

# Anja Achtziger

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/12165438/publications.pdf>

Version: 2024-02-01

27  
papers

1,421  
citations

623734

14  
h-index

552781

26  
g-index

27  
all docs

27  
docs citations

27  
times ranked

1146  
citing authors

#	ARTICLE	IF	CITATIONS
1	Comparing the effects of financial incentives and implementation intentions on unhealthy snacking behavior in employees. <i>Current Psychology</i> , 2021, 40, 4770-4784.	2.8	3
2	Cognitive misers on the web: An online-experiment of incentives, cheating, and cognitive reflection. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 94, 101731.	1.2	4
3	The role of motivation and volition in economic decisions: Evidence from eye movements and pupillometry. <i>Journal of Behavioral Decision Making</i> , 2020, 33, 180-195.	1.7	11
4	Can mindsets influence college students' motivation to learn? Findings from the United States and the United Arab Emirates. <i>Higher Education</i> , 2020, 79, 731-748.	4.4	5
5	Errors, fast and slow: an analysis of response times in probability judgments. <i>Thinking and Reasoning</i> , 2020, 26, 627-639.	3.2	4
6	Habituation does not rescue depletion: Two tests of the ego-depletion effect. <i>Journal of Economic Psychology</i> , 2019, 75, 102122.	2.2	6
7	A self-regulatory approach to rational decisions: The implemental mindset optimizes economic decision making in situations requiring belief updating. <i>Journal of Theoretical Social Psychology</i> , 2019, 3, 115-126.	1.9	8
8	Social preferences and self-control. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 74, 161-166.	1.2	17
9	Motivation and Volition in the Course of Action. , 2018, , 485-527.		53
10	Reinforcement, Rationality, and Intentions: How Robust Is Automatic Reinforcement Learning in Economic Decision Making?. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 913-932.	1.7	8
11	Detecting gender before you know it: How implementation intentions control early gender categorization. <i>Brain Research</i> , 2016, 1649, 9-22.	2.2	16
12	To plan or not to plan? Mindset effects on visual attention in decision making.. <i>Journal of Neuroscience, Psychology, and Economics</i> , 2016, 9, 109-120.	1.0	11
13	The impact of self-control depletion on social preferences in the ultimatum game. <i>Journal of Economic Psychology</i> , 2016, 53, 1-16.	2.2	48
14	Debt out of control: The links between self-control, compulsive buying, and real debts. <i>Journal of Economic Psychology</i> , 2015, 49, 141-149.	2.2	157
15	Money, depletion, and prosociality in the dictator game.. <i>Journal of Neuroscience, Psychology, and Economics</i> , 2015, 8, 1-14.	1.0	99
16	Higher incentives can impair performance: neural evidence on reinforcement and rationality. <i>Social Cognitive and Affective Neuroscience</i> , 2015, 10, 1477-1483.	3.0	24
17	The neural basis of belief updating and rational decision making. <i>Social Cognitive and Affective Neuroscience</i> , 2014, 9, 55-62.	3.0	48
18	Fast or Rational? A Response-Times Study of Bayesian Updating. <i>Management Science</i> , 2014, 60, 923-938.	4.1	91

#	ARTICLE	IF	CITATIONS
19	On confident men and rational women: It's all on your mind(set). Journal of Economic Psychology, 2014, 41, 31-44.	2.2	85
20	Self-control mediates the link between perfectionism and stress. Motivation and Emotion, 2013, 37, 413-423.	1.3	29
21	Committing to implementation intentions: Attention and memory effects for selected situational cues. Motivation and Emotion, 2012, 36, 287-300.	1.3	76
22	Intentions and Their Limits. Social Psychology, 2011, 42, 85-92.	0.7	6
23	Social Preferences and Self-Control. SSRN Electronic Journal, 2010, , .	0.4	4
24	Staying on track: Planned goal striving is protected from disruptive internal states. Journal of Experimental Social Psychology, 2010, 46, 505-514.	2.2	92
25	Strategies of intention formation are reflected in continuous MEG activity. Social Neuroscience, 2009, 4, 11-27.	1.3	45
26	Responding to Subliminal Cues: Do If-Then Plans Facilitate Action Preparation and Initiation without Conscious Intent?. Social Cognition, 2009, 27, 183-201.	0.9	187
27	Implementation Intentions and Shielding Goal Striving From Unwanted Thoughts and Feelings. Personality and Social Psychology Bulletin, 2008, 34, 381-393.	3.0	284