

# Manju Puri

## List of Publications by Year in descending order

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50  
papers

9,668  
citations

218677

26  
h-index

377865

34  
g-index

57  
all docs

57  
docs citations

57  
times ranked

3290  
citing authors

#	ARTICLE	IF	CITATIONS
1	On the Rise of FinTechs: Credit Scoring Using Digital Footprints. <i>Review of Financial Studies</i> , 2020, 33, 2845-2897.	6.8	319
2	Loan Officer Incentives, Internal Rating Models, and Default Rates*. <i>Review of Finance</i> , 2020, 24, 529-578.	6.3	30
3	Deposit Inflows and Outflows in Failing Banks: The Role of Deposit Insurance. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	1
4	On the Rise of the FinTechs - Credit Scoring using Digital Footprints. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	1
5	On the Rise of FinTechs Credit Scoring Using Digital Footprints. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	2
6	Adverse Incentives in Crowdfunding. <i>Management Science</i> , 2017, 63, 587-608.	4.1	214
7	What do a million observations have to say about loan defaults? Opening the black box of relationships. <i>Journal of Financial Intermediation</i> , 2017, 31, 1-15.	2.5	92
8	A Corporate Beauty Contest. <i>Management Science</i> , 2017, 63, 3044-3056.	4.1	128
9	A Tale of Two Runs: Depositor Responses to Bank Solvency Risk. <i>Journal of Finance</i> , 2016, 71, 2687-2726.	5.1	113
10	Does Financing Spur Small Business Productivity? Evidence from a Natural Experiment. <i>Review of Financial Studies</i> , 2015, 28, 1768-1809.	6.8	177
11	Capital allocation and delegation of decision-making authority within firms. <i>Journal of Financial Economics</i> , 2015, 115, 449-470.	9.0	266
12	A Tale of Two Runs: Depositor Responses to Bank Solvency Risk. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	3
13	Managerial attitudes and corporate actions. <i>Journal of Financial Economics</i> , 2013, 109, 103-121.	9.0	871
14	A Survey of Venture Capital Research. <i>Handbook of the Economics of Finance</i> , 2013, 2, 573-648.	3.1	163
15	Understanding Bank Runs: The Importance of Depositor-Bank Relationships and Networks. <i>American Economic Review</i> , 2012, 102, 1414-1445.	8.5	317
16	On the Life Cycle Dynamics of Ventureâ€Capitalâ€and Nonâ€Ventureâ€Capitalâ€Financed Firms. <i>Journal of Finance</i> , 2012, 67, 2247-2293.	5.1	414
17	Rules Versus Discretion in Bank Lending Decisions. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	15
18	Global retail lending in the aftermath of the US financial crisis: Distinguishing between supply and demand effects. <i>Journal of Financial Economics</i> , 2011, 100, 556-578.	9.0	473

#	ARTICLE	IF	CITATIONS
19	On Loan Sales, Loan Contracting, and Lending Relationships. Review of Financial Studies, 2009, 22, 2835-2872.	6.8	354
20	On the importance of retail banking relationships. Journal of Financial Economics, 2008, 89, 253-267.	9.0	49
21	Building Relationships Early: Banks in Venture Capital. Review of Financial Studies, 2008, 21, 513-541.	6.8	327
22	Banks in Capital Markets**The focus of this survey is by its very nature limited in its scope and, inevitably, we have left out many important papers. We apologize to those who feel that their research has been ignored or misrepresented.. , 2007, , 189-232.		17
23	On Loan Sales, Loan Contracting, and Lending Relationships. SSRN Electronic Journal, 2007, , .	0.4	70
24	On the Benefits of Concurrent Lending and Underwriting. Journal of Finance, 2005, 60, 2763-2799.	5.1	393
25	Enhancing Security Value by Ownership Restrictions: Evidence from a Natural Experiment. Financial Management, 2005, 34, 35-64.	2.7	12
26	Debtor-in-possession financing and bankruptcy resolution: Empirical evidence. Journal of Financial Economics, 2003, 69, 259-280.	9.0	139
27	Credit Ratings, Collateral, and Loan Characteristics: Implications for Yield*. The Journal of Business, 2003, 76, 371-409.	2.1	169
28	Bank Borrowers and Loan Sales: New Evidence on the Uniqueness of Bank Loans*. The Journal of Business, 2003, 76, 563-582.	2.1	128
29	Bank Borrowers and Loan Sales: New Evidence on the Uniqueness of Bank Loans. SSRN Electronic Journal, 2002, , .	0.4	3
30	Venture Capital and the Professionalization of Start-Up Firms: Empirical Evidence. Journal of Finance, 2002, 57, 169-197.	5.1	1,562
31	Institutional Allocation in Initial Public Offerings: Empirical Evidence. Journal of Finance, 2002, 57, 1421-1442.	5.1	269
32	Venture Capital and the Professionalization of Start-up Firms: Empirical Evidence. SSRN Electronic Journal, 2000, , .	0.4	145
33	The Interaction between Product Market and Financing Strategy: The Role of Venture Capital. Review of Financial Studies, 2000, 13, 959-984.	6.8	1,007
34	The Interaction between Product Market and Financing Strategy: The Role of Venture Capital. SSRN Electronic Journal, 1999, , .	0.4	80
35	Bank Underwriting of Debt Securities: Modern Evidence. Review of Financial Studies, 1997, 10, 1175-1202.	6.8	286
36	Commercial banks in investment banking conflict of interest or certification role?. Journal of Financial Economics, 1996, 40, 373-401.	9.0	438

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37	The long-term default performance of bank underwritten security issues. Journal of Banking and Finance, 1994, 18, 397-418.	2.9	143
38	On the Importance of Retail Banking Relationships. SSRN Electronic Journal, 0, , .	0.4	0
39	Building Relationships Early: Banks in Venture Capital. SSRN Electronic Journal, 0, , .	0.4	37
40	On the Lifecycle Dynamics of Venture-Capital- and Non-Venture-Capital-Financed Firms. SSRN Electronic Journal, 0, , .	0.4	19
41	On the Importance of Prior Relationships in Bank Loans to Retail Customers. SSRN Electronic Journal, 0, , .	0.4	18
42	A Survey of Venture Capital Research. SSRN Electronic Journal, 0, , .	0.4	32
43	Capital Allocation and Delegation of Decision-Making Authority within Firms. SSRN Electronic Journal, 0, , .	0.4	22
44	Bank Entry, Competition, and the Market for Corporate Securities Underwriting. SSRN Electronic Journal, 0, , .	0.4	26
45	Loan Officer Incentives and the Limits of Hard Information. SSRN Electronic Journal, 0, , .	0.4	5
46	Bank Borrowers and Loan Sales: New Evidence on the Uniqueness of Bank Loans. SSRN Electronic Journal, 0, , .	0.4	23
47	Credit Ratings, Collateral and Loan Characteristics: Implications for Yield. SSRN Electronic Journal, 0, , .	0.4	17
48	Tying Knots: Lending to Win Equity Underwriting Business. SSRN Electronic Journal, 0, , .	0.4	6
49	Who Runs? The Importance of Depositor Characteristics in Bank Panics. SSRN Electronic Journal, 0, , .	0.4	0
50	Deposit Inflows and Outflows in Failing Banks: The Role of Deposit Insurance. SSRN Electronic Journal, 0, , .	0.4	2