

# Robert E Hoskisson

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11695040/publications.pdf>

Version: 2024-02-01

101  
papers

20,241  
citations

24978

57  
h-index

37111

96  
g-index

104  
all docs

104  
docs citations

104  
times ranked

8452  
citing authors

#	ARTICLE	IF	CITATIONS
1	Managerial commitment to the status quo and corporate divestiture: Can power motivate openness to change?. <i>Leadership Quarterly</i> , 2022, 33, 101459.	3.6	7
2	The Use of Strategic Noise in Reactive Impression Management: How Do Market Reactions Matter?. <i>Academy of Management Journal</i> , 2022, 65, 1303-1326.	4.3	8
3	Disciplining Role of Short Sellers: Evidence From M&A Activity. <i>Journal of Management</i> , 2021, 47, 1103-1133.	6.3	14
4	Corporate Strategy and the Theory of the Firm in the Digital Age. <i>Journal of Management Studies</i> , 2021, 58, 1695-1720.	6.0	61
5	Chinese multinationals' fast internationalization: Financial performance advantage in one region, disadvantage in another. <i>Journal of International Business Studies</i> , 2020, 51, 1076-1106.	4.6	41
6	Portfolio Spillover of Institutional Investor Activism: An Awareness-Motivation-Capability Perspective. <i>Academy of Management Journal</i> , 2020, 63, 1865-1892.	4.3	50
7	Examination of CEO-CFO Social Interaction through Language Style Matching: Outcomes for the CFO and the Organization. <i>Academy of Management Journal</i> , 2019, 62, 383-414.	4.3	61
8	Shareholder Influence on Joint Venture Exploration. <i>Journal of Management</i> , 2019, 45, 3178-3203.	6.3	28
9	Being too good for your own good: A stakeholder perspective on the differential effect of firm-employee relationships on innovation search. <i>Strategic Management Journal</i> , 2019, 40, 108-126.	4.7	29
10	International strategy and business groups: A review and future research agenda. <i>Journal of World Business</i> , 2018, 53, 134-150.	4.6	101
11	Is My Firm-Specific Investment Protected? Overcoming the Stakeholder Investment Dilemma in the Resource-Based View. <i>Academy of Management Review</i> , 2018, 43, 284-306.	7.4	71
12	The adoption of chief diversity officers among S&P 500 firms: Institutional, resource dependence, and upper echelons accounts. <i>Human Resource Management</i> , 2018, 57, 83-96.	3.5	30
13	Geographic overlap and acquisition pairing. <i>Strategic Management Journal</i> , 2018, 39, 329-355.	4.7	19
14	Independent director death and CEO acquiriveness: Build an empire or pursue a quiet life?. <i>Strategic Management Journal</i> , 2017, 38, 780-792.	4.7	75
15	Ripple Effects of CEO Awards: Investigating the Acquisition Activities of Superstar CEOs' Competitors. <i>Strategic Management Journal</i> , 2017, 38, 2080-2102.	4.7	89
16	Windfalls of emperors' sojourns: Stock market reactions to Chinese firms hosting high-ranking government officials. <i>Strategic Management Journal</i> , 2017, 38, 1668-1687.	4.7	49
17	Managerial Risk Taking. <i>Journal of Management</i> , 2017, 43, 137-169.	6.3	235
18	External corporate governance and financial fraud: cognitive evaluation theory insights on agency theory prescriptions. <i>Strategic Management Journal</i> , 2017, 38, 1268-1286.	4.7	169

#	ARTICLE	IF	CITATIONS
19	Restructuring Strategies of Diversified Business Groups. , 2017, , 429-460.		2
20	Two-Way Streets: The Role of Institutions and Technology Policy in Firmsâ€™ Corporate Entrepreneurship and Political Strategies. Academy of Management Perspectives, 2016, 30, 247-272.	4.3	54
21	A Geopolitical Perspective into the Opposition to Globalizing Stateâ€Owned Enterprises in Target States. Global Strategy Journal, 2016, 6, 13-30.	4.4	39
22	The impact of CEO successor origin on corporate divestiture scale and scope change. Leadership Quarterly, 2016, 27, 617-633.	3.6	24
23	A Resource Environment View of Competitive Advantage. Advances in International Management, 2015, , 95-140.	0.3	3
24	Why strategic factor markets matter: â€Newâ€™multinationals' geographic diversification and firm profitability. Strategic Management Journal, 2015, 36, 518-536.	4.7	115
25	Socioemotional Wealth as a Mixed Gamble: Revisiting Family Firm R&D Investments with the Behavioral Agency Model. Entrepreneurship Theory and Practice, 2014, 38, 1351-1374.	7.1	359
26	Walking the Talk: A Multistakeholder Exploration of Organizational Authenticity, Employee Productivity, and Post-Merger Performance. Academy of Management Perspectives, 2014, 28, 38-56.	4.3	103
27	Settling up in CEO compensation: The impact of divestiture intensity and contextual factors in refocusing firms. Strategic Management Journal, 2014, 35, 1124-1143.	4.7	54
28	Dueling Institutional Logics And The Effect On Strategic Entrepreneurship In Chinese Business Groups. Strategic Entrepreneurship Journal, 2014, 8, 195-213.	2.6	49
29	Emerging Multinationals from Midâ€Range Economies: The Influence of Institutions and Factor Markets. Journal of Management Studies, 2013, 50, 1295-1321.	6.0	291
30	The Evolution and Strategic Positioning of Private Equity Firms. Academy of Management Perspectives, 2013, 27, 22-38.	4.3	37
31	Advantages of Foreignness: Benefits of Creative Institutional Deviance. Advances in International Management, 2012, , 99-125.	0.3	22
32	The effects of venture capital syndicate diversity on earnings management and performance of IPOs in the US and UK: An institutional perspective. Journal of Corporate Finance, 2012, 18, 179-192.	2.7	98
33	Resource-Based Theory and Corporate Diversification. Journal of Management, 2011, 37, 1335-1368.	6.3	153
34	Revitalizing Entrepreneurship: The Search for New Research Opportunities. Journal of Management Studies, 2011, 48, 1141-1168.	6.0	121
35	Ownership as a Form of Corporate Governance. Journal of Management Studies, 2010, 47, 1561-1589.	6.0	291
36	Does market-oriented institutional change in an emerging economy make business-group-affiliated multinationals perform better? An institution-based view. Journal of International Business Studies, 2010, 41, 1141-1160.	4.6	224

#	ARTICLE	IF	CITATIONS
37	Complementarity in Monitoring and Bonding: More Intense Monitoring Leads to Higher Executive Compensation. <i>Academy of Management Perspectives</i> , 2009, 23, 57-74.	4.3	105
38	Initially Distracted: The Influence of Boards on Agency Costs in Initial Public Offering (IPO) Firms. , 2009, , 11-30.		1
39	Technological Competence and International Diversification. <i>Management International Review</i> , 2009, 49, 409-431.	2.1	20
40	Firmâ€™Specific Human Capital and Governance in IPO Firms: Addressing Agency and Resource Dependence Concerns. <i>Entrepreneurship Theory and Practice</i> , 2009, 33, 845-865.	7.1	44
41	Corporate Governance Systems: Effects of Capital and Labor Market Congruency on Corporate Innovation and Global Competitiveness. <i>International Studies in Entrepreneurship</i> , 2009, , 67-93.	0.6	5
42	Competitive advantage in alliance governance: resolving the opportunism minimizationâ€™gain maximization paradox. <i>Managerial and Decision Economics</i> , 2008, 29, 191-208.	1.3	30
43	Employment and Market Innovation in Chinese Business Group Affiliated Firms: The Role of Group Control Systems. <i>Management and Organization Review</i> , 2008, 4, 225-256.	1.8	46
44	The performance implications of relationship banking during macroeconomic expansion and contraction: a study of Japanese banks' social relationships and overseas expansion. <i>Journal of International Business Studies</i> , 2008, 39, 406-427.	4.6	29
45	Managerial Agents Watching other Agents: Multiple Agency Conflicts Regarding Underpricing in IPO Firms. <i>Academy of Management Journal</i> , 2008, 51, 277-294.	4.3	266
46	Business Groups: An Integrated Model to Focus Future Research. <i>Journal of Management Studies</i> , 2007, 44, 1551-1579.	6.0	211
47	Strategy Research in Emerging Economies: Challenging the Conventional Wisdom*. <i>Journal of Management Studies</i> , 2005, 42, 1-33.	6.0	1,553
48	Diversified Business Groups and Corporate Refocusing in Emerging Economies. <i>Journal of Management</i> , 2005, 31, 941-965.	6.3	140
49	Explaining the Clustering of International Expansion Moves: A Critical Test in the U.S. Telecommunications Industry. <i>Academy of Management Journal</i> , 2005, 48, 297-319.	4.3	151
50	The Evolution and Restructuring of Diversified Business Groups in Emerging Markets: The Lessons from Chaebols in Korea. <i>Asia Pacific Journal of Management</i> , 2004, 21, 25-48.	2.9	139
51	Asset restructuring and business group affiliation in French civil law countries. <i>Strategic Management Journal</i> , 2004, 25, 525-539.	4.7	111
52	Power dependence, diversification strategy, and performance in keiretsu member firms. <i>Strategic Management Journal</i> , 2004, 25, 613-636.	4.7	230
53	Corporate governance systems: Effects of capital and labor market congruency on corporate innovation and global competitiveness. <i>Journal of High Technology Management Research</i> , 2004, 15, 293-315.	2.7	30
54	Governance, organizational capabilities, and restructuring in transition economies. <i>Journal of World Business</i> , 2003, 38, 331-347.	4.6	184

#	ARTICLE	IF	CITATIONS
55	Management Buyouts and Restructuring Japanese Corporations. <i>Long Range Planning</i> , 2003, 36, 355-373.	2.9	31
56	Institutional Ownership Differences and International Diversification: The Effects of Boards of Directors and Technological Opportunity. <i>Academy of Management Journal</i> , 2003, 46, 195-211.	4.3	117
57	Home Country Environments, Corporate Diversification Strategies, and Firm Performance. <i>Academy of Management Journal</i> , 2003, 46, 27-45.	4.3	186
58	Conflicting Voices: The Effects of Institutional Ownership Heterogeneity and Internal Governance on Corporate Innovation Strategies. <i>Academy of Management Journal</i> , 2002, 45, 697-716.	4.3	198
59	Finance and management buyouts: Agency versus entrepreneurship perspectives. <i>Venture Capital</i> , 2001, 3, 239-261.	1.1	91
60	Firm rebirth: Buyouts as facilitators of strategic growth and entrepreneurship. <i>Academy of Management Perspectives</i> , 2001, 15, 111-125.	4.3	115
61	Resource complementarity in business combinations: Extending the logic to organizational alliances. <i>Journal of Management</i> , 2001, 27, 679-690.	6.3	526
62	Entrepreneurial Growth Through Privatization: The Upside of Management Buyouts. <i>Academy of Management Review</i> , 2000, 25, 591-601.	7.4	242
63	Strategy in Emerging Economies. <i>Academy of Management Journal</i> , 2000, 43, 249-267.	4.3	436
64	Entrepreneurial Growth through Privatization: The Upside of Management Buyouts. <i>Academy of Management Review</i> , 2000, 25, 591.	7.4	59
65	Theory and research in strategic management: Swings of a pendulum. <i>Journal of Management</i> , 1999, 25, 417-456.	6.3	780
66	Corporate Entrepreneurship and Cross-Functional Fertilization: Activation, Process and Disintegration of a New Product Design Team. <i>Entrepreneurship Theory and Practice</i> , 1999, 23, 145-168.	7.1	117
67	Current and Future Research Methods in Strategic Management. <i>Organizational Research Methods</i> , 1998, 1, 6-44.	5.6	162
68	Revitalizing privatized Russian enterprises. <i>Academy of Management Perspectives</i> , 1998, 12, 74-85.	4.3	26
69	International Diversification: Effects on Innovation and Firm Performance in Product-Diversified Firms. <i>Academy of Management Journal</i> , 1997, 40, 767-798.	4.3	576
70	The Market for Corporate Control and Firm Innovation. <i>Academy of Management Journal</i> , 1996, 39, 1084-1119.	4.3	244
71	Corporate Restructuring in Russian Privatizations: Implications for U.S. Investors. <i>California Management Review</i> , 1996, 38, 87-105.	3.4	93
72	Corporate Divestiture Intensity in Restructuring Firms: Effects of Governance, Strategy, and Performance. <i>Academy of Management Journal</i> , 1994, 37, 1207-1251.	4.3	22

#	ARTICLE	IF	CITATIONS
73	A Mid-Range Theory of the Interactive Effects of International and Product Diversification on Innovation and Performance. <i>Journal of Management</i> , 1994, 20, 297-326.	6.3	399
74	Human Capital and Strategic Competitiveness in the 1990s. <i>Journal of Management Development</i> , 1994, 13, 35-46.	1.1	27
75	The Effects of Acquisitions and Restructuring (Strategic Refocusing) Strategies on Innovation. , 1994, , 144-169.		13
76	A mid-range theory of interfunctional integration, its antecedents and outcomes. <i>Journal of Engineering and Technology Management - JET-M</i> , 1993, 10, 161-185.	1.4	92
77	Construct validity of an objective (entropy) categorical measure of diversification strategy. <i>Strategic Management Journal</i> , 1993, 14, 215-235.	4.7	485
78	Board of director involvement in restructuring: The effects of board versus managerial controls and characteristics. <i>Strategic Management Journal</i> , 1993, 14, 33-50.	4.7	3,610
79	The Multidivisional Structure: Organizational Fossil or Source of Value?. <i>Journal of Management</i> , 1993, 19, 269-298.	6.3	121
80	Managerial Incentives and Investment in R&D in Large Multiproduct Firms. <i>Organization Science</i> , 1993, 4, 325-341.	3.0	308
81	Cooperative Versus Competitive Structures in Related and Unrelated Diversified Firms. <i>Organization Science</i> , 1992, 3, 501-521.	3.0	444
82	An Empirical Examination of the Causes of Corporate Wrongdoing in the United States. <i>Human Relations</i> , 1992, 45, 1055-1076.	3.8	90
83	Effects Of Acquisitions on R&D Inputs and Outputs. <i>Academy of Management Journal</i> , 1991, 34, 693-706.	4.3	99
84	Capital market evaluation of M-form implementation and diversification strategy. <i>Strategic Management Journal</i> , 1991, 12, 271-279.	4.7	41
85	Managerial Risk Taking in Diversified Firms: An Evolutionary Perspective. <i>Organization Science</i> , 1991, 2, 296-314.	3.0	152
86	Synergies and Post-Acquisition Performance: Differences versus Similarities in Resource Allocations. <i>Journal of Management</i> , 1991, 17, 173-190.	6.3	393
87	Are acquisitions a poison pill for innovation?. <i>Academy of Management Perspectives</i> , 1991, 5, 22-34.	4.3	48
88	Strategic groups: Untested assertions and research proposals. <i>Managerial and Decision Economics</i> , 1990, 11, 187-198.	1.3	313
89	The Composition of Boards of Directors and Strategic Control: Effects on Corporate Strategy. <i>Academy of Management Review</i> , 1990, 15, 72-87.	7.4	986
90	Corporate Restructuring: Governance and Control Limits of the Internal Capital Market. <i>Academy of Management Review</i> , 1990, 15, 459-477.	7.4	238

#	ARTICLE	IF	CITATIONS
91	Antecedents and Performance Outcomes of Diversification: A Review and Critique of Theoretical Perspectives. <i>Journal of Management</i> , 1990, 16, 461-509.	6.3	446
92	Corporate Restructuring: Governance and Control Limits of the Internal Capital Market. <i>Academy of Management Review</i> , 1990, 15, 459.	7.4	52
93	The Composition of Boards of Directors and Strategic Control: Effects on Corporate Strategy. <i>Academy of Management Review</i> , 1990, 15, 72.	7.4	275
94	Diversification Strategy and R&D Intensity in Multiproduct Firms. <i>Academy of Management Journal</i> , 1989, 32, 310-332.	4.3	15
95	Strategic control systems and relative r&d investment in large multiproduct firms. <i>Strategic Management Journal</i> , 1988, 9, 605-621.	4.7	471
96	Declining U.S. Competitiveness: Reflections on a Crisis. <i>Academy of Management Perspectives</i> , 1988, 2, 51-60.	4.3	82
97	Strategy and Structure in the Multiproduct Firm. <i>Academy of Management Review</i> , 1987, 12, 331-341.	7.4	414
98	Multidivisional Structure and Performance: The Contingency of Diversification Strategy. <i>Academy of Management Journal</i> , 1987, 30, 625-644.	4.3	54
99	The Effect of Quantum Versus Incremental M-form Reorganization on Performance: A Time-Series Exploration of Intervention Dynamics. <i>Journal of Management</i> , 1985, 11, 55-70.	6.3	40
100	Acquisition strategy and target resistance: A theory of countervailing effects of pre-merger bidding and post merger integration. <i>Advances in Mergers and Acquisitions</i> , 0, , 157-182.	0.8	7
101	A FRAMEWORK FOR UNDERSTANDING INTERNATIONAL DIVERSIFICATION BY BUSINESS GROUPS FROM EMERGING ECONOMIES. <i>Advances in International Management</i> , 0, , 137-163.	0.3	24