

# Nalin Kulatilaka

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11666973/publications.pdf>

Version: 2024-02-01

18  
papers

2,536  
citations

759233

12  
h-index

940533

16  
g-index

18  
all docs

18  
docs citations

18  
times ranked

1255  
citing authors

#	ARTICLE	IF	CITATIONS
1	Operating Flexibility, Global Manufacturing, and the Option Value of a Multinational Network. <i>Management Science</i> , 1994, 40, 123-139.	4.1	915
2	Strategic Growth Options. <i>Management Science</i> , 1998, 44, 1021-1031.	4.1	452
3	Capabilities as Real Options. <i>Organization Science</i> , 2001, 12, 744-758.	4.5	436
4	Options Thinking and Platform Investments: Investing in Opportunity. <i>California Management Review</i> , 1994, 36, 52-71.	6.3	280
5	The Value of Flexibility: The Case of a Dual-Fuel Industrial Steam Boiler. <i>Financial Management</i> , 1993, 22, 271.	2.7	120
6	Impact of Licensing on Investment and Financing of Technology Development. <i>Management Science</i> , 2006, 52, 1824-1837.	4.1	84
7	Network Effects and Technology Licensing with Fixed Fee, Royalty, and Hybrid Contracts. <i>Journal of Management Information Systems</i> , 2006, 23, 91-118.	4.3	71
8	Financial, economic and strategic issues concerning the decision to invest in advanced automation. <i>International Journal of Production Research</i> , 1984, 22, 949-968.	7.5	56
9	Rational Expectations and Risk Premia in Forward Markets: Primary Metals at the London Metals Exchange. <i>Journal of Finance</i> , 1982, 37, 1199-1207.	5.1	34
10	Strategic Options in the Digital Era. <i>Business Strategy Review</i> , 2001, 12, 7-15.	0.0	34
11	Response: Real Options Pricing and Organizations: The Contingent Risks of Extended Theoretical Domains. <i>Academy of Management Review</i> , 2004, 29, 102.	11.7	16
12	Strategic Growth Options in Network Industries. <i>Advances in Strategic Management</i> , 0, , 177-198.	0.1	14
13	Rational Expectations and Risk Premia in Forward Markets: Primary Metals at the London Metals Exchange. <i>Journal of Finance</i> , 1982, 37, 1199.	5.1	13
14	Strategic options and firm value. <i>Managerial Finance</i> , 2007, 33, 893-903.	1.2	5
15	The Sustainability Babel Fish. <i>Sustainability Science</i> , 2013, 8, 295-300.	4.9	3
16	Hedging Foreign Project Risk. <i>Journal of International Financial Management and Accounting</i> , 1994, 5, 142-156.	7.3	1
17	Time-to-Market Capability as a Stackelberg Growth Option. <i>SSRN Electronic Journal</i> , 2000, , .	0.4	1
18	An Integration of the Resource Based View and Real Options Theory for Investments in Outside Opportunities. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1