

Nalin Kulatilaka

List of Publications by Year in descending order

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18
papers

2,536
citations

759233

12
h-index

940533

16
g-index

18
all docs

18
docs citations

18
times ranked

1255
citing authors

#	ARTICLE	IF	CITATIONS
1	The Sustainability Babel Fish. Sustainability Science, 2013, 8, 295-300.	4.9	3
2	Strategic options and firm value. Managerial Finance, 2007, 33, 893-903.	1.2	5
3	Network Effects and Technology Licensing with Fixed Fee, Royalty, and Hybrid Contracts. Journal of Management Information Systems, 2006, 23, 91-118.	4.3	71
4	Impact of Licensing on Investment and Financing of Technology Development. Management Science, 2006, 52, 1824-1837.	4.1	84
5	Response: Real Options Pricing and Organizations: The Contingent Risks of Extended Theoretical Domains. Academy of Management Review, 2004, 29, 102.	11.7	16
6	Capabilities as Real Options. Organization Science, 2001, 12, 744-758.	4.5	436
7	Strategic Options in the Digital Era. Business Strategy Review, 2001, 12, 7-15.	0.0	34
8	Time-to-Market Capability as a Stackelberg Growth Option. SSRN Electronic Journal, 2000, , .	0.4	1
9	Strategic Growth Options. Management Science, 1998, 44, 1021-1031.	4.1	452
10	Operating Flexibility, Global Manufacturing, and the Option Value of a Multinational Network. Management Science, 1994, 40, 123-139.	4.1	915
11	Hedging Foreign Project Risk. Journal of International Financial Management and Accounting, 1994, 5, 142-156.	7.3	1
12	Options Thinking and Platform Investments: Investing in Opportunity. California Management Review, 1994, 36, 52-71.	6.3	280
13	The Value of Flexibility: The Case of a Dual-Fuel Industrial Steam Boiler. Financial Management, 1993, 22, 271.	2.7	120
14	Financial, economic and strategic issues concerning the decision to invest in advanced automation. International Journal of Production Research, 1984, 22, 949-968.	7.5	56
15	Rational Expectations and Risk Premia in Forward Markets: Primary Metals at the London Metals Exchange. Journal of Finance, 1982, 37, 1199-1207.	5.1	34
16	Rational Expectations and Risk Premia in Forward Markets: Primary Metals at the London Metals Exchange. Journal of Finance, 1982, 37, 1199.	5.1	13
17	Strategic Growth Options in Network Industries. Advances in Strategic Management, 0, , 177-198.	0.1	14
18	An Integration of the Resource Based View and Real Options Theory for Investments in Outside Opportunities. SSRN Electronic Journal, 0, , .	0.4	1