

Joep Sonnemans

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1218889/publications.pdf>

Version: 2024-02-01

87
papers

4,110
citations

172457

29
h-index

144013

57
g-index

87
all docs

87
docs citations

87
times ranked

1997
citing authors

#	ARTICLE	IF	CITATIONS
1	The effect of futures markets on the stability of commodity prices. <i>Journal of Economic Behavior and Organization</i> , 2022, 198, 176-211.	2.0	5
2	Bubbles, crashes and information contagion in large-group asset market experiments. <i>Experimental Economics</i> , 2021, 24, 414-433.	2.1	22
3	Endogenous group formation and responsibility diffusion: An experimental study. <i>Games and Economic Behavior</i> , 2020, 121, 1-31.	0.8	6
4	The Influence of the Strength of Financial Institutions and the Investment-Production Delay on Commodity Price Cycles: A Framed Field Experiment with Coffee Farmers in Colombia. <i>De Economist</i> , 2019, 167, 347-358.	1.4	3
5	Bubbles, Crashes and Information Contagion in Large-Group Asset Market Experiments. <i>SSRN Electronic Journal</i> , 2019, , .	0.4	5
6	Does the elicitation method impact the WTA/WTP disparity?. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 73, 40-45.	1.2	26
7	An economic approach on countering the misuse of the right to challenge judges: an experiment. <i>European Journal of Law and Economics</i> , 2018, 45, 29-57.	1.1	3
8	Nonrenewable Resources, Strategic Behavior and the Hotelling Rule: An Experiment. <i>Journal of Industrial Economics</i> , 2018, 66, 481-516.	1.3	9
9	Peers at work: Evidence from the lab. <i>PLoS ONE</i> , 2018, 13, e0192038.	2.5	15
10	The endowment effect in games. <i>European Economic Review</i> , 2017, 94, 240-262.	2.3	8
11	Cost-of-Completion versus Diminution-of-Value Damages for Deliberate Breach: An Economic Analysis. <i>Journal of Institutional and Theoretical Economics</i> , 2017, 173, 22.	0.2	0
12	Other-regarding preferences, in-group bias and political participation: An experiment. <i>Journal of Economic Psychology</i> , 2017, 62, 130-154.	2.2	6
13	Firm-specific information and explicit collusion in experimental oligopolies. <i>European Economic Review</i> , 2016, 82, 132-141.	2.3	20
14	Decisions under risk in a social and individual context: The limits of social preferences?. <i>Journal of Behavioral and Experimental Economics</i> , 2015, 56, 62-71.	1.2	14
15	Strategies and evolution in the minority game: A multi-round strategy experiment. <i>Games and Economic Behavior</i> , 2014, 86, 77-95.	0.8	15
16	Judicial error by groups and individuals. <i>Journal of Economic Behavior and Organization</i> , 2014, 108, 224-235.	2.0	13
17	Gift exchange and the separation of ownership and control. <i>Games and Economic Behavior</i> , 2013, 77, 41-60.	0.8	19
18	An Experimental Study on Expectations and Learning in Overlapping Generations Models. <i>Studies in Nonlinear Dynamics and Econometrics</i> , 2012, 16, .	0.3	4

#	ARTICLE	IF	CITATIONS
19	Individual expectations, limited rationality and aggregate outcomes. Journal of Economic Dynamics and Control, 2012, 36, 1101-1120.	1.6	111
20	Social comparison and risky choices. Journal of Risk and Uncertainty, 2012, 44, 45-72.	1.5	110
21	The interaction between explicit and relational incentives: An experiment. Games and Economic Behavior, 2011, 73, 573-594.	0.8	20
22	Rent-seeking versus productive activities in a multi-task experiment. European Economic Review, 2011, 55, 630-643.	2.3	6
23	How individuals choose health insurance: An experimental analysis. European Economic Review, 2011, 55, 799-819.	2.3	99
24	Cartel formation and pricing: The effect of managerial decision-making rules. International Journal of Industrial Organization, 2011, 29, 126-133.	1.2	17
25	Individual Expectations, Limited Rationality and Aggregate Outcomes. SSRN Electronic Journal, 2011, , .	0.4	4
26	Incentives versus Sorting in Tournaments: Evidence from a Field Experiment. Journal of Labor Economics, 2011, 29, 637-658.	2.8	39
27	Positive expectations feedback experiments and number guessing games as models of financial markets. Journal of Economic Psychology, 2010, 31, 964-984.	2.2	39
28	Social Comparison and Risky Choices. SSRN Electronic Journal, 2009, , .	0.4	4
29	The tragedy of the commons revisited: The importance of group decision-making. Journal of Public Economics, 2009, 93, 785-797.	4.3	58
30	A Truth Serum for Non-Bayesians: Correcting Proper Scoring Rules for Risk Attitudes. Review of Economic Studies, 2009, 76, 1461-1489.	5.4	170
31	Price stability and volatility in markets with positive and negative expectations feedback: An experimental investigation. Journal of Economic Dynamics and Control, 2009, 33, 1052-1072.	1.6	244
32	Expectations and bubbles in asset pricing experiments. Journal of Economic Behavior and Organization, 2008, 67, 116-133.	2.0	157
33	Chapter 95 Participation Game Experiments: Explaining Voter Turnout. Handbook of Experimental Economics Results, 2008, 1, 898-901.	0.2	2
34	Chapter 89 Intrinsic Motivation in a Public Good Environment. Handbook of Experimental Economics Results, 2008, 1, 836-845.	0.2	4
35	Chapter 86 Explaining the Comparative Statics in Step-Level Public Good Games. Handbook of Experimental Economics Results, 2008, 1, 817-824.	0.2	11
36	On the Importance of Default Breach Remedies. Journal of Institutional and Theoretical Economics, 2007, 163, 5.	0.2	4

#	ARTICLE	IF	CITATIONS
37	LEARNING IN COBWEB EXPERIMENTS. <i>Macroeconomic Dynamics</i> , 2007, 11, 8-33.	0.7	96
38	Does Making Specific Investments Unobservable Boost Investment Incentives?. <i>Journal of Economics and Management Strategy</i> , 2007, 16, 911-942.	0.8	28
39	Gift Exchange in a Multi-Worker Firm. <i>Economic Journal</i> , 2007, 117, 1025-1050.	3.6	72
40	Promotion Rules and Skill Acquisition: An Experimental Study. <i>Economica</i> , 2007, 74, 259-297.	1.6	8
41	Who should invest in specific training?. <i>Journal of Population Economics</i> , 2007, 20, 329-357.	5.6	8
42	Distant Relations, a Review of "Social Psychology and Economics". <i>Social Justice Research</i> , 2007, 20, 388-399.	1.1	0
43	LEARNING IN COBWEB EXPERIMENTS. <i>Macroeconomic Dynamics</i> , 2007, 11, .	0.7	2
44	Price clustering and natural resistance points in the Dutch stock market: A natural experiment. <i>European Economic Review</i> , 2006, 50, 1937-1950.	2.3	70
45	On the dynamics of social ties structures in groups. <i>Journal of Economic Psychology</i> , 2006, 27, 187-204.	2.2	49
46	Breach remedies, reliance and renegotiation. <i>International Review of Law and Economics</i> , 2006, 26, 263-296.	0.8	18
47	A strategy experiment in dynamic asset pricing. <i>Journal of Economic Dynamics and Control</i> , 2005, 29, 823-843.	1.6	28
48	Coordination of Expectations in Asset Pricing Experiments. <i>Review of Financial Studies</i> , 2005, 18, 955-980.	6.8	355
49	What's Causing Overreaction? An Experimental Investigation of Recency and the Hot-hand Effect. <i>Scandinavian Journal of Economics</i> , 2004, 106, 533-554.	1.4	48
50	Specific investments, holdup, and the outside option principle. <i>European Economic Review</i> , 2004, 48, 1399-1410.	2.3	19
51	The instability of a heterogeneous cobweb economy: a strategy experiment on expectation formation. <i>Journal of Economic Behavior and Organization</i> , 2004, 54, 453-481.	2.0	59
52	The need for marriage contracts: An experimental study. <i>Journal of Population Economics</i> , 2003, 16, 431-453.	5.6	26
53	An Experimental Comparison of Reliance Levels under Alternative Breach Remedies. <i>RAND Journal of Economics</i> , 2003, 34, 205.	2.3	17
54	Price Clustering and Natural Resistance Points in the Dutch Stock Market: A Natural Experiment. <i>SSRN Electronic Journal</i> , 2003, , .	0.4	8

#	ARTICLE	IF	CITATIONS
55	Coordination of Expectations in Asset Pricing Experiments. SSRN Electronic Journal, 2003, , .	0.4	33
56	Learning in Cobweb Experiments. SSRN Electronic Journal, 2003, , .	0.4	3
57	Social ties in a public good experiment. Journal of Public Economics, 2002, 85, 275-299.	4.3	132
58	Imitation and Belief Learning in an Oligopoly Experiment. Review of Economic Studies, 2002, 69, 973-997.	5.4	181
59	Incentive systems in a real effort experiment. European Economic Review, 2001, 45, 187-214.	2.3	212
60	Breach Remedies, Reliance, and Renegotiation. SSRN Electronic Journal, 2001, , .	0.4	3
61	On the Relation Between Asset Ownership and Specific Investments*. Economic Journal, 2001, 111, 791-820.	3.6	30
62	The Influence of Banking and Borrowing under Different Penalty Regimes in Tradable Green Certificate Markets – Results from an Experimental Economics Laboratory Experiment. Energy and Environment, 2000, 11, 407-422.	4.6	6
63	Decisions and strategies in a sequential search experiment. Journal of Economic Psychology, 2000, 21, 91-102.	2.2	32
64	Expectation Formation in a Cobweb Economy: Some One Person Experiments. Lecture Notes in Economics and Mathematical Systems, 2000, , 253-266.	0.3	11
65	Strategic behavior in public good games: when partners drift apart. Economics Letters, 1999, 62, 35-41.	1.9	91
66	Quantal response models in step-level public good games. European Journal of Political Economy, 1998, 14, 89-100.	1.8	30
67	Public good provision and public bad prevention: The effect of framing. Journal of Economic Behavior and Organization, 1998, 34, 143-161.	2.0	186
68	Learning by experience and learning by imitating successful others. Journal of Economic Behavior and Organization, 1998, 34, 559-575.	2.0	82
69	Strategies of search. Journal of Economic Behavior and Organization, 1998, 35, 309-332.	2.0	90
70	Quantifying the Effects of Sowâ€Herd Management Information Systems on Farmers' Decision Making Using Experimental Economics. American Journal of Agricultural Economics, 1998, 80, 821-829.	4.3	14
71	Value Orientations, Expectations and Voluntary Contributions in Public Goods. Economic Journal, 1996, 106, 817.	3.6	311
72	Voter turnout as a participation game: An experimental investigation. International Journal of Game Theory, 1996, 25, 385-406.	0.5	91

#	ARTICLE	IF	CITATIONS
73	Why people vote: Experimental evidence. <i>Journal of Economic Psychology</i> , 1996, 17, 417-442.	2.2	105
74	The determinants of subjective emotional intensity. <i>Cognition and Emotion</i> , 1995, 9, 483-506.	2.0	94
75	The structure of subjective emotional intensity. <i>Cognition and Emotion</i> , 1994, 8, 329-350.	2.0	136
76	Underinvestment in training?. , 0, , 113-133.		1
77	Positive Expectations Feedback Experiments and Number Guessing Games as Models of Financial Markets. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
78	Social Preferences in Private Decisions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
79	Individual Expectations, Limited Rationality and Aggregate Outcomes. <i>SSRN Electronic Journal</i> , 0, , .	0.4	11
80	Strategies and Evolution in the Minority Game: A Multi-Round Strategy Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
81	The Interaction Between Explicit and Relational Incentives: An Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
82	Nonrenewable Resources, Strategic Behavior and the Hotelling Rule: An Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
83	The Effect of Futures Markets on the Stability of Commodity Prices. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
84	Specific Investments, Holdup, and the Outside Option Principle: An Experimental Study. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
85	Errors in Judicial Decisions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
86	Judicial Error by Groups and Individuals. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
87	Firm-Specific Information and Explicit Collusion in Experimental Oligopolies. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1