

# Klaus Uhlenbruck

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11729431/publications.pdf>

Version: 2024-02-01

16  
papers

2,826  
citations

840776

11  
h-index

1058476

14  
g-index

16  
all docs

16  
docs citations

16  
times ranked

1813  
citing authors

#	ARTICLE	IF	CITATIONS
1	Institutional Leverage Capability: Creating and Using Institutional Advantages for Internationalization. <i>Global Strategy Journal</i> , 2016, 6, 50-68.	7.4	58
2	Why Firms Engage in Corruption: A Top Management Perspective. <i>Journal of Business Ethics</i> , 2009, 87, 89-108.	6.0	215
3	Status differences as an impediment to building entrepreneurial relational capital. <i>Corporate Ownership and Control</i> , 2008, 5, 277-287.	1.0	0
4	Market value effects of acquisitions involving internet firms: a resource-based analysis. <i>Strategic Management Journal</i> , 2006, 27, 899-913.	7.3	172
5	The Importance of Resources in the Internationalization of Professional Service Firms: The Good, the Bad, and The Ugly. <i>Academy of Management Journal</i> , 2006, 49, 1137-1157.	6.3	562
6	The Impact of Corruption on Entry Strategy: Evidence from Telecommunication Projects in Emerging Economies. <i>Organization Science</i> , 2006, 17, 402-414.	4.5	407
7	Government Corruption and the Entry Strategies of Multinationals. <i>Academy of Management Review</i> , 2005, 30, 383-396.	11.7	513
8	Developing acquired foreign subsidiaries: the experience of MNEs in transition economies. <i>Journal of International Business Studies</i> , 2004, 35, 109-123.	7.3	165
9	Governance, organizational capabilities, and restructuring in transition economies. <i>Journal of World Business</i> , 2003, 38, 331-347.	7.7	184
10	Organizational Transformation in Transition Economies: Resource-based and Organizational Learning Perspectives. <i>Journal of Management Studies</i> , 2003, 40, 257-282.	8.3	255
11	The Transformation Into Entrepreneurial Firms: Examining the Context of Privatization. <i>Management Research</i> , 2003, 1, 171-184.	0.7	5
12	Coping with corruption in foreign markets. <i>Academy of Management Perspectives</i> , 2003, 17, 114-127.	6.8	188
13	Foreign Acquisitions in Central and Eastern Europe: Outcomes of Privatization in Transitional Economies. <i>Academy of Management Journal</i> , 2000, 43, 381-402.	6.3	3
14	Characteristics of Privatization: Evidence from Developed, Less-Developed and Former Communist Countries. <i>Journal of International Business Studies</i> , 1997, 28, 123-143.	7.3	89
15	ENTRY MOTIVES AND FIRM CAPABILITIES: PERFORMANCE IMPLICATIONS FOR FOREIGN DIRECT INVESTMENT IN CENTRAL AND EASTERN EUROPE.. <i>Proceedings - Academy of Management</i> , 1997, 1997, 204-208.	0.1	10
16	Configurations and Performance: The Role of Complementarities in the Design of Law Firms. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0