Raghu Garud

List of Publications by Year
in descending order

85 papers	10,798 citations	66343 42 h-index	76900 74 g-index
88 all docs	88 docs citations	88 times ranked	6258 citing authors

#	ARTICLE	IF	CITATIONS
1	Bricolage versus breakthrough: distributed and embedded agency in technology entrepreneurship. Research Policy, 2003, 32, 277-300.	6.4	1,212
2	Institutional Entrepreneurship as Embedded Agency: An Introduction to the Special Issue. Organization Studies, 2007, 28, 957-969.	5.3	879
3	Transformative capacity: Continual structuring by intertemporal technology transfer. Strategic Management Journal, 1994, 15, 365-385.	7.3	538
4	Path Dependence or Path Creation?. Journal of Management Studies, 2010, 47, 760-774.	8.3	515
5	A Socio-Cognitive Model of Technology Evolution: The Case of Cochlear Implants. Organization Science, 1994, 5, 344-362.	4.5	512
6	Technological and organizational designs for realizing economies of substitution. Strategic Management Journal, 1995, 16, 93-109.	7.3	370
7	Changing competitive dynamics in network industries: An exploration of sun microsystems' open systems strategy. Strategic Management Journal, 1993, 14, 351-369.	7.3	339
8	The Role of Narratives in Sustaining Organizational Innovation. Organization Science, 2009, 20, 107-117.	4.5	330
9	Organizational identification among virtual workers: the role of need for affiliation and perceived work-based social support. Journal of Management, 2001, 27, 213-229.	9.3	317
10	Entrepreneurial Storytelling, Future Expectations, and the Paradox of Legitimacy. Organization Science, 2014, 25, 1479-1492.	4.5	316
11	Communication Patterns as Determinants of Organizational Identification in a Virtual Organization. Organization Science, 1999, 10, 777-790.	4.5	313
12	Values Work: A Process Study of the Emergence and Performance of Organizational Values Practices. Academy of Management Journal, 2013, 56, 84-112.	6.3	308
13	The disruptor's dilemma: TiVo and the U.S. television ecosystem. Strategic Management Journal, 2016, 37, 1829-1853.	7.3	299
14	Incomplete by Design and Designing for Incompleteness. Organization Studies, 2008, 29, 351-371.	5.3	269
15	Contextualizing entrepreneurial innovation: A narrative perspective. Research Policy, 2014, 43, 1177-1188.	6.4	263
16	Perspectives on Innovation Processes. Academy of Management Annals, 2013, 7, 775-819.	9.6	259
17	An empirical evaluation of the internal corporate venturing process. Strategic Management Journal, 1992, 13, 93-109.	7.3	228
18	Institutional Entrepreneurship in the Sponsorship of Common Technological Standards: The Case of Sun Microsystems and Java. Academy of Management Journal, 2002, 45, 196-214.	6.3	211

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19	Complexity Arrangements for Sustained Innovation: Lessons from 3M Corporation. Organization Studies, 2011, 32, 737-767.	5.3	209
20	Metatheoretical perspectives on sustainability journeys: Evolutionary, relational and durational. Research Policy, 2012, 41, 980-995.	6.4	187
21	Calculators, Lemmings or Frame-Makers? The Intermediary Role of Securities Analysts. Sociological Review, 2007, 55, 13-39.	1.6	182
22	Conferences as Venues for the Configuration of Emerging Organizational Fields: The Case of Cochlear Implants. Journal of Management Studies, 2008, 45, 1061-1088.	8.3	164
23	A Narrative Perspective on Entrepreneurial Opportunities. Academy of Management Review, 2013, 38, 157-160.	11.7	157
24	Factors contributing to virtual work adjustment. Journal of Management, 2001, 27, 383-405.	9.3	147
25	Dealing with Unusual Experiences: A Narrative Perspective on Organizational Learning. Organization Science, 2011, 22, 587-601.	4.5	119
26	Perspectives on Disruptive Innovations. Journal of Management Studies, 2018, 55, 1025-1042.	8.3	116
27	Research Noteâ€"Mapping the Field of Virtual Work: A Cocitation Analysis. Information Systems Research, 2010, 21, 983-999.	3.7	115
28	Technology assessment: a socio-cognitive perspective. Journal of Engineering and Technology Management - JET-M, 1997, 14, 25-48.	2.7	113
29	Technology enabled work: The role of self-efficacy in determining telecommuter adjustment and structuring behavior. Journal of Vocational Behavior, 2003, 63, 180-198.	3.4	112
30	Emergent by Design: Performance and Transformation at Infosys Technologies. Organization Science, 2006, 17, 277-286.	4.5	109
31	Path Creation: Co-creation of Heterogeneous Resources in the Emergence of the Danish Wind Turbine Cluster. European Planning Studies, 2012, 20, 733-752.	2.9	105
32	Liminal movement by digital platformâ€based sharing economy ventures: The case of Uber Technologies. Strategic Management Journal, 2022, 43, 447-475.	7.3	100
33	Using the Brain as a Metaphor to Model Flexible Production Systems. Academy of Management Review, 1994, 19, 671-698.	11.7	94
34	Perspectives on Innovation Processes. Academy of Management Annals, 2013, 7, 775-819.	9.6	94
35	Inter-generational transitions in socio-technical systems: The case of mobile communications. Research Policy, 2009, 38, 382-392.	6.4	86
36	Justification and Interlaced Knowledge at ATLAS, CERN. Organization Science, 2014, 25, 1579-1608.	4.5	70

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37	Performativity as ongoing journeys: Implications for strategy, entrepreneurship, and innovation. Long Range Planning, 2018, 51, 500-509.	4.9	67
38	Rational entrepreneurs or optimistic martyrs? Some considerations on technological regimes, corporate entries, and the evolutionary role of decision biases. , 1997, , 41-68.		65
39	Distributed Knowledge and Indeterminate Meaning: The Case of the Columbia Shuttle Flight. Organization Studies, 2009, 30, 397-421.	5.3	65
40	Technological exaptation: a narrative approach. Industrial and Corporate Change, 2016, 25, 149-166.	2.8	63
41	Communication Patterns as Determinants of Organizational Identification in a Virtual Organization. Journal of Computer-Mediated Communication, 0, 3, 0-0.	3.3	57
42	Cooperative and competitive behaviors during the process of creative destruction. Research Policy, 1994, 23, 385-394.	6.4	53
43	Theory Evaluation, Entrepreneurial Processes, and Performativity. Academy of Management Review, 2016, 41, 544-549.	11.7	47
44	A Frame for Deframing in Strategic Analysis. Journal of Management Inquiry, 1996, 5, 23-34.	3.9	45
45	Serendipity Arrangements for Exapting Science-Based Innovations. Academy of Management Perspectives, 2018, 32, 125-140.	6.8	42
46	Performativity: Not a Destination but an Ongoing Journey. Academy of Management Review, 2019, 44, 679-684.	11.7	41
47	Pivoting or persevering with venture ideas: Recalibrating temporal commitments. Journal of Business Venturing, 2021, 36, 106126.	6.3	38
48	Using the Brain as a Metaphor to Model Flexible Production Systems. Academy of Management Review, 1994, 19, 671.	11.7	35
49	Boundaries, breaches, and bridges: The case of Climategate. Research Policy, 2014, 43, 60-73.	6.4	35
50	From transaction to transformation costs: The case of Polaroid's SX-70 camera. Research Policy, 2008, 37, 690-705.	6.4	33
51	Categorization by association: Nuclear technology and emission-free electricity. Research in the Sociology of Work, 2010, , 51-93.	1.5	30
52	Entrepreneurial Framing: A Literature Review and Future Research Directions. Entrepreneurship Theory and Practice, 2022, 46, 578-606.	10.2	27
53	On flipping coins and making technology choices: Luck as an explanation of technological foresight and oversight. , 1997, , 13-19.		26
54	Process-based ideology of participative experimentation to foster identity-challenging innovations: The case of Gmail and AdSense. Strategic Organization, 2018, 16, 273-303.	5.0	24

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55	Thinking along: a process for tapping into knowledge across boundaries. International Journal of Technology Management, 2011, 53, 69.	0.5	22
56	Modeling contribution-spans of scientists in a field: the case of cochlear implants. R and D Management, 1992, 22, 337-348.	5.3	21
57	Why not take a performative approach to entrepreneurship?. Journal of Business Venturing Insights, 2018, 9, 60-64.	3.4	17
58	Digital innovation: transforming research and practice. Innovation: Management, Policy and Practice, 2022, 24, 4-12.	3.9	14
59	Generative imitation, strategic distancing and optimal distinctiveness during the growth, decline and stabilization of Silicon Alley. Innovation: Management, Policy and Practice, 2019, 21, 187-213.	3.9	13
60	Researchers' Roles in Negotiating the Institutional Fabric of Technologies. American Behavioral Scientist, 1997, 40, 523-538.	3.8	12
61	Security Analysts as Frame-Makers. SSRN Electronic Journal, 2004, , .	0.4	12
62	Design as an interactive boundary object. Journal of Organization Design, 2020, 9, 1.	1.2	11
63	The Banality of Organizational Innovations: Embracing the Substanceâ€"Process Duality. Innovation: Management, Policy and Practice, 2017, 19, 31-38.	3.9	10
64	Changing the game of corporate research: Learning to thrive in the fog of reality. , 1997, , 95-110.		10
65	Beating the odds: Towards a theory of technological innovation. , 1997, , 345-354.		9
66	Technological progress and the duration of contribution spans. Technological Forecasting and Social Change, 1992, 42, 133-145.	11.6	8
67	Eyes Wide Shut? A Commentary on the Hypothesis That Never Was. Journal of Management Inquiry, 2015, 24, 450-454.	3.9	6
68	On the Persistence of Researchers in Technological Development. Industrial and Corporate Change, 1995, 4, 531-554.	2.8	5
69	Part V: Other Consequences of Corporate Reputation: Product announcements and corporate reputations. Corporate Reputation Review, 1997, 1, 114-118.	1.7	5
70	Incomplete by Design and Designing for Incompleteness. Lecture Notes in Business Information Processing, 2009, , 137-156.	1.0	5
71	A Model of. Advances in Strategic Management, 2011, , 357-387.	0.1	4
72	Institutional Entrepreneurship. , 2013, , 1069-1074.		4

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73	The Emergence of New Market Categories in Stigmatized Industries: The Case of E-cigarettes. Proceedings - Academy of Management, 2017, 2017, 12624.	0.1	4
74	Run, Rabbit, Run!. Journal of Management Inquiry, 1996, 5, 168-175.	3.9	3
75	The Performative Puzzle: How Institutions Matter in Marginalizing and Reconstituting Identities. Research in the Sociology of Organizations, 2016, , 235-260.	0.8	3
76	ON THE PERSISTENCE OF RESEARCHERS IN TECHNOLOGICAL DEVELOPMENT.. Proceedings - Academy of Management, 1992, 1992, 369-373.	0.1	3
77	Harnessing knowledge resources for increasing returns: scalable structuration at Infosys Technologies. , 2006, , 211-243.		2
78	Winds of Change: A Neo-Design Approach to the Regeneration of Regions. Organization and Environment, 2021, 34, 634-643.	4.3	2
79	Forgotten Paths in Medicine: The Case of the Low Protein Diet in Chronic Renal Failure. Management of Medical Technology, 1996, , 155-187.	0.0	2
80	Path Dependence or Path Creation?. Journal of Management Studies, 2010, , .	8.3	1
81	New organization forms and workgroups. Research on Managing Groups and Teams, 0, , 99-113.	0.6	0
82	Perspectives on Disruptive Innovations. SSRN Electronic Journal, 0, , .	0.4	0
83	The Potential for Virtual Work to Enhance Value in Financial Services Firms. , 2000, , 289-302.		0
84	Inter-Generational Transitions in Technological Ecosystems: The Case of Mobile Telephony. SSRN Electronic Journal, 0, , .	0.4	0
85	Institutional Entrepreneurship. , 2020, , 1409-1414.		0