

John E Prescott

List of Publications by Year in descending order

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Version: 2024-02-01

45
papers

5,411
citations

201575

27
h-index

243529

44
g-index

45
all docs

45
docs citations

45
times ranked

3448
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Resource Reconfiguration During Technological Change. <i>Strategy Science</i> , 2022, 7, 240-265. | 2.1 | 6 |
| 2 | The Business Model Phenomenon: Towards Theoretical Relevance. <i>Journal of Management Studies</i> , 2021, 58, 517-527. | 6.0 | 23 |
| 3 | Management Research that Makes a Difference: Broadening the Meaning of Impact. <i>Journal of Management Studies</i> , 2021, 58, 297-320. | 6.0 | 119 |
| 4 | Corporate Strategy and the Theory of the Firm in the Digital Age. <i>Journal of Management Studies</i> , 2021, 58, 1695-1720. | 6.0 | 61 |
| 5 | Advancing Theory with Review Articles. <i>Journal of Management Studies</i> , 2020, 57, 351-376. | 6.0 | 255 |
| 6 | DYNAMIC FIT IN AN ERA OF FERMENT: PRODUCT DESIGN REALIGNMENT AND THE SURVIVAL-ENHANCING ROLE OF ALLIANCES AND ACQUISITIONS. <i>Research Policy</i> , 2020, 49, 103989. | 3.3 | 5 |
| 7 | In the Eye of the Beholder: Top Managers'™ Long-Term Orientation, Industry Context, and Decision-Making Processes. <i>Journal of Management</i> , 2019, 45, 3114-3145. | 6.3 | 62 |
| 8 | Surviving Alliance Network Evolution during Industry Convergence. , 2019, , 437-454. | | 0 |
| 9 | Flow Signals: Evidence from Patent and Alliance Portfolios in the US Biopharmaceutical Industry. <i>Journal of Management Studies</i> , 2018, 55, 232-264. | 6.0 | 44 |
| 10 | The Alliance Experience Transfer Effect: The Case of Industry Convergence in the Telecommunications Equipment Industry. <i>British Journal of Management</i> , 2017, 28, 425-443. | 3.3 | 25 |
| 11 | Lost in Translation or Lost in Your Neighbor's Yard: The Moderating Role of Leverage and Protection Mechanisms for the MNC Subsidiary Technology Sourcing's Performance Relationship. <i>Journal of International Management</i> , 2016, 22, 84-99. | 2.4 | 8 |
| 12 | Retail capability systems. <i>AMS Review</i> , 2015, 5, 103-122. | 1.1 | 2 |
| 13 | Frequency and directional reversal of equity ownership change in international joint ventures. <i>Asia Pacific Journal of Management</i> , 2014, 31, 215-243. | 2.9 | 14 |
| 14 | When a firm's centrality in R&D alliance network is (not) the answer for invention: The interaction of centrality, inward and outward knowledge transfer. <i>Journal of Engineering and Technology Management - JET-M</i> , 2014, 33, 193-209. | 1.4 | 14 |
| 15 | Rhythm and Entrainment of Acquisition and Alliance Initiatives and Firm Performance: A Temporal Perspective. <i>Organization Studies</i> , 2012, 33, 1281-1310. | 3.8 | 61 |
| 16 | A Temporal Perspective of Merger and Acquisition and Strategic Alliance Initiatives. <i>Journal of Management</i> , 2012, 38, 164-209. | 6.3 | 131 |
| 17 | Sequence Patterns of Firms' Acquisition and Alliance Behaviour and their Performance Implications. <i>Journal of Management Studies</i> , 2011, 48, 1044-1070. | 6.0 | 65 |
| 18 | The Strategic Role of the Board: The Impact of Board Structure on Top Management Team Strategic Action Capability. <i>Corporate Governance: an International Review</i> , 2009, 17, 728-743. | 2.4 | 108 |

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|----|--|-----|-----------|
| 19 | Designing alliance networks: the influence of network position, environmental change, and strategy on firm performance. <i>Strategic Management Journal</i> , 2008, 29, 639-661. | 4.7 | 350 |
| 20 | A temporal perspective of corporate M&A and alliance portfolios. <i>Advances in Mergers and Acquisitions</i> , 2008, , 5-27. | 0.8 | 3 |
| 21 | The Evolution of Interfirm Networks: Environmental Effects on Patterns of Network Change. <i>Academy of Management Review</i> , 2006, 31, 721-737. | 7.4 | 238 |
| 22 | The global acquisition, leverage, and protection of technological competencies. <i>Strategic Management Journal</i> , 2004, 25, 713-722. | 4.7 | 189 |
| 23 | Strategic alliances as social capital: a multidimensional view. <i>Strategic Management Journal</i> , 2002, 23, 795-816. | 4.7 | 1,060 |
| 24 | Competitive intelligence: Lessons from the trenches. <i>Competitive Intelligence Review</i> , 2001, 12, 5-19. | 0.1 | 19 |
| 25 | China: Competitive intelligence practices in an emerging market environment. <i>Competitive Intelligence Review</i> , 2000, 11, 65-78. | 0.1 | 33 |
| 26 | Networks in transition: how industry events (re)shape interfirm relationships. <i>Strategic Management Journal</i> , 1998, 19, 439-459. | 4.7 | 390 |
| 27 | Networks in transition: how industry events (re)shape interfirm relationships. <i>Strategic Management Journal</i> , 1998, 19, 439-459. | 4.7 | 10 |
| 28 | Competitive intelligence practices: A survey. <i>Competitive Intelligence Review</i> , 1995, 6, 4-14. | 0.1 | 43 |
| 29 | Market Value Impact Of Joint Ventures: The Effect Of Industry Information-Processing Load. <i>Academy of Management Journal</i> , 1995, 38, 900-915. | 4.3 | 19 |
| 30 | The seven seas of global competitive intelligence. <i>Competitive Intelligence Review</i> , 1993, 4, 4-11. | 0.1 | 5 |
| 31 | The parallel process of competitive intelligence: Why it exists and what can we do about it?. <i>Competitive Intelligence Review</i> , 1992, 3, 11-13. | 0.1 | 4 |
| 32 | A process for designing competitive intelligence workshops. <i>Competitive Intelligence Review</i> , 1991, 2, 12-13. | 0.1 | 1 |
| 33 | PLANNING AND TACTICAL FACTORS IN THE PROJECT IMPLEMENTATION PROCESS. <i>Journal of Management Studies</i> , 1990, 27, 305-327. | 6.0 | 162 |
| 34 | THE EFFECTS OF TECHNOLOGICAL SOPHISTICATION ON STRATEGIC PROFILES, STRUCTURE AND FIRM PERFORMANCE. <i>Journal of Management Studies</i> , 1990, 27, 485-510. | 6.0 | 126 |
| 35 | Environment-strategy coalignment: An empirical test of its performance implications. <i>Strategic Management Journal</i> , 1990, 11, 1-23. | 4.7 | 886 |
| 36 | The Market Share-Profitability Relationship: Testing Temporal Stability Across Business Cycles. <i>Journal of Management</i> , 1990, 16, 783-805. | 6.3 | 42 |

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|----|--|-----|-----------|
| 37 | Determinants of Top Management Compensation: Explaining the Impact of Economic, Behavioral, and Strategic Constructs and the Moderating Effects of Industry. <i>Journal of Management</i> , 1990, 16, 515-538. | 6.3 | 65 |
| 38 | Strategies, styles, and structures of small product innovative firms in high and low technology industries. <i>Journal of High Technology Management Research</i> , 1990, 1, 39-56. | 2.7 | 19 |
| 39 | The largest survey of "leading-edge" competitor intelligence managers. <i>Strategy and Leadership</i> , 1989, 17, 6-13. | 0.2 | 33 |
| 40 | Variations in Critical Success Factors Over the Stages in the Project Life Cycle. <i>Journal of Management</i> , 1988, 14, 5-18. | 6.3 | 394 |
| 41 | A Manager's Guide for Evaluating Competitive Analysis Techniques. <i>Interfaces</i> , 1988, 18, 10-22. | 1.6 | 50 |
| 42 | Couple competitive analysis to sales force decisions. <i>Industrial Marketing Management</i> , 1987, 16, 55-61. | 3.7 | 5 |
| 43 | A project-based approach to competitive analysis. <i>Strategic Management Journal</i> , 1987, 8, 411-423. | 4.7 | 35 |
| 44 | The market share-profitability relationship: An empirical assessment of major assertions and contradictions. <i>Strategic Management Journal</i> , 1986, 7, 377-394. | 4.7 | 114 |
| 45 | Environments as Moderators of the Relationship Between Strategy and Performance. <i>Academy of Management Journal</i> , 1986, 29, 329-346. | 4.3 | 113 |