

Manju Puri

List of Publications by Year in descending order

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50
papers

9,668
citations

218677

26
h-index

377865

34
g-index

57
all docs

57
docs citations

57
times ranked

3290
citing authors

#	ARTICLE	IF	CITATIONS
1	Venture Capital and the Professionalization of Start-Up Firms: Empirical Evidence. <i>Journal of Finance</i> , 2002, 57, 169-197.	5.1	1,562
2	The Interaction between Product Market and Financing Strategy: The Role of Venture Capital. <i>Review of Financial Studies</i> , 2000, 13, 959-984.	6.8	1,007
3	Managerial attitudes and corporate actions. <i>Journal of Financial Economics</i> , 2013, 109, 103-121.	9.0	871
4	Global retail lending in the aftermath of the US financial crisis: Distinguishing between supply and demand effects. <i>Journal of Financial Economics</i> , 2011, 100, 556-578.	9.0	473
5	Commercial banks in investment banking conflict of interest or certification role?. <i>Journal of Financial Economics</i> , 1996, 40, 373-401.	9.0	438
6	On the Life Cycle Dynamics of Ventureâ€Capitalâ€and Nonâ€Ventureâ€Capitalâ€Financed Firms. <i>Journal of Finance</i> , 2012, 67, 2247-2293.	5.1	414
7	On the Benefits of Concurrent Lending and Underwriting. <i>Journal of Finance</i> , 2005, 60, 2763-2799.	5.1	393
8	On Loan Sales, Loan Contracting, and Lending Relationships. <i>Review of Financial Studies</i> , 2009, 22, 2835-2872.	6.8	354
9	Building Relationships Early: Banks in Venture Capital. <i>Review of Financial Studies</i> , 2008, 21, 513-541.	6.8	327
10	On the Rise of FinTechs: Credit Scoring Using Digital Footprints. <i>Review of Financial Studies</i> , 2020, 33, 2845-2897.	6.8	319
11	Understanding Bank Runs: The Importance of Depositor-Bank Relationships and Networks. <i>American Economic Review</i> , 2012, 102, 1414-1445.	8.5	317
12	Bank Underwriting of Debt Securities: Modern Evidence. <i>Review of Financial Studies</i> , 1997, 10, 1175-1202.	6.8	286
13	Institutional Allocation in Initial Public Offerings: Empirical Evidence. <i>Journal of Finance</i> , 2002, 57, 1421-1442.	5.1	269
14	Capital allocation and delegation of decision-making authority within firms. <i>Journal of Financial Economics</i> , 2015, 115, 449-470.	9.0	266
15	Adverse Incentives in Crowdfunding. <i>Management Science</i> , 2017, 63, 587-608.	4.1	214
16	Does Financing Spur Small Business Productivity? Evidence from a Natural Experiment. <i>Review of Financial Studies</i> , 2015, 28, 1768-1809.	6.8	177
17	Credit Ratings, Collateral, and Loan Characteristics: Implications for Yield*. <i>The Journal of Business</i> , 2003, 76, 371-409.	2.1	169
18	A Survey of Venture Capital Research. <i>Handbook of the Economics of Finance</i> , 2013, 2, 573-648.	3.1	163

#	ARTICLE	IF	CITATIONS
19	Venture Capital and the Professionalization of Start-up Firms: Empirical Evidence. SSRN Electronic Journal, 2000, , .	0.4	145
20	The long-term default performance of bank underwritten security issues. Journal of Banking and Finance, 1994, 18, 397-418.	2.9	143
21	Debtor-in-possession financing and bankruptcy resolution: Empirical evidence. Journal of Financial Economics, 2003, 69, 259-280.	9.0	139
22	Bank Borrowers and Loan Sales: New Evidence on the Uniqueness of Bank Loans*. The Journal of Business, 2003, 76, 563-582.	2.1	128
23	A Corporate Beauty Contest. Management Science, 2017, 63, 3044-3056.	4.1	128
24	A Tale of Two Runs: Depositor Responses to Bank Solvency Risk. Journal of Finance, 2016, 71, 2687-2726.	5.1	113
25	What do a million observations have to say about loan defaults? Opening the black box of relationships. Journal of Financial Intermediation, 2017, 31, 1-15.	2.5	92
26	The Interaction between Product Market and Financing Strategy: The Role of Venture Capital. SSRN Electronic Journal, 1999, , .	0.4	80
27	On Loan Sales, Loan Contracting, and Lending Relationships. SSRN Electronic Journal, 2007, , .	0.4	70
28	On the importance of retail banking relationships. Journal of Financial Economics, 2008, 89, 253-267.	9.0	49
29	Building Relationships Early: Banks in Venture Capital. SSRN Electronic Journal, 0, , .	0.4	37
30	A Survey of Venture Capital Research. SSRN Electronic Journal, 0, , .	0.4	32
31	Loan Officer Incentives, Internal Rating Models, and Default Rates*. Review of Finance, 2020, 24, 529-578.	6.3	30
32	Bank Entry, Competition, and the Market for Corporate Securities Underwriting. SSRN Electronic Journal, 0, , .	0.4	26
33	Bank Borrowers and Loan Sales: New Evidence on the Uniqueness of Bank Loans. SSRN Electronic Journal, 0, , .	0.4	23
34	Capital Allocation and Delegation of Decision-Making Authority within Firms. SSRN Electronic Journal, 0, , .	0.4	22
35	On the Lifecycle Dynamics of Venture-Capital- and Non-Venture-Capital-Financed Firms. SSRN Electronic Journal, 0, , .	0.4	19
36	On the Importance of Prior Relationships in Bank Loans to Retail Customers. SSRN Electronic Journal, 0, , .	0.4	18

#	ARTICLE	IF	CITATIONS
37	Banks in Capital Markets**The focus of this survey is by its very nature limited in its scope and, inevitably, we have left out many important papers. We apologize to those who feel that their research has been ignored or misrepresented.. , 2007, , 189-232.		17
38	Credit Ratings, Collateral and Loan Characteristics: Implications for Yield. SSRN Electronic Journal, 0, , .	0.4	17
39	Rules Versus Discretion in Bank Lending Decisions. SSRN Electronic Journal, 2011, , .	0.4	15
40	Enhancing Security Value by Ownership Restrictions: Evidence from a Natural Experiment. Financial Management, 2005, 34, 35-64.	2.7	12
41	Tying Knots: Lending to Win Equity Underwriting Business. SSRN Electronic Journal, 0, , .	0.4	6
42	Loan Officer Incentives and the Limits of Hard Information. SSRN Electronic Journal, 0, , .	0.4	5
43	Bank Borrowers and Loan Sales: New Evidence on the Uniqueness of Bank Loans. SSRN Electronic Journal, 2002, , .	0.4	3
44	A Tale of Two Runs: Depositor Responses to Bank Solvency Risk. SSRN Electronic Journal, 2014, , .	0.4	3
45	On the Rise of FinTechs Credit Scoring Using Digital Footprints. SSRN Electronic Journal, 2018, , .	0.4	2
46	Deposit Inflows and Outflows in Failing Banks: The Role of Deposit Insurance. SSRN Electronic Journal, 0, , .	0.4	2
47	Deposit Inflows and Outflows in Failing Banks: The Role of Deposit Insurance. SSRN Electronic Journal, 2018, , .	0.4	1
48	On the Rise of the FinTechs - Credit Scoring using Digital Footprints. SSRN Electronic Journal, 2018, , .	0.4	1
49	On the Importance of Retail Banking Relationships. SSRN Electronic Journal, 0, , .	0.4	0
50	Who Runs? The Importance of Depositor Characteristics in Bank Panics. SSRN Electronic Journal, 0, , .	0.4	0