

Robert E Hoskisson

List of Publications by Year in descending order

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101
papers

20,241
citations

24978

57
h-index

37111

96
g-index

104
all docs

104
docs citations

104
times ranked

8452
citing authors

#	ARTICLE	IF	CITATIONS
1	Board of director involvement in restructuring: The effects of board versus managerial controls and characteristics. <i>Strategic Management Journal</i> , 1993, 14, 33-50.	4.7	3,610
2	Strategy Research in Emerging Economies: Challenging the Conventional Wisdom*. <i>Journal of Management Studies</i> , 2005, 42, 1-33.	6.0	1,553
3	The Composition of Boards of Directors and Strategic Control: Effects on Corporate Strategy. <i>Academy of Management Review</i> , 1990, 15, 72-87.	7.4	986
4	Theory and research in strategic management: Swings of a pendulum. <i>Journal of Management</i> , 1999, 25, 417-456.	6.3	780
5	International Diversification: Effects on Innovation and Firm Performance in Product-Diversified Firms. <i>Academy of Management Journal</i> , 1997, 40, 767-798.	4.3	576
6	Resource complementarity in business combinations: Extending the logic to organizational alliances. <i>Journal of Management</i> , 2001, 27, 679-690.	6.3	526
7	Construct validity of an objective (entropy) categorical measure of diversification strategy. <i>Strategic Management Journal</i> , 1993, 14, 215-235.	4.7	485
8	Strategic control systems and relative r&d investment in large multiproduct firms. <i>Strategic Management Journal</i> , 1988, 9, 605-621.	4.7	471
9	Antecedents and Performance Outcomes of Diversification: A Review and Critique of Theoretical Perspectives. <i>Journal of Management</i> , 1990, 16, 461-509.	6.3	446
10	Cooperative Versus Competitive Structures in Related and Unrelated Diversified Firms. <i>Organization Science</i> , 1992, 3, 501-521.	3.0	444
11	Strategy in Emerging Economies. <i>Academy of Management Journal</i> , 2000, 43, 249-267.	4.3	436
12	Strategy and Structure in the Multiproduct Firm. <i>Academy of Management Review</i> , 1987, 12, 331-341.	7.4	414
13	A Mid-Range Theory of the Interactive Effects of International and Product Diversification on Innovation and Performance. <i>Journal of Management</i> , 1994, 20, 297-326.	6.3	399
14	Synergies and Post-Acquisition Performance: Differences versus Similarities in Resource Allocations. <i>Journal of Management</i> , 1991, 17, 173-190.	6.3	393
15	Socioemotional Wealth as a Mixed Gamble: Revisiting Family Firm R&D Investments with the Behavioral Agency Model. <i>Entrepreneurship Theory and Practice</i> , 2014, 38, 1351-1374.	7.1	359
16	Strategic groups: Untested assertions and research proposals. <i>Managerial and Decision Economics</i> , 1990, 11, 187-198.	1.3	313
17	Managerial Incentives and Investment in R&D in Large Multiproduct Firms. <i>Organization Science</i> , 1993, 4, 325-341.	3.0	308
18	Ownership as a Form of Corporate Governance. <i>Journal of Management Studies</i> , 2010, 47, 1561-1589.	6.0	291

#	ARTICLE	IF	CITATIONS
19	Emerging Multinationals from Mid-Range Economies: The Influence of Institutions and Factor Markets. <i>Journal of Management Studies</i> , 2013, 50, 1295-1321.	6.0	291
20	The Composition of Boards of Directors and Strategic Control: Effects on Corporate Strategy. <i>Academy of Management Review</i> , 1990, 15, 72.	7.4	275
21	Managerial Agents Watching other Agents: Multiple Agency Conflicts Regarding Underpricing in IPO Firms. <i>Academy of Management Journal</i> , 2008, 51, 277-294.	4.3	266
22	The Market for Corporate Control and Firm Innovation. <i>Academy of Management Journal</i> , 1996, 39, 1084-1119.	4.3	244
23	Entrepreneurial Growth Through Privatization: The Upside of Management Buyouts. <i>Academy of Management Review</i> , 2000, 25, 591-601.	7.4	242
24	Corporate Restructuring: Governance and Control Limits of the Internal Capital Market. <i>Academy of Management Review</i> , 1990, 15, 459-477.	7.4	238
25	Managerial Risk Taking. <i>Journal of Management</i> , 2017, 43, 137-169.	6.3	235
26	Power dependence, diversification strategy, and performance in keiretsu member firms. <i>Strategic Management Journal</i> , 2004, 25, 613-636.	4.7	230
27	Does market-oriented institutional change in an emerging economy make business-group-affiliated multinationals perform better? An institution-based view. <i>Journal of International Business Studies</i> , 2010, 41, 1141-1160.	4.6	224
28	Business Groups: An Integrated Model to Focus Future Research. <i>Journal of Management Studies</i> , 2007, 44, 1551-1579.	6.0	211
29	Conflicting Voices: The Effects of Institutional Ownership Heterogeneity and Internal Governance on Corporate Innovation Strategies. <i>Academy of Management Journal</i> , 2002, 45, 697-716.	4.3	198
30	Home Country Environments, Corporate Diversification Strategies, and Firm Performance. <i>Academy of Management Journal</i> , 2003, 46, 27-45.	4.3	186
31	Governance, organizational capabilities, and restructuring in transition economies. <i>Journal of World Business</i> , 2003, 38, 331-347.	4.6	184
32	External corporate governance and financial fraud: cognitive evaluation theory insights on agency theory prescriptions. <i>Strategic Management Journal</i> , 2017, 38, 1268-1286.	4.7	169
33	Current and Future Research Methods in Strategic Management. <i>Organizational Research Methods</i> , 1998, 1, 6-44.	5.6	162
34	Resource-Based Theory and Corporate Diversification. <i>Journal of Management</i> , 2011, 37, 1335-1368.	6.3	153
35	Managerial Risk Taking in Diversified Firms: An Evolutionary Perspective. <i>Organization Science</i> , 1991, 2, 296-314.	3.0	152
36	Explaining the Clustering of International Expansion Moves: A Critical Test in the U.S. Telecommunications Industry. <i>Academy of Management Journal</i> , 2005, 48, 297-319.	4.3	151

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37	Diversified Business Groups and Corporate Refocusing in Emerging Economies. <i>Journal of Management</i> , 2005, 31, 941-965.	6.3	140
38	The Evolution and Restructuring of Diversified Business Groups in Emerging Markets: The Lessons from Chaebols in Korea. <i>Asia Pacific Journal of Management</i> , 2004, 21, 25-48.	2.9	139
39	The Multidivisional Structure: Organizational Fossil or Source of Value?. <i>Journal of Management</i> , 1993, 19, 269-298.	6.3	121
40	Revitalizing Entrepreneurship: The Search for New Research Opportunities. <i>Journal of Management Studies</i> , 2011, 48, 1141-1168.	6.0	121
41	Corporate Entrepreneurship and Cross-Functional Fertilization: Activation, Process and Disintegration of a New Product Design Team. <i>Entrepreneurship Theory and Practice</i> , 1999, 23, 145-168.	7.1	117
42	Institutional Ownership Differences and International Diversification: The Effects of Boards of Directors and Technological Opportunity. <i>Academy of Management Journal</i> , 2003, 46, 195-211.	4.3	117
43	Firm rebirth: Buyouts as facilitators of strategic growth and entrepreneurship. <i>Academy of Management Perspectives</i> , 2001, 15, 111-125.	4.3	115
44	Why strategic factor markets matter: "New" multinationals' geographic diversification and firm profitability. <i>Strategic Management Journal</i> , 2015, 36, 518-536.	4.7	115
45	Asset restructuring and business group affiliation in French civil law countries. <i>Strategic Management Journal</i> , 2004, 25, 525-539.	4.7	111
46	Complementarity in Monitoring and Bonding: More Intense Monitoring Leads to Higher Executive Compensation. <i>Academy of Management Perspectives</i> , 2009, 23, 57-74.	4.3	105
47	Walking the Talk: A Multistakeholder Exploration of Organizational Authenticity, Employee Productivity, and Post-Merger Performance. <i>Academy of Management Perspectives</i> , 2014, 28, 38-56.	4.3	103
48	International strategy and business groups: A review and future research agenda. <i>Journal of World Business</i> , 2018, 53, 134-150.	4.6	101
49	Effects Of Acquisitions on R&D Inputs and Outputs. <i>Academy of Management Journal</i> , 1991, 34, 693-706.	4.3	99
50	The effects of venture capital syndicate diversity on earnings management and performance of IPOs in the US and UK: An institutional perspective. <i>Journal of Corporate Finance</i> , 2012, 18, 179-192.	2.7	98
51	Corporate Restructuring in Russian Privatizations: Implications for U.S. Investors. <i>California Management Review</i> , 1996, 38, 87-105.	3.4	93
52	A mid-range theory of interfunctional integration, its antecedents and outcomes. <i>Journal of Engineering and Technology Management - JET-M</i> , 1993, 10, 161-185.	1.4	92
53	Finance and management buyouts: Agency versus entrepreneurship perspectives. <i>Venture Capital</i> , 2001, 3, 239-261.	1.1	91
54	An Empirical Examination of the Causes of Corporate Wrongdoing in the United States. <i>Human Relations</i> , 1992, 45, 1055-1076.	3.8	90

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55	Ripple Effects of CEO Awards: Investigating the Acquisition Activities of Superstar CEOs' Competitors. <i>Strategic Management Journal</i> , 2017, 38, 2080-2102.	4.7	89
56	Declining U.S. Competitiveness: Reflections on a Crisis. <i>Academy of Management Perspectives</i> , 1988, 2, 51-60.	4.3	82
57	Independent director death and <scp>CEO</scp> acquisitiveness: Build an empire or pursue a quiet life?. <i>Strategic Management Journal</i> , 2017, 38, 780-792.	4.7	75
58	Is My Firm-Specific Investment Protected? Overcoming the Stakeholder Investment Dilemma in the Resource-Based View. <i>Academy of Management Review</i> , 2018, 43, 284-306.	7.4	71
59	Examination of CEOâ€“CFO Social Interaction through Language Style Matching: Outcomes for the CFO and the Organization. <i>Academy of Management Journal</i> , 2019, 62, 383-414.	4.3	61
60	Corporate Strategy and the Theory of the Firm in the Digital Age. <i>Journal of Management Studies</i> , 2021, 58, 1695-1720.	6.0	61
61	Entrepreneurial Growth through Privatization: The Upside of Management Buyouts. <i>Academy of Management Review</i> , 2000, 25, 591.	7.4	59
62	Multidivisional Structure and Performance: The Contingency of Diversification Strategy. <i>Academy of Management Journal</i> , 1987, 30, 625-644.	4.3	54
63	Settling up in CEO compensation: The impact of divestiture intensity and contextual factors in refocusing firms. <i>Strategic Management Journal</i> , 2014, 35, 1124-1143.	4.7	54
64	Two-Way Streets: The Role of Institutions and Technology Policy in Firmsâ€™ Corporate Entrepreneurship and Political Strategies. <i>Academy of Management Perspectives</i> , 2016, 30, 247-272.	4.3	54
65	Corporate Restructuring: Governance and Control Limits of the Internal Capital Market. <i>Academy of Management Review</i> , 1990, 15, 459.	7.4	52
66	Portfolio Spillover of Institutional Investor Activism: An Awarenessâ€“Motivationâ€“Capability Perspective. <i>Academy of Management Journal</i> , 2020, 63, 1865-1892.	4.3	50
67	Dueling Institutional Logics And The Effect On Strategic Entrepreneurship In Chinese Business Groups. <i>Strategic Entrepreneurship Journal</i> , 2014, 8, 195-213.	2.6	49
68	Windfalls of emperors' sojourns: Stock market reactions to Chinese firms hosting high-ranking government officials. <i>Strategic Management Journal</i> , 2017, 38, 1668-1687.	4.7	49
69	Are acquisitions a poison pill for innovation?. <i>Academy of Management Perspectives</i> , 1991, 5, 22-34.	4.3	48
70	Employment and Market Innovation in Chinese Business Group Affiliated Firms: The Role of Group Control Systems. <i>Management and Organization Review</i> , 2008, 4, 225-256.	1.8	46
71	Firmâ€“Specific Human Capital and Governance in IPO Firms: Addressing Agency and Resource Dependence Concerns. <i>Entrepreneurship Theory and Practice</i> , 2009, 33, 845-865.	7.1	44
72	Capital market evaluation of M-form implementation and diversification strategy. <i>Strategic Management Journal</i> , 1991, 12, 271-279.	4.7	41

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73	Chinese multinationals' fast internationalization: Financial performance advantage in one region, disadvantage in another. <i>Journal of International Business Studies</i> , 2020, 51, 1076-1106.	4.6	41
74	The Effect of Quantum Versus Incremental M-form Reorganization on Performance: A Time-Series Exploration of Intervention Dynamics. <i>Journal of Management</i> , 1985, 11, 55-70.	6.3	40
75	A Geopolitical Perspective into the Opposition to Globalizing State-Owned Enterprises in Target States. <i>Global Strategy Journal</i> , 2016, 6, 13-30.	4.4	39
76	The Evolution and Strategic Positioning of Private Equity Firms. <i>Academy of Management Perspectives</i> , 2013, 27, 22-38.	4.3	37
77	Management Buyouts and Restructuring Japanese Corporations. <i>Long Range Planning</i> , 2003, 36, 355-373.	2.9	31
78	Corporate governance systems: Effects of capital and labor market congruency on corporate innovation and global competitiveness. <i>Journal of High Technology Management Research</i> , 2004, 15, 293-315.	2.7	30
79	Competitive advantage in alliance governance: resolving the opportunism minimization-gain maximization paradox. <i>Managerial and Decision Economics</i> , 2008, 29, 191-208.	1.3	30
80	The adoption of chief diversity officers among S&P 500 firms: Institutional, resource dependence, and upper echelons accounts. <i>Human Resource Management</i> , 2018, 57, 83-96.	3.5	30
81	The performance implications of relationship banking during macroeconomic expansion and contraction: a study of Japanese banks' social relationships and overseas expansion. <i>Journal of International Business Studies</i> , 2008, 39, 406-427.	4.6	29
82	Being too good for your own good: A stakeholder perspective on the differential effect of firm-employee relationships on innovation search. <i>Strategic Management Journal</i> , 2019, 40, 108-126.	4.7	29
83	Shareholder Influence on Joint Venture Exploration. <i>Journal of Management</i> , 2019, 45, 3178-3203.	6.3	28
84	Human Capital and Strategic Competitiveness in the 1990s. <i>Journal of Management Development</i> , 1994, 13, 35-46.	1.1	27
85	Revitalizing privatized Russian enterprises. <i>Academy of Management Perspectives</i> , 1998, 12, 74-85.	4.3	26
86	A FRAMEWORK FOR UNDERSTANDING INTERNATIONAL DIVERSIFICATION BY BUSINESS GROUPS FROM EMERGING ECONOMIES. <i>Advances in International Management</i> , 0, , 137-163.	0.3	24
87	The impact of CEO successor origin on corporate divestiture scale and scope change. <i>Leadership Quarterly</i> , 2016, 27, 617-633.	3.6	24
88	Corporate Divestiture Intensity in Restructuring Firms: Effects of Governance, Strategy, and Performance. <i>Academy of Management Journal</i> , 1994, 37, 1207-1251.	4.3	22
89	Advantages of Foreignness: Benefits of Creative Institutional Deviance. <i>Advances in International Management</i> , 2012, , 99-125.	0.3	22
90	Technological Competence and International Diversification. <i>Management International Review</i> , 2009, 49, 409-431.	2.1	20

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91	Geographic overlap and acquisition pairing. Strategic Management Journal, 2018, 39, 329-355.	4.7	19
92	Diversification Strategy and R&D Intensity in Multiproduct Firms. Academy of Management Journal, 1989, 32, 310-332.	4.3	15
93	Disciplining Role of Short Sellers: Evidence From M&A Activity. Journal of Management, 2021, 47, 1103-1133.	6.3	14
94	The Effects of Acquisitions and Restructuring (Strategic Refocusing) Strategies on Innovation. , 1994, , 144-169.		13
95	The Use of Strategic Noise in Reactive Impression Management: How Do Market Reactions Matter?. Academy of Management Journal, 2022, 65, 1303-1326.	4.3	8
96	Acquisition strategy and target resistance: A theory of countervailing effects of pre-merger bidding and post merger integration. Advances in Mergers and Acquisitions, 0, , 157-182.	0.8	7
97	Managerial commitment to the status quo and corporate divestiture: Can power motivate openness to change?. Leadership Quarterly, 2022, 33, 101459.	3.6	7
98	Corporate Governance Systems: Effects of Capital and Labor Market Congruency on Corporate Innovation and Global Competitiveness. International Studies in Entrepreneurship, 2009, , 67-93.	0.6	5
99	A Resource Environment View of Competitive Advantage. Advances in International Management, 2015, , 95-140.	0.3	3
100	Restructuring Strategies of Diversified Business Groups. , 2017, , 429-460.		2
101	Initially Distracted: The Influence of Boards on Agency Costs in Initial Public Offering (IPO) Firms. , 2009, , 11-30.		1