

Francis J Yammarino

List of Publications by Year in descending order

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Version: 2024-02-01

85
papers

8,881
citations

47006

47
h-index

62596

80
g-index

87
all docs

87
docs citations

87
times ranked

4008
citing authors

#	ARTICLE	IF	CITATIONS
1	Understanding Mail Survey Response Behavior: A Meta-Analysis. <i>Public Opinion Quarterly</i> , 1991, 55, 613.	1.6	435
2	Ceo Charismatic Leadership: Levels-of-Management and Levels-of-Analysis Effects. <i>Academy of Management Review</i> , 1999, 24, 266-285.	11.7	423
3	Identifying Common Methods Variance With Data Collected From A Single Source: An Unresolved Sticky Issue. <i>Journal of Management</i> , 1991, 17, 571-587.	9.3	412
4	DOES SELF-OTHER AGREEMENT ON LEADERSHIP PERCEPTIONS MODERATE THE VALIDITY OF LEADERSHIP AND PERFORMANCE PREDICTIONS?. <i>Personnel Psychology</i> , 1992, 45, 141-164.	2.8	386
5	Leadership and levels of analysis: A state-of-the-science review. <i>Leadership Quarterly</i> , 2005, 16, 879-919.	5.8	367
6	SELF-OTHER AGREEMENT: DOES IT REALLY MATTER?. <i>Personnel Psychology</i> , 1998, 51, 577-598.	2.8	342
7	Transformational Leadership and Multiple Levels of Analysis. <i>Human Relations</i> , 1990, 43, 975-995.	5.4	270
8	Transformational leadership and performance: A longitudinal investigation. <i>Leadership Quarterly</i> , 1993, 4, 81-102.	5.8	266
9	Congruence of Self and Others' Leadership Ratings of Naval Officers for Understanding Successful Performance. <i>Applied Psychology</i> , 1991, 40, 437-454.	7.1	255
10	Integrity and Leadership:. <i>European Management Journal</i> , 2007, 25, 171-184.	5.1	232
11	Collectivistic Leadership Approaches: Putting the "We" in Leadership Science and Practice. <i>Industrial and Organizational Psychology</i> , 2012, 5, 382-402.	0.6	218
12	Do managers see themselves as other see them? Implications of self-other rating agreement for human resources management. <i>Organizational Dynamics</i> , 1997, 25, 35-44.	2.6	215
13	Adding to Contingent-Reward Behavior. <i>Group & Organization Studies</i> , 1990, 15, 381-394.	0.7	206
14	CEO charisma, compensation, and firm performance. <i>Leadership Quarterly</i> , 2004, 15, 405-420.	5.8	200
15	TRANSFORMATIONAL LEADERSHIP THEORY: USING LEVELS OF ANALYSIS TO DETERMINE BOUNDARY CONDITIONS. <i>Personnel Psychology</i> , 1994, 47, 787-811.	2.8	195
16	Integrity and leadership: A multi-level conceptual framework. <i>Leadership Quarterly</i> , 2009, 20, 405-420.	5.8	193
17	Authentic leadership and positive organizational behavior: A meso, multi-level perspective. <i>Leadership Quarterly</i> , 2008, 19, 693-707.	5.8	191
18	Two faces of empowering leadership: Enabling and burdening. <i>Leadership Quarterly</i> , 2016, 27, 602-616.	5.8	180

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19	A review of the effectiveness of empowering leadership. <i>Leadership Quarterly</i> , 2019, 30, 34-58.	5.8	180
20	Understanding self-perception accuracy: Implications for human resource management. <i>Human Resource Management</i> , 1993, 32, 231-247.	5.8	178
21	Multiple Levels of Analysis From a Longitudinal Perspective: Some Implications for Theory Building. <i>Academy of Management Review</i> , 1999, 24, 346-357.	11.7	167
22	Team Virtues and Performance: An Examination of Transparency, Behavioral Integrity, and Trust. <i>Journal of Business Ethics</i> , 2011, 99, 201-216.	6.0	147
23	On the application of within and between analysis: Are absence and affect really group-based phenomena?. <i>Journal of Applied Psychology</i> , 1992, 77, 168-176.	5.3	146
24	The folly of theorizing "but testing". <i>Leadership Quarterly</i> , 2001, 12, 515-551.	5.8	139
25	Transformational leadership, learning goal orientation, and expectations for career success in mentor-protégé relationships: A multiple levels of analysis perspective. <i>Leadership Quarterly</i> , 2004, 15, 241-261.	5.8	127
26	Individualized leadership: A new multiple-level approach. <i>Leadership Quarterly</i> , 1995, 6, 413-450.	5.8	126
27	CEO Charismatic Leadership: Levels-of-Management and Levels-of-Analysis Effects. <i>Academy of Management Review</i> , 1999, 24, 266.	11.7	125
28	Investigating contingencies: An examination of the impact of span of supervision and upward controllingness on leader-member exchange using traditional and multivariate within- and between-entities analysis.. <i>Journal of Applied Psychology</i> , 2000, 85, 659-677.	5.3	119
29	Moderating role of subordinates' attitudes on transformational leadership and effectiveness: A multi-cultural and multi-level perspective. <i>Leadership Quarterly</i> , 2009, 20, 586-603.	5.8	114
30	Multi-level nature of and multi-level approaches to leadership. <i>Leadership Quarterly</i> , 2008, 19, 135-141.	5.8	111
31	Transformational and contingent reward leadership: Individual, dyad, and group levels of analysis. <i>Leadership Quarterly</i> , 1998, 9, 27-54.	5.8	110
32	Neutralizing substitutes for leadership theory: Leadership effects and common-source bias.. <i>Journal of Applied Psychology</i> , 2002, 87, 454-464.	5.3	105
33	Leadership across hierarchical levels: Multiple levels of management and multiple levels of analysis. <i>Leadership Quarterly</i> , 2009, 20, 689-707.	5.8	99
34	Impact of behavioral integrity on follower job performance: A three-study examination. <i>Leadership Quarterly</i> , 2011, 22, 765-786.	5.8	96
35	A 25-year perspective on levels of analysis in leadership research. <i>Leadership Quarterly</i> , 2014, 25, 6-35.	5.8	95
36	The Leader-Member Exchange Relationship. <i>Journal of Management</i> , 2016, 42, 915-935.	9.3	92

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37	Dyads in Organizational Research: Conceptual Issues and Multilevel Analyses. <i>Organizational Research Methods</i> , 2011, 14, 456-483.	9.1	85
38	Superior-Subordinate Relationships: A Multiple Levels of Analysis Approach. <i>Human Relations</i> , 1992, 45, 575-600.	5.4	83
39	An examination of linkages between personal characteristics and dimensions of transformational leadership. <i>Journal of Business and Psychology</i> , 1995, 9, 315-335.	4.0	80
40	Leadership: The multiple-level approaches. <i>Leadership Quarterly</i> , 1995, 6, 97-109.	5.8	78
41	Operationalizing charismatic leadership using a levels-of-analysis framework. <i>Leadership Quarterly</i> , 1990, 1, 193-208.	5.8	77
42	Leader-member exchange, shared values, and performance: Agreement and levels of analysis do matter. <i>Leadership Quarterly</i> , 2010, 21, 469-480.	5.8	74
43	Person and situation views of leadership: A multiple levels of analysis approach. <i>Leadership Quarterly</i> , 1991, 2, 121-139.	5.8	67
44	What makes leadership, leadership? Using self-expansion theory to integrate traditional and contemporary approaches. <i>Leadership Quarterly</i> , 2013, 24, 798-821.	5.8	67
45	Collective decision making, leadership, and collective intelligence: Tests with agent-based simulations and a Field study. <i>Leadership Quarterly</i> , 2016, 27, 218-241.	5.8	63
46	Salesperson Performance and Managerially Controllable Factors: An Investigation of Individual and Work Group Effects. <i>Journal of Management</i> , 1990, 16, 87-106.	9.3	59
47	Multi-level issues in evolutionary theory, organization science, and leadership. <i>Leadership Quarterly</i> , 2011, 22, 1042-1057.	5.8	55
48	Use and misuse of levels of analysis in leadership research: An illustrative review of leader-member exchange. <i>Leadership Quarterly</i> , 2012, 23, 1080-1103.	5.8	47
49	Multivariate aspects of the varient/waba approach: A discussion and leadership illustration. <i>Leadership Quarterly</i> , 1998, 9, 203-227.	5.8	46
50	Leadership and Team Dynamics for Dangerous Military Contexts. <i>Military Psychology</i> , 2010, 22, S15-S41.	1.1	46
51	Effects of relational schema congruence on leader-member exchange. <i>Leadership Quarterly</i> , 2017, 28, 268-284.	5.8	44
52	Leader behaviors and career derailment potential: A multi-analytic method examination of rating source and self-other agreement. <i>Leadership Quarterly</i> , 2014, 25, 373-390.	5.8	43
53	A comparative study of three leadership approaches in India. <i>Leadership Quarterly</i> , 2012, 23, 146-162.	5.8	38
54	Individualized and Group-Based Views of Participation in Decision Making. <i>Group and Organization Management</i> , 1992, 17, 398-413.	4.4	37

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55	Multiple Levels of Analysis from a Longitudinal Perspective: Some Implications for Theory Building. <i>Academy of Management Review</i> , 1999, 24, 346.	11.7	37
56	Collectivistic leadership and George C. Marshall: A historiometric analysis of career events. <i>Leadership Quarterly</i> , 2014, 25, 449-467.	5.8	34
57	Biased Self-Perception Tendencies: Self-Enhancement/Self-Diminishment and Leader Derailment in Individualistic and Collectivistic Cultures. <i>Applied Psychology</i> , 2015, 64, 161-207.	7.1	32
58	State-of-the-science review of leader-follower dyads research. <i>Leadership Quarterly</i> , 2020, 31, 101306.	5.8	32
59	Time Spent Communicating: A Multiple Levels of Analysis Approach. <i>Human Relations</i> , 1988, 41, 655-676.	5.4	29
60	Individual- and Group-Directed Leader Behavior Descriptions. <i>Educational and Psychological Measurement</i> , 1990, 50, 739-759.	2.4	29
61	Individualized leadership: A qualitative study of senior executive leaders. <i>Leadership Quarterly</i> , 2011, 22, 182-206.	5.8	29
62	Individualized Leadership. <i>Journal of Leadership and Organizational Studies</i> , 2002, 9, 90-99.	4.0	28
63	Perceptions of Transformational Leadership among Asian Americans and Caucasian Americans: A Level of Analysis Perspective. <i>Journal of Leadership & Organizational Studies</i> , 2001, 8, 3-21.	0.2	23
64	Polynomial regression analysis and response surface methodology in leadership research. <i>Leadership Quarterly</i> , 2022, 33, 101592.	5.8	22
65	An approach for assessing individual versus group effects in performance evaluations. <i>Journal of Occupational Psychology</i> , 1987, 60, 157-167.	1.5	21
66	Bases of power in relation to leader behavior: A field investigation. <i>Journal of Business and Psychology</i> , 1996, 11, 3-22.	4.0	21
67	Closeness of supervision and salesperson work outcomes: An alternate perspective. <i>Journal of Business Research</i> , 1994, 29, 225-237.	10.2	19
68	Asian Americans and Leadership. <i>Journal of Applied Behavioral Science</i> , The, 1998, 34, 47-67.	3.3	19
69	Positive and negative emotional tone convergence: An empirical examination of associations with leader and follower LMX. <i>Leadership Quarterly</i> , 2019, 30, 427-439.	5.8	18
70	Article quality and publication impact via levels of analysis incorporation: An illustration with transformational/charismatic leadership. <i>Leadership Quarterly</i> , 2012, 23, 1012-1042.	5.8	16
71	Human-robot collaboration: A multilevel and integrated leadership framework. <i>Leadership Quarterly</i> , 2022, 33, 101594.	5.8	15
72	A new kind of organizational behavior. <i>Research in Multi-Level Issues</i> , 2009, , 13-60.	0.5	14

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73	Multilevel Methods and Statistics: The Next Frontier. <i>Organizational Research Methods</i> , 2021, 24, 187-218.	9.1	14
74	Dyadic Leadership. <i>Journal of Leadership & Organizational Studies</i> , 1995, 2, 50-74.	0.2	8
75	Diversity and Social Network Structure in Collective Decision Making: Evolutionary Perspectives with Agent-Based Simulations. <i>Complexity</i> , 2019, 2019, 1-16.	1.6	7
76	Impact of Personality on Sales Manager Leadership Style. <i>Journal of Business-to-Business Marketing</i> , 1997, 3, 27-53.	1.5	6
77	Weekly patterns of motivation in students in higher education: a time series spectral analysis. <i>Educational Psychology</i> , 0, , 1-23.	2.7	3
78	Using CATA and Machine Learning to Operationalize Old Constructs in New Ways: An Illustration Using U.S. Governorsâ€™ COVID-19 Press Briefings. <i>Organizational Research Methods</i> , 2023, 26, 705-750.	9.1	3
79	Beyond cognitive processes: Antecedents and influences on team cognition. <i>Research in Multi-Level Issues</i> , 2007, 7, 305-313.	0.5	2
80	Multi-level issues and dyads in leadership research. , 2017, , .		2
81	Evolutionary Perspective on Collective Decision Making. , 2012, , 75-84.		2
82	Visualizing Collective Idea Generation and Innovation Processes in Social Networks. <i>IEEE Transactions on Computational Social Systems</i> , 2023, 10, 2234-2243.	4.4	2
83	A multiple-level examination of job activities and employee outcomes. <i>Journal of Business and Psychology</i> , 1996, 11, 197-217.	4.0	0
84	â€œWe the peopleâ€ â€œ levels of analysis and the US Constitution. <i>International Journal of Organizational Analysis</i> , 2008, 16, 187-193.	2.9	0
85	Leadership â††. , 2017, , .		0