

Paul Ingram

List of Publications by Year in descending order

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Version: 2024-02-01

44
papers

8,619
citations

172457

29
h-index

276875

41
g-index

46
all docs

46
docs citations

46
times ranked

5072
citing authors

#	ARTICLE	IF	CITATIONS
1	Knowledge Transfer: A Basis for Competitive Advantage in Firms. <i>Organizational Behavior and Human Decision Processes</i> , 2000, 82, 150-169.	2.5	2,759
2	Friendships among Competitors in the Sydney Hotel Industry. <i>American Journal of Sociology</i> , 2000, 106, 387-423.	0.5	624
3	Knowledge Transfer in Organizations: Learning from the Experience of Others. <i>Organizational Behavior and Human Decision Processes</i> , 2000, 82, 1-8.	2.5	616
4	Survival-Enhancing Learning in the Manhattan Hotel Industry, 1898-1980. <i>Management Science</i> , 1998, 44, 996-1016.	4.1	599
5	OPPORTUNITY AND CONSTRAINT: ORGANIZATIONS' LEARNING FROM THE OPERATING AND COMPETITIVE EXPERIENCE OF INDUSTRIES. <i>Strategic Management Journal</i> , 1997, 18, 75-98.	7.3	389
6	Guanxi vs networking: Distinctive configurations of affect- and cognition-based trust in the networks of Chinese vs American managers. <i>Journal of International Business Studies</i> , 2009, 40, 490-508.	7.3	359
7	Chain Affiliation and the Failure of Manhattan Hotels, 1898-1980. <i>Administrative Science Quarterly</i> , 1997, 42, 68.	6.9	334
8	From the Head and the Heart: Locating Cognition- and Affect-Based Trust in Managers' Professional Networks. <i>Academy of Management Journal</i> , 2008, 51, 436-452.	6.3	312
9	The Choice-Within-Constraints New Institutionalism and Implications for Sociology. <i>Annual Review of Sociology</i> , 2000, 26, 525-546.	6.1	301
10	Trouble in Store: Probes, Protests, and Store Openings by Wal-Mart, 1998-2007. <i>American Journal of Sociology</i> , 2010, 116, 53-92.	0.5	204
11	Institutions, Intergroup Competition, and the Evolution of Hotel Populations Around Niagara Falls. <i>Administrative Science Quarterly</i> , 1996, 41, 629.	6.9	179
12	The Intergovernmental Network of World Trade: IGO Connectedness, Governance, and Embeddedness. <i>American Journal of Sociology</i> , 2005, 111, 824-858.	0.5	167
13	Do People Mix at Mixers? Structure, Homophily, and the "Life of the Party". <i>Administrative Science Quarterly</i> , 2007, 52, 558-585.	6.9	163
14	Store Wars: The Enactment and Repeal of Anti-Chain-Store Legislation in America. <i>American Journal of Sociology</i> , 2004, 110, 446-487.	0.5	158
15	The Transfer of Experience in Groups of Organizations: Implications for Performance and Competition. <i>Management Science</i> , 2002, 48, 1517-1533.	4.1	142
16	Introduction: The new institutionalism in strategic management. <i>Advances in Strategic Management</i> , 0, 1-30.	0.1	132
17	The Global Rise of Democracy. <i>American Sociological Review</i> , 2010, 75, 355-377.	5.2	118
18	Organization and Ideology: Kibbutzim and Hired Labor, 1951-1965. <i>Administrative Science Quarterly</i> , 1997, 42, 784.	6.9	112

#	ARTICLE	IF	CITATIONS
19	State Formation, Ideological Competition, and the Ecology of Israeli Workers' Cooperatives, 1920-1992. <i>Administrative Science Quarterly</i> , 2000, 45, 25.	6.9	109
20	Business friendships. <i>Research in Organizational Behavior</i> , 2008, 28, 167-184.	1.2	104
21	Kinship in the Shadow of the Corporation: The Interbuilder Network in Clyde River Shipbuilding, 1711-1990. <i>American Sociological Review</i> , 2006, 71, 334-352.	5.2	64
22	Laws of Attraction. <i>American Sociological Review</i> , 2011, 76, 365-385.	5.2	63
23	Information Spillovers from Protests against Corporations. <i>Administrative Science Quarterly</i> , 2013, 58, 669-701.	6.9	62
24	Bonds and boundaries: Network structure, organizational boundaries, and job performance. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 120, 98-109.	2.5	59
25	The Failure of Private Regulation. <i>Administrative Science Quarterly</i> , 2013, 58, 37-68.	6.9	58
26	Enemies of the State: The Interdependence of Institutional Forms and the Ecology of the Kibbutz, 1910-1997. <i>Administrative Science Quarterly</i> , 2003, 48, 592.	6.9	51
27	Structure, Affect and Identity as Bases of Organizational Competition and Cooperation. <i>Academy of Management Annals</i> , 2008, 2, 275-303.	9.6	41
28	Spanning the Institutional Abyss: The Intergovernmental Network and the Governance of Foreign Direct Investment. <i>American Journal of Sociology</i> , 2013, 118, 1055-1098.	0.5	38
29	Organizing the in-Between: The Population Dynamics of Network-Weaving Organizations in the Global Interstate Network. <i>Administrative Science Quarterly</i> , 2010, 55, 577-605.	6.9	36
30	The Kibbutz for Organizational Behavior. <i>Research in Organizational Behavior</i> , 2000, 22, 283-343.	1.2	33
31	Social networks and life satisfaction: The interplay of network density and regulatory focus. <i>Motivation and Emotion</i> , 2015, 39, 693-713.	1.3	32
32	Interorganizational learning and the dynamics of chain relationships. <i>Advances in Strategic Management</i> , 0, , 109-139.	0.1	31
33	History in Strategy Research: what, why, and how?. <i>Advances in Strategic Management</i> , 2012, , 241-273.	0.1	29
34	Income Inequality and Subjective Well-Being: Toward an Understanding of the Relationship and Its Mechanisms. <i>Business and Society</i> , 2018, 57, 1010-1044.	6.4	29
35	Embeddedness and New Idea Discussion in Professional Networks: The Mediating Role of Affect-Based Trust. <i>Journal of Creative Behavior</i> , 2010, 44, 85-104.	2.9	28
36	Continuous punishment and the potential of gentle rule enforcement. <i>Behavioural Processes</i> , 2010, 84, 366-371.	1.1	22

#	ARTICLE	IF	CITATIONS
37	Asset ownership and incentives in early shareholder capitalism: Liverpool shipping in the eighteenth century. <i>Strategic Management Journal</i> , 2017, 38, 854-875.	7.3	17
38	Activists, categories, and markets: Racial diversity and protests against Walmart store openings in America. <i>Research in the Sociology of Organizations</i> , 2010, , 235-253.	0.8	8
39	The Cultural Contingency of Structure: Evidence from Entry to the Slave Trade In and Around the Abolition Movement. <i>American Journal of Sociology</i> , 2016, 122, 755-797.	0.5	8
40	Lay Theories of Instrumental Relations: Explaining Individual Differences in Dispositional Similarity-Attraction. <i>Academy of Management Journal</i> , 2023, 66, 667-687.	6.3	7
41	THE EXCHANGE OF EXPERIENCE IN A MORAL ECONOMY: EMBEDDED TIES AND VICARIOUS LEARNING IN KIBBUTZ AGRICULTURE.. <i>Proceedings - Academy of Management</i> , 1999, 1999, E1-E6.	0.1	5
42	Institutional rivalry and the entrepreneurial strategy of economic development: business incubator foundings in three states. <i>Research in the Sociology of Work</i> , 2010, , 127-155.	1.5	4
43	Identity Multiplicity and the Formation of Professional Network Ties. <i>Academy of Management Journal</i> , 2023, 66, 720-743.	6.3	1
44	Improvisation in Management. , 2014, , .		0