Sujin Lee

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/11803742/publications.pdf

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933447 940533 20 392 10 16 h-index citations g-index papers 20 20 20 277 all docs docs citations times ranked citing authors

#	Article	IF	Citations
1	A relational account of low power: The role of the attachment system in reduced proactivity. Organizational Behavior and Human Decision Processes, 2021, 167, 28-41.	2.5	3
2	What Good is Charitable Giving for the Giver? The Combined Effect of Charitable Giving and Construal Level on Giver Creativity. Journal of Creative Behavior, 2020, 55, 636.	2.9	O
3	Too powerless to speak up: Effects of social rejection on sense of power and employee voice. Journal of Applied Social Psychology, 2019, 49, 655-667.	2.0	20
4	Hidden influences in international negotiations: The interactive role of insecure cultural attachment, risk perception, and risk regulation for sellers versus buyers. Thunderbird International Business Review, 2019, 61, 339-352.	1.8	2
5	Built on Stone or Sand: The Stable Powerful Are Unethical, the Unstable Powerful Are Not. Journal of Business Ethics, 2017, 144, 437-447.	6.0	14
6	Unpacking the impact of attachment to project teams on boundary-spanning behaviors. International Journal of Project Management, 2016, 34, 444-451.	5.6	19
7	Why Does Forgiving Boost Creativity? The Role of Cognitive Persistence. Seoul Journal of Business, 2016, 22, 47-78.	0.1	3
8	Towards Understanding Relational Orientation. , 2015, , .		3
9	The combined effects of relationship conflict and the relational self on creativity. Organizational Behavior and Human Decision Processes, 2015, 130, 44-57.	2.5	35
10	Feeling Depleted and Powerless. Personality and Social Psychology Bulletin, 2015, 41, 599-609.	3.0	12
11	Withstanding moral disengagement: Attachment security as an ethical intervention. Journal of Experimental Social Psychology, 2014, 51, 88-93.	2.2	69
12	Cultural Perspective Taking in Cross-Cultural Negotiation. Group Decision and Negotiation, 2013, 22, 389-405.	3.3	28
13	<scp>E</scp> ast <scp>A</scp> sians' Social Heterogeneity: Differences in Norms among <scp>C</scp> hinese, <scp>J</scp> apanese, and <scp>K</scp> orean Negotiators. Negotiation Journal, 2012, 28, 429-452.	0.5	37
14	Bridging social distance in interâ€cultural negotiations: "you―and the biâ€cultural negotiator. International Journal of Conflict Management, 2012, 23, 173-191.	1.9	22
15	The relational versus collective "We―and intergroup allocation: The role of nested group categorization. Journal of Experimental Social Psychology, 2012, 48, 1132-1138.	2.2	8
16	Do agents negotiate for the best (or worst) interest of principals? Secure, anxious and avoidant principal–agent attachment. Journal of Experimental Social Psychology, 2011, 47, 681-684.	2.2	65
17	Viewing time through the lens of the self: The fit effect of selfâ€construal and temporal distance on task perception. European Journal of Social Psychology, 2011, 41, 191-200.	2.4	33
18	Judgment of Ingroups and Outgroups in Intra- and Intercultural Negotiation: The Role of Interdependent Self-Construal in Judgment Timing. Group Decision and Negotiation, 2005, 14, 43-62.	3.3	14

SUJIN LEE

#	Article	IF	CITATION
19	Chapter 9 Understanding Affectional Ties to Groups from the Perspective of Attachment Theory. Research on Managing Groups and Teams, 0, , 217-248.	0.6	4
20	East Asians' Social Heterogeneity: Differences in Norms Among Chinese, Japanese, and Korean Negotiators. SSRN Electronic Journal, 0, , .	0.4	1