

# Ying-Ju Chen

## List of Publications by Year in descending order

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Version: 2024-02-01

83  
papers

2,337  
citations

236925

25  
h-index

276875

41  
g-index

85  
all docs

85  
docs citations

85  
times ranked

1159  
citing authors

#	ARTICLE	IF	CITATIONS
1	Acquisition transparency and induced supplier encroachment. <i>Omega</i> , 2022, 108, 102564.	5.9	16
2	Quality Certification in Agricultural Supply Chains: Implications from Government Information Provision. <i>Production and Operations Management</i> , 2022, 31, 1456-1472.	3.8	17
3	The limit of targeting in networks. <i>Journal of Economic Theory</i> , 2022, 201, 105418.	1.1	1
4	The impact of network topology and market structure on pricing. <i>Journal of Economic Theory</i> , 2022, , 105491.	1.1	3
5	Mechanism Design for Managing Hidden Rebates and Inflated Quotes of a Procurement Service Provider. <i>Manufacturing and Service Operations Management</i> , 2021, 23, 1275-1296.	3.7	5
6	Information Provision and Farmer Welfare in Developing Economies. <i>Manufacturing and Service Operations Management</i> , 2021, 23, 230-245.	3.7	35
7	Poverty mitigation via solar panel adoption: Smart contracts and targeted subsidy design. <i>Omega</i> , 2021, 102, 102367.	5.9	8
8	Financing an Agricultural Supply Chain with a Capital-Constrained Smallholder Farmer in Developing Economies. <i>Production and Operations Management</i> , 2021, 30, 2102-2121.	3.8	65
9	Duopoly Competition with Network Effects in Discrete Choice Models. <i>Operations Research</i> , 2021, 69, 545-559.	1.9	22
10	The Impact of Contract Farming on Agricultural Product Supply in Developing Economies. <i>Production and Operations Management</i> , 2021, 30, 2395-2419.	3.8	40
11	Design of Long-Term Conditional Cash Transfer Program to Encourage Healthy Habits. <i>Production and Operations Management</i> , 2021, 30, 3987.	3.8	7
12	Shipping to Heterogeneous Customers with Competing Carriers. <i>Manufacturing and Service Operations Management</i> , 2020, 22, 850-867.	3.7	17
13	Learning with Projection Effects in Service Operations Systems. <i>Production and Operations Management</i> , 2020, 29, 90-100.	3.8	9
14	Inducing Supply Chain Transparency through Supplier Encroachment. <i>Production and Operations Management</i> , 2020, 29, 725-749.	3.8	124
15	A better buy-one-give-one business model. <i>Naval Research Logistics</i> , 2020, , .	2.2	3
16	Contracts in a procurement supply chain with intermediation: Combating collusion in price competition. <i>Naval Research Logistics</i> , 2020, , .	2.2	3
17	Inducing Consumer Online Reviews Via Disclosure. <i>Production and Operations Management</i> , 2020, 29, 1956-1971.	3.8	49
18	Information Provision and Farmer Welfare in Developing Economies. <i>SSRN Electronic Journal</i> , 2019, , .	0.4	0

#	ARTICLE	IF	CITATIONS
19	Supply Chain Coordination with Product Line Design and a Revenue Sharing Scheme. SSRN Electronic Journal, 2019, , .	0.4	0
20	Supply chain coordination with product line design and a revenue sharing scheme. Naval Research Logistics, 2019, 66, 213-229.	2.2	13
21	Selling Coâ€Products through a Distributor: The Impact on Product Line Design. Production and Operations Management, 2019, 28, 1010-1032.	3.8	18
22	Role of exchangeable tickets in the optimal menu design for airline tickets. Omega, 2019, 89, 151-163.	5.9	3
23	Information Provision Policies for Improving Farmer Welfare in Developing Countries: Heterogeneous Farmers and Market Selection. Manufacturing and Service Operations Management, 2019, 21, 254-270.	3.7	65
24	Retailer Information Sharing with Supplier Encroachment. Production and Operations Management, 2018, 27, 1133-1147.	3.8	261
25	On the Formation of Producersâ€™ Informationâ€™Sharing Coalitions. Production and Operations Management, 2018, 27, 917-927.	3.8	21
26	Dynamic pricing of electronic products with consumer reviews. Omega, 2018, 80, 123-134.	5.9	40
27	Competitive pricing strategies in social networks. RAND Journal of Economics, 2018, 49, 672-705.	2.3	51
28	Technical Noteâ€™Optimal Pricing with Sequential Consumption in Networks. Operations Research, 2018, 66, 1218-1226.	1.9	15
29	Multiple Activities in Networks. American Economic Journal: Microeconomics, 2018, 10, 34-85.	1.2	26
30	Competitive Retailer Strategies for New Market Research, Entry and Positioning Decisions. Journal of Retailing, 2017, 93, 172-186.	6.2	17
31	Optimal Dynamic Auctions for Display Advertising. Operations Research, 2017, 65, 897-913.	1.9	21
32	Farmers' Information Management in Developing Countriesâ€™A Highly Asymmetric Information Structure. Production and Operations Management, 2017, 26, 1207-1220.	3.8	29
33	Dual Coproduct Technologies: Implications for Process Development and Adoption. Manufacturing and Service Operations Management, 2017, 19, 692-712.	3.7	25
34	Channel management and product design with consumersâ€™ probabilistic choices. International Journal of Production Research, 2017, 55, 904-923.	7.5	14
35	The Interplay between Information Acquisition and Quality Disclosure. Production and Operations Management, 2017, 26, 389-408.	3.8	104
36	Managing Posterior Price Matching: The Role of Customer Boundedly Rational Expectations. Manufacturing and Service Operations Management, 2017, 19, 385-402.	3.7	24

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37	Pricing Data Services: Pricing by Minutes, by Gigs, or by Megabytes per Second?. Information Systems Research, 2016, 27, 596-617.	3.7	17
38	Nonlinear pricing with consumer satiation. Naval Research Logistics, 2016, 63, 386-400.	2.2	2
39	Combining Spot and Futures Markets: A Hybrid Market Approach to Dynamic Spectrum Access. Operations Research, 2016, 64, 794-821.	1.9	13
40	Targeted Information Release in Social Networks. Operations Research, 2016, 64, 721-735.	1.9	22
41	The Economic Value of Market Information for Farmers in Developing Economies. Production and Operations Management, 2015, 24, 1441-1452.	3.8	90
42	Retailer's rationale to refuse consumer returns in supply chains. Naval Research Logistics, 2015, 62, 686-701.	2.2	23
43	Service Systems with Experience-Based Anecdotal Reasoning Customers. Production and Operations Management, 2015, 24, 778-790.	3.8	51
44	Key leaders in social networks. Journal of Economic Theory, 2015, 157, 212-235.	1.1	38
45	Hierarchical quality disclosure in a supply chain with cost heterogeneity. Decision Support Systems, 2015, 76, 63-75.	5.9	37
46	The impact of demand uncertainty on product line design under endogenous substitution. Naval Research Logistics, 2015, 62, 143-157.	2.2	17
47	Competitive outsourcing: choosing between value-added services and key component supplying capability. International Journal of Production Research, 2015, 53, 3635-3650.	7.5	23
48	Incentive for Peer-to-Peer Knowledge Sharing among Farmers in Developing Economies. Production and Operations Management, 2015, 24, 1430-1440.	3.8	50
49	Return policy: Hassle-free or your money-back guarantee?. Naval Research Logistics, 2014, 61, 403-417.	2.2	44
50	Impact of reseller's and sales agent's forecasting accuracy in a multilayer supply chain. Naval Research Logistics, 2014, 61, 207-222.	2.2	6
51	Strategic outsourcing under technology spillovers. Naval Research Logistics, 2014, 61, 501-514.	2.2	24
52	Hierarchical Screening for Capacity Allocation in Supply Chains: The Role of Distributors. Production and Operations Management, 2014, 23, 405-419.	3.8	16
53	Product Line Design with Seller-Induced Learning. Management Science, 2014, 60, 784-795.	4.1	36
54	Training, Production, and Channel Separation in ITC's E-commerce Network. Production and Operations Management, 2013, 22, 348-364.	3.8	67

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55	Optimal mediated auctions with endogenous participation. <i>Decision Support Systems</i> , 2013, 54, 1302-1315.	5.9	3
56	Coproduct Technologies: Product Line Design and Process Innovation. <i>Management Science</i> , 2013, 59, 2772-2789.	4.1	66
57	Product Line Design with Deliberation Costs: A Two-Stage Process. <i>Decision Analysis</i> , 2013, 10, 225-244.	2.1	15
58	An Integrated Contract and Auction Design for Secondary Spectrum Trading. <i>IEEE Journal on Selected Areas in Communications</i> , 2013, 31, 581-592.	14.0	76
59	Supplier certification and quality investment in supply chains. <i>Naval Research Logistics</i> , 2013, 60, 175-189.	2.2	26
60	Pricing Data Services: Pricing by Minutes, by Gigs, or by Mega Bytes per Second?. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	2
61	Design of online auctions: Proxy versus non-proxy settings. <i>Decision Support Systems</i> , 2012, 52, 384-394.	5.9	4
62	Returns Policy and Quality Risk in E-Business. <i>Production and Operations Management</i> , 2012, 21, 489-503.	3.8	86
63	Impact of Reseller's Forecasting Accuracy on Channel Member Performance. <i>Production and Operations Management</i> , 2012, 21, 1075-1089.	3.8	37
64	The resource allocation problem for demand forecasting and performance measurement. <i>Operations Research Letters</i> , 2012, 40, 61-68.	0.7	6
65	In-Store Referrals on the Internet. <i>Journal of Retailing</i> , 2011, 87, 563-578.	6.2	19
66	Monitoring the market or the salesperson? The value of information in a multilayer supply chain. <i>Naval Research Logistics</i> , 2011, 58, 743-762.	2.2	8
67	Is Persuasive Advertising Always Combative in a Distribution Channel?. <i>Marketing Science</i> , 2009, 28, 1157-1163.	4.1	33
68	Risk Intermediation in Supply Chains. , 2009, , 159-185.		44
69	Sourcing Through Auctions and Audits. <i>Production and Operations Management</i> , 2008, 17, 121-138.	3.8	26
70	Product Development and Pricing Strategy for Information Goods Under Heterogeneous Outside Opportunities. <i>Information Systems Research</i> , 2007, 18, 150-172.	3.7	58
71	Supply chain structure and demand risk. <i>Automatica</i> , 2006, 42, 1291-1299.	5.0	47
72	Per Connection Performance Analysis of a Frame-Based TDMA/CDMA MAC Protocol Containing both Reservation and Contention Slots. <i>Queueing Systems</i> , 2005, 49, 123-159.	0.9	1

#	ARTICLE	IF	CITATIONS
73	Per connection delay analysis of a frame-based TDMA/CDMA MAC protocol. Performance Evaluation, 2004, 57, 19-55.	1.2	5
74	Supplier Certification and Quality Investment in Supply Chains. SSRN Electronic Journal, 0, , .	0.4	10
75	Knowledge Sharing and Learning among Smallholders in Developing Economies: Implications, Incentives, and Reward Mechanisms. SSRN Electronic Journal, 0, , .	0.4	2
76	Multiple Activities in Networks. SSRN Electronic Journal, 0, , .	0.4	0
77	Competitive Pricing Strategies in Social Networks. SSRN Electronic Journal, 0, , .	0.4	7
78	Knowledge Sharing and Learning Among Smallholders in Developing Economies: Implications, Incentives, and Reward Mechanisms. Operations Research, 0, , .	1.9	6
79	Incentive for Peer-to-Peer Information Sharing in Avaaj Otalo. SSRN Electronic Journal, 0, , .	0.4	1
80	Disclosure Strategy for Combating Supplier Copycatting in the Fashion Industry. SSRN Electronic Journal, 0, , .	0.4	0
81	A Mechanism Design Perspective of Live-streaming Commerce: The Role of Information Provision. SSRN Electronic Journal, 0, , .	0.4	1
82	Mechanism Design for Managing Hidden Rebates and Inflated Quotes of a Procurement Service Provider. SSRN Electronic Journal, 0, , .	0.4	1
83	Customer Review Provision Policies with Heterogeneous Cluster Preferences. Management Science, 0, , .	4.1	0