## Anthony M Kwasnica

List of Publications by Year in descending order

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840776 1058476 18 746 11 14 citations g-index h-index papers 19 19 19 476 docs citations times ranked citing authors all docs

| #  | Article   | IF           | CITATIONS |
|----|---|--------------|-----------|
| 1  | A New and Improved Design for Multiobject Iterative Auctions. Management Science, 2005, 51, 419-434.  | 4.1          | 205       |
| 2  | Better, Faster, Cheaper: An Experimental Analysis of a Multiattribute Reverse Auction Mechanism with Restricted Information Feedback. Management Science, 2005, 51, 1753-1762.      | 4.1          | 110       |
| 3  | Time is money: The effect of clock speed on seller's revenue in Dutch auctions. Experimental Economics, 2008, 11, 344-357.  | 2.1          | 67        |
| 4  | Information and Auction Performance: A Laboratory Study of Conservation Auctions for Spatially Contiguous Land Management. Environmental and Resource Economics, 2015, 61, 409-431. | 3 <b>.</b> 2 | 60        |
| 5  | The Effect of Timing on Jump Bidding in Ascending Auctions. Production and Operations Management, 2007, 16, 483-494.  | 3.8          | 51        |
| 6  | MULTIUNIT AUCTIONS. Journal of Economic Surveys, 2013, 27, 461-490.   | 6.6          | 48        |
| 7  | Do Auctioneers Pick Optimal Reserve Prices?. Management Science, 2011, 57, 177-192.   | 4.1          | 46        |
| 8  | Collusion and Equilibrium Selection in Auctions. Economic Journal, 2007, 117, 120-145.  | 3.6          | 45        |
| 9  | Should Sellers Prefer Auctions? A Laboratory Comparison of Auctions and Sequential Mechanisms.<br>Management Science, 2014, 60, 990-1008.   | 4.1          | 30        |
| 10 | The choice of cooperative strategies in sealed bid auctions. Journal of Economic Behavior and Organization, 2000, 42, 323-346.  | 2.0          | 25        |
| 11 | Coordination in the Presence of Asset Markets. American Economic Review, 2011, 101, 927-947.  | 8.5          | 23        |
| 12 | A New and Improved Design for Multi-Object Iterative Auctions., 0,, 391-417.  |              | 9         |
| 13 | Paying for Teamwork: Supplier Coordination with Endogenously Selected Groups. Production and Operations Management, 2018, 27, 1089-1101.  | 3.8          | 9         |
| 14 | Did You See What I Saw? Interpreting Others' Forecasts When Their Information Is Unknown*. Review of Finance, 2019, 23, 325-361.  | 6.3          | 8         |
| 15 | Information Aggregation in Double Auctions: Rational Expectations and the Winner's Curse.<br>Information Systems Frontiers, 2003, 5, 63-77.   | 6.4          | 7         |
| 16 | A Laboratory Comparison of Auctions and Sequential Mechanisms. SSRN Electronic Journal, 0, , .  | 0.4          | 2         |
| 17 | Aggregate Sentiment and Investment: An Experimental Study. SSRN Electronic Journal, 0, , .  | 0.4          | 1         |
| 18 | On Delays in Project Completion with Cost Reduction: An Experiment. Southern Economic Journal, 2011, 77, 557-584.   | 2.1          | 0         |