

Stephan J Motowidlo

List of Publications by Year in descending order

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43
papers

8,875
citations

172457
29
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265206
42
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47
all docs

47
docs citations

47
times ranked

3980
citing authors

#	ARTICLE	IF	CITATIONS
1	Task Performance and Contextual Performance: The Meaning for Personnel Selection Research. Human Performance, 1997, 10, 99-109.	2.4	1,373
2	Prosocial Organizational Behaviors. Academy of Management Review, 1986, 11, 710-725.	11.7	1,322
3	Evidence that task performance should be distinguished from contextual performance.. Journal of Applied Psychology, 1994, 79, 475-480.	5.3	1,090
4	Interpersonal facilitation and job dedication as separate facets of contextual performance.. Journal of Applied Psychology, 1996, 81, 525-531.	5.3	742
5	Occupational stress: Its causes and consequences for job performance.. Journal of Applied Psychology, 1986, 71, 618-629.	5.3	709
6	Personality Predictors of Citizenship Performance. International Journal of Selection and Assessment, 2001, 9, 52-69.	2.5	450
7	An alternative selection procedure: The low-fidelity simulation.. Journal of Applied Psychology, 1990, 75, 640-647.	5.3	390
8	Prosocial Organizational Behaviors. Academy of Management Review, 1986, 11, 710.	11.7	334
9	Effects of task performance and contextual performance on systemic rewards.. Journal of Applied Psychology, 2000, 85, 526-535.	5.3	303
10	Some Basic Issues Related to Contextual Performance and Organizational Citizenship Behavior in Human Resource Management. Human Resource Management Review, 2000, 10, 115-126.	4.8	205
11	Why visual and vocal interview cues can affect interviewers' judgments and predict job performance.. Journal of Applied Psychology, 1999, 84, 986-993.	5.3	140
12	Effects of rater accountability on the accuracy and the favorability of performance ratings.. Journal of Applied Psychology, 1995, 80, 517-524.	5.3	129
13	An examination of the comparative reliability, validity, and accuracy of performance ratings made using computerized adaptive rating scales.. Journal of Applied Psychology, 2001, 86, 965-973.	5.3	121
14	Liking and attributions of motives as mediators of the relationships between individuals' reputations, helpful behaviors and raters' reward decisions.. Journal of Applied Psychology, 2002, 87, 808-815.	5.3	118
15	Studies of the structured behavioral interview.. Journal of Applied Psychology, 1992, 77, 571-587.	5.3	113
16	Implicit policies about relations between personality traits and behavioral effectiveness in situational judgment items.. Journal of Applied Psychology, 2006, 91, 749-761.	5.3	113
17	Differentiating specific job knowledge from implicit trait policies in procedural knowledge measured by a situational judgment test.. Journal of Applied Psychology, 2010, 95, 321-333.	5.3	106
18	Main and interaction effects of task and contextual performance on supervisory reward decisions.. Journal of Applied Psychology, 1999, 84, 602-609.	5.3	94

#	ARTICLE	IF	CITATIONS
19	Situational Judgment Tests: From Measures of Situational Judgment to Measures of General Domain Knowledge. <i>Industrial and Organizational Psychology</i> , 2016, 9, 3-22.	0.6	86
20	Effects of procedure and outcome accountability on interview validity.. <i>Journal of Applied Psychology</i> , 2002, 87, 185-191.	5.3	71
21	Contextual performance and teamwork: Implications for staffing. <i>Research in Personnel and Human Resources Management</i> , 0, , 53-90.	1.6	68
22	Subjective stress, job satisfaction, and job performance of hospital nurses. <i>Research in Nursing and Health</i> , 1987, 10, 253-261.	1.6	60
23	RELATIONS BETWEEN DIFFERENT SOURCES OF INFORMATION IN THE STRUCTURED SELECTION INTERVIEW. <i>Personnel Psychology</i> , 1998, 51, 963-983.	2.8	55
24	Deconstructing Organizational Commitment: Associations Among Its Affective and Cognitive Components, Personality Antecedents, and Behavioral Outcomes ¹ . <i>Journal of Applied Social Psychology</i> , 2012, 42, 213-251.	2.0	53
25	Prosocial knowledge mediates effects of agreeableness and emotional intelligence on prosocial behavior. <i>Personality and Individual Differences</i> , 2016, 90, 41-49.	2.9	46
26	Effects of Accountability on Rating Behavior and Rater Accuracy. <i>Journal of Applied Social Psychology</i> , 2003, 33, 2493-2514.	2.0	45
27	Aural and Visual Sources of Validity in Structured Employment Interviews. <i>Organizational Behavior and Human Decision Processes</i> , 1995, 61, 239-249.	2.5	43
28	A laboratory study of the effects of goal specificity on the relationship between probability of success and performance.. <i>Journal of Applied Psychology</i> , 1978, 63, 172-179.	5.3	42
29	Further studies of the low-fidelity simulation in the form of a situational inventory. <i>Journal of Occupational and Organizational Psychology</i> , 1993, 66, 337-344.	4.5	41
30	Measuring Procedural Knowledge More Simply with a Single-Response Situational Judgment Test. <i>Journal of Business and Psychology</i> , 2009, 24, 281-288.	4.0	40
31	Measuring Relationships between Personality, Knowledge, and Performance using Single-Response Situational Judgment Tests. <i>International Journal of Selection and Assessment</i> , 2011, 19, 363-373.	2.5	29
32	Testing for Independent Effects of Prosocial Knowledge and Technical Knowledge on Skill and Performance. <i>Human Performance</i> , 2014, 27, 311-327.	2.4	24
33	Effects of Personality Characteristics on Knowledge, Skill, and Performance in Servicing Retail Customers. <i>International Journal of Selection and Assessment</i> , 2008, 16, 272-280.	2.5	22
34	INTERVIEW NOTES AND VALIDITY. <i>Personnel Psychology</i> , 1998, 51, 375-396.	2.8	20
35	A context-independent situational judgment test to measure prosocial implicit trait policy. <i>Human Performance</i> , 2016, 29, 331-346.	2.4	18
36	Situational Content Moderates the Association Between the Big Five Personality Traits and Behavioral Effectiveness. <i>Human Performance</i> , 2010, 23, 213-228.	2.4	17

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37	Relations between personality, knowledge, and behavior in professional service encounters. Journal of Applied Social Psychology, 2013, 43, 1851-1861.	2.0	16
38	Prosocial implicit trait policies underlie performance on different situational judgment tests with interpersonal content. Human Performance, 2018, 31, 238-254.	2.4	10
39	Construct Validity for a Measure of Generalized Expectancy of Task Success. Educational and Psychological Measurement, 1981, 41, 963-972.	2.4	7
40	Effects of Organizational Perspective on Implicit Trait Policies About Correctional Officers' Job Performance. Human Performance, 2008, 21, 396-413.	2.4	7
41	Development of a Measure of Generalized Expectancy of Task Success. Educational and Psychological Measurement, 1979, 39, 69-80.	2.4	6
42	Technical Knowledge, Prosocial Knowledge, and Clinical Performance of Indian Medical Students. International Journal of Selection and Assessment, 2015, 23, 59-70.	2.5	4
43	Effects of traits and states subjective probability of task success and performance. Motivation and Emotion, 1980, 4, 247-262.	1.3	2