

Joseph T Mahoney

List of Publications by Year in descending order

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83
papers

11,039
citations

71102

41
h-index

74163

75
g-index

85
all docs

85
docs citations

85
times ranked

5452
citing authors

#	ARTICLE	IF	CITATIONS
1	Oliver Williamson: a Hero's journey on the merits. <i>Journal of Institutional Economics</i> , 2022, 18, 195-207.	1.5	5
2	A review of research on the growth of multinational enterprises: A Penrosean lens. <i>Journal of International Business Studies</i> , 2020, 51, 498-537.	7.3	30
3	Thomas Kuhn on Paradigms. <i>Production and Operations Management</i> , 2020, 29, 1650-1657.	3.8	16
4	Transaction Cost Economics As a Theory of Supply Chain Efficiency. <i>Production and Operations Management</i> , 2020, 29, 1011-1031.	3.8	76
5	Has Strategic Management Research Lost Its Way?. <i>Strategic Management Review</i> , 2020, 1, 35-73.	0.7	22
6	Value creation and value appropriation in public and nonprofit organizations. <i>Strategic Management Journal</i> , 2019, 40, 465-475.	7.3	90
7	Strategic responses to shocks: Comparative adjustment costs, transaction costs, and opportunity costs. <i>Strategic Management Journal</i> , 2019, 40, 357-376.	7.3	70
8	Organizational Governance Adaptation: Who Is In, Who Is Out, and Who Gets What. <i>Academy of Management Review</i> , 2019, 44, 6-27.	11.7	110
9	A Review of Production and Operations Management Research on Outsourcing in Supply Chains: Implications for the Theory of the Firm. <i>Production and Operations Management</i> , 2018, 27, 1177-1220.	3.8	66
10	Sequencing and timing of strategic responses after industry disruption: Evidence from post-deregulation competition in the US railroad industry. <i>Strategic Organization</i> , 2018, 16, 373-400.	5.0	12
11	Opportunism. , 2018, , 1174-1177.		0
12	Pre-Entry Market Experience and Post-Entry Market Entry Learning of the Board of Directors: Implications for Post-Entry Performance. <i>Strategic Entrepreneurship Journal</i> , 2017, 11, 441-463.	4.4	12
13	Human capital matters: Market valuation of firm investments in training and the role of complementary assets. <i>Strategic Management Journal</i> , 2017, 38, 1895-1914.	7.3	83
14	Penrose's <i>The Theory of the Growth of the Firm:</i> An Exemplar of Engaged Scholarship. <i>Production and Operations Management</i> , 2016, 25, 1727-1744.	3.8	39
15	Management Theory and Social Welfare: Contributions and Challenges. <i>Academy of Management Review</i> , 2016, 41, 216-228.	11.7	70
16	Transaction Cost Economics As a Constructive Stakeholder Theory. <i>Academy of Management Learning and Education</i> , 2016, 15, 123-138.	2.5	53
17	Opportunism. , 2016, , 1-4.		0
18	Re-conceptualising exploitative and explorative FDI: a balancing-process approach to firm internationalisation. <i>European Journal of International Management</i> , 2015, 9, 537.	0.2	7

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19	Advancing the Human Capital Perspective on Value Creation by Joining Capabilities and Governance Approaches. <i>Academy of Management Perspectives</i> , 2015, 29, 296-308.	6.8	106
20	Joining supply and demand conditions of IT enabled change: toward an economic theory of inter-firm modularisation. <i>International Journal of Strategic Change Management</i> , 2014, 5, 140.	0.7	2
21	The Functions of the Executive at 75. <i>Journal of Management Inquiry</i> , 2014, 23, 360-372.	3.9	12
22	Capabilities and Strategic Entrepreneurship in Public Organizations. <i>Strategic Entrepreneurship Journal</i> , 2013, 7, 70-91.	4.4	138
23	Supply Portfolio Concentration in Outsourced Knowledge-Based Services. <i>Organization Science</i> , 2013, 24, 262-279.	4.5	46
24	Chester Barnard and the Systems Approach to Nurturing Organizations. , 2013, , .		5
25	Market frictions as building blocks of an organizational economics approach to strategic management. <i>Strategic Management Journal</i> , 2013, 34, 1019-1041.	7.3	132
26	Exploring the Problem-Finding and Problem-Solving Approach for Designing Organizations. <i>Academy of Management Perspectives</i> , 2012, 26, 52-72.	6.8	65
27	Who is in charge? A property rights perspective on stakeholder governance. <i>Strategic Organization</i> , 2012, 10, 304-315.	5.0	103
28	Enhancing value via cooperation: firms' process benefits from participation in a standard consortium. <i>Industrial and Corporate Change</i> , 2012, 21, 699-729.	2.8	17
29	The discourse of management and the management of discourse. <i>International Journal of Strategic Change Management</i> , 2011, 3, 141.	0.7	5
30	Testing the Waters: Using Collective Real Options to Manage the Social Dilemma of Strategic Alliances. <i>Academy of Management Review</i> , 2011, 36, 621-640.	11.7	49
31	TESTING THE WATERS: USING COLLECTIVE REAL OPTIONS TO MANAGE THE SOCIAL DILEMMA OF STRATEGIC ALLIANCES.. <i>Academy of Management Review</i> , 2011, 36, 621-640.	11.7	33
32	The role of incentives and communication in strategic alliances: an experimental investigation. <i>Strategic Management Journal</i> , 2010, 31, 413-437.	7.3	73
33	Collaborative planning, forecasting and replenishment (CPFR) as a relational contract: an incomplete contracting perspective. <i>International Journal of Learning and Intellectual Capital</i> , 2010, 7, 403.	0.3	9
34	Toward a theory of public entrepreneurship. <i>European Management Review</i> , 2010, 7, 1-15.	3.7	242
35	Chandler's Living History: <i>The Visible Hand</i> of Vertical Integration in Nineteenth Century America Viewed Under a Twenty-first Century Transaction Costs Economics Lens. <i>Journal of Management Studies</i> , 2010, 47, 859-883.	8.3	30
36	Supply Portfolio Concentration in Outsourced Knowledge-Based Services. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	1

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37	Resources, Capabilities, and Routines in Public Organizations. SSRN Electronic Journal, 2010, , .	0.4	6
38	A Strategic Theory of the Firm as a Nexus of Incomplete Contracts: A Property Rights Approach. Journal of Management, 2010, 36, 806-826.	9.3	68
39	Why firms make unilateral investments specific to other firms: the case of OEM suppliers. Strategic Management Journal, 2009, 30, 117-135.	7.3	220
40	Firm-specific knowledge resources and competitive advantage: the roles of economic and relationship-based employee governance mechanisms. Strategic Management Journal, 2009, 30, 1265-1285.	7.3	353
41	Firm capability, corporate governance and competitive behaviour: a multi-theoretic framework. International Journal of Strategic Change Management, 2009, 1, 293.	0.7	12
42	A theory of change in turbulent environments: the sequencing of dynamic capabilities following industry deregulation. International Journal of Strategic Change Management, 2009, 1, 186.	0.7	42
43	Perspective "The Interdependence of Private and Public Interests. Organization Science, 2009, 20, 1034-1052.	4.5	287
44	The effects of demand, competitive, and technological uncertainty on board monitoring and institutional ownership of IPO firms. Journal of Management and Governance, 2008, 12, 239-259.	4.1	30
45	Entrepreneurship, subjectivism, and the resource-based view: toward a new synthesis. Strategic Entrepreneurship Journal, 2008, 2, 73-94.	4.4	344
46	Strategizing, Disequilibrium and Profit. British Journal of Management, 2008, 19, 294-297.	5.0	0
47	Engaged Scholarship: A Guide for Organizational and Social Research, by Andrew H. Van de Ven. Oxford: Oxford University Press, 2007Engaged Scholarship: A Guide for Organizational and Social Research, by Van de VenAndrew H. . Oxford: Oxford University Press, 2007. Academy of Management Review, 2008, 33, 1015-1019.	11.7	1
48	The field of strategic management within the evolving science of strategic organization. Strategic Organization, 2007, 5, 79-99.	5.0	94
49	Appropriating economic rents from resources: an integrative property rights and resource-based approach. International Journal of Learning and Intellectual Capital, 2007, 4, 11.	0.3	15
50	Testing Organizational Economics Theories of Vertical Integration. Research Methodology in Strategy and Management, 2007, , 343-368.	0.3	31
51	Organization at the Limit: Lessons From the Columbia DisasterOrganization at the Limit: Lessons From the Columbia Disaster Edited by StarbuckWilliam and FarjounMoshe, Malden, MA: Blackwell Publishing, 2005.. Academy of Management Perspectives, 2007, 21, 87-90.	6.8	0
52	Resources, Capabilities and Entrepreneurial Perceptions*. Journal of Management Studies, 2007, 44, 1187-1212.	8.3	350
53	The dynamics of Japanese firm growth in U.S. Industries: The Penrose effect. Management International Review, 2007, 47, 259-279.	3.3	38
54	Entrepreneurship, Subjectivism, and the Resource-Based View: Towards a New Synthesis. SSRN Electronic Journal, 2006, , .	0.4	33

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55	How property rights economics furthers the resource-based view: resources, transaction costs and entrepreneurial discovery. <i>International Journal of Strategic Change Management</i> , 2006, 1, 40.	0.7	33
56	Mutual commitment to support exchange: relation-specific IT system as a substitute for managerial hierarchy. <i>Strategic Management Journal</i> , 2006, 27, 401-423.	7.3	105
57	Revisiting agency and transaction costs theory predictions on vertical financial ownership and contracting: electronic integration as an organizational form choice. <i>Managerial and Decision Economics</i> , 2006, 27, 573-586.	2.5	50
58	Examining the Penrose effect in an international business context: the dynamics of Japanese firm growth in US industries. <i>Managerial and Decision Economics</i> , 2005, 26, 113-127.	2.5	94
59	Property rights theory, transaction costs theory, and agency theory: an organizational economics approach to strategic management. <i>Managerial and Decision Economics</i> , 2005, 26, 223-242.	2.5	250
60	Towards a Property Rights Foundation for a Stakeholder Theory of the Firm. <i>Journal of Management and Governance</i> , 2005, 9, 5-32.	4.1	198
61	How dynamics, management, and governance of resource deployments influence firm-level performance. <i>Strategic Management Journal</i> , 2005, 26, 489-496.	7.3	364
62	A Subjectivist Theory of Entrepreneurship. , 2005, , 33-54.		37
63	Edith Penrose's (1959) Contributions to the Resource-based View of Strategic Management. <i>Journal of Management Studies</i> , 2004, 41, 183-191.	8.3	269
64	Resource-based and property rights perspectives on value creation: the case of oil field unitization. <i>Managerial and Decision Economics</i> , 2002, 23, 225-245.	2.5	98
65	THE RELEVANCE OF CHESTER I. BARNARD'S TEACHINGS TO CONTEMPORARY MANAGEMENT EDUCATION: COMMUNICATING THE AESTHETICS OF MANAGEMENT. <i>International Journal of Organization Theory and Behavior</i> , 2002, 5, 159-172.	1.1	23
66	A resource-based theory of sustainable rents. <i>Journal of Management</i> , 2001, 27, 651-660.	9.3	154
67	Penrose's Resource-Based Approach: The Process and Product of Research Creativity. <i>Journal of Management Studies</i> , 2000, 37, no.	8.3	148
68	Information and Organization: A New Perspective on the Theory of the Firm. <i>Academy of Management Review</i> , 1998, 23, 810.	11.7	1
69	Information and Organization: A New Perspective on the Theory of the Firm. <i>Information and Organization: A New Perspective on the Theory of the Firm</i> , by Casson Mark. Oxford, England: Clarendon Press, 1997.. <i>Academy of Management Review</i> , 1998, 23, 810-811.	11.7	1
70	The effects of corporate antitakeover provisions on long-term investment: empirical evidence. <i>Managerial and Decision Economics</i> , 1997, 18, 349-365.	2.5	49
71	BOARD STRUCTURE, ANTITAKEOVER PROVISIONS, AND STOCKHOLDER WEALTH. <i>Strategic Management Journal</i> , 1997, 18, 231-245.	7.3	123
72	BOARD STRUCTURE, ANTITAKEOVER PROVISIONS, AND STOCKHOLDER WEALTH. <i>Strategic Management Journal</i> , 1997, 18, 231-245.	7.3	7

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73	Modularity, flexibility, and knowledge management in product and organization design. Strategic Management Journal, 1996, 17, 63-76.	7.3	1,699
74	The management of resources and the resource of management. Journal of Business Research, 1995, 33, 91-101.	10.2	587
75	Toward a New Social Contract Theory in Organization Science. Journal of Management Inquiry, 1994, 3, 153-168.	3.9	38
76	STRATEGIC MANAGEMENT AND DETERMINISM: SUSTAINING THE CONVERSATION*. Journal of Management Studies, 1993, 30, 173-191.	8.3	83
77	An empirical investigation of the effect of corporate charter antitakeover amendments on stockholder wealth. Strategic Management Journal, 1993, 14, 17-31.	7.3	87
78	THE ADOPTION OF THE MULTIDIVISIONAL FORM OF ORGANIZATION: A CONTINGENCY MODEL*. Journal of Management Studies, 1992, 29, 49-72.	8.3	42
79	The resource-based view within the conversation of strategic management. Strategic Management Journal, 1992, 13, 363-380.	7.3	2,326
80	The choice of organizational form: Vertical financial ownership versus other methods of vertical integration. Strategic Management Journal, 1992, 13, 559-584.	7.3	352
81	EXPLAINING THE UTILIZATION OF MANAGERIAL EXPATRIATES FROM THE PERSPECTIVES OF RESOURCE-BASED, AGENCY, AND TRANSACTION-COSTS THEORIES. Advances in International Management, 0, , 179-205.	0.3	36
82	Resource Co-Specialization, Firm Growth, and Organizational Performance: An Empirical Analysis of Organizational Restructuring and it Implementations. SSRN Electronic Journal, 0, , .	0.4	3
83	Choosing Teams over Star Players: Strategic Selection of Supplier Teams in Customized Projects. SSRN Electronic Journal, 0, , .	0.4	0