Mary Ann Von Glinow

List of Publications by Year
in descending order

42 papers	2,772 citations	304743 22 h-index	330143 37 g-index
42 all docs	42 docs citations	42 times ranked	1505 citing authors

#	Article	IF	Citations
1	Paradoxes of Organizational Theory and Research: Using the Case of China to Illustrate National Contingency. Management Science, 1994, 40, 56-71.	4.1	285
2	Organizational Life Cycles and Strategic International Human Resource Management in Multinational Companies: Implications for Congruence Theory. Academy of Management Review, 1991, 16, 318-339.	11.7	262
3	Issues in the study of â€œprofessionalsâ€in organizations: The case of scientists and engineers. Organizational Behavior and Human Performance, 1977, 18, 329-345.	1.4	232
4	Can we talk, and should we? Managing Emotional Conflict in Multicultural Teams. Academy of Management Review, 2004, 29, 578-592.	11.7	192
5	Ethical Ambivalence and Organizational Reward Systems. Academy of Management Review, 1985, 10, 814-822.	11.7	182
6	Can We Talk, and Should We? Managing Emotional Conflict in Multicultural Teams. Academy of Management Review, 2004, 29, 578.	11.7	177
7	Offshoring and the global distribution of work: Implications for task interdependence theory and practice. Journal of International Business Studies, 2009, 40, 642-667.	7.3	145
8	The paradox of international talent: alternative forms of international assignments. International Journal of Human Resource Management, 2009, 20, 1439-1450.	5.3	132
9	The transfer of human resource management technology in Sino-U.S. cooperative ventures: Problems and solutions. Human Resource Management, 1988, 27, 201-229.	5.8	122
10	Contextualizing international business research: Enhancing rigor and relevance. Journal of World Business, 2018, 53, 303-306.	7.7	117
11	Converging on IHRM best practices: lessons learned from a globally distributed consortium on theory and practice. Human Resource Management, 2002, 41, 123-140.	5.8	113
12	Transnational teams in the electronic age: are team identity and high performance at risk?. Journal of Organizational Behavior, 2002, 23, 455-467.	4.7	112
13	Personâ€Situation interaction: Competing models of fit. Journal of Organizational Behavior, 1982, 3, 265-280.	4.7	89
14	Toward Polycontextually Sensitive Research Methods. Management and Organization Review, 2007, 3, 129-152.	2.1	81
15	Conflict, security, and political risk: International business in challenging times. Journal of International Business Studies, 2010, 41, 759-764.	7.3	80
16	Ethical Ambivalence and Organizational Reward Systems. Academy of Management Review, 1985, 10, 814.	11.7	72
17	Mexico's maquiladora industry: Where strategic human resource management makes a difference. Organizational Dynamics, 1992, 20, 34-47.	2.6	53
18	The Design of a Career Oriented Human Resource System. Academy of Management Review, 1983, 8, 23-32.	11.7	41

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19	The Future of Chinese Management Research: Rigour and Relevance Redux. Management and Organization Review, 2009, 5, 75-89.	2.1	29
20	Reward strategies for attracting, evaluating, and retaining professionals. Human Resource Management, 1985, 24, 191-206.	5.8	26
21	Off-Site Workers: At Home and Abroad. California Management Review, 1988, 30, 101-111.	6.3	25
22	Toward a Theory of Comparative Management Research: An Idiographic Case Study of The Best International Human Resources Management Project. Academy of Management Journal, 1995, 38, 1261-1287.	6.3	22
23	Human Resource Management in Cross-Cultural Contexts: Emic Practices versus Etic Philosophies. , 1997, , 7-20.		22
24	Cultural industries in international business research: Progress and prospect. Journal of International Business Studies, 2020, 51, 665-692.	7.3	21
25	Asian favors: More than a cookie cutter approach. Asia Pacific Journal of Management, 2013, 30, 461-486.	4.5	18
26	Incentives for controlling the performance of high technology and professional employees. IEEE Transactions on Systems, Man, and Cybernetics, 1983, SMC-13, 70-74.	0.9	16
27	Rewarding Selfâ€Initiated Expatriates: A Skillsâ€Based Approach. Thunderbird International Business Review, 2018, 60, 89-104.	1.8	15
28	Sinoâ€"Foreign Strategic Alliance Types and Related Operating Characteristics. International Studies of Management and Organization, 1990, 20, 97-108.	0.6	14
29	Reflections on the Evolving Terrorist Threat to Luxury Hotels: A Case Study on Marriott International. Thunderbird International Business Review, 2012, 54, 729-746.	1.8	14
30	Foreigners in the boardroom: The implications of attitudes toward immigration and conservatism in firms' sub-national context. Journal of Business Research, 2018, 91, 8-18.	10.2	14
31	Organizational performance following changes in ownership: modelling post-privatization outcomes. Strategic Change, 2000, 9, 297-310.	4.1	11
32	Astute Foresight or Wishful Thinking?. Journal of Management Inquiry, 2006, 15, 347-361.	3.9	8
33	The academic international research team. Journal of Managerial Psychology, 1998, 13, 150-155.	2.2	7
34	Helping transnational team members to sense trust: A counterintuitive approach to leadership. Research on Managing Groups and Teams, 0, , 203-233.	0.6	5
35	Controlling the performance of professionals through the creation of congruent environments. Journal of Business Research, 1983, 11, 345-361.	10.2	4
36	Does Ethnic Diversity Mean Cultural Diversity?. International Journal of Value-Based Management, 2001, 14, 273-291.	0.2	3

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37	Managing Non-traditional Human Capital in International Assignments: A Qualitative Analysis of the Talent and Innovation Gaps. , 2017, , 91-129.		3
38	Fostering organizational learning: Creating and maintaining a learning culture. , 0, , 207-227.		2
39	Organizational outcomes of creativity. IEEE Transactions on Systems, Man, and Cybernetics, 1985, SMC-15, 803-807.	0.9	2
40	How dangerous are measurement errors to homeland security?. Thunderbird International Business Review, 2010, 52, 553-569.	1.8	2
41	1995 Presidential Address: On Minority Rights and Majority Accommodations. Academy of Management Review, 1996, 21, 346.	11.7	1
42	Why is China failing to leapfrog India's IT outsourcing industry?. , 2016, , 298-338.		1