

# Sean T Hannah

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11788359/publications.pdf>

Version: 2024-02-01

64  
papers

5,710  
citations

94433

37  
h-index

114465

63  
g-index

68  
all docs

68  
docs citations

68  
times ranked

3397  
citing authors

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 1  | How leader and follower prototypical and antitypical attributes influence ratings of transformational leadership in an extreme context. <i>Human Relations</i> , 2022, 75, 441-474.   | 5.4 | 10        |
| 2  | Struggling to Meet the Bar: Occupational Progress Failure and Informal Leadership Behavior. <i>Academy of Management Journal</i> , 2021, 64, 1740-1762.   | 6.3 | 6         |
| 3  | The Direct and Moderating Effects of Endogenous Corporate Social Responsibility on Firm Valuation: Theoretical and Empirical Evidence from the Global Financial Crisis. <i>Journal of Management Studies</i> , 2021, 58, 421-456. | 8.3 | 26        |
| 4  | Not All Followers Socially Learn from Ethical Leaders: The Roles of Followers' Moral Identity and Leader Identification in the Ethical Leadership Process. <i>Journal of Business Ethics</i> , 2021, 170, 449-469.                | 6.0 | 56        |
| 5  | Attributions of Responsibility for Military Misconduct: Constraint, Identification, and Severity. <i>Military Psychology</i> , 2021, 33, 1-14.  | 1.1 | 0         |
| 6  | Moral Identity Complexity: Situated Morality Within and Across Work and Social Roles. <i>Journal of Management</i> , 2020, 46, 726-757.   | 9.3 | 21        |
| 7  | The Duty to Improve Oneself: How Duty Orientation Mediates the Relationship Between Ethical Leadership and Followers' Feedback-Seeking and Feedback-Avoiding Behavior. <i>Journal of Business Ethics</i> , 2020, 165, 615-631.    | 6.0 | 26        |
| 8  | An enduring leadership myth: Born a leader or made a leader?. <i>Organizational Dynamics</i> , 2020, 49, 100730.  | 2.6 | 2         |
| 9  | Bolstering Workplace Psychological Well-Being Through Transactional and Transformational Leadership. <i>Journal of Leadership and Organizational Studies</i> , 2020, 27, 222-240.   | 4.0 | 19        |
| 10 | The generation and function of moral emotions in teams: An integrative review.. <i>Journal of Applied Psychology</i> , 2020, 105, 433-452.  | 5.3 | 32        |
| 11 | Bolstering Managers' Resistance to Temptation via the Firm's Commitment to Corporate Social Responsibility. <i>Journal of Business Ethics</i> , 2019, 157, 303-318.   | 6.0 | 16        |
| 12 | Psychological and neurological predictors of abusive supervision. <i>Personnel Psychology</i> , 2018, 71, 399-421.  | 2.8 | 37        |
| 13 | The Moderated Influence of Ethical Leadership, Via Meaningful Work, on Followers' Engagement, Organizational Identification, and Envy. <i>Journal of Business Ethics</i> , 2017, 145, 183-199.                                    | 6.0 | 137       |
| 14 | Best practice recommendations for scale construction in organizational research: The development and initial validation of the Character Strength Inventory (CSI). <i>Journal of Organizational Behavior</i> , 2017, 38, 615-628. | 4.7 | 57        |
| 15 | Staying after the storm: How transformational leadership relates to follower turnover intentions in extreme contexts. <i>Journal of Vocational Behavior</i> , 2017, 102, 72-85.   | 3.4 | 53        |
| 16 | A Neurological and Ideological Perspective of Ethical Leadership. <i>Academy of Management Journal</i> , 2017, 60, 1285-1306.   | 6.3 | 44        |
| 17 | When "it depends" amounts to more than simple contingent relationships: Three canonical forms of inversions. <i>Journal of Organizational Behavior</i> , 2016, 37, 933-945.   | 4.7 | 5         |
| 18 | Transforming followers' value internalization and role self-efficacy: Dual processes promoting performance and peer norm-enforcement.. <i>Journal of Applied Psychology</i> , 2016, 101, 252-266.                                 | 5.3 | 57        |

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|----|--|-----|-----------|
| 19 | The role of peer respect in linking abusive supervision to follower outcomes: Dual moderation of group potency.. <i>Journal of Applied Psychology</i> , 2016, 101, 267-278.  | 5.3 | 46        |
| 20 | Neuroscience of Moral Cognition and Conation in Organizations. <i>Monographs in Leadership and Management</i> , 2015, , 233-255.   | 0.2 | 3         |
| 21 | Building Moral Strength: Bridging the Moral Judgmentâ€“Action Gap. <i>New Directions for Student Leadership</i> , 2015, 2015, 17-33.   | 0.3 | 8         |
| 22 | The moral self: A review and integration of the literature. <i>Journal of Organizational Behavior</i> , 2015, 36, S104-S168.   | 4.7 | 177       |
| 23 | Duty orientation: Theoretical development and preliminary construct testing. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 123, 220-238.   | 2.5 | 79        |
| 24 | Debunking the false dichotomy of leadership idealism and pragmatism: Critical evaluation and support of newer genre leadership theories. <i>Journal of Organizational Behavior</i> , 2014, 35, 598-621.              | 4.7 | 69        |
| 25 | The effects of authentic leadership on followers' ethical decision-making in the face of temptation: An experimental study. <i>Leadership Quarterly</i> , 2014, 25, 581-594.   | 5.8 | 66        |
| 26 | Addendum to â€œRelationships between Authentic Leadership, Moral Courage, and Ethical and Pro-Social Behaviorsâ€. <i>Business Ethics Quarterly</i> , 2014, 24, 277-279.   | 1.5 | 10        |
| 27 | Joint influences of individual and work unit abusive supervision on ethical intentions and behaviors: A moderated mediation model.. <i>Journal of Applied Psychology</i> , 2013, 98, 579-592.                        | 5.3 | 120       |
| 28 | Leader Ethos and Big-C Character. <i>Organizational Dynamics</i> , 2013, 42, 8-16.   | 2.6 | 23        |
| 29 | Advertisement Disclaimer Speed and Corporate Social Responsibility: â€œCostsâ€ to Consumer Comprehension and Effects on Brand Trust and Purchase Intention. <i>Journal of Business Ethics</i> , 2013, 117, 297-311. | 6.0 | 28        |
| 30 | The psychological and neurological bases of leader self-complexity and effects on adaptive decision-making.. <i>Journal of Applied Psychology</i> , 2013, 98, 393-411.   | 5.3 | 155       |
| 31 | Developing Trust with Peers and Leaders: Impacts on Organizational Identification and Performance during Entry. <i>Academy of Management Journal</i> , 2013, 56, 1148-1168.  | 6.3 | 127       |
| 32 | Embedding Ethical Leadership within and across Organization Levels. <i>Academy of Management Journal</i> , 2012, 55, 1053-1078.  | 6.3 | 394       |
| 33 | Different Hats, Different Obligations: Plural Occupational Identities and Situated Moral Judgments. <i>Academy of Management Journal</i> , 2012, 55, 1316-1333.  | 6.3 | 117       |
| 34 | Differentiating transformational and non-transformational leaders on the basis of neurological imaging. <i>Leadership Quarterly</i> , 2012, 23, 244-258.   | 5.8 | 103       |
| 35 | Impact of employees' character strengths of wisdom on stress and creative performance. <i>Human Resource Management Journal</i> , 2012, 22, 165-181.   | 5.7 | 48        |
| 36 | Leader Self and Means Efficacy: A multi-component approach. <i>Organizational Behavior and Human Decision Processes</i> , 2012, 118, 143-161.  | 2.5 | 68        |

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|----|---|------|-----------|
| 37 | Leader development and the dark side of personality. <i>Leadership Quarterly</i> , 2011, 22, 495-509.   | 5.8  | 194       |
| 38 | The locus of leader character. <i>Leadership Quarterly</i> , 2011, 22, 979-983.   | 5.8  | 41        |
| 39 | Leader character, ethos, and virtue: Individual and collective considerations. <i>Leadership Quarterly</i> , 2011, 22, 989-994.                               | 5.8  | 35        |
| 40 | Relationships between Authentic Leadership, Moral Courage, and Ethical and Pro-Social Behaviors. <i>Business Ethics Quarterly</i> , 2011, 21, 555-578.        | 1.5  | 257       |
| 41 | Moral Maturation and Moral Conation: A Capacity Approach to Explaining Moral Thought and Action. <i>Academy of Management Review</i> , 2011, 36, 663-685.     | 11.7 | 197       |
| 42 | LEADERSHIP IN ACTION TEAMS: TEAM LEADER AND MEMBERS' AUTHENTICITY, AUTHENTICITY STRENGTH, AND TEAM OUTCOMES. <i>Personnel Psychology</i> , 2011, 64, 771-802. | 2.8  | 108       |
| 43 | A framework for understanding leadership and individual requisite complexity. <i>Organizational Psychology Review</i> , 2011, 1, 104-127.                     | 4.3  | 83        |
| 44 | Mentoring Impact on Leader Efficacy Development: A Field Experiment. <i>Academy of Management Learning and Education</i> , 2011, 10, 409-429.                 | 2.5  | 107       |
| 45 | Leadership and collective requisite complexity. <i>Organizational Psychology Review</i> , 2011, 1, 215-238.   | 4.3  | 35        |
| 46 | The Moralities of Obligation and Aspiration: Towards a Concept of Exemplary Military Ethics and Leadership. <i>Military Psychology</i> , 2011, 23, 550-571.   | 1.1  | 16        |
| 47 | MORAL MATURATION AND MORAL CONATION: A CAPACITY APPROACH TO EXPLAINING MORAL THOUGHT AND ACTION.. <i>Academy of Management Review</i> , 2011, 36, 663-685.    | 11.7 | 136       |
| 48 | Ready or not: How do we accelerate the developmental readiness of leaders?. <i>Journal of Organizational Behavior</i> , 2010, 31, 1181-1187.                  | 4.7  | 94        |
| 49 | Soldiers' negotiations in combat areas. <i>International Journal of Conflict Management</i> , 2010, 21, 202-227.  | 1.9  | 3         |
| 50 | Leadership in Military and Other Dangerous Contexts: Introduction to the Special Topic Issue. <i>Military Psychology</i> , 2010, 22, S1-S14.                  | 1.1  | 35        |
| 51 | Advancing a Research Agenda for Leadership in Dangerous Contexts. <i>Military Psychology</i> , 2010, 22, S157-S189.   | 1.1  | 46        |
| 52 | Tactical Military Leader Requisite Complexity: Toward a Referent Structure. <i>Military Psychology</i> , 2010, 22, 412-449.                                   | 1.1  | 16        |
| 53 | Moral potency: Building the capacity for character-based leadership.. <i>Consulting Psychology Journal</i> , 2010, 62, 291-310.                               | 0.8  | 116       |
| 54 | The courageous mind-set: A dynamic personality system approach to courage.. , 2010, , 125-148.  |      | 30        |

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|----|---|-----|-----------|
| 55 | Leader Developmental Readiness. <i>Industrial and Organizational Psychology</i> , 2009, 2, 284-287.   | 0.6 | 31        |
| 56 | Leader self-structure: a framework for positive leadership. <i>Journal of Organizational Behavior</i> , 2009, 30, 269-290.                          | 4.7 | 122       |
| 57 | A multilevel approach to building and leading learning organizations. <i>Leadership Quarterly</i> , 2009, 20, 34-48.                                | 5.8 | 177       |
| 58 | A meta-analytic review of leadership impact research: Experimental and quasi-experimental studies. <i>Leadership Quarterly</i> , 2009, 20, 764-784. | 5.8 | 363       |
| 59 | A framework for examining leadership in extreme contexts. <i>Leadership Quarterly</i> , 2009, 20, 897-919.  | 5.8 | 467       |
| 60 | Leadership efficacy: Review and future directions. <i>Leadership Quarterly</i> , 2008, 19, 669-692.   | 5.8 | 264       |
| 61 | Developmental readiness: Accelerating leader development.. <i>Consulting Psychology Journal</i> , 2008, 60, 331-347.                                | 0.8 | 169       |
| 62 | Toward a courageous mindset: The subjective act and experience of courage. <i>Journal of Positive Psychology</i> , 2007, 2, 129-135.                | 4.0 | 77        |
| 63 | Leadership in the Profession of Arms. , 0, , 291-310.   |     | 5         |
| 64 | Leadership in Extreme Contexts. , 0, , .  |     | 13        |