

# Sujin Lee

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11803742/publications.pdf>

Version: 2024-02-01

20  
papers

392  
citations

933447

10  
h-index

940533

16  
g-index

20  
all docs

20  
docs citations

20  
times ranked

277  
citing authors

#	ARTICLE	IF	CITATIONS
1	Withstanding moral disengagement: Attachment security as an ethical intervention. <i>Journal of Experimental Social Psychology</i> , 2014, 51, 88-93.	2.2	69
2	Do agents negotiate for the best (or worst) interest of principals? Secure, anxious and avoidant principal-agent attachment. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 681-684.	2.2	65
3	East Asians' Social Heterogeneity: Differences in Norms among Chinese, Japanese, and Korean Negotiators. <i>Negotiation Journal</i> , 2012, 28, 429-452.	0.5	37
4	The combined effects of relationship conflict and the relational self on creativity. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 130, 44-57.	2.5	35
5	Viewing time through the lens of the self: The fit effect of self-construal and temporal distance on task perception. <i>European Journal of Social Psychology</i> , 2011, 41, 191-200.	2.4	33
6	Cultural Perspective Taking in Cross-Cultural Negotiation. <i>Group Decision and Negotiation</i> , 2013, 22, 389-405.	3.3	28
7	Bridging social distance in intercultural negotiations: "you" and the bi-cultural negotiator. <i>International Journal of Conflict Management</i> , 2012, 23, 173-191.	1.9	22
8	Too powerless to speak up: Effects of social rejection on sense of power and employee voice. <i>Journal of Applied Social Psychology</i> , 2019, 49, 655-667.	2.0	20
9	Unpacking the impact of attachment to project teams on boundary-spanning behaviors. <i>International Journal of Project Management</i> , 2016, 34, 444-451.	5.6	19
10	Judgment of Ingroups and Outgroups in Intra- and Intercultural Negotiation: The Role of Interdependent Self-Construal in Judgment Timing. <i>Group Decision and Negotiation</i> , 2005, 14, 43-62.	3.3	14
11	Built on Stone or Sand: The Stable Powerful Are Unethical, the Unstable Powerful Are Not. <i>Journal of Business Ethics</i> , 2017, 144, 437-447.	6.0	14
12	Feeling Depleted and Powerless. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 599-609.	3.0	12
13	The relational versus collective "We" and intergroup allocation: The role of nested group categorization. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 1132-1138.	2.2	8
14	Chapter 9 Understanding Affectional Ties to Groups from the Perspective of Attachment Theory. <i>Research on Managing Groups and Teams</i> , 0, , 217-248.	0.6	4
15	Towards Understanding Relational Orientation. , 2015, , .		3
16	A relational account of low power: The role of the attachment system in reduced proactivity. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 167, 28-41.	2.5	3
17	Why Does Forgiving Boost Creativity? The Role of Cognitive Persistence. <i>Seoul Journal of Business</i> , 2016, 22, 47-78.	0.1	3
18	Hidden influences in international negotiations: The interactive role of insecure cultural attachment, risk perception, and risk regulation for sellers versus buyers. <i>Thunderbird International Business Review</i> , 2019, 61, 339-352.	1.8	2

#	ARTICLE	IF	CITATIONS
19	East Asians' Social Heterogeneity: Differences in Norms Among Chinese, Japanese, and Korean Negotiators. SSRN Electronic Journal, 0, , .	0.4	1
20	What Good is Charitable Giving for the Giver? The Combined Effect of Charitable Giving and Construal Level on Giver Creativity. Journal of Creative Behavior, 2020, 55, 636.	2.9	0