

# Joseph T Mahoney

## List of Publications by Year in descending order

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Version: 2024-02-01

83  
papers

11,039  
citations

71102

41  
h-index

74163

75  
g-index

85  
all docs

85  
docs citations

85  
times ranked

5452  
citing authors

#	ARTICLE	IF	CITATIONS
1	The resource-based view within the conversation of strategic management. <i>Strategic Management Journal</i> , 1992, 13, 363-380.	7.3	2,326
2	Modularity, flexibility, and knowledge management in product and organization design. <i>Strategic Management Journal</i> , 1996, 17, 63-76.	7.3	1,699
3	The management of resources and the resource of management. <i>Journal of Business Research</i> , 1995, 33, 91-101.	10.2	587
4	How dynamics, management, and governance of resource deployments influence firm-level performance. <i>Strategic Management Journal</i> , 2005, 26, 489-496.	7.3	364
5	Firm-specific knowledge resources and competitive advantage: the roles of economic and relationship-based employee governance mechanisms. <i>Strategic Management Journal</i> , 2009, 30, 1265-1285.	7.3	353
6	The choice of organizational form: Vertical financial ownership versus other methods of vertical integration. <i>Strategic Management Journal</i> , 1992, 13, 559-584.	7.3	352
7	Resources, Capabilities and Entrepreneurial Perceptions*. <i>Journal of Management Studies</i> , 2007, 44, 1187-1212.	8.3	350
8	Entrepreneurship, subjectivism, and the resource-based view: toward a new synthesis. <i>Strategic Entrepreneurship Journal</i> , 2008, 2, 73-94.	4.4	344
9	Perspective "The Interdependence of Private and Public Interests. <i>Organization Science</i> , 2009, 20, 1034-1052.	4.5	287
10	Edith Penrose's (1959) Contributions to the Resource-based View of Strategic Management. <i>Journal of Management Studies</i> , 2004, 41, 183-191.	8.3	269
11	Property rights theory, transaction costs theory, and agency theory: an organizational economics approach to strategic management. <i>Managerial and Decision Economics</i> , 2005, 26, 223-242.	2.5	250
12	Toward a theory of public entrepreneurship. <i>European Management Review</i> , 2010, 7, 1-15.	3.7	242
13	Why firms make unilateral investments specific to other firms: the case of OEM suppliers. <i>Strategic Management Journal</i> , 2009, 30, 117-135.	7.3	220
14	Towards a Property Rights Foundation for a Stakeholder Theory of the Firm. <i>Journal of Management and Governance</i> , 2005, 9, 5-32.	4.1	198
15	A resource-based theory of sustainable rents. <i>Journal of Management</i> , 2001, 27, 651-660.	9.3	154
16	Penrose's Resource-Based Approach: The Process and Product of Research Creativity. <i>Journal of Management Studies</i> , 2000, 37, no.	8.3	148
17	Capabilities and Strategic Entrepreneurship in Public Organizations. <i>Strategic Entrepreneurship Journal</i> , 2013, 7, 70-91.	4.4	138
18	Market frictions as building blocks of an organizational economics approach to strategic management. <i>Strategic Management Journal</i> , 2013, 34, 1019-1041.	7.3	132

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19	BOARD STRUCTURE, ANTITAKEOVER PROVISIONS, AND STOCKHOLDER WEALTH. <i>Strategic Management Journal</i> , 1997, 18, 231-245.	7.3	123
20	Organizational Governance Adaptation: Who Is In, Who Is Out, and Who Gets What. <i>Academy of Management Review</i> , 2019, 44, 6-27.	11.7	110
21	Advancing the Human Capital Perspective on Value Creation by Joining Capabilities and Governance Approaches. <i>Academy of Management Perspectives</i> , 2015, 29, 296-308.	6.8	106
22	Mutual commitment to support exchange: relation-specific IT system as a substitute for managerial hierarchy. <i>Strategic Management Journal</i> , 2006, 27, 401-423.	7.3	105
23	Who is in charge? A property rights perspective on stakeholder governance. <i>Strategic Organization</i> , 2012, 10, 304-315.	5.0	103
24	Resource-based and property rights perspectives on value creation: the case of oil field unitization. <i>Managerial and Decision Economics</i> , 2002, 23, 225-245.	2.5	98
25	Examining the Penrose effect in an international business context: the dynamics of Japanese firm growth in US industries. <i>Managerial and Decision Economics</i> , 2005, 26, 113-127.	2.5	94
26	The field of strategic management within the evolving science of strategic organization. <i>Strategic Organization</i> , 2007, 5, 79-99.	5.0	94
27	Value creation and value appropriation in public and nonprofit organizations. <i>Strategic Management Journal</i> , 2019, 40, 465-475.	7.3	90
28	An empirical investigation of the effect of corporate charter antitakeover amendments on stockholder wealth. <i>Strategic Management Journal</i> , 1993, 14, 17-31.	7.3	87
29	STRATEGIC MANAGEMENT AND DETERMINISM: SUSTAINING THE CONVERSATION*. <i>Journal of Management Studies</i> , 1993, 30, 173-191.	8.3	83
30	Human capital matters: Market valuation of firm investments in training and the role of complementary assets. <i>Strategic Management Journal</i> , 2017, 38, 1895-1914.	7.3	83
31	Transaction Cost Economics As a Theory of Supply Chain Efficiency. <i>Production and Operations Management</i> , 2020, 29, 1011-1031.	3.8	76
32	The role of incentives and communication in strategic alliances: an experimental investigation. <i>Strategic Management Journal</i> , 2010, 31, 413-437.	7.3	73
33	Management Theory and Social Welfare: Contributions and Challenges. <i>Academy of Management Review</i> , 2016, 41, 216-228.	11.7	70
34	Strategic responses to shocks: Comparative adjustment costs, transaction costs, and opportunity costs. <i>Strategic Management Journal</i> , 2019, 40, 357-376.	7.3	70
35	A Strategic Theory of the Firm as a Nexus of Incomplete Contracts: A Property Rights Approach. <i>Journal of Management</i> , 2010, 36, 806-826.	9.3	68
36	A Review of Production and Operations Management Research on Outsourcing in Supply Chains: Implications for the Theory of the Firm. <i>Production and Operations Management</i> , 2018, 27, 1177-1220.	3.8	66

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37	Exploring the Problem-Finding and Problem-Solving Approach for Designing Organizations. <i>Academy of Management Perspectives</i> , 2012, 26, 52-72.	6.8	65
38	Transaction Cost Economics As a Constructive Stakeholder Theory. <i>Academy of Management Learning and Education</i> , 2016, 15, 123-138.	2.5	53
39	Revisiting agency and transaction costs theory predictions on vertical financial ownership and contracting: electronic integration as an organizational form choice. <i>Managerial and Decision Economics</i> , 2006, 27, 573-586.	2.5	50
40	The effects of corporate antitakeover provisions on long-term investment: empirical evidence. <i>Managerial and Decision Economics</i> , 1997, 18, 349-365.	2.5	49
41	Testing the Waters: Using Collective Real Options to Manage the Social Dilemma of Strategic Alliances. <i>Academy of Management Review</i> , 2011, 36, 621-640.	11.7	49
42	Supply Portfolio Concentration in Outsourced Knowledge-Based Services. <i>Organization Science</i> , 2013, 24, 262-279.	4.5	46
43	THE ADOPTION OF THE MULTIDIVISIONAL FORM OF ORGANIZATION: A CONTINGENCY MODEL*. <i>Journal of Management Studies</i> , 1992, 29, 49-72.	8.3	42
44	A theory of change in turbulent environments: the sequencing of dynamic capabilities following industry deregulation. <i>International Journal of Strategic Change Management</i> , 2009, 1, 186.	0.7	42
45	Penrose's <i>The Theory of the Growth of the Firm:</i> An Exemplar of Engaged Scholarship. <i>Production and Operations Management</i> , 2016, 25, 1727-1744.	3.8	39
46	Toward a New Social Contract Theory in Organization Science. <i>Journal of Management Inquiry</i> , 1994, 3, 153-168.	3.9	38
47	The dynamics of Japanese firm growth in U.S. Industries: The Penrose effect. <i>Management International Review</i> , 2007, 47, 259-279.	3.3	38
48	A Subjectivist Theory of Entrepreneurship. , 2005, , 33-54.		37
49	EXPLAINING THE UTILIZATION OF MANAGERIAL EXPATRIATES FROM THE PERSPECTIVES OF RESOURCE-BASED, AGENCY, AND TRANSACTION-COSTS THEORIES. <i>Advances in International Management</i> , 0, , 179-205.	0.3	36
50	Entrepreneurship, Subjectivism, and the Resource-Based View: Towards a New Synthesis. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	33
51	How property rights economics furthers the resource-based view: resources, transaction costs and entrepreneurial discovery. <i>International Journal of Strategic Change Management</i> , 2006, 1, 40.	0.7	33
52	TESTING THE WATERS: USING COLLECTIVE REAL OPTIONS TO MANAGE THE SOCIAL DILEMMA OF STRATEGIC ALLIANCES.. <i>Academy of Management Review</i> , 2011, 36, 621-640.	11.7	33
53	Testing Organizational Economics Theories of Vertical Integration. <i>Research Methodology in Strategy and Management</i> , 2007, , 343-368.	0.3	31
54	The effects of demand, competitive, and technological uncertainty on board monitoring and institutional ownership of IPO firms. <i>Journal of Management and Governance</i> , 2008, 12, 239-259.	4.1	30

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55	Chandler's Living History: <i>The Visible Hand</i> of Vertical Integration in Nineteenth Century America Viewed Under a Twenty-first Century Transaction Costs Economics Lens. Journal of Management Studies, 2010, 47, 859-883.	8.3	30
56	A review of research on the growth of multinational enterprises: A Penrosean lens. Journal of International Business Studies, 2020, 51, 498-537.	7.3	30
57	THE RELEVANCE OF CHESTER I. BARNARD'S TEACHINGS TO CONTEMPORARY MANAGEMENT EDUCATION: COMMUNICATING THE AESTHETICS OF MANAGEMENT. International Journal of Organization Theory and Behavior, 2002, 5, 159-172.	1.1	23
58	Has Strategic Management Research Lost Its Way?. Strategic Management Review, 2020, 1, 35-73.	0.7	22
59	Enhancing value via cooperation: firms' process benefits from participation in a standard consortium. Industrial and Corporate Change, 2012, 21, 699-729.	2.8	17
60	Thomas Kuhn on Paradigms. Production and Operations Management, 2020, 29, 1650-1657.	3.8	16
61	Appropriating economic rents from resources: an integrative property rights and resource-based approach. International Journal of Learning and Intellectual Capital, 2007, 4, 11.	0.3	15
62	Firm capability, corporate governance and competitive behaviour: a multi-theoretic framework. International Journal of Strategic Change Management, 2009, 1, 293.	0.7	12
63	The Functions of the Executive at 75. Journal of Management Inquiry, 2014, 23, 360-372.	3.9	12
64	Pre-market Entry Experience and Post-market Entry Learning of the Board of Directors: Implications for Post-entry Performance. Strategic Entrepreneurship Journal, 2017, 11, 441-463.	4.4	12
65	Sequencing and timing of strategic responses after industry disruption: Evidence from post-deregulation competition in the US railroad industry. Strategic Organization, 2018, 16, 373-400.	5.0	12
66	Collaborative planning, forecasting and replenishment (CPFR) as a relational contract: an incomplete contracting perspective. International Journal of Learning and Intellectual Capital, 2010, 7, 403.	0.3	9
67	Re-conceptualising exploitative and explorative FDI: a balancing-process approach to firm internationalisation. European Journal of International Management, 2015, 9, 537.	0.2	7
68	BOARD STRUCTURE, ANTITAKEOVER PROVISIONS, AND STOCKHOLDER WEALTH. Strategic Management Journal, 1997, 18, 231-245.	7.3	7
69	Resources, Capabilities, and Routines in Public Organizations. SSRN Electronic Journal, 2010, , .	0.4	6
70	The discourse of management and the management of discourse. International Journal of Strategic Change Management, 2011, 3, 141.	0.7	5
71	Chester Barnard and the Systems Approach to Nurturing Organizations. , 2013, , .		5
72	Oliver Williamson: a Hero's journey on the merits. Journal of Institutional Economics, 2022, 18, 195-207.	1.5	5

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73	Resource Co-Specialization, Firm Growth, and Organizational Performance: An Empirical Analysis of Organizational Restructuring and its Implementations. SSRN Electronic Journal, 0, , .	0.4	3
74	Joining supply and demand conditions of IT enabled change: toward an economic theory of inter-firm modularisation. International Journal of Strategic Change Management, 2014, 5, 140.	0.7	2
75	Information and Organization: A New Perspective on the Theory of the Firm. Academy of Management Review, 1998, 23, 810.	11.7	1
76	Supply Portfolio Concentration in Outsourced Knowledge-Based Services. SSRN Electronic Journal, 2010, , .	0.4	1
77	<b>Engaged Scholarship: A Guide for Organizational and Social Research</b> , by Andrew H. Van de Ven. Oxford: Oxford University Press, 2007Engaged Scholarship: A Guide for Organizational and Social Research, by Van de VenAndrew H. . Oxford: Oxford University Press, 2007. Academy of Management Review. 2008. 33. 1015-1019.	11.7	1
78	Information and Organization: A New Perspective on the Theory of the FirmInformation and Organization: A New Perspective on the Theory of the Firm, by CassonMark. Oxford, England: Clarendon Press, 1997.. Academy of Management Review, 1998, 23, 810-811.	11.7	1
79	Organization at the Limit: Lessons From the Columbia DisasterOrganization at the Limit: Lessons From the Columbia Disaster Edited by StarbuckWilliam and FarjounMoshe, Malden, MA: Blackwell Publishing, 2005.. Academy of Management Perspectives, 2007, 21, 87-90.	6.8	0
80	Strategizing, Disequilibrium and Profit. British Journal of Management, 2008, 19, 294-297.	5.0	0
81	Choosing Teams over Star Players: Strategic Selection of Supplier Teams in Customized Projects. SSRN Electronic Journal, 0, , .	0.4	0
82	Opportunism. , 2016, , 1-4.		0
83	Opportunism. , 2018, , 1174-1177.		0