

Helmut Bester

List of Publications by Year in descending order

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38
papers

1,645
citations

430874

18
h-index

414414

32
g-index

39
all docs

39
docs citations

39
times ranked

708
citing authors

#	ARTICLE	IF	CITATIONS
1	The role of collateral in credit markets with imperfect information. <i>European Economic Review</i> , 1987, 31, 887-899.	2.3	379
2	Contracting with Imperfect Commitment and the Revelation Principle: The Single Agent Case. <i>Econometrica</i> , 2001, 69, 1077-1098.	4.2	180
3	The Role of Collateral in a Model of Debt Renegotiation. <i>Journal of Money, Credit and Banking</i> , 1994, 26, 72.	1.6	164
4	Coupons and oligopolistic price discrimination. <i>International Journal of Industrial Organization</i> , 1996, 14, 227-242.	1.2	123
5	The incentives for cost reduction in a differentiated industry. <i>International Journal of Industrial Organization</i> , 1993, 11, 519-534.	1.2	120
6	Price competition and advertising in oligopoly. <i>European Economic Review</i> , 1995, 39, 1075-1088.	2.3	69
7	Delegation and incentives. <i>RAND Journal of Economics</i> , 2008, 39, 664-682.	2.3	68
8	Moral Hazard and Equilibrium Credit Rationing: An Overview of the Issues. , 1987, , 135-166.		47
9	Bargaining, Search Costs and Equilibrium Price Distributions. <i>Review of Economic Studies</i> , 1988, 55, 201.	5.4	42
10	A Noncooperative Analysis of Hotelling's Location Game. <i>Games and Economic Behavior</i> , 1996, 12, 165-186.	0.8	42
11	Contracting with imperfect commitment and noisy communication. <i>Journal of Economic Theory</i> , 2007, 136, 236-259.	1.1	38
12	Imperfect commitment and the revelation principle: the multi-agent case. <i>Economics Letters</i> , 2000, 69, 165-171.	1.9	35
13	Price commitment in search markets. <i>Journal of Economic Behavior and Organization</i> , 1994, 25, 109-120.	2.0	34
14	Credence Goods, Costly Diagnosis and Subjective Evaluation. <i>Economic Journal</i> , 2018, 128, 1367-1394.	3.6	31
15	Strategic pricing, signalling, and costly information acquisition. <i>International Journal of Industrial Organization</i> , 2001, 19, 1347-1361.	1.2	30
16	Externalities, communication and the allocation of decision rights. <i>Economic Theory</i> , 2009, 41, 269-296.	0.9	30
17	Bertrand Equilibrium in a Differentiated Duopoly. <i>International Economic Review</i> , 1992, 33, 433.	1.3	23
18	Wages and productivity growth in a competitive industry. <i>Journal of Economic Theory</i> , 2003, 109, 52-69.	1.1	23

#	ARTICLE	IF	CITATIONS
19	Delegated bargaining and renegotiation. <i>Journal of Economic Behavior and Organization</i> , 2001, 45, 459-473.	2.0	22
20	Easy Targets and the Timing of Conflict. <i>Journal of Theoretical Politics</i> , 2005, 17, 199-215.	0.4	22
21	Noncooperative Bargaining and Spatial Competition. <i>Econometrica</i> , 1989, 57, 97.	4.2	21
22	Delay in contests. <i>European Economic Review</i> , 2004, 48, 1169-1178.	2.3	19
23	Random Advertising and Monopolistic Price Dispersion. <i>Journal of Economics and Management Strategy</i> , 1994, 3, 545-559.	0.8	13
24	Exit options in incomplete contracts with asymmetric information. <i>Journal of Economic Theory</i> , 2012, 147, 1947-1968.	1.1	12
25	Wages and productivity growth in a dynamic monopoly. <i>International Journal of Industrial Organization</i> , 2004, 22, 83-100.	1.2	11
26	A bargaining model of financial intermediation. <i>European Economic Review</i> , 1995, 39, 211-228.	2.3	10
27	Theorie der Industrieökonomik. , 2017, , .		8
28	The optimal allocation of decision and exit rights in organizations. <i>RAND Journal of Economics</i> , 2017, 48, 309-334.	2.3	7
29	Wage bargaining, productivity growth and long-run industry structure. <i>Labour Economics</i> , 2012, 19, 923-930.	1.7	6
30	Signalling Rivalry and Quality Uncertainty in a Duopoly. <i>Journal of Industry, Competition and Trade</i> , 2015, 15, 135-154.	0.7	5
31	Investments and the holdup problem in a matching market. <i>Journal of Mathematical Economics</i> , 2013, 49, 302-311.	0.8	4
32	Subjective evaluation versus public information. <i>Economic Theory</i> , 2016, 61, 723-753.	0.9	4
33	Optimal procurement of a credence good under limited liability. <i>International Journal of Industrial Organization</i> , 2018, 61, 96-129.	1.2	2
34	Signaling versus Auditing. <i>RAND Journal of Economics</i> , 2021, 52, 859-883.	2.3	1
35	Forschung und Entwicklung. Springer-Lehrbuch, 2010, , 175-206.	0.0	0
36	Das Marktverhalten des Monopols. Springer-Lehrbuch, 2010, , 29-80.	0.0	0

#	ARTICLE	IF	CITATIONS
37	Einführung und Grundlagen. Springer-Lehrbuch, 2010, , 1-27.	0.0	0
38	Oligopolistischer Wettbewerb. Springer-Lehrbuch, 2010, , 81-138.	0.0	0