Francis J Yammarino

List of Publications by Year
in descending order

85 papers	8,881 citations	47006 47 h-index	62596 80 g-index
87 all docs	87 docs citations	87 times ranked	4008 citing authors

#	Article	IF	Citations
1	Using CATA and Machine Learning to Operationalize Old Constructs in New Ways: An Illustration Using U.S. Governors' COVID-19 Press Briefings. Organizational Research Methods, 2023, 26, 705-750.	9.1	3
2	Visualizing Collective Idea Generation and Innovation Processes in Social Networks. IEEE Transactions on Computational Social Systems, 2023, 10, 2234-2243.	4.4	2
3	Polynomial regression analysis and response surface methodology in leadership research. Leadership Quarterly, 2022, 33, 101592.	5.8	22
4	Human-robot collaboration: A multilevel and integrated leadership framework. Leadership Quarterly, 2022, 33, 101594.	5.8	15
5	Multilevel Methods and Statistics: The Next Frontier. Organizational Research Methods, 2021, 24, 187-218.	9.1	14
6	State-of-the-science review of leader-follower dyads research. Leadership Quarterly, 2020, 31, 101306.	5.8	32
7	Diversity and Social Network Structure in Collective Decision Making: Evolutionary Perspectives with Agent-Based Simulations. Complexity, 2019, 2019, 1-16.	1.6	7
8	Positive and negative emotional tone convergence: An empirical examination of associations with leader and follower LMX. Leadership Quarterly, 2019, 30, 427-439.	5.8	18
9	A review of the effectiveness of empowering leadership. Leadership Quarterly, 2019, 30, 34-58.	5.8	180
10	Effects of relational schema congruence on leader-member exchange. Leadership Quarterly, 2017, 28, 268-284.	5.8	44
11	Multi-level issues and dyads in leadership research. , 2017, , .		2
12	Leadership ˜†. , 2017, , .		0
13	Collective decision making, leadership, and collective intelligence: Tests with agent-based simulations and a Field study. Leadership Quarterly, 2016, 27, 218-241.	5.8	63
14	Two faces of empowering leadership: Enabling and burdening. Leadership Quarterly, 2016, 27, 602-616.	5.8	180
15	The Leader–Member Exchange Relationship. Journal of Management, 2016, 42, 915-935.	9.3	92
16	Biased Self-Perception Tendencies: Self-Enhancement/Self-Diminishment and Leader Derailment in Individualistic and Collectivistic Cultures. Applied Psychology, 2015, 64, 161-207.	7.1	32
17	Leader behaviors and career derailment potential: A multi-analytic method examination of rating source and self–other agreement. Leadership Quarterly, 2014, 25, 373-390.	5.8	43
18	A 25-year perspective on levels of analysis in leadership research. Leadership Quarterly, 2014, 25, 6-35.	5.8	95

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19	Collectivistic leadership and George C. Marshall: A historiometric analysis of career events. Leadership Quarterly, 2014, 25, 449-467.	5.8	34
20	What makes leadership, leadership? Using self-expansion theory to integrate traditional and contemporary approaches. Leadership Quarterly, 2013, 24, 798-821.	5.8	67
21	Collectivistic Leadership Approaches: Putting the â€œWeâ€•in Leadership Science and Practice. Industrial and Organizational Psychology, 2012, 5, 382-402.	0.6	218
22	A comparative study of three leadership approaches in India. Leadership Quarterly, 2012, 23, 146-162.	5.8	38
23	Use and misuse of levels of analysis in leadership research: An illustrative review of leaderâ€"member exchange. Leadership Quarterly, 2012, 23, 1080-1103.	5.8	47
24	Article quality and publication impact via levels of analysis incorporation: An illustration with transformational/charismatic leadership. Leadership Quarterly, 2012, 23, 1012-1042.	5.8	16
25	Evolutionary Perspective on Collective Decision Making. , 2012, , 75-84.		2
26	Dyads in Organizational Research: Conceptual Issues and Multilevel Analyses. Organizational Research Methods, 2011, 14, 456-483.	9.1	85
27	Individualized leadership: A qualitative study of senior executive leaders. Leadership Quarterly, 2011, 22, 182-206.	5.8	29
28	Impact of behavioral integrity on follower job performance: A three-study examination. Leadership Quarterly, 2011, 22, 765-786.	5.8	96
29	Multi-level issues in evolutionary theory, organization science, and leadership. Leadership Quarterly, 2011, 22, 1042-1057.	5.8	55
30	Team Virtues and Performance: An Examination of Transparency, Behavioral Integrity, and Trust. Journal of Business Ethics, 2011, 99, 201-216.	6.0	147
31	Leadership and Team Dynamics for Dangerous Military Contexts. Military Psychology, 2010, 22, S15-S41.	1.1	46
32	Leaderâ€"member exchange, shared values, and performance: Agreement and levels of analysis do matter. Leadership Quarterly, 2010, 21, 469-480.	5.8	74
33	A new kind of organizational behavior. Research in Multi-Level Issues, 2009, , 13-60.	0.5	14
34	Integrity and leadership: A multi-level conceptual framework. Leadership Quarterly, 2009, 20, 405-420.	5.8	193
35	Moderating role of subordinates' attitudes on transformational leadership and effectiveness: A multi-cultural and multi-level perspective. Leadership Quarterly, 2009, 20, 586-603.	5.8	114
36	Leadership across hierarchical levels: Multiple levels of management and multiple levels of analysis. Leadership Quarterly, 2009, 20, 689-707.	5.8	99

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37	Multi-level nature of and multi-level approaches to leadership. Leadership Quarterly, 2008, 19, 135-141.	5.8	111
38	Authentic leadership and positive organizational behavior: A meso, multi-level perspective. Leadership Quarterly, 2008, 19, 693-707.	5.8	191
39	â€œWe the peopleâ€‰â€¦â€‰â€• levels of analysis and the US Constitution. International Journal of Organizational Analysis, 2008, 16, 187-193.	2.9	0
40	Beyond cognitive processes: Antecedents and influences on team cognition. Research in Multi-Level Issues, 2007, 7, 305-313.	0.5	2
41	Integrity and Leadership:. European Management Journal, 2007, 25, 171-184.	5.1	232
42	Leadership and levels of analysis: A state-of-the-science review. Leadership Quarterly, 2005, 16, 879-919.	5.8	367
43	Transformational leadership, learning goal orientation, and expectations for career success in mentorâ€"protÃ©gÃ© relationships: A multiple levels of analysis perspective. Leadership Quarterly, 2004, 15, 241-261.	5.8	127
44	CEO charisma, compensation, and firm performance. Leadership Quarterly, 2004, 15, 405-420.	5.8	200
45	Individualized Leadership. Journal of Leadership and Organizational Studies, 2002, 9, 90-99.	4.0	28
46	Neutralizing substitutes for leadership theory: Leadership effects and common-source bias.. Journal of Applied Psychology, 2002, 87, 454-464.	5.3	105
47	The folly of theorizing â€œAâ€• but testing â€œBâ€• Leadership Quarterly, 2001, 12, 515-551.	5.8	139
48	Perceptions of Transformational Leadership among Asian Americans and Caucasian Americans: A Level of Analysis Perspective. Journal of Leadership & Organizational Studies, 2001, 8, 3-21.	0.2	23
49	Investigating contingencies: An examination of the impact of span of supervision and upward controllingness on leaderâ€"member exchange using traditional and multivariate within- and between-entities analysis.. Journal of Applied Psychology, 2000, 85, 659-677.	5.3	119
50	Ceo Charismatic Leadership: Levels-of-Management and Levels-of-Analysis Effects. Academy of Management Review, 1999, 24, 266-285.	11.7	423
51	Multiple Levels of Analysis From a Longitudinal Perspective: Some Implications for Theory Building. Academy of Management Review, 1999, 24, 346-357.	11.7	167
52	CEO Charismatic Leadership: Levels-of-Management and Levels-of-Analysis Effects. Academy of Management Review, 1999, 24, 266.	11.7	125
53	Multiple Levels of Analysis from a Longitudinal Perspective: Some Implications for Theory Building. Academy of Management Review, 1999, 24, 346.	11.7	37
54	SELF-OTHER AGREEMENT: DOES IT REALLY MATTER?. Personnel Psychology, 1998, 51, 577-598.	2.8	342

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55	Multivariate aspects of the varient/waba approach: A discussion and leadership illustration. Leadership Quarterly, 1998, 9, 203-227.	5.8	46
56	Transformational and contingent reward leadership: Individual, dyad, and group levels of analysis. Leadership Quarterly, 1998, 9, 27-54.	5.8	110
57	Asian Americans and Leadership. Journal of Applied Behavioral Science, The, 1998, 34, 47-67.	3.3	19
58	Impact of Personality on Sales Manager Leadership Style. Journal of Business-to-Business Marketing, 1997, 3, 27-53.	1.5	6
59	Do managers see themselves as other see them? Implications of self-other rating agreement for human resources management. Organizational Dynamics, 1997, 25, 35-44.	2.6	215
60	A multiple-level examination of job activities and employee outcomes. Journal of Business and Psychology, 1996, 11, 197-217.	4.0	0
61	Bases of power in relation to leader behavior: A field investigation. Journal of Business and Psychology, 1996, 11, 3-22.	4.0	21
62	An examination of linkages between personal characteristics and dimensions of transformational leadership. Journal of Business and Psychology, 1995, 9, 315-335.	4.0	80
63	Dyadic Leadership. Journal of Leadership & Organizational Studies, 1995, 2, 50-74.	0.2	8
64	Individualized leadership: A new multiple-level approach. Leadership Quarterly, 1995, 6, 413-450.	5.8	126
65	Leadership: The multiple-level approaches. Leadership Quarterly, 1995, 6, 97-109.	5.8	78
66	TRANSFORMATIONAL LEADERSHIP THEORY: USING LEVELS OF ANALYSIS TO DETERMINE BOUNDARY CONDITIONS. Personnel Psychology, 1994, 47, 787-811.	2.8	195
67	Closeness of supervision and salesperson work outcomes: An alternate perspective. Journal of Business Research, 1994, 29, 225-237.	10.2	19
68	Understanding self-perception accuracy: Implications for human resource management. Human Resource Management, 1993, 32, 231-247.	5.8	178
69	Transformational leadership and performance: A longitudinal investigation. Leadership Quarterly, 1993, 4, 81-102.	5.8	266
70	Individualized and Group-Based Views of Participation in Decision Making. Group and Organization Management, 1992, 17, 398-413.	4.4	37
71	On the application of within and between analysis: Are absence and affect really group-based phenomena?. Journal of Applied Psychology, 1992, 77, 168-176.	5.3	146
72	Superior-Subordinate Relationships: A Multiple Levels of Analysis Approach. Human Relations, 1992, 45, 575-600.	5.4	83

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73	DOES SELF-OTHER AGREEMENT ON LEADERSHIP PERCEPTIONS MODERATE THE VALIDITY OF LEADERSHIP AND PERFORMANCE PREDICTIONS?. Personnel Psychology, 1992, 45, 141-164.	2.8	386
74	Identifying Common Methods Variance With Data Collected From A Single Source: An Unresolved Sticky Issue. Journal of Management, 1991, 17, 571-587.	9.3	412
75	Person and situation views of leadership: A multiple levels of analysis approach. Leadership Quarterly, 1991, 2, 121-139.	5.8	67
76	Congruence of Self and Others' Leadership Ratings of Naval Officers for Understanding Successful Performance. Applied Psychology, 1991, 40, 437-454.	7.1	255
77	Understanding Mail Survey Response Behavior: A Meta-Analysis. Public Opinion Quarterly, 1991, 55, 613.	1.6	435
78	Transformational Leadership and Multiple Levels of Analysis. Human Relations, 1990, 43, 975-995.	5.4	270
79	Salesperson Performance and Managerially Controllable Factors: An Investigation of Individual and Work Group Effects. Journal of Management, 1990, 16, 87-106.	9.3	59
80	Individual- and Group-Directed Leader Behavior Descriptions. Educational and Psychological Measurement, 1990, 50, 739-759.	2.4	29
81	Adding to Contingent-Reward Behavior. Group & Organization Studies, 1990, 15, 381-394.	0.7	206
82	Operationalizing charismatic leadership using a levels-of-analysis framework. Leadership Quarterly, 1990, 1, 193-208.	5.8	77
83	Time Spent Communicating: A Multiple Levels of Analysis Approach. Human Relations, 1988, 41, 655-676.	5.4	29
84	An approach for assessing individual versus group effects in performance evaluations. Journal of Occupational Psychology, 1987, 60, 157-167.	1.5	21
85	Weekly patterns of motivation in students in higher education: a time series spectral analysis. Educational Psychology, 0, , 1-23.	2.7	3