

John E Prescott

List of Publications by Year in descending order

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Version: 2024-02-01

45
papers

5,411
citations

201575

27
h-index

243529

44
g-index

45
all docs

45
docs citations

45
times ranked

3448
citing authors

#	ARTICLE	IF	CITATIONS
1	Strategic alliances as social capital: a multidimensional view. <i>Strategic Management Journal</i> , 2002, 23, 795-816.	4.7	1,060
2	Environment-strategy coalignment: An empirical test of its performance implications. <i>Strategic Management Journal</i> , 1990, 11, 1-23.	4.7	886
3	Variations in Critical Success Factors Over the Stages in the Project Life Cycle. <i>Journal of Management</i> , 1988, 14, 5-18.	6.3	394
4	Networks in transition: how industry events (re)shape interfirm relationships. <i>Strategic Management Journal</i> , 1998, 19, 439-459.	4.7	390
5	Designing alliance networks: the influence of network position, environmental change, and strategy on firm performance. <i>Strategic Management Journal</i> , 2008, 29, 639-661.	4.7	350
6	Advancing Theory with Review Articles. <i>Journal of Management Studies</i> , 2020, 57, 351-376.	6.0	255
7	The Evolution of Interfirm Networks: Environmental Effects on Patterns of Network Change. <i>Academy of Management Review</i> , 2006, 31, 721-737.	7.4	238
8	The global acquisition, leverage, and protection of technological competencies. <i>Strategic Management Journal</i> , 2004, 25, 713-722.	4.7	189
9	PLANNING AND TACTICAL FACTORS IN THE PROJECT IMPLEMENTATION PROCESS. <i>Journal of Management Studies</i> , 1990, 27, 305-327.	6.0	162
10	A Temporal Perspective of Merger and Acquisition and Strategic Alliance Initiatives. <i>Journal of Management</i> , 2012, 38, 164-209.	6.3	131
11	THE EFFECTS OF TECHNOLOGICAL SOPHISTICATION ON STRATEGIC PROFILES, STRUCTURE AND FIRM PERFORMANCE. <i>Journal of Management Studies</i> , 1990, 27, 485-510.	6.0	126
12	Management Research that Makes a Difference: Broadening the Meaning of Impact. <i>Journal of Management Studies</i> , 2021, 58, 297-320.	6.0	119
13	The market share-profitability relationship: An empirical assessment of major assertions and contradictions. <i>Strategic Management Journal</i> , 1986, 7, 377-394.	4.7	114
14	Environments as Moderators of the Relationship Between Strategy and Performance. <i>Academy of Management Journal</i> , 1986, 29, 329-346.	4.3	113
15	The Strategic Role of the Board: The Impact of Board Structure on Top Management Team Strategic Action Capability. <i>Corporate Governance: an International Review</i> , 2009, 17, 728-743.	2.4	108
16	Determinants of Top Management Compensation: Explaining the Impact of Economic, Behavioral, and Strategic Constructs and the Moderating Effects of Industry. <i>Journal of Management</i> , 1990, 16, 515-538.	6.3	65
17	Sequence Patterns of Firms' Acquisition and Alliance Behaviour and their Performance Implications. <i>Journal of Management Studies</i> , 2011, 48, 1044-1070.	6.0	65
18	In the Eye of the Beholder: Top Managers'™ Long-Term Orientation, Industry Context, and Decision-Making Processes. <i>Journal of Management</i> , 2019, 45, 3114-3145.	6.3	62

#	ARTICLE	IF	CITATIONS
19	Rhythm and Entrainment of Acquisition and Alliance Initiatives and Firm Performance: A Temporal Perspective. <i>Organization Studies</i> , 2012, 33, 1281-1310.	3.8	61
20	Corporate Strategy and the Theory of the Firm in the Digital Age. <i>Journal of Management Studies</i> , 2021, 58, 1695-1720.	6.0	61
21	A Manager's Guide for Evaluating Competitive Analysis Techniques. <i>Interfaces</i> , 1988, 18, 10-22.	1.6	50
22	Flow Signals: Evidence from Patent and Alliance Portfolios in the US Biopharmaceutical Industry. <i>Journal of Management Studies</i> , 2018, 55, 232-264.	6.0	44
23	Competitive intelligence practices: A survey. <i>Competitive Intelligence Review</i> , 1995, 6, 4-14.	0.1	43
24	The Market Share-Profitability Relationship: Testing Temporal Stability Across Business Cycles. <i>Journal of Management</i> , 1990, 16, 783-805.	6.3	42
25	A project-based approach to competitive analysis. <i>Strategic Management Journal</i> , 1987, 8, 411-423.	4.7	35
26	The largest survey of "leading" competitor intelligence managers. <i>Strategy and Leadership</i> , 1989, 17, 6-13.	0.2	33
27	China: Competitive intelligence practices in an emerging market environment. <i>Competitive Intelligence Review</i> , 2000, 11, 65-78.	0.1	33
28	The Alliance Experience Transfer Effect: The Case of Industry Convergence in the Telecommunications Equipment Industry. <i>British Journal of Management</i> , 2017, 28, 425-443.	3.3	25
29	The Business Model Phenomenon: Towards Theoretical Relevance. <i>Journal of Management Studies</i> , 2021, 58, 517-527.	6.0	23
30	Strategies, styles, and structures of small product innovative firms in high and low technology industries. <i>Journal of High Technology Management Research</i> , 1990, 1, 39-56.	2.7	19
31	Competitive intelligence: Lessons from the trenches. <i>Competitive Intelligence Review</i> , 2001, 12, 5-19.	0.1	19
32	Market Value Impact Of Joint Ventures: The Effect Of Industry Information-Processing Load. <i>Academy of Management Journal</i> , 1995, 38, 900-915.	4.3	19
33	Frequency and directional reversal of equity ownership change in international joint ventures. <i>Asia Pacific Journal of Management</i> , 2014, 31, 215-243.	2.9	14
34	When a firm's centrality in R&D alliance network is (not) the answer for invention: The interaction of centrality, inward and outward knowledge transfer. <i>Journal of Engineering and Technology Management - JET-M</i> , 2014, 33, 193-209.	1.4	14
35	Networks in transition: how industry events (re)shape interfirm relationships. <i>Strategic Management Journal</i> , 1998, 19, 439-459.	4.7	10
36	Lost in Translation or Lost in Your Neighbor's Yard: The Moderating Role of Leverage and Protection Mechanisms for the MNC Subsidiary Technology Sourcing "Performance Relationship. <i>Journal of International Management</i> , 2016, 22, 84-99.	2.4	8

#	ARTICLE	IF	CITATIONS
37	Resource Reconfiguration During Technological Change. <i>Strategy Science</i> , 2022, 7, 240-265.	2.1	6
38	Couple competitive analysis to sales force decisions. <i>Industrial Marketing Management</i> , 1987, 16, 55-61.	3.7	5
39	The seven seas of global competitive intelligence. <i>Competitive Intelligence Review</i> , 1993, 4, 4-11.	0.1	5
40	DYNAMIC FIT IN AN ERA OF FERMENT: PRODUCT DESIGN REALIGNMENT AND THE SURVIVAL-ENHANCING ROLE OF ALLIANCES AND ACQUISITIONS. <i>Research Policy</i> , 2020, 49, 103989.	3.3	5
41	The parallel process of competitive intelligence: Why it exists and what can we do about it?. <i>Competitive Intelligence Review</i> , 1992, 3, 11-13.	0.1	4
42	A temporal perspective of corporate M&A and alliance portfolios. <i>Advances in Mergers and Acquisitions</i> , 2008, , 5-27.	0.8	3
43	Retail capability systems. <i>AMS Review</i> , 2015, 5, 103-122.	1.1	2
44	A process for designing competitive intelligence workshops. <i>Competitive Intelligence Review</i> , 1991, 2, 12-13.	0.1	1
45	Surviving Alliance Network Evolution during Industry Convergence. , 2019, , 437-454.		0