

# Marilyn E Gist

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/12119913/publications.pdf>

Version: 2024-02-01

17  
papers

6,302  
citations

687363

13  
h-index

940533

16  
g-index

17  
all docs

17  
docs citations

17  
times ranked

3041  
citing authors

#	ARTICLE	IF	CITATIONS
1	Effects of Practice Conditions and Supplemental Training Method on Cognitive Learning and Interpersonal Skill Generalization. <i>Organizational Behavior and Human Decision Processes</i> , 1998, 75, 142-169.	2.5	54
2	Behavioral Simulation: Application and Potential in Management Research. <i>Organizational Research Methods</i> , 1998, 1, 251-295.	9.1	19
3	EFFECTS OF SELF-EFFICACY and GOAL-ORIENTATION TRAINING ON NEGOTIATION SKILL MAINTENANCE: WHAT ARE THE MECHANISMS?. <i>Personnel Psychology</i> , 1997, 50, 955-978.	2.8	226
4	Training design and pedagogy: Implications for skill acquisition, maintenance, and generalization.. , 1997, , 201-222.		15
5	Gender differences in the acquisition of salary negotiation skills: The role of goals, self-efficacy, and perceived control.. <i>Journal of Applied Psychology</i> , 1993, 78, 723-735.	5.3	215
6	Self-Efficacy: A Theoretical Analysis of Its Determinants and Malleability. <i>Academy of Management Review</i> , 1992, 17, 183-211.	11.7	2,109
7	Self-Efficacy: A Theoretical Analysis of Its Determinants and Malleability. <i>Academy of Management Review</i> , 1992, 17, 183.	11.7	622
8	<i>Journalism for the 21st Century: Online Information, Electronic Databases & the News</i>. <i>Newspaper Research Journal</i> , 1991, 12, 106-108.	0.9	9
9	EFFECTS OF SELF-EFFICACY AND POST-TRAINING INTERVENTION ON THE ACQUISITION AND MAINTENANCE OF COMPLEX INTERPERSONAL SKILLS. <i>Personnel Psychology</i> , 1991, 44, 837-861.	2.8	344
10	TRANSFER TRAINING METHOD: ITS INFLUENCE ON SKILL GENERALIZATION, SKILL REPETITION, AND PERFORMANCE LEVEL. <i>Personnel Psychology</i> , 1990, 43, 501-523.	2.8	126
11	Minorities in Media Imagery. <i>Newspaper Research Journal</i> , 1990, 11, 52-63.	0.9	12
12	THE INFLUENCE OF TRAINING METHOD ON SELF-EFFICACY AND IDEA GENERATION AMONG MANAGERS. <i>Personnel Psychology</i> , 1989, 42, 787-805.	2.8	354
13	Effects of alternative training methods on self-efficacy and performance in computer software training.. <i>Journal of Applied Psychology</i> , 1989, 74, 884-891.	5.3	661
14	Self-Efficacy: Implications for Organizational Behavior and Human Resource Management. <i>Academy of Management Review</i> , 1987, 12, 472-485.	11.7	898
15	Self-Efficacy: Implications for Organizational Behavior and Human Resource Management. <i>Academy of Management Review</i> , 1987, 12, 472.	11.7	353
16	The Effects of Self-Efficacy Training on Training Task Performance.. <i>Proceedings - Academy of Management</i> , 1986, 1986, 250-254.	0.1	8
17	Type A behavior and faculty research productivity: What are the mechanisms?. <i>Organizational Behavior and Human Performance</i> , 1984, 34, 402-418.	1.4	277