.		13
94	Epistemological alternatives for researching Strategy as Practice: building and dwelling worldviews. , 2010, , 34-46.		20
95	Giddens, structuration theory and Strategy as Practice. , 2010, , 109-126.		57
96	An activity-theory approach to Strategy as Practice. , 2010, , 127-140.		12
97	A Bourdieusian perspective on strategizing. , 2010, , 141-154.		28
98	A Wittgensteinian perspective on strategizing. , 2010, , 155-167.		8
99	Researching everyday practice: the ethnomethodological contribution. , 2010, , 230-242.		13
100	Studying strategizing through narratives of practice. , 2010, , 258-270.		17
101	Cultural differences, convergence, and crossvergence as explanations of knowledge transfer in international acquisitions. Journal of International Business Studies, 2010, 41, 1365-1390.	4.6	254
102	Struggles Over Legitimacy in Global Organizational Restructuring: A Rhetorical Perspective on Legitimation Strategies and Dynamics in a Shutdown Case. Organization Studies, 2010, 31, 813-839.	3.8	183
103	A Recursive Perspective on Discursive Legitimation and Organizational Action in Mergers and Acquisitions. Organization Science, 2010, 21, 3-22.	3.0	253
104	Taking the linguistic turn seriously: Strategy as A multifaceted and interdiscursive phenomenon. Advances in Strategic Management, 2010, , 29-50.	0.1	75
105	Causation, counterfactuals, and competitive advantage. Strategic Management Journal, 2009, 30, 1245-1264.	4.7	153
106	Discursive (de)legitimation of a contested Finnish greenfield investment project in Latin America. Scandinavian Journal of Management, 2009, 25, 85-96.	1.0	56
107	On the Problem of Participation in Strategy: A Critical Discursive Perspective. Organization Science, 2008, 19, 341-358.	3.0	325
108	A Discursive Perspective on Legitimation Strategies in Multinational Corporations. Academy of Management Review, 2008, 33, 985-993.	7.4	359

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109	Struggling over subjectivity: A discursive analysis of strategic development in an engineering group. <i>Human Relations</i> , 2007, 60, 29-58.	3.8	200
110	Cultural differences and capability transfer in cross-border acquisitions: the mediating roles of capability complementarity, absorptive capacity, and social integration. <i>Journal of International Business Studies</i> , 2007, 38, 658-672.	4.6	437
111	Between West and East: A social history of business journalism in Cold War Finland. <i>Human Relations</i> , 2006, 59, 611-636.	3.8	14
112	Pulp and Paper Fiction: On the Discursive Legitimation of Global Industrial Restructuring. <i>Organization Studies</i> , 2006, 27, 789-813.	3.8	384
113	Integration or disintegration? Human resource implications of a common corporate language decision in a cross-border merger. <i>International Journal of Human Resource Management</i> , 2005, 16, 330-344.	3.3	158
114	Gender and National Identity Constructions in the Cross-Border Merger Context. <i>Gender, Work and Organization</i> , 2005, 12, 217-241.	3.1	64
115	Language and the Circuits of Power in a Merging Multinational Corporation. <i>Journal of Management Studies</i> , 2005, 42, 595-623.	6.0	338
116	The Merger Storm Recognizes No Borders: An Analysis of Media Rhetoric on a Business Manoeuvre. <i>Organization</i> , 2005, 12, 247-273.	2.8	28
117	Introduction to the Special Issue. 'Connectivity' in Merging Organizations: Beyond Traditional Cultural Perspectives. <i>Organization Studies</i> , 2005, 26, 1445-1453.	3.8	57
118	Strategies as Discursive Constructions: The Case of Airline Alliances. <i>Journal of Management Studies</i> , 2004, 41, 1-35.	6.0	194
119	Post-acquisition Integration as Sensemaking: Glimpses of Ambiguity, Confusion, Hypocrisy, and Politicization. <i>Journal of Management Studies</i> , 2003, 40, 859-894.	6.0	292
120	On the Discursive Construction of Success/Failure in Narratives of Post-Merger Integration. <i>Organization Studies</i> , 2002, 23, 211-248.	3.8	286
121	Justification, Legitimization and Naturalization of Mergers and Acquisitions: A Critical Discourse Analysis of Media Texts. <i>Organization</i> , 2002, 9, 275-304.	2.8	131
122	Role-bound actors in corporate combinations: a sociopolitical perspective on post-merger change processes. <i>Scandinavian Journal of Management</i> , 2001, 17, 481-509.	1.0	27
123	Kieli on valtaa fuusioissa(kin). <i>Aikuiskasvatus</i> , 2001, 21, .	0.1	0
124	Constructing contribution in "Strategy as Practice" research. , 0, , 79-90.		1
125	Struggling over subjectivity: a critical discourse analysis of strategic development. , 0, , 310-325.		1
126	Introduction: What is Strategy as Practice?. , 0, , 1-20.		28

#	ARTICLE	IF	CITATIONS
127	A Foucauldian perspective on strategic practice: strategy as the art of (un)folding. , 0, , 168-182.		8
128	Using ethnography in strategy-as-practice research. , 0, , 431-446.		7
129	Researching everyday practice: the ethnomethodological contribution. , 0, , 477-490.		3
130	Constructivist paradigms: implications for strategy-as-practice research. , 0, , 78-94.		2
131	Constructing contribution in strategy-as-practice research. , 0, , 95-110.		1
132	The ongoing challenge of developing cumulative knowledge about strategy as practice. , 0, , 111-127.		5
133	Practical relevance of practice-based research on strategy. , 0, , 128-142.		3
134	A Bourdieusian perspective on strategizing. , 0, , 184-198.		5
135	A Foucauldian perspective on strategic practice: strategy as the art of (un)folding. , 0, , 234-248.		7
136	Sensemaking in strategy as practice: a phenomenon or a perspective?. , 0, , 345-364.		4
137	Analytical frames for studying power in strategy as practice and beyond. , 0, , 389-404.		5
138	Studying strategy as practice through historical methods. , 0, , 506-519.		9
139	Strategic planning as practice. , 0, , 547-563.		5
140	Strategy-as-practice research on middle managersâ€™ strategy work. , 0, , 598-615.		8
141	Quantitative methods in strategy-as-practice research. , 0, , 520-544.		8
142	Meetings and workshops as strategy practices. , 0, , 564-581.		13