Kwok Leung

List of Publications by Year in descending order

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146	15,796 citations	18482	18130
papers	citations	h-index	g-index
155	155	155	7789
all docs	docs citations	times ranked	citing authors

#	Article	IF	CITATIONS
1	Culture and international business: recent advances and their implications for future research. Journal of International Business Studies, 2005, 36, 357-378.	7.3	881
2	Allocentric versus idiocentric tendencies: Convergent and discriminant validation. Journal of Research in Personality, 1985, 19, 395-415.	1.7	683
3	The impact of cultural collectivism on reward allocation Journal of Personality and Social Psychology, 1984, 47, 793-804.	2.8	492
4	Social Axioms. Journal of Cross-Cultural Psychology, 2002, 33, 286-302.	1.6	488
5	Indigenous Chinese Personality Constructs. Journal of Cross-Cultural Psychology, 2001, 32, 407-433.	1.6	461
6	Culture and Procedural Justice: The Influence of Power Distance on Reactions to Voice. Journal of Experimental Social Psychology, 2001, 37, 300-315.	2.2	456
7	Development of the Chinese Personality Assessment Inventory. Journal of Cross-Cultural Psychology, 1996, 27, 181-199.	1.6	444
8	Views from Inside and Outside: Integrating Emic and Etic Insights about Culture and Justice Judgment. Academy of Management Review, 1999, 24, 781-796.	11.7	439
9	The measurement of the etic aspects of individualism and collectivism across cultures. Australian Journal of Psychology, 1986, 38, 257-267.	2.8	433
10	Culture-Level Dimensions of Social Axioms and Their Correlates across 41 Cultures. Journal of Cross-Cultural Psychology, 2004, 35, 548-570.	1.6	408
11	On the Empirical Identification of Dimensions for Cross-Cultural Comparisons. Journal of Cross-Cultural Psychology, 1989, 20, 133-151.	1.6	361
12	Conflict Management Style: Accounting for Cross-National Differences. Journal of International Business Studies, 1998, 29, 729-747.	7.3	350
13	Methodological Issues in Psychological Research on Culture. Journal of Cross-Cultural Psychology, 2000, 31, 33-51.	1.6	315
14	Social Axioms: A Model for Social Beliefs in Multicultural Perspective. Advances in Experimental Social Psychology, 2004, 36, 119-197.	3.3	290
15	Some determinants of reactions to procedural models for conflict resolution: A cross-national study Journal of Personality and Social Psychology, 1987, 53, 898-908.	2.8	274
16	Intercultural Competence. Annual Review of Organizational Psychology and Organizational Behavior, 2014, 1, 489-519.	9.9	262
17	A Dualistic Model of Harmony and its Implications for Conflict Management in Asia. Asia Pacific Journal of Management, 2002, 19, 201-220.	4.5	252
18	Managerial Knowledge Sharing: The Role of Individual, Interpersonal, and Organizational Factors. Management and Organization Review, 2006, 2, 15-41.	2.1	246

#	Article	IF	Citations
19	How Does Cultural Collectivism Operate?. Journal of Cross-Cultural Psychology, 1982, 13, 186-200.	1.6	235
20	Forming and reacting to overall fairness: A cross-cultural comparison. Organizational Behavior and Human Decision Processes, 2007, 104, 83-95.	2.5	230
21	Some Determinants of Conflict Avoidance. Journal of Cross-Cultural Psychology, 1988, 19, 125-136.	1.6	224
22	Combining social axioms with values in predicting social behaviours. European Journal of Personality, 2004, 18, 177-191.	3.1	223
23	Is eCommerce boundary-less? Effects of individualism–collectivism and uncertainty avoidance on Internet shopping. Journal of International Business Studies, 2004, 35, 545-559.	7.3	216
24	An Etic-Emic Analysis of Individualism and Collectivism. Journal of Cross-Cultural Psychology, 1993, 24, 366-383.	1.6	208
25	How are Responses to Verbal Insult Related to Cultural Collectivism and Power Distance?. Journal of Cross-Cultural Psychology, 1985, 16, 111-127.	1.6	193
26	Creativity East and West: Perspectives and Parallels. Management and Organization Review, 2010, 6, 313-327.	2.1	186
27	Values, schemas, and norms in the culture–behavior nexus: A situated dynamics framework. Journal of International Business Studies, 2015, 46, 1028-1050.	7.3	183
28	When is Criticism Not Constructive? The Roles of Fairness Perceptions and Dispositional Attributions in Employee Acceptance of Critical Supervisory Feedback. Human Relations, 2001, 54, 1155-1187.	5.4	180
29	Personality in Cultural Context: Methodological Issues. Journal of Personality, 2001, 69, 1007-1031.	3.2	176
30	Culture and Procedural Fairness: When the Effects of What You Do Depend on How You Do It. Administrative Science Quarterly, 2000, 45, 138.	6.9	169
31	Relevance of Openness as a Personality Dimension in Chinese Culture. Journal of Cross-Cultural Psychology, 2008, 39, 81-108.	1.6	162
32	Job Satisfaction in Joint Venture Hotels in China: An Organizational Justice Analysis. Journal of International Business Studies, 1996, 27, 947-962.	7.3	155
33	Harmony and Conflict: A Cross-Cultural Investigation in China and Australia. Journal of Cross-Cultural Psychology, 2011, 42, 795-816.	1.6	147
34	Procedural justice and culture: Effects of culture, gender, and investigator status on procedural preferences Journal of Personality and Social Psychology, 1986, 50, 1134-1140.	2.8	146
35	Justice for all? Progress in Research on Cultural Variation in the Psychology of Distributive and Procedural Justice. Applied Psychology, 2000, 49, 100-132.	7.1	144
36	Life satisfaction, self-concept, and relationship with parents in adolescence. Journal of Youth and Adolescence, 1992, 21, 653-665.	3.5	131

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37	Evaluating Multilevel Models in Cross-Cultural Research. Journal of Cross-Cultural Psychology, 2006, 37, 522-541.	1.6	129
38	Developing and Evaluating the Social Axioms Survey in Eleven Countries. Journal of Cross-Cultural Psychology, 2012, 43, 833-857.	1.6	127
39	The Influence of Individualism Collectivism, Self-Monitoring, and Predicted-Outcome Value on Communication in Ingroup and Outgroup Relationships. Journal of Cross-Cultural Psychology, 1992, 23, 196-213.	1.6	123
40	Indigenous Personality Measures. Journal of Cross-Cultural Psychology, 1998, 29, 233-248.	1.6	117
41	CROSSâ€CULTURAL DIFFERENCES: INDIVIDUALâ€LEVEL VS. CULTUREâ€LEVEL ANALYSIS. International Journal of Psychology, 1989, 24, 703-719.	2.8	115
42	Cultural Collectivism and Distributive Behavior. Journal of Cross-Cultural Psychology, 1988, 19, 35-49.	1.6	110
43	Chinese culture, modernization, and international business. International Business Review, 2008, 17, 184-187.	4.8	109
44	Indigenous Research on Chinese Management: <i>What</i> and <i>How</i> . Management and Organization Review, 2012, 8, 7-24.	2.1	105
45	Team creativity/innovation in culturally diverse teams: A metaâ€analysis. Journal of Organizational Behavior, 2019, 40, 693-708.	4.7	103
46	Cross-cultural industrial organizational psychology and organizational behavior: A hundred-year journey Journal of Applied Psychology, 2017, 102, 514-529.	5.3	101
47	Strategies for Strengthening Causal Inferences in Cross Cultural Research. International Journal of Cross Cultural Management, 2008, 8, 145-169.	2.1	99
48	Views from inside and outside: Integrating Emic and Etic Insights about Culture and Justice Judgment. Academy of Management Review, 1999, 24, 781.	11.7	94
49	Preference for Methods of Conflict Processing in Two Collectivist Cultures. International Journal of Psychology, 1992, 27, 195-209.	2.8	90
50	Individualism-Collectivism. Journal of Cross-Cultural Psychology, 1996, 27, 381-402.	1.6	89
51	Indigenous Chinese Management Research Like It or Not, We Need It. Management and Organization Review, 2012, 8, 1-5.	2.1	87
52	The role of relational orientation as measured by face and renqing in innovative behavior in China: An indigenous analysis. Asia Pacific Journal of Management, 2014, 31, 105-126.	4.5	86
53	Effects of task and relationship conflicts on individual work behaviors. International Journal of Conflict Management, 2011, 22, 131-150.	1.9	84
54	Job attitudes and organizational justice in joint venture hotels in China: the role of expatriate managers. International Journal of Human Resource Management, 2001, 12, 926-945.	5. 3	83

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55	A Monte Carlo Study of the Effects of Common Method Variance on Significance Testing and Parameter Bias in Hierarchical Linear Modeling. Organizational Research Methods, 2013, 16, 243-269.	9.1	83
56	Effects of interactional goal on choice of allocation rule: A cross-national study. Organizational Behavior and Human Decision Processes, 1986, 37, 111-120.	2.5	80
57	Ain't Misbehavin': Adolescent Values and Family Environments as Correlates of Misconduct in Australia, Hong Kong, and the United States. Journal of Research on Adolescence, 1991, 1, 109-134.	3.7	79
58	The Glory and Tyranny of Citation Impact: An East Asian Perspective. Academy of Management Journal, 2007, 50, 510-513.	6.3	78
59	A Method for Determining Cultural, Demographic, and Personal Constructs. Journal of Cross-Cultural Psychology, 1990, 21, 302-318.	1.6	70
60	Sympathy and support for industrial actions: A justice analysis Journal of Applied Psychology, 1993, 78, 781-787.	5. 3	70
61	Social axioms and values: a crossâ€cultural examination. European Journal of Personality, 2007, 21, 91-111.	3.1	70
62	Compensation disparity between locals and expatriates: Moderating the effects of perceived injustice in foreign multinationals in China. Journal of World Business, 2009, 44, 85-93.	7.7	64
63	Psychological mechanisms of process-control effects Journal of Applied Psychology, 1990, 75, 613-620.	5.3	63
64	Effects of Performance Information and Physical Attractiveness on Managerial Decisions about Promotion. Journal of Social Psychology, 1988, 128, 791-801.	1.5	62
65	Goal Orientation and Innovative Performance: The Mediating Roles of Knowledge Sharing and Perceived Autonomy. Journal of Applied Social Psychology, 2012, 42, E180.	2.0	61
66	RELATIONS WITH PARENTS AND SCHOOL AND CHINESE ADOLESCENTS' SELF ONCEPT, DELINQUENCY, AND ACADEMIC PERFORMANCE. British Journal of Educational Psychology, 1992, 62, 193-202.	2.9	59
67	An alternative method for evaluating congruence coefficients with Procrustes rotation: A bootstrap procedure Psychological Methods, 1999, 4, 378-402.	3.5	59
68	Effects of cultural femininity on preference for methods of conflict processing: A cross-cultural study. Journal of Experimental Social Psychology, 1990, 26, 373-388.	2.2	56
69	Explaining Choices in Procedural and Distributive Justice Across Cultures. International Journal of Psychology, 1992, 27, 211-225.	2.8	55
70	A Moderator of the Interaction Effect of Procedural Justice and Outcome Favorability: Importance of the Relationship. Organizational Behavior and Human Decision Processes, 2002, 87, 278-299.	2.5	55
71	Realpolitik versus fair process: Moderating effects of group identification on acceptance of political decisions Journal of Personality and Social Psychology, 2007, 92, 476-489.	2.8	53
72	Creativity and Innovation: East-West Comparisons with an Emphasis on Chinese Societies. , 2004, , 113-135.		51

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73	Never the Twain Shall Meet? Integrating Chinese and Western Management Research. Management and Organization Review, 2009, 5, 121-129.	2.1	49
74	Social Cynicism and Job Satisfaction: A Longitudinal Analysis. Applied Psychology, 2010, 59, 318-338.	7.1	49
75	Interpersonal harmony and creativity in China. Journal of Organizational Behavior, 2015, 36, 648-672.	4.7	48
76	Social processes and team creativity in multicultural teams: A socioâ€technical framework. Journal of Organizational Behavior, 2015, 36, 1008-1025.	4.7	48
77	Effects of self-concept and perceived disapproval of delinquent behavior in school children. Journal of Youth and Adolescence, 1988, 18, 345-359.	3 . 5	47
78	Presenting Post Hoc Hypotheses as A Priori: Ethical and Theoretical Issues. Management and Organization Review, 2011, 7, 471-479.	2.1	47
79	Leadership, decision-making and cultural context: Event management within chinese joint ventures. Leadership Quarterly, 1997, 8, 413-431.	5 . 8	45
80	Effects of Interactional Justice on Egocentric Bias in Resource Allocation Decisions Journal of Applied Psychology, 2004, 89, 405-415.	5. 3	43
81	Integrating cross-cultural psychology research methods into ethnic minority psychology Cultural Diversity and Ethnic Minority Psychology, 2010, 16, 590-597.	2.0	43
82	Beyond national culture and culture-centricism: A reply to Gould and Grein (2009). Journal of International Business Studies, 2011, 42, 177-181.	7.3	43
83	Cross-Cultural Differences: Individual-Level vs. Culture-Level Analysis. International Journal of Psychology, 1989, 24, 703-719.	2.8	43
84	5â€fBringing National Culture to the Table: Making a Difference with Crossâ€cultural Differences and Perspectives. Academy of Management Annals, 2009, 3, 217-249.	9.6	39
85	Self-concept, deliquency, relations with parents and school and Chinese adolescents' perception of personal control. Personality and Individual Differences, 1992, 13, 615-622.	2.9	38
86	Expecting the Worst: Moderating Effects of Social Cynicism on the Relationships Between Relationship Conflict and Negative Affective Reactions. Journal of Business and Psychology, 2011, 26, 339-345.	4.0	38
87	Equivalence and Bias: A Review of Concepts, Models, and Data Analytic Procedures. , 2010, , 17-45.		36
88	Learning goal orientation and creative performance: The differential mediating roles of challenge and enjoyment intrinsic motivations. Asia Pacific Journal of Management, 2014, 31, 811-834.	4.5	35
89	Methodological Issues in Researching Intercultural Competence. , 2009, , 404-418.		35
90	Social axioms and achievement across cultures: The influence of reward for application and fate control. Learning and Individual Differences, 2009, 19, 366-371.	2.7	34

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91	Beliefs in Chinese culture., 0,, 221-240.		34
92	Slacking Off in Comfort: A Dual-Pathway Model for Psychological Safety Climate. Journal of Management, 2019, 45, 1114-1144.	9.3	34
93	Systemic considerations: Factors facilitating and impeding the development of psychology in developing countries. International Journal of Psychology, 1995, 30, 693-706.	2.8	33
94	Human resource management practices in international joint ventures in mainland China: a justice analysis. Human Resource Management Review, 2003, 13, 85-105.	4.8	33
95	The Role of Leader Morality in the Interaction Effect of Procedural Justice and Outcome Favorability. Journal of Applied Social Psychology, 2009, 39, 1536-1561.	2.0	33
96	What signals does procedural justice climate convey? The roles of group status, and organizational benevolence and integrity. Journal of Organizational Behavior, 2014, 35, 464-488.	4.7	33
97	When can culturally diverse teams be more creative? The role of leaders' benevolent paternalism. Journal of Organizational Behavior, 2018, 39, 402-415.	4.7	33
98	The Impact of Customer Service and Product Value on Customer Loyalty and Purchase Behavior. Journal of Applied Social Psychology, 1998, 28, 1731-1741.	2.0	32
99	Tournament as a motivational strategy: Extension to dynamic situations with uncertain duration. Journal of Economic Psychology, 2002, 23, 399-420.	2.2	30
100	Person perception in the heat of conflict: Negative trait attributions affect procedural preferences and account for situational and cultural differences. Asian Journal of Social Psychology, 2004, 7, 127-147.	2.1	30
101	A dispositional approach to psychological climate: Relationships between interpersonal harmony motives and psychological climate for communication safety. Human Relations, 2014, 67, 489-515.	5.4	30
102	Relation between Self-Esteem and Delinquent Behavior in Three Ethnic Groups. Journal of Cross-Cultural Psychology, 1986, 17, 151-167.	1.6	29
103	WHO SHOULD BE RESPONSIBLE? EFFECTS OF VOICE AND COMPENSATION ON RESPONSIBILITY ATTRIBUTION, PERCEIVED JUSTICE, AND POSTâ€COMPLAINT BEHAVIORS ACROSS CULTURES. International Journal of Conflict Management, 2001, 12, 350-364.	1.9	29
104	The rise of East Asia: Implications for research on cultural variations and globalization. Journal of International Management, 2006, 12, 235-241.	4.2	29
105	Editor's introduction to the exchange between Hofstede and GLOBE. Journal of International Business Studies, 2006, 37, 881-881.	7.3	28
106	Moderating effects on the compensation gap between locals and expatriates in China: A multi-level analysis. Journal of International Management, 2011, 17, 54-67.	4.2	28
107	Asian social psychology: Achievements, threats, and opportunities. Asian Journal of Social Psychology, 2007, 10, 8-15.	2.1	26
108	Group harmony in the workplace: Conception, measurement, and validation. Asia Pacific Journal of Management, 2016, 33, 903-934.	4.5	26

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109	Academic careers in Asia: A cross-cultural analysis. Journal of Vocational Behavior, 2004, 64, 346-357.	3.4	23
110	Compensation Disparity between Locals and Expatriates in China: A Multilevel Analysis of the Influence of Norms. Management International Review, 2014, 54, 107-128.	3.3	23
111	Beyond Risk-Taking. Group and Organization Management, 2015, 40, 88-115.	4.4	23
112	Dispute Processing: A Cross-Cultural Analysis. , 0, , 209-231.		23
113	Is Perceived Creativityâ€Reward Contingency Good for Creativity? The Role of Challenge and Threat Appraisals. Human Resource Management, 2017, 56, 693-709.	5.8	22
114	Role Conflict, Ambiguity, and Overload: A 21-Nation Study. Academy of Management Journal, 1995, 38, 429-452.	6.3	21
115	Perceived Fairness of Pay: The Importance of Task versus Maintenance Inputs in Japan, South Korea, and Hong Kong. Management and Organization Review, 2010, 6, 31-54.	2.1	21
116	A Dynamic Approach to Fairness: Effects of Temporal Changes of Fairness Perceptions on Job Attitudes. Journal of Business and Psychology, 2015, 30, 163-175.	4.0	21
117	Perceptions of injustice in intercultural relations. Applied and Preventive Psychology, 1998, 7, 195-205.	0.8	18
118	Differentiating the Effects of Informational and Interpersonal Justice in Co-Worker Interactions for Task Accomplishment. Applied Psychology, 2016, 65, 132-159.	7.1	18
119	Whipping into shape: Construct definition, measurement, and validation of directive-achieving leadership in Chinese culture. Asia Pacific Journal of Management, 2017, 34, 537-563.	4.5	18
120	Methods and Measurements in Cross-Cultural Management. , 2008, , 59-74.		17
121	Children's Personality as a Function of Family Relations within and between Cultures. Journal of Cross-Cultural Psychology, 1991, 22, 182-208.	1.6	16
122	Contingent Punishment as a Doubleâ€Edged Sword: A Dualâ€Pathway Model from a Senseâ€Making Perspective. Personnel Psychology, 2014, 67, 951-980.	2.8	16
123	Culture, organizations, and institutions: an integrative review., 2009,, 23-45.		14
124	Sex Differences in Social Cynicism Across Societies. Journal of Cross-Cultural Psychology, 2012, 43, 1152-1166.	1.6	12
125	Globalization of Chinese Firms: What Happens to Culture? ä¸å›½ä⅓业的å¨çƒåŒ−ï⅓šæ−‡åŒ−有什ä¹^ä⅓ 2014, 10, 391-397.	∕2œç"¨ï⅓\̈ 2.i	. Managem 12
126	Justice Through the Lens of Culture and Ethnicity. , 2002, , 343-378.		11

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127	Globalization of Chinese Firms: What Happens to Culture?. Management and Organization Review, 2014, 10, 391-397.	2.1	10
128	Toward performance-based compensation: a study of the gaps between organizational practices and employee preferences with regard to compensation criteria in the state-owned sector in China. International Journal of Human Resource Management, 2011, 22, 1986-2010.	5. 3	9
129	Relationships Among Satisfaction, Commitment, and Performance: A Group-level Analysis. Applied Psychology, 1997, 46, 199-205.	7.1	8
130	Group Size Effects on Risk Perception: A Test of Several Hypotheses. Asian Journal of Social Psychology, 1998, 1, 133-145.	2.1	8
131	Values and Social Axioms. , 2008, , 471-490.		7
132	Pay disparity in multinational and domestic firms in China: the role of pro-disparity norm. International Journal of Human Resource Management, 2011, 22, 2575-2592.	5. 3	6
133	Effects of Evaluation of Societal Conditions and Work–Family Conflict on Social Cynicism and Distress: A Longitudinal Analysis < sup > 1 < /sup > 1. Journal of Applied Social Psychology, 2012, 42, 717-734.	2.0	6
134	Multilevel Modeling for International Management Research. Research Methodology in Strategy and Management, 2012, , 101-125.	0.3	5
135	Distributive Justice and Interpersonal Interaction Across Cultures in the Context of Expatriate Pay Disparity in Multinationals. Research in Global Strategic Management, 2014, , 29-55.	0.5	5
136	Conflict and Injustice in Intercultural Relations: Insights from the Arab-Israeli and Sino-British Disputes., 2000,, 128-145.		5
137	Taking Stock and Charting a Path for Asian Management Research. , 2004, , 3-18.		4
138	Harmony and Conflict: Towards an Integrated Model of Conflict Styles. SSRN Electronic Journal, 0, , .	0.4	4
139	Perceived Fairness of Pay: The Importance of Task versus Maintenance Inputs in Japan, South Korea, and Hong Kong SSRN Electronic Journal, 2010, , .	0.4	3
140	How Can Indigenous Research Contribute to Universal Knowledge? An Illustration with Research on Interpersonal Harmony. Japanese Psychological Research, 2016, 58, 110-124.	1.1	3
141	Buying Insurance for Harmony: A Relational Risk Perspective on Conflict Avoidance. SSRN Electronic Journal, 0, , .	0.4	3
142	Methodological suggestions for climato-economic theory. Behavioral and Brain Sciences, 2013, 36, 494-495.	0.7	0
143	A Dynamic Approach to Fairness: Effects of Temporal Changes of Fairness Perceptions on Job Attitudes. SSRN Electronic Journal, 2015, , .	0.4	0
144	The Leadership Challenge in High Growth Asia: Developing Relationships. , 2004, , 1-12.		O

#	Article	IF	CITATIONS
145	Challenges of Conducting Global Research. , 2014, , 283-305.		O
146	Distributive Justice and Interpersonal Interaction Across Cultures in the Context of Expatriate Pay Disparity in Multinationals. Research in Global Strategic Management, 2014, 16, 29-55.	0.5	0