

Jennifer Brown

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11982241/publications.pdf>

Version: 2024-02-01

8
papers

726
citations

1307594
7
h-index

1588992
8
g-index

9
all docs

9
docs citations

9
times ranked

431
citing authors

| # | ARTICLE | IF | CITATIONS |
|---|--|-----|-----------|
| 1 | Quitters Never Win: The (Adverse) Incentive Effects of Competing with Superstars. <i>Journal of Political Economy</i> , 2011, 119, 982-1013. | 4.5 | 291 |
| 2 | Boarding a Sinking Ship? An Investigation of Job Applications to Distressed Firms. <i>Journal of Finance</i> , 2016, 71, 507-550. | 5.1 | 187 |
| 3 | Reputation in Online Auctions: The Market for Trust. <i>California Management Review</i> , 2006, 49, 61-81. | 6.3 | 88 |
| 4 | Selecting the Best? Spillover and Shadows in Elimination Tournaments. <i>Management Science</i> , 2014, 60, 3087-3102. | 4.1 | 50 |
| 5 | How Much Is a Dollar Worth? Tipping versus Equilibrium Coexistence on Competing Online Auction Sites. <i>Journal of Political Economy</i> , 2009, 117, 668-700. | 4.5 | 38 |
| 6 | Locked in by leverage: Job search during the housing crisis. <i>Journal of Financial Economics</i> , 2020, 136, 623-648. | 9.0 | 35 |
| 7 | Relating Consumer Willingness-to-Pay for Food Safety to Risk Tolerance: An Experimental Approach. <i>Canadian Journal of Agricultural Economics</i> , 2005, 53, 249-263. | 2.1 | 26 |
| 8 | Price Discrimination and Pricing to Market Behavior of Canadian Canola Exporters. <i>American Journal of Agricultural Economics</i> , 2001, 83, 1343-1349. | 4.3 | 6 |