

Antony Manstead

List of Publications by Year in descending order

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Version: 2024-02-01

197
papers

20,021
citations

12330

69
h-index

12272

133
g-index

204
all docs

204
docs citations

204
times ranked

11838
citing authors

#	ARTICLE	IF	CITATIONS
1	Errors and violations on the roads: a real distinction?. <i>Ergonomics</i> , 1990, 33, 1315-1332.	2.1	1,364
2	Guilty by association: When one's group has a negative history.. <i>Journal of Personality and Social Psychology</i> , 1998, 75, 872-886.	2.8	699
3	The Interpersonal Effects of Anger and Happiness in Negotiations.. <i>Journal of Personality and Social Psychology</i> , 2004, 86, 57-76.	2.8	688
4	Driving errors, driving violations and accident involvement. <i>Ergonomics</i> , 1995, 38, 1036-1048.	2.1	599
5	The Interpersonal Effects of Emotions in Negotiations: A Motivated Information Processing Approach.. <i>Journal of Personality and Social Psychology</i> , 2004, 87, 510-528.	2.8	484
6	Impression management versus intrapsychic explanations in social psychology: A useful dichotomy?. <i>Psychological Review</i> , 1985, 92, 59-77.	3.8	465
7	Gender and Culture Differences in Emotion.. <i>Emotion</i> , 2004, 4, 87-94.	1.8	402
8	Extending the theory of planned behaviour: The role of personal norm. <i>British Journal of Social Psychology</i> , 1995, 34, 127-138.	2.8	400
9	The Role of Affect in Predicting Social Behaviors: The Case of Road Traffic Violations. <i>Journal of Applied Social Psychology</i> , 1997, 27, 1258-1276.	2.0	388
10	Intention to commit driving violations: An application of the theory of planned behavior.. <i>Journal of Applied Psychology</i> , 1992, 77, 94-101.	5.3	382
11	The psychology of social class: How socioeconomic status impacts thought, feelings, and behaviour. <i>British Journal of Social Psychology</i> , 2018, 57, 267-291.	2.8	380
12	Power and emotion in negotiation: power moderates the interpersonal effects of anger and happiness on concession making. <i>European Journal of Social Psychology</i> , 2006, 36, 557-581.	2.4	378
13	On bad decisions and disconfirmed expectancies: The psychology of regret and disappointment. <i>Cognition and Emotion</i> , 2000, 14, 521-541.	2.0	370
14	Emotion in Social Relations. , 0, , .		366
15	An Interpersonal Approach to Emotion in Social Decision Making. <i>Advances in Experimental Social Psychology</i> , 2010, , 45-96.	3.3	362
16	Intergroup norms and intergroup discrimination: Distinctive self-categorization and social identity effects.. <i>Journal of Personality and Social Psychology</i> , 1996, 71, 1222-1233.	2.8	348
17	Facial dynamics as indicators of trustworthiness and cooperative behavior.. <i>Emotion</i> , 2007, 7, 730-735.	1.8	342
18	Effects of Dynamic Aspects of Facial Expressions: A Review. <i>Emotion Review</i> , 2013, 5, 41-46.	3.4	315

#	ARTICLE	IF	CITATIONS
19	Emotional Reactions to the Outcomes of Decisions: The Role of Counterfactual Thought in the Experience of Regret and Disappointment. <i>Organizational Behavior and Human Decision Processes</i> , 1998, 75, 117-141.	2.5	296
20	Gender Differences in Motives for Regulating Emotions. <i>Personality and Social Psychology Bulletin</i> , 1998, 24, 974-985.	3.0	269
21	Face Perception in Children with Autism and Asperger's Syndrome. <i>Journal of Child Psychology and Psychiatry and Allied Disciplines</i> , 1994, 35, 1033-1057.	5.2	255
22	Behavioural characteristics and involvement in different types of traffic accident. <i>Accident Analysis and Prevention</i> , 1995, 27, 571-581.	5.7	251
23	Distinguishing Between Perceived Behavioral Control and Self-Efficacy in the Domain of Academic Achievement Intentions and Behaviors. <i>Journal of Applied Social Psychology</i> , 1998, 28, 1375-1392.	2.0	237
24	Can Duchenne smiles be feigned? New evidence on felt and false smiles.. <i>Emotion</i> , 2009, 9, 807-820.	1.8	234
25	Evaluating and Extending the Theory of Planned Behaviour. <i>European Review of Social Psychology</i> , 1995, 6, 69-95.	9.4	219
26	The role of honour concerns in emotional reactions to offences. <i>Cognition and Emotion</i> , 2002, 16, 143-163.	2.0	214
27	Social sharing of emotion following exposure to a negatively valenced situation. <i>Cognition and Emotion</i> , 2000, 14, 661-688.	2.0	208
28	Modifying Beliefs and Attitudes to Exceeding the Speed Limit: An Intervention Study Based on the Theory of Planned Behavior ¹ . <i>Journal of Applied Social Psychology</i> , 1996, 26, 1-19.	2.0	198
29	Making sense of emotion in stories and social life. <i>Cognition and Emotion</i> , 1993, 7, 295-323.	2.0	193
30	Determinants of intention to commit driving violations. <i>Accident Analysis and Prevention</i> , 1992, 24, 117-131.	5.7	190
31	The Experience of Regret and Disappointment. <i>Cognition and Emotion</i> , 1998, 12, 221-230.	2.0	190
32	Strength of identification and intergroup differentiation: the influence of group norms. <i>European Journal of Social Psychology</i> , 1997, 27, 603-609.	2.4	185
33	The Attitude-Behavior Relationship in Consumer Conduct: The Role of Norms, Past Behavior, and Self-Identity. <i>Journal of Social Psychology</i> , 2008, 148, 311-334.	1.5	183
34	Supplication and appeasement in conflict and negotiation: The interpersonal effects of disappointment, worry, guilt, and regret.. <i>Journal of Personality and Social Psychology</i> , 2006, 91, 124-142.	2.8	182
35	Reconsidering the Relation between Regret and Responsibility. <i>Organizational Behavior and Human Decision Processes</i> , 1998, 74, 254-272.	2.5	176
36	Communication of individual emotions by spontaneous facial expressions.. <i>Journal of Personality and Social Psychology</i> , 1986, 50, 737-743.	2.8	164

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37	Distinctiveness threat and prototypicality: combined effects on intergroup discrimination and collective self-esteem. <i>European Journal of Social Psychology</i> , 1997, 27, 635-657.	2.4	152
38	Diversity in in-group bias: Structural factors, situational features, and social functions.. <i>Journal of Personality and Social Psychology</i> , 2006, 90, 944-960.	2.8	152
39	The Role of Honor-Related Values in the Elicitation, Experience, and Communication of Pride, Shame, and Anger: Spain and the Netherlands Compared. <i>Personality and Social Psychology Bulletin</i> , 2000, 26, 833-844.	3.0	151
40	Why lockdown and distance learning during the COVID-19 pandemic are likely to increase the social class achievement gap. <i>Nature Human Behaviour</i> , 2021, 5, 1273-1281.	12.0	151
41	Attack, disapproval, or withdrawal? The role of honour in anger and shame responses to being insulted. <i>Cognition and Emotion</i> , 2008, 22, 1471-1498.	2.0	146
42	Honor in the Mediterranean and Northern Europe. <i>Journal of Cross-Cultural Psychology</i> , 2002, 33, 16-36.	1.6	139
43	Sex role stereotyping in British television advertisements. <i>British Journal of Social Psychology</i> , 1981, 20, 171-180.	2.8	138
44	Application of the theory of planned behaviour to the prediction of objectively assessed breaking of posted speed limits. <i>British Journal of Psychology</i> , 2007, 98, 429-453.	2.3	137
45	The social implications of embarrassment displays and restitution behaviour. <i>European Journal of Social Psychology</i> , 1982, 12, 367-377.	2.4	135
46	Defining dimensions of distinctiveness: Group variability makes a difference to differentiation.. <i>Journal of Personality and Social Psychology</i> , 1998, 74, 1481-1492.	2.8	135
47	The social context of stereotyping and differentiation. <i>European Journal of Social Psychology</i> , 1989, 19, 101-121.	2.4	125
48	Social context effects on facial activity in a negative emotional setting.. <i>Emotion</i> , 2001, 1, 51-69.	1.8	122
49	Anger and social appraisal: A "spicy" sex difference?. <i>Emotion</i> , 2005, 5, 258-266.	1.8	122
50	Predicting Mothers' Intentions to Limit Frequency of Infants' Sugar Intake: Testing the Theory of Planned Behavior1. <i>Journal of Applied Social Psychology</i> , 1991, 21, 409-431.	2.0	121
51	Temporal Aspects of Facial Displays in Person and Expression Perception: The Effects of Smile Dynamics, Head-tilt, and Gender. <i>Journal of Nonverbal Behavior</i> , 2007, 31, 39-56.	1.0	121
52	Social Motives and Emotional Feelings as Determinants of Facial Displays: The Case of Smiling. <i>Personality and Social Psychology Bulletin</i> , 1999, 25, 424-435.	3.0	117
53	Predicting road traffic accidents: The role of social deviance and violations. <i>British Journal of Psychology</i> , 1997, 88, 249-262.	2.3	111
54	Similarity as a source of differentiation: the role of group identification. <i>European Journal of Social Psychology</i> , 2001, 31, 621-640.	2.4	108

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55	Antecedents and Consequences of Group-Based Guilt: The Effects of Ingroup Identification. <i>Group Processes and Intergroup Relations</i> , 2006, 9, 325-338.	3.9	108
56	Interaction Effects in the Theory of Planned Behavior: The Interplay of Self-Identity and Past Behavior. <i>Journal of Applied Social Psychology</i> , 2007, 37, 2726-2750.	2.0	108
57	Predicting and understanding mothers' infant-feeding intentions and behavior: Testing the theory of reasoned action.. <i>Journal of Personality and Social Psychology</i> , 1983, 44, 657-671.	2.8	108
58	The importance of (shared) human values for containing the COVID-19 pandemic. <i>British Journal of Social Psychology</i> , 2020, 59, 618-627.	2.8	104
59	Beliefs through emotions. , 2000, , 45-77.		102
60	Emotion response coherence: A dual-process perspective. <i>Biological Psychology</i> , 2014, 98, 43-49.	2.2	101
61	Ability versus vulnerability: Beliefs about men's and women's emotional behaviour. <i>Cognition and Emotion</i> , 2003, 17, 41-63.	2.0	100
62	Optimism, perceived control over stress, and coping. <i>European Journal of Personality</i> , 1993, 7, 267-281.	3.1	99
63	Social influences on the emotion process. <i>European Review of Social Psychology</i> , 2003, 14, 171-201.	9.4	95
64	Admiration regulates social hierarchy: Antecedents, dispositions, and effects on intergroup behavior. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 534-542.	2.2	83
65	Guilt and regret: The determining role of interpersonal and intrapersonal harm. <i>Cognition and Emotion</i> , 2004, 18, 55-70.	2.0	82
66	The relationship between children's sociometric status and ability to recognize facial expressions of emotion. <i>European Journal of Social Psychology</i> , 1984, 14, 235-238.	2.4	81
67	Social facilitation and driver behaviour. <i>British Journal of Psychology</i> , 1990, 81, 351-360.	2.3	81
68	The impact of affective and cognitive focus on attitude formation. <i>Journal of Experimental Social Psychology</i> , 2006, 42, 373-379.	2.2	81
69	Regret and Responsibility Resolved? Evaluating OrdÃ±ez and Connolly's (2000) Conclusions. <i>Organizational Behavior and Human Decision Processes</i> , 2000, 81, 143-154.	2.5	78
70	The rise of affectivism. <i>Nature Human Behaviour</i> , 2021, 5, 816-820.	12.0	77
71	I'm a hypocrite, but so is everyone else: Group support and the reduction of cognitive dissonance.. <i>Group Dynamics</i> , 2003, 7, 214-224.	1.2	76
72	â€˜This will bring shame on our nationâ€™: The role of anticipated group-based emotions on collective action. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 42-57.	2.2	75

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73	Undoing Regret on Dutch Television: Apologizing for Interpersonal Regrets Involving Actions or Inactions. <i>Personality and Social Psychology Bulletin</i> , 1998, 24, 1113-1119.	3.0	74
74	Effects of Dynamic Attributes of Smiles in Human and Synthetic Faces: A Simulated Job Interview Setting. <i>Journal of Nonverbal Behavior</i> , 2009, 33, 1-15.	1.0	74
75	Relations between emotions, display rules, social motives, and facial behaviour. <i>Cognition and Emotion</i> , 2004, 18, 183-207.	2.0	73
76	The Education Effect: Higher Educational Qualifications are Robustly Associated with Beneficial Personal and Socio-political Outcomes. <i>Social Indicators Research</i> , 2016, 126, 1261-1298.	2.7	73
77	We feel, therefore we are: Emotion as a basis for self-categorization and social action.. <i>Emotion</i> , 2011, 11, 754-767.	1.8	72
78	Beautiful friendship: Social sharing of emotions improves subjective feelings and activates the neural reward circuitry. <i>Social Cognitive and Affective Neuroscience</i> , 2015, 10, 801-808.	3.0	72
79	Educationism and the irony of meritocracy: Negative attitudes of higher educated people towards the less educated. <i>Journal of Experimental Social Psychology</i> , 2018, 76, 429-447.	2.2	69
80	Cognitive appraisals and emotional experience: Further evidence. <i>Cognition and Emotion</i> , 1989, 3, 225-239.	2.0	68
81	Current Emotion Research in Social Psychology: Thinking About Emotions and Other People. <i>Emotion Review</i> , 2015, 7, 371-380.	3.4	66
82	The influence of personal and collective self-esteem on strategies of social differentiation. <i>British Journal of Social Psychology</i> , 1994, 33, 313-329.	2.8	65
83	The influence of emotions on beliefs. , 2000, , 1-9.		65
84	Emotional signals in nonverbal interaction: Dyadic facilitation and convergence in expressions, appraisals, and feelings. <i>Cognition and Emotion</i> , 2012, 26, 480-502.	2.0	65
85	Social Presence, Embarrassment, and Nonverbal Behavior. <i>Journal of Nonverbal Behavior</i> , 2001, 25, 225-240.	1.0	62
86	Two Functions of Verbal Intergroup Discrimination: Identity and Instrumental Motives as a Result of Group Identification and Threat. <i>Personality and Social Psychology Bulletin</i> , 2003, 29, 568-577.	3.0	62
87	The social functions of ingroup bias: Creating, confirming, or changing social reality. <i>European Review of Social Psychology</i> , 2006, 17, 359-396.	9.4	61
88	Ganging up or sticking together? Group processes and children's responses to text message bullying. <i>British Journal of Psychology</i> , 2011, 102, 71-96.	2.3	61
89	Social Motives, Emotional Feelings, and Smiling. <i>Cognition and Emotion</i> , 1999, 13, 321-345.	2.0	57
90	Salivary Oxytocin Concentrations in Males following Intranasal Administration of Oxytocin: A Double-Blind, Cross-Over Study. <i>PLoS ONE</i> , 2015, 10, e0145104.	2.5	55

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91	Social facilitation effects: Mere enhancement of dominant responses?. <i>The British Journal of Social and Clinical Psychology</i> , 1980, 19, 119-135.	0.6	54
92	Social Psychological Factors in Lifestyle Change and Their Relevance to Policy. <i>Social Issues and Policy Review</i> , 2007, 1, 99-137.	6.5	54
93	The role of affect in attitudes toward organ donation and donor-relevant decisions. <i>Psychology and Health</i> , 2005, 20, 789-802.	2.2	53
94	Discrimination Constrained and Justified: Variable Effects of Group Variability and In-Group Identification. <i>Journal of Experimental Social Psychology</i> , 2000, 36, 329-356.	2.2	51
95	The Moderating Role of Self-Efficacy Beliefs in the Relationship Between Anticipated Feelings of Regret and Condom Use1. <i>Journal of Applied Social Psychology</i> , 1997, 27, 2001-2014.	2.0	49
96	Cross-Cultural Differences and Similarities in Human Value Instantiation. <i>Frontiers in Psychology</i> , 2018, 9, 849.	2.1	49
97	Emotion in social life. <i>Cognition and Emotion</i> , 1991, 5, 353-362.	2.0	48
98	Integrating Identity and Instrumental Approaches to Intergroup Differentiation: Different Contexts, Different Motives. <i>Personality and Social Psychology Bulletin</i> , 2002, 28, 1455-1467.	3.0	48
99	A new way to look at the data: Similarities between groups of people are large and important.. <i>Journal of Personality and Social Psychology</i> , 2019, 116, 541-562.	2.8	47
100	The beholder beheld: A study of social emotionality. <i>European Journal of Social Psychology</i> , 1981, 11, 253-265.	2.4	46
101	“We Drink, Therefore We Are” Group Processes and Intergroup Relations, 2011, 14, 637-649.	3.9	46
102	Increasing readiness to decide and strengthening behavioral intentions: Evaluating the impact of a web-based patient decision aid for breast cancer treatment options (BresDex: www.bresdex.com). <i>Patient Education and Counseling</i> , 2012, 88, 209-217.	2.2	44
103	Social appraisal as a cause of collective emotions. , 2014, , 141-155.		44
104	Predicting mothers' choice of infant feeding method. <i>British Journal of Social Psychology</i> , 1984, 23, 223-231.	2.8	42
105	Arousal, cognition and emotion: an appraisal of two-factor theory. <i>Current Psychological Reviews</i> , 1981, 1, 35-54.	0.2	41
106	Consensus Estimation in Social Context. <i>European Review of Social Psychology</i> , 1990, 1, 81-109.	9.4	41
107	Social transgressions, social perspectives, and social emotionality. <i>Motivation and Emotion</i> , 1981, 5, 249-261.	1.3	39
108	A contrast effect in judgments of own emotional state. <i>Motivation and Emotion</i> , 1983, 7, 279-290.	1.3	39

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109	On the relationship between responsibility and guilt: antecedent appraisal or elaborated appraisal?. <i>European Journal of Social Psychology</i> , 2007, 37, 774-792.	2.4	38
110	Socioeconomic status and the structure of the self-concept. <i>British Journal of Social Psychology</i> , 2020, 59, 66-86.	2.8	38
111	Human content in affect-inducing stimuli: A secondary analysis of the international affective picture system. <i>Motivation and Emotion</i> , 2008, 32, 260-269.	1.3	37
112	Oxytocin increases attention to the eyes and selectively enhances self-reported affective empathy for fear. <i>Neuropsychologia</i> , 2017, 106, 350-357.	1.6	36
113	Regulating Emotion in the Context of Interpersonal Decisions: The Role of Anticipated Pride and Regret. <i>Frontiers in Psychology</i> , 2012, 3, 513.	2.1	35
114	The benefits of a critical stance: A reflection on past papers on the theories of reasoned action and planned behaviour. <i>British Journal of Social Psychology</i> , 2011, 50, 366-373.	2.8	34
115	The social power of regret: The effect of social appraisal and anticipated emotions on fair and unfair allocations in resource dilemmas.. <i>Journal of Experimental Psychology: General</i> , 2015, 144, 151-157.	2.1	34
116	Oxytocin Reduces Face Processing Time but Leaves Recognition Accuracy and Eye-Gaze Unaffected. <i>Journal of the International Neuropsychological Society</i> , 2017, 23, 23-33.	1.8	34
117	Emotional Experience as a Function of Social Context: The Role of the Other. <i>Journal of Nonverbal Behavior</i> , 1997, 21, 103-130.	1.0	33
118	Group norms, intergroup resource allocation, and social reasoning among children and adolescents.. <i>Developmental Psychology</i> , 2017, 53, 2333-2339.	1.6	33
119	Perceived social support for opinions: A test of the magnitude and diversity hypotheses. <i>British Journal of Social Psychology</i> , 1982, 21, 35-41.	2.8	32
120	The importance of being selective: Weighing the role of attribute importance in attitudinal judgment. <i>Advances in Experimental Social Psychology</i> , 2000, 32, 135-200.	3.3	32
121	Life at Both Ends of the Ladder. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 1260-1275.	3.0	32
122	Emotion Recognition in Simulated Social Interactions. <i>IEEE Transactions on Affective Computing</i> , 2018, , 1-1.	8.3	32
123	Perceived Consensus in Estimates of the Prevalence of Driving Errors and Violations. <i>Journal of Applied Social Psychology</i> , 1992, 22, 509-530.	2.0	31
124	Self-reported Attitude Towards Speeding and Its Possible Consequences in Five Different Road Contexts. <i>Journal of Community and Applied Social Psychology</i> , 1997, 7, 153-165.	2.4	30
125	Birds of a feather bully together: Group processes and children's responses to bullying. <i>British Journal of Developmental Psychology</i> , 2009, 27, 853-873.	1.7	30
126	âœFury, usâœ: Anger as a basis for new group self-categories. <i>Cognition and Emotion</i> , 2016, 30, 183-192.	2.0	30

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127	Consequences of National Ingroup Identification for Responses to Immoral Historical Events. , 2004, , 95-111.		28
128	Illegitimacy and identity threat in (inter)action: Predicting intergroup orientations among minority group members. British Journal of Social Psychology, 2009, 48, 755-775.	2.8	28
129	Subjective status and perceived legitimacy across countries. European Journal of Social Psychology, 2020, 50, 921-942.	2.4	28
130	Hypopituitarism is associated with lower oxytocin concentrations and reduced empathic ability. Endocrine, 2017, 57, 166-174.	2.3	27
131	Social context and the experience of emotion. Journal of Nonverbal Behavior, 1996, 20, 123-142.	1.0	25
132	Oxytocin modulates third-party sanctioning of selfish and generous behavior within and between groups. Psychoneuroendocrinology, 2017, 77, 18-24.	2.7	24
133	Understanding surgery choices for breast cancer: how might the Theory of Planned Behaviour and the Common Sense Model contribute to decision support interventions?. Health Expectations, 2011, 14, 6-19.	2.6	22
134	The Influence of Discrimination and Fairness on Collective Self-Esteem. Personality and Social Psychology Bulletin, 2009, 35, 506-515.	3.0	21
135	Causal and moral responsibility: Antecedents and consequences of group-based guilt. European Journal of Social Psychology, 2011, 41, 825-839.	2.4	21
136	Accounting for unequal access to higher education: The role of social identity factors. Group Processes and Intergroup Relations, 2019, 22, 371-389.	3.9	21
137	Deceptive and nondeceptive communications: Sending experience, modality, and individual abilities. Journal of Nonverbal Behavior, 1986, 10, 147-167.	1.0	20
138	Parsing (malicious) pleasures: schadenfreude and gloating at others' adversity. Frontiers in Psychology, 2015, 6, 201.	2.1	20
139	Multiple Motives and Persuasive Communication: Creative Elaboration as a Result of Impression Motivation and Accuracy Motivation. Personality and Social Psychology Bulletin, 2001, 27, 118-132.	3.0	19
140	What We Become Emotional About. , 2004, , 119-135.		19
141	When Memory is Better for Out-group Faces: On Negative Emotions and Gender Roles. Journal of Nonverbal Behavior, 2011, 35, 51-61.	1.0	19
142	The influence of norms and social identities on children's responses to bullying. British Journal of Educational Psychology, 2012, 82, 241-256.	2.9	19
143	The Influence of Dysphoria and Depression on Mental State Decoding. Journal of Social and Clinical Psychology, 2013, 32, 116-133.	0.5	19
144	Facing the future: emotion communication and the presence of others in the age of video-mediated communication. , 2011, , 144-175.		18

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145	Intergroup emotional exchange: Ingroup guilt and outgroup anger increase resource allocation in trust games.. <i>Emotion</i> , 2019, 19, 605-616.	1.8	18
146	Beyond the universality-specificity dichotomy. <i>Cognition and Emotion</i> , 2002, 16, 1-9.	2.0	17
147	Inside the Heart of Emotion: On Culture and Relational Concerns. , 2004, , 187-202.		16
148	When does anticipating group-based shame lead to lower ingroup favoritism? The role of status and status stability. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 334-343.	2.2	16
149	Attitude toward protest uniquely predicts (normative and nonnormative) political action by (advantaged and disadvantaged) group members. <i>Journal of Experimental Social Psychology</i> , 2019, 82, 115-128.	2.2	16
150	Theory-based design and field-testing of an intervention to support women choosing surgery for breast cancer: BresDex. <i>Patient Education and Counseling</i> , 2012, 86, 179-188.	2.2	15
151	Large expert-curated database for benchmarking document similarity detection in biomedical literature search. <i>Database: the Journal of Biological Databases and Curation</i> , 2019, 2019, .	3.0	15
152	Face, Body, and Speech as Channels of Communication in the Detection of Deception. <i>Basic and Applied Social Psychology</i> , 1984, 5, 317-332.	2.1	14
153	Factors influencing the surgery intentions and choices of women with early breast cancer: the predictive utility of an extended theory of planned behaviour. <i>BMC Medical Informatics and Decision Making</i> , 2013, 13, 92.	3.0	14
154	The language of change? Characterizations of inâ€group social position, threat, and the deployment of distinctive group attributes. <i>British Journal of Social Psychology</i> , 2009, 48, 295-311.	2.8	13
155	The socioecology of social class. <i>Current Opinion in Psychology</i> , 2020, 32, 95-99.	4.9	13
156	A test of theories of social facilitation using a musical task. <i>British Journal of Social Psychology</i> , 1981, 20, 271-278.	2.8	12
157	Are you joking? The moderating role of smiles in the perception of verbal statements. <i>Cognition and Emotion</i> , 2009, 23, 1504-1515.	2.0	12
158	Beyond actions: Reparatory effects of regret in intergroup trust games. <i>Journal of Experimental Social Psychology</i> , 2019, 82, 74-84.	2.2	11
159	The language barrier? Context, identity, and support for political goals in minority ethnolinguistic groups. <i>British Journal of Social Psychology</i> , 2011, 50, 747-768.	2.8	10
160	Situating schadenfreude in social relations. , 2014, , 200-216.		10
161	Hostile sexism (de)motivates women's social competition intentions: The contradictory role of emotions. <i>British Journal of Social Psychology</i> , 2015, 54, 483-499.	2.8	10
162	The source attribution effect: Demonstrating pernicious disagreement between ideological groups on non-divisive aphorisms. <i>Journal of Experimental Social Psychology</i> , 2018, 79, 51-63.	2.2	10

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163	The effectiveness of two types of witness appeal sign. <i>Ergonomics</i> , 1979, 22, 1125-1140.	2.1	9
164	One Process or Two? Quantitative and Qualitative Distinctions in Models of Persuasion. <i>Psychological Inquiry</i> , 1999, 10, 144-149.	0.9	9
165	Dominance, reward, and affiliation smiles modulate the meaning of uncooperative or untrustworthy behaviour. <i>Cognition and Emotion</i> , 2021, 35, 1281-1301.	2.0	9
166	Emotion Recognition as a Social Act: The Role of the Expresser-Observer Relationship in Recognizing Emotions. , 2019, , 7-24.		9
167	Social psychology: Social or psychological?. <i>The British Journal of Social and Clinical Psychology</i> , 1979, 18, 191-202.	0.6	8
168	The self-regulatory role of anticipated group-based shame and guilt in inhibiting in-group favoritism. <i>European Journal of Social Psychology</i> , 2013, 43, 493-504.	2.4	8
169	Strength of identification and intergroup differentiation: the influence of group norms. <i>European Journal of Social Psychology</i> , 1997, 27, 603-609.	2.4	8
170	Emotion and intergroup cooperation: How verbal expressions of guilt, shame, and pride influence behavior in a social dilemma. <i>Journal of Behavioral Decision Making</i> , 2022, 35, .	1.7	8
171	Social Referencing and Social Appraisal: Commentary on the Clement and Dukes (2016) and Walle et al. (2016) articles. <i>Emotion Review</i> , 2017, 9, 262-263.	3.4	7
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